

MVB FINANCIAL CORP  
Form 10QSB  
August 11, 2006  
Table of Contents

---

**United States**  
**Securities and Exchange Commission**

Washington, D.C. 20549

---

**FORM 10-QSB**

---

**x QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended JUNE 30, 2006

OR

**.. TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File number 333-120931

---

**MVB Financial Corp.**

(Exact name of small business issuer as specified in its charter)

---

West Virginia  
(State or other jurisdiction of  
incorporation or organization)

301 Virginia Avenue

Fairmont, West Virginia 26554-2777

20-0034461  
(I.R.S. Employer  
Identification No.)

Edgar Filing: MVB FINANCIAL CORP - Form 10QSB

(Address of principal executive offices)

304-363-4800

(Issuer's telephone number)

Not Applicable

(Former name, address, and fiscal year, if changed since last report)

---

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

As of August 14, 2006, the number of shares outstanding of the issuer's only class of common stock was 1,467,849.

Transitional Small Business format (check one): Yes  No

---

**Table of Contents**

MVB Financial Corp.

Part I. <u>Financial Information</u>	2
Item 1. <u>Financial Statements</u>	2
The unaudited interim consolidated financial statements of MVB Financial Corp. and Subsidiaries (MVB or the Company ) listed below are included on pages 2-7 of this report.	
<u>Consolidated Balance Sheets at June 30, 2006 and December 31, 2005</u>	2
<u>Consolidated Statements of Income for the Six Months and Three Months ended June 30, 2006 and 2005</u>	3
<u>Consolidated Statements of Cash Flows for the Six Months ended June 30, 2006 and 2005</u>	4
<u>Notes to Consolidated Financial Statements</u>	5
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	8
Management's Discussion and Analysis of Financial Condition and Results of Operations is included on pages 7-18 of this report.	
Item 3. <u>Controls and Procedures</u>	18
Part II. <u>Other Information</u>	19
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	19
Item 5. <u>Other Information</u>	19
Item 6. <u>Exhibits</u>	19

**Table of Contents**

## Part I. Financial Information

**Item 1. Financial Statements**

MVB Financial Corp. and Subsidiaries

Consolidated Balance Sheets

(Dollars in thousands, except Share and Per Share Data)

	<b>December 31</b>	
	<b>June 30</b>	<b>2005</b>
	<b>2006</b>	<b>(Note 1)</b>
	<b>(Unaudited)</b>	<b>(Note 1)</b>
<b>Assets</b>		
Cash and due from banks	\$ 4,840	\$ 3,130
Interest bearing balances FHLB	35	2,723
Certificates of deposit in other banks		891
Investment securities:		
Securities held-to-maturity, at cost	2,331	3,608
Securities available-for-sale, at approximate market value	23,496	24,926
Loans:	125,772	105,214
Less: Allowance for loan losses	(998)	(873)
<b>Net loans</b>	<b>124,774</b>	<b>104,341</b>
Loans held for sale	1,018	
Bank premises, furniture and equipment, net	5,526	5,626
Accrued interest receivable and other assets	6,797	6,089
<b>Total assets</b>	<b>\$ 168,817</b>	<b>\$ 151,334</b>
<b>Liabilities</b>		
Deposits		
Non-interest bearing	\$ 15,321	\$ 13,521
Interest bearing	101,156	100,432
<b>Total deposits</b>	<b>116,477</b>	<b>113,953</b>
Accrued interest, taxes and other liabilities	850	552
Repurchase agreements and federal funds sold	17,199	15,309
Federal Home Loan Bank borrowings	13,421	3,002
<b>Total liabilities</b>	<b>147,947</b>	<b>132,816</b>
<b>Stockholders equity</b>		
Preferred stock, \$1,000 par value, 5,000 shares authorized; none issued		
Common stock, \$1 par value, 4,000,000 authorized, 1,467,849 and 1,336,517 issued and outstanding, respectively	1,468	1,336
Additional paid-in capital	17,720	15,750
Accumulated other comprehensive income (loss)	(581)	(443)
Retained earnings	2,275	1,885
Treasury Stock	(12)	(10)

Edgar Filing: MVB FINANCIAL CORP - Form 10QSB

<b>Total stockholders equity</b>	20,870	18,518
<b>Total liabilities and stockholders equity</b>	\$ 168,817	\$ 151,334

**Table of Contents**

MVB Financial Corp. and Subsidiaries

Consolidated Statements of Income

(Unaudited) (Dollars in Thousands except Share and Per Share Data)

	Six Months Ended		Three Months Ended	
	2006	2005	2006	2005
<b>Interest income</b>				
Interest and fees on loans	\$ 3,796	\$ 2,458	\$ 2,036	\$ 1,251
Interest on deposits with other banks	24	67	2	34
Interest on federal funds sold		4		4
Interest on investment securities taxable	553	377	271	195
Interest on tax exempt loans and securities	161	104	82	57
<b>Total interest income</b>	<b>4,534</b>	<b>3,010</b>	<b>2,391</b>	<b>1,541</b>
<b>Interest expense</b>				
Deposits	1,428	789	744	410
Repurchase agreements and federal funds sold	286	84	158	54
Federal Home Loan Bank borrowings	158	98	108	51
<b>Total interest expense</b>	<b>1,872</b>	<b>971</b>	<b>1,010</b>	<b>515</b>
<b>Net interest income</b>	<b>2,662</b>	<b>2,039</b>	<b>1,381</b>	<b>1,026</b>
Provision for loan losses	162	55	87	20
<b>Net interest income after provision for loan losses</b>	<b>2,500</b>	<b>1,984</b>	<b>1,294</b>	<b>1,006</b>
<b>Other income</b>				
Service charges on deposit accounts	289	220	152	114
Income on bank owned life insurance	73	28	36	14
Visa debit card income	80	54	42	27
Income on loans held for sale	71	13	40	12
Other operating income	36	33	19	13
Loss on sale of securities	(4)	(5)	(4)	(5)
<b>Total other income</b>	<b>545</b>	<b>343</b>	<b>285</b>	<b>175</b>
<b>Other expense</b>				
Salary and employee benefits	1,437	1,076	722	652
Occupancy expense	187	92	94	47
Equipment expense	157	109	76	65
Data processing	306	230	157	120
Advertising	31	29	19	15
Legal and accounting fees	38	37	18	19
Printing, stationery and supplies	49	35	26	17
Other taxes	44	42	23	19
Other operating expenses	277	207	147	128
<b>Total other expense</b>	<b>2,526</b>	<b>1,857</b>	<b>1,282</b>	<b>1,082</b>

Edgar Filing: MVB FINANCIAL CORP - Form 10QSB

Income before income taxes	519	470	297	99
Income tax expense	130	145	81	19
<b>Net income</b>	<b>\$ 389</b>	<b>\$ 325</b>	<b>\$ 216</b>	<b>\$ 80</b>
Basic net income per share	\$ 0.28	\$ 0.44	\$ 0.15	\$ 0.11
Diluted net income per share	\$ 0.25	\$ 0.42	\$ 0.14	\$ 0.10
Basic weighted average shares outstanding	1,387,460	744,787	1,426,733	746,494
Diluted weighted average shares outstanding	1,547,761	769,394	1,587,034	771,101

**Table of Contents**

MVB Financial Corp. and Subsidiaries

Consolidated Statements of Cash Flows

(Unaudited) (Dollars in thousands)

	<b>Six Months Ended June 30</b>	
	<b>2006</b>	<b>2005</b>
<b>Operating activities</b>		
Net income	\$ 389	\$ 325
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	162	55
Depreciation	155	69
Loans originated for sale	(3,454)	
Proceeds of loans sold	2,436	
Amortization, net of accretion	24	57
(Increase)/decrease in interest receivable and other assets	(681)	(2,487)
Increase in accrued interest, taxes, and other liabilities	298	13
<b>Net cash (used in)/operating activities</b>	<b>(671)</b>	<b>(1,968)</b>
<b>Investing activities</b>		
(Increase)/decrease in loans made to customers	(20,595)	(7,148)
Purchases of premises and equipment	(55)	(1,645)
Decrease/(increase) in deposits with Federal Home Loan Bank, net	2,688	(774)
Purchases of certificates of deposit with other banks	(594)	(2,079)
Proceeds from maturity of certificates of deposit with other Banks	1,485	3,070
Purchases of investment securities available-for-sale	(1,400)	(3,000)
Proceeds from sales, maturities and calls of securities available-for-sale	3,712	2,168
Proceeds from maturities and calls of securities held-to-maturity	209	23
<b>Net cash used in investing activities</b>	<b>(14,550)</b>	<b>(9,385)</b>
<b>Financing activities</b>		
Net increase in deposits	2,523	3,637
Net increase in repurchase agreements and federal funds sold	1,890	4,083
Net increase/(decrease) in Federal Home Loan Bank Borrowings	10,419	(272)
Purchase of treasury stock	(2)	(1)
Proceeds of stock offering	2,101	5,026
<b>Net cash provided by financing activities</b>	<b>16,931</b>	<b>12,473</b>
<b>Increase in cash and cash equivalents</b>	<b>1,710</b>	<b>1,120</b>
Cash and cash equivalents - beginning of period	3,130	2,153
<b>Cash and cash equivalents - end of period</b>	<b>\$ 4,840</b>	<b>\$ 3,273</b>
Cash payments for:		
Interest on deposits, repurchase agreements and FHLB borrowings	\$ 1,876	\$ 955
Income taxes	\$	\$ 481



**Table of Contents**

MVB Financial Corp. and Subsidiaries

Notes to Consolidated Financial Statements

**Note 1 Basis of Presentation**

These consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with instructions to Form 10-QSB and Section 310(b) of Regulation SB. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for annual year-end financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation, have been included and are of a normal, recurring nature. The balance sheet as of December 31, 2005 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles. Operating results for the six and three months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

The accounting and reporting policies of MVB conform to accounting principles generally accepted in the United States and practices in the banking industry. The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Estimates, such as the allowance for loan losses, are based upon known facts and circumstances. Estimates are revised by management in the period such facts and circumstances change. Actual results could differ from those estimates. All significant inter-company accounts and transactions have been eliminated in consolidation.

The consolidated balance sheet as of December 31, 2005 has been extracted from audited financial statements included in MVB's 2005 filing on Form 10-KSB. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been omitted. These financial statements should be read in conjunction with the financial statements and notes thereto included in MVB's December 31, 2005, Form 10-KSB filed with the Securities and Exchange Commission.

**Note 2. Allowance for Loan Losses**

The provision for loan losses for the six months ended June 30, 2006 and 2005, was \$162 and \$55, respectively. Management bases the provision for loan losses upon its continuing evaluation of the adequacy of the allowance for loan losses and the overall management of inherent credit risk.

Management continually monitors the risk in the loan portfolio through review of the monthly delinquency reports and the Loan Review Committee, which is responsible for the determination of the adequacy of the allowance for loan losses. This analysis involves both experience of the portfolio to date and the makeup of the overall portfolio. The allocation among the various components of the loan portfolio and its adequacy is somewhat difficult considering the limited operating history in newer markets. Specific loss estimates are derived for individual loans based on specific criteria such as current delinquency status, related deposit account activity.

The results of this analysis at June 30, 2006, indicate that the allowance for loan losses is considered adequate to absorb losses inherent in the portfolio.

**Table of Contents**

(Dollars in thousands)	June 30	
	2006	2005
<b>Allowance for loan losses</b>		
Balance, beginning of period	\$ 873	\$ 891
Loan charge-offs	(42)	(72)
Loan recoveries	5	6
<b>Net charge-offs</b>	<b>(37)</b>	<b>(66)</b>
Loan loss provision	162	55
<b>Balance, end of period</b>	<b>\$ 998</b>	<b>\$ 880</b>

Total non-performing assets and accruing loans past due 90 days are summarized as follows:

(Dollars in thousands)	June 30	
	2006	2005
<b>Non-accrual loans:</b>		
Commercial	\$ 72	\$
Real Estate		
Consumer		
<b>Total non-accrual loans</b>	<b>72</b>	
Renegotiated loans		
<b>Total non-performing loans</b>	<b>72</b>	
Other real estate, net		
<b>Total non-performing assets</b>	<b>\$ 72</b>	<b>\$</b>
Accruing loans past due 90 days or more	\$ 10	\$ 248
Non-performing loans as a % of total loans	.06%	.09%
Allowance for loan losses as a % of non-performing loans	1386%	

**Note 3. Borrowed Funds**

The Company is a party to repurchase agreements with certain customers. As of June 30, 2006 and December 31, 2005, the Company had repurchase agreements of \$17,199 and \$15,309.

The bank is a member of the Federal Home Loan Bank ( FHLB ) of Pittsburgh, Pennsylvania. Borrowings from the FHLB are secured by stock in the FHLB of Pittsburgh, qualifying first mortgage loans, mortgage-backed securities and certain investment securities. The remaining maximum borrowing capacity with the FHLB at June 30, 2006 was approximately \$42.8 million.

Borrowings from the FHLB were as follows:

	June 30 2006	December 31 2005
	\$ 1,000	\$ 1,000

## Edgar Filing: MVB FINANCIAL CORP - Form 10QSB

Fixed interest rate note, originating April 1999, due April 2014, interest of 5.41% is payable monthly.		
Fixed interest rate note, originating January 2005, due January 2020, interest of 5.14% is payable in monthly installments of \$11.	1,257	1,289
Fixed interest rate note, originating April 2002, due May 2017, interest of 5.90% is payable monthly.	707	713
Floating interest rate note, originating March 2003, due December 2006, interest payable monthly. Overnight rate of 5.34% at June 30, 2006.	10,457	
	\$ 13,421	\$ 3,002

**Table of Contents**

A summary of maturities of these borrowings over the next five years is as follows:

Year	Amount
2006	10,495
2007	80
2008	84
2009	89
2010	93
Thereafter	2,580
	13,421

**Note 4. Other Comprehensive Income**

The bank currently has two components of other comprehensive income, which include unrealized gains and losses on securities available for sale and pension liability adjustment. Details are as follows:

(Amounts in Thousands)

	Jun 30 2006	Jun 30 2005
Other Comprehensive Income:		
Beginning accumulated other comprehensive income	\$ (443)	\$ (189)
Unrealized gains/(losses) on securities available for sale	(162)	(89)
Pension liability adjustment	(40)	5
Deferred income tax effect	64	36
Net change in other comprehensive income	(138)	(48)
Ending accumulated other comprehensive income	\$ (581)	\$ (237)

**Note 5 Net Income Per Common Share**

MVB determines basic earnings per share by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per share is determined by dividing net income by the weighted average number of shares outstanding increased by the number of shares that would be issued assuming the exercise of stock options. At June 30, 2006 and 2005, stock options to purchase 175,312 and 40,829 shares at an average price of \$14.63 and \$10.12, respectively, were outstanding. For the six and three months ended June 30, 2006 and 2005, the dilutive effect of stock options was 160,301 and 24,607 shares, respectively.

**Note 6 Recent Accounting Pronouncements**

There are no recent accounting pronouncements issued by the Financial Accounting Standards Board that are relevant to MVB.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The Private Securities Litigation Reform Act of 1995 indicates that the disclosure of forward-looking information is desirable for investors and encourages such disclosure by providing a safe harbor for forward-looking statements that involve risk and uncertainty. All statements other than statements of historical fact included in this Form 10-QSB including statements in Management's Discussion and Analysis of Financial Condition and Results of Operations are, or may be deemed to be, forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act of 1934. In order to comply with the terms of the safe harbor, the corporation notes that a variety of factors, (e.g., changes in the national and local economies, changes in the interest rate environment, competition, etc.) could cause MVB's actual results and experience to differ materially from the anticipated results or other expectations expressed in those forward-looking statements.

At June 30, 2006 and for the Six and Three Months Ended June 30, 2006 and 2005:

	Six Months Ended		Three Months Ended	
	June 30 2006	2005	June 30 2006	2005
Net income to:				
Average assets	.49%	.58%	.53%	.28%
Average stockholders' equity	4.15	7.24	4.49	3.56
Net interest margin	3.66	3.92	3.74	3.95
Average stockholders' equity to average assets	11.74	7.97	11.79	7.81
Total loans to total deposits (end of period)	107.98	96.41	107.98	96.41
Allowance for loan losses to total loans (end of period)	.79	1.02	.79	1.02
Efficiency ratio	78.76	77.95	76.95	90.09
Capital ratios:				
Tier 1 capital ratio	16.03	16.00	16.03	16.00
Risk-based capital ratio	16.83	17.00	16.83	17.00
Leverage ratio	12.37	12.17	12.37	12.17
Cash dividends as a percentage of net income	N/A	N/A	N/A	N/A
Per share data:				
Book value per share (end of period)	\$ 14.22	\$ 13.39	\$ 14.22	\$ 13.39
Market value per share (end of period)*	16.00	16.00	16.00	16.00
Basic earnings per share	.28	.44	.15	.11
Diluted earnings per share	.25	.42	.14	.10

\* Market value per share is based on MVB's knowledge of certain arms-length transactions in the stock as MVB's common stock is not traded on any market. There may be other transactions involving either higher or lower prices of which MVB is unaware.

## **Table of Contents**

### **Introduction**

The following discussion and analysis of the consolidated financial statements of MVB Financial Corp. is presented to provide insight into management's assessment of the financial results. MVB has three wholly-owned second tier holding companies which own 100 percent of MVB Bank, Inc. (the bank). The bank is the primary financial entity in this discussion. Unless otherwise noted, this discussion will be in reference to the bank.

MVB Bank, Inc. was chartered by the State of West Virginia and is subject to regulation, supervision, and examination by the Federal Deposit Insurance Corporation and the West Virginia Department of Banking. The bank is not a member of the Federal Reserve System. The bank is a member of the Federal Home Loan Bank of Pittsburgh.

The bank began operations January 4, 1999, at 301 Virginia Avenue in Fairmont, West Virginia. MVB Bank, Inc. provides a full array of financial products and services to its customers, including traditional banking products such as deposit accounts, lending products, debit cards, automated teller machines, and safe deposit rental facilities. The bank opened a banking office in the Shop N Save supermarket in White Hall, WV during the second quarter of 2000. During August of 2005, the bank opened a full-service office at 1000 Johnson Avenue in Bridgeport, WV. In October of 2005 MVB Bank, Inc. purchased an office at 88 Somerset Boulevard in Charles Town, WV. Additionally, the bank is currently operating a loan production office in Martinsburg, WV, with plans to explore further expansion in West Virginia's eastern panhandle.

This discussion and analysis should be read in conjunction with the prior year-end audited financial statements and footnotes thereto included in the Company's filing on Form 10-KSB and the unaudited financial statements, ratios, statistics, and discussions contained elsewhere in this Form 10-QSB.

### **Application of Critical Accounting Policies**

MVB's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Application of certain accounting policies inherently requires a greater reliance on the use of estimates, assumptions and judgments and as such, the probability of actual results being materially different from reported estimates is increased. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. When third-party information is not available, valuation adjustments are estimated in good faith by management primarily through the use of internal forecasting techniques.

The most significant accounting policies followed by MVB are presented in Note 1 to the audited consolidated financial statements included in MVB's 2005 Annual Report on Form 10-KSB. These policies, along with the disclosures presented in the other financial statement notes and in management's discussion and analysis of operations, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for loan losses to be the accounting area that requires the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available.

## **Table of Contents**

The allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of estimated future cash flows, estimated losses in pools of homogeneous loans based on historical loss experience of peer banks, estimated losses on specific commercial credits, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. The loan portfolio also represents the largest asset in the consolidated balance sheet. Note 1 to the consolidated financial statements in MVB's 10-KSB describes the methodology used to determine the allowance for loan losses and a discussion of the factors driving changes in the amount of the allowance for loan losses is included in the Allowance for Loan Losses section of Management's Discussion and Analysis in this quarterly report on Form 10-QSB.

## **Results of Operations**

### *Overview of the Statement of Income*

For the quarter ended June 30, 2006, MVB earned \$216 compared to \$80 in the second quarter of 2005. Second quarter net income increased \$136 from 2005. This increase in net income is the result of a \$355 increase in net interest income. During the second quarter of 2005 the Harrison County office was staffed but not yet open, and the Jefferson County office had not yet been acquired. These offices produced net interest income of \$391 during the second quarter of 2006, versus \$65 for the second quarter of 2005.

Loan loss provisions of \$87 and \$20 were made for the quarters ended June 30, 2006 and 2005, respectively. The provision for loan losses, which is a product of management's formal quarterly analysis, is recorded in response to inherent risks in the loan portfolio.

Non-interest income for the quarters ended June 30, 2006 and 2005 totaled \$285 and \$175, respectively. The most significant portion of non-interest income is service charges on deposit accounts, which totaled \$152 at June 30, 2006, an increase of \$38 over the second quarter of 2005. Other items that were significant factors in the increase in non-interest income were as follows: income on loans held for sale increased by \$28, income on bank-owned life insurance increased by \$22, and Visa debit card income increased by \$15.

Non-interest expense for the quarters ended June 30, 2006 and 2005 totaled \$1.3 million and \$1.1 million, respectively. The most significant portion of this \$202 increase relates to staffing costs of \$70 for the Jefferson County office. Other significant items relating to this increase were occupancy expense of \$47, data processing expense of \$37 and other operating expenses of \$19.

## **Table of Contents**

### **Interest Income and Expense**

Net interest income is the amount by which interest income on earning assets exceeds interest expense on interest-bearing liabilities. Interest-earning assets include loans and investment securities. Interest-bearing liabilities include interest-bearing deposits and repurchase agreements and Federal Home Loan Bank advances. Net interest income is the primary source of revenue for the bank. Changes in market interest rates, as well as changes in the mix and volume of interest-earning assets and interest-bearing liabilities impact net interest income.

Net interest margin is calculated by dividing net interest income by average interest-earning assets. This ratio serves as a performance measurement of the net interest revenue stream generated by the bank's balance sheet. The net interest margin for the quarters ended June 30, 2006 and 2005 was 3.74% and 3.79% respectively. As the Federal Reserve continues its consistent rate tightening during 2005 and 2006, MVB's cost of funds has increased as well. The cost of interest-bearing liabilities increased from 2.16% during the second quarter of 2005 to 3.16% during the second quarter of 2006. This 100 basis point increase is primarily due to the following: a 100 basis point increase on certificates of deposit, an 88 basis point increase on money market accounts, and a 126 basis point increase on repurchase agreements. Despite the increase in cost, the repurchase agreements remain one of the most attractive sources of funds for MVB. In addition to the Federal Reserve rate increases, some of the rising cost of funds is attributable to the bank's competition in the Jefferson County market.

Management continuously monitors the effects of net interest margin on the performance of the bank. Growth and mix of the balance sheet will continue to impact net interest margin in future periods. As competition for deposits continues, management anticipates that future deposits will be at a higher cost thereby exerting continued pressure on the net interest margin.



**Table of Contents****Average Balances and Interest Rates**

(Unaudited)(Dollars in thousands)

	Three Months Ended June 30, 2006			Three Months Ended June 30, 2005		
	Average Balance	Interest Income/ Expense	Yield/ Cost	Average Balance	Interest Income/ Expense	Yield/ Cost
<b>Assets</b>						
Interest-bearing deposits in banks	\$ 95	\$ 1	4.63%	\$ 4,859	\$ 34	2.80%
Federal funds sold				633	4	2.53
Investment securities	26,170	277	4.23	21,625	202	3.74
Loans:						
Commercial	58,431	1,126	7.70	38,009	602	6.34
Tax exempt	6,583	76	4.60	4,379	51	4.66
Consumer	15,280	276	7.24	12,504	255	8.16
Real estate	41,179	635	6.17	26,486	393	5.94
<b>Total loans</b>	121,473	2,113	6.96	81,378	1,301	6.39
Total earning assets	147,738	2,391	6.47	108,495	1,541	5.68
Cash and due from banks	4,315			2,978		
Other assets	11,316			3,694		
<b>Total assets</b>	\$ 163,369			\$ 115,167		
<b>Liabilities</b>						
Deposits:						
Non-interest bearing demand						
	\$ 15,739	\$	%	\$ 10,772	\$	%
NOW	11,373	14	0.50	9,582	11	0.46
Money market checking	25,537	145	2.28	24,886	87	1.40
Savings	6,468	10	0.59	6,030	9	0.60
IRAs	5,939	59	3.95	4,702	40	3.40
CDs	51,575	516	4.00	34,770	262	3.00
Repurchase agreements & FFS	18,499	158	3.42	12,021	65	2.16
FHLB borrowings	8,242	108	5.24	3,044	41	5.39
<b>Total interest-bearing liabilities</b>	127,633	1,010	3.16	95,035	515	2.16
Other liabilities	738			364		
<b>Total liabilities</b>	144,110			106,171		
<b>Stockholders equity</b>						
Common stock	1,325			711		
Paid-in capital	15,800			6,589		
Retained earnings	2,648			2,021		
Accumulated other comprehensive income	(514)			(325)		
<b>Total stockholders equity</b>	19,259			8,996		
<b>Total liabilities and stockholders equity</b>	\$ 163,369			\$ 115,167		

Edgar Filing: MVB FINANCIAL CORP - Form 10QSB

Net interest spread		3.31		3.52	
Impact of non-interest bearing funds on margin		.43		0.27	
Net interest income-margin		\$ 1,381	3.74%	\$ 1,026	3.79%

## **Table of Contents**

### **Non-Interest Income**

Service charges on deposit accounts generate the core of the bank's non-interest income. Non-interest income totaled \$285 in the second quarter of 2006 compared to \$175 in the second quarter of 2005.

Service charges on deposit accounts include mainly non-sufficient funds and returned check fees, allowable overdraft fees and service charges on commercial accounts.

The bank is continually searching for ways to increase non-interest income. Two areas in which MVB has made progress are Visa debit card income, which increased \$15 from the second quarter of 2005 through increased card penetration to existing and new customers, and income on loans held for sale, which increased by \$28 from the second quarter of 2005, mainly a product of the bank's presence in the Harrison County market.

### **Non-Interest Expense**

For the second quarter of 2006, non-interest expense totaled \$1.3 million compared to \$1.1 million in the second quarter of 2005. MVB's efficiency ratio was 76.95% for the second quarter of 2006 compared to 90.09% for the second quarter of 2005. This ratio measures the efficiency of non-interest expenses incurred in relationship to net interest income plus non-interest income. MVB's 2006 efficiency ratio has decreased due to the fact that the Harrison County office has been in service for all of 2006, while it had not yet opened during the second quarter of 2005.

Salaries and benefits totaled \$722 for the quarter ended June 30, 2006 compared to \$652 for the quarter ended June 30, 2005. This increase in salaries and benefits reflects MVB's additional staffing for the Jefferson County office, which was not acquired until the fourth quarter of 2005. MVB had 63 full-time equivalent personnel at June 30, 2006 compared to 56 full-time equivalent personnel as of June 30, 2005. This increase is mainly due to the addition of staff for the new offices. Management will continue to strive to find new ways of increasing efficiencies and leveraging its resources, while effectively optimizing customer service.

For the quarters ended June 30, 2006 and 2005, occupancy expense totaled \$94 and \$47, respectively. This increase is a result of the addition of full-service banking offices in Harrison and Jefferson counties during 2005.

Equipment expense totaled \$76 in the second quarter of 2006 compared to \$65 for the second quarter of 2005. Included in equipment expense is depreciation of furniture, fixtures and equipment of \$49 for the quarter ended June 30, 2006 and \$27 for the quarter ended June 30, 2005. Equipment depreciation expense reflects MVB's commitment to technology and the addition of equipment related to the Harrison and Jefferson County banking offices.

Data processing costs totaled \$157 in the second quarter of 2006 compared to \$120 in the second quarter of 2005. These increases are due mainly to the overall account and transaction growth of the bank and in part to the introduction of internet banking and bill payment services in the late 2005.

Other operating expense totaled \$147 in the second quarter of 2006 compared to \$128 in the second quarter of 2005. The primary components of growth in this area are increases in travel, training, and communication expenses relating to the additional offices.

### **Return on Average Assets and Average Equity**

Returns on average assets (ROA) and average equity (ROE) were .53% and 4.49% for the second quarter of 2006 compared to .28% and 3.56% in the second quarter of 2005. As anticipated these performance indicators have increased from the second quarter of 2005 to the second quarter of 2006 as the Harrison County office is open and moving towards profitability.

## **Table of Contents**

### **Overview of the Statement of Condition**

MVB's interest-earning assets, interest-bearing liabilities, and stockholders' equity changed significantly during the second quarter of 2006 compared to 2005. The most significant areas of change between the quarters ended June 30, 2006 and June 30, 2005 were as follows: net loans increased to an average balance of \$121.5 million from \$81.4 million, interest-bearing liabilities grew to an average balance of \$127.6 million from \$95.0 million, and stockholders' equity increased to an average balance of \$19.3 million from \$9.0 million. These trends reflect the continued growth of MVB.

Total assets at June 30, 2006 were \$168.8 million or an increase of \$17.5 million since December 31, 2005. This is mainly attributable to the bank's expansion into the Harrison and Jefferson County markets and continued emphasis on offering competitive products to customers combined with quality customer service. Asset growth has occurred primarily in commercial and mortgage loans. Commercial loans increased by \$10.3 million, \$6.6 million of which was generated by the Harrison County office. Mortgage loans increased by \$9.1 million, \$8.5 million of which was generated in the Harrison County office.

Deposits totaled \$116.5 million at June 30, 2006 or an increase of \$2.5 million since December 31, 2005. Repurchase agreements totaled \$17.2 million and have increased \$1.9 million since December 31, 2005.

Stockholders' equity has increased approximately \$2.3 million from December 31, 2005 due to the issuance of 131,332 shares of MVB's public stock offering, earnings for the six months ended June 30, 2006 of \$389 and accumulated other comprehensive loss of \$138.

### **Cash and Cash Equivalents**

Cash and cash equivalents totaled \$4.8 million as of June 30, 2006 compared to \$3.1 million as of December 31, 2005, or an increase of \$1.7 million.

Total cash and cash equivalents fluctuate on a daily basis due to transactions in process and other liquidity and performance demands. Management believes the liquidity needs of MVB are satisfied by the current balance of cash and cash equivalents, readily available access to traditional and non-traditional funding sources, and the portions of the investment and loan portfolios that mature within one year. These sources of funds should enable MVB to meet cash obligations as they come due.

### **Investment Securities**

Investment securities totaled \$25.8 million as of June 30, 2006 and \$28.5 million as of December 31, 2005. Government sponsored agency securities comprise the majority of the portfolio.

Management monitors the earnings performance and liquidity of the investment portfolio on a regular basis through Asset/Liability Committee meetings. The group also monitors net interest income, sets pricing guidelines, and manages interest rate risk for the bank. Through active balance sheet management and analysis of the investment securities portfolio, the bank maintains sufficient liquidity to satisfy depositor requirements and the various credit needs of its customers. Management believes the risk characteristics inherent in the investment portfolio are acceptable based on these parameters.

**Table of Contents****Loans**

The bank's lending is primarily focused in the Marion and Harrison and Jefferson County areas of West Virginia, and consists primarily of commercial lending, retail lending, which includes single-family residential mortgages, and consumer lending.

The following table details total loans outstanding as of:

(Dollars in thousands)

	June 30 2006	December 31 2005
Commercial	\$ 17,616	\$ 18,122
Real estate, commercial	51,440	40,659
Real estate, mortgage	37,680	28,575
Consumer	19,036	17,858
<b>Total loans</b>	<b>\$ 125,772</b>	<b>\$ 105,214</b>

**Loan Concentration**

At June 30, 2006, commercial loans comprised the largest component of the loan portfolio. The majority of commercial loans that are not secured by real estate are lines of credit secured by accounts receivable. While the loan concentration is in commercial loans, the commercial portfolio is comprised of loans to many different borrowers, in numerous different industries but primarily located in our market areas.

**Allowance for Loan Losses**

Management continually monitors the loan portfolio through review of the monthly delinquency reports and through the Loan Review Committee. The Loan Review Committee is responsible for the determination of the adequacy of the allowance for loan losses. This analysis involves both experience of the portfolio to date and the makeup of the overall portfolio. The allocation among the various components of the loan portfolio and its adequacy is somewhat difficult considering the limited operating history of MVB. Specific loss estimates are derived for individual loans based on specific criteria such as current delinquent status, related deposit account activity, where applicable, local market rumors, which are generally based on some factual information, and changes in the local and national economy. While local market rumors are not measurable or perhaps not readily supportable, historically, this form of information can be an indication of a potential problem.

**Funding Sources**

MVB considers a number of alternatives, including but not limited to deposits, short-term borrowings, and long-term borrowings when evaluating funding sources. Traditional deposits continue to be the most significant source of funds for the bank, reaching \$116.5 million at June 30, 2006.

Non-interest bearing deposits remain a core funding source for MVB. At June 30, 2006, non-interest bearing deposits totaled \$15.3 million compared to \$13.5 million at December 31, 2005. Management intends to continue to focus on finding ways to increase the bank's base of non-interest bearing funding sources.

Interest-bearing deposits totaled \$101.2 million at June 30, 2006 compared to \$100.4 million at December 31, 2005. Average interest-bearing liabilities totaled \$127.6 million during the second quarter of 2006 compared to \$95.0 million for the second quarter of 2005. Average non-interest bearing demand deposits totaled \$15.7 million for the second quarter of 2006 compared to \$10.8 million for the second

## **Table of Contents**

quarter of 2005. Management will continue to emphasize deposit gathering in 2006 by offering outstanding customer service and competitively priced products. Management will also concentrate on balancing deposit growth with adequate net interest margin to meet MVB's strategic goals.

Along with traditional deposits, MVB has access to both repurchase agreements, which are corporate deposits secured by pledging securities from the investment portfolio, and Federal Home Loan Bank borrowings to fund its operations and investments. At June 30, 2006, repurchase agreements totaled \$17.2 million compared to \$15.3 million at December 31, 2005. In addition to the aforementioned funds alternatives, MVB has access to more than \$42.8 million through additional advances from the Federal Home Loan Bank of Pittsburgh, a \$4.5 million line of credit with the Bankers Bank of Atlanta, a \$3.5 million line of credit with the Community Bankers Bank of Virginia and the ability to readily sell jumbo certificates of deposits to other banks.

### **Capital/Stockholders Equity**

The bank was initially capitalized when it sold 452,000 shares of stock at \$10 per share or a total of \$4.5 million in an offering during 1998.

In October of 1999 the bank completed a secondary offering of 66,000 shares of stock at \$11 per share or a total of \$726,000. This offering was used to purchase MVB's main office at 301 Virginia Avenue.

During November of 2002 the bank completed another secondary offering of 164,000 shares of stock at \$12.50 per share or a total of \$2.0 million. This offering was needed to continue funding the bank's growth.

In 2004, the bank formed a one-bank holding company. In that transaction, MVB Financial Corp. issued shares of common stock in exchange for shares of the bank's common stock.

In 2006, MVB completed a public offering of 725,000 shares totaling \$11.6 million.

At June 30, 2006, accumulated other comprehensive (loss) totaled \$(581) compared to \$(443) at December 31, 2005. This change relates to an adjustment of the bank's pension liability and a decrease in the market value of available-for-sale securities.

The primary source of funds for dividends to be paid by MVB Financial Corp. is dividends received from its subsidiary bank, MVB Bank, Inc. Dividends paid by the subsidiary bank are subject to restrictions by banking regulations. The most restrictive provision requires regulatory approval if dividends declared in any year exceed that year's retained net profits, as defined, plus the retained net profits, as defined, of the two preceding years.

Bank regulators have established risk-based capital requirements designed to measure capital adequacy. Risk-based capital ratios reflect the relative risks of various assets banks hold in their portfolios. A weight category of 0% (lowest risk assets), 20%, 50%, or 100% (highest risk assets) is assigned to each asset on the balance sheet. Detailed information concerning MVB's risk-based capital ratios can be found in Note 14 of the Notes to the Consolidated Financial Statements of MVB's 2005 Form 10-KSB. At June 30, 2006, MVB and its banking subsidiary's risk-based capital ratios exceeded the minimum standards for a well capitalized financial institution.

## **Table of Contents**

### **Commitments**

In the normal course of business, the bank is party to financial instruments with off-balance sheet risk necessary to meet the financing needs of customers and to manage its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. The contract or notional amounts of these instruments express the extent of involvement the bank has in these financial instruments.

Loan commitments are made to accommodate the financial needs of MVB's customers. MVB uses the same underwriting standards in making commitments and conditional obligations as it does for on-balance sheet instruments. The amount of collateral obtained is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant, and equipment, and income-producing commercial properties. The total amount of loan commitments outstanding at June 30, 2006 and December 31, 2005 was \$24.8 million and \$21.3 million, respectively.

### **Market Risk**

There have been no material changes in market risks faced by MVB since December 31, 2005. For information regarding MVB's market risk, refer to MVB's Annual Report to Shareholders for the year ended December 31, 2005.

### **Effects of Inflation on Financial Statements**

Substantially all of the bank's assets relate to banking and are monetary in nature. Therefore they are not impacted by inflation to the same degree as companies in capital-intensive industries in a replacement cost environment. During a period of rising prices, a net monetary asset position results in loss in purchasing power and conversely a net monetary liability position results in an increase in purchasing power. In the banking industry, typically monetary assets exceed monetary liabilities. Therefore as prices increase, financial institutions experience a decline in the purchasing power of their net assets.

### **Future Outlook**

The bank's results of operations in the second quarter of 2006 reflect a marked improvement over the same period during 2005. Results in the second quarter of 2006 are at their highest level since the first quarter of 2005, which was prior to expansion into the Harrison and Jefferson County markets. As the new offices grow and mature earnings should continue to improve. MVB's emphasis in future periods will be to do those things that have made the bank successful thus far. The critical challenge for the bank in the future is to attract core deposits to fund growth in the new markets through continued delivery of the most outstanding customer service with the highest quality products and technology.

Future plans for the bank involve the bank taking advantage of technology to deliver even better customer service. The bank introduced internet banking in the second quarter of 2005 and will continue to explore all options which better enable the bank to serve its customers. Presently MVB is working to make its customer base more aware of products such as internet banking and bill payment services, to further take advantage of products which deliver even faster and more efficient customer service.

## **Table of Contents**

### **Item 3. Controls and Procedures**

Disclosure controls are procedures that a company designs with the objective of ensuring that information required to be disclosed in their reports filed under the Securities Exchange Act of 1934 (such as this Form 10-QSB), is recorded, processed, summarized and reported within the time period specified under the SEC's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to management, including the CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure. Internal controls are procedures that a company designs with the objective of providing reasonable assurance that transactions are properly authorized, assets are safeguarded against unauthorized or improper use and transactions are properly recorded and reported all to permit the preparation of a company's financial statements in conformity with generally accepted accounting principles.

The Company's management, including the CEO and CFO, does not expect that our disclosure controls or internal controls will prevent all error and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments and decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of control also is based in part upon certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

#### **Evaluation of disclosure controls and procedures**

As of the end of the period covered by this report and pursuant to Rule 13a-15 of the Securities Exchange Act of 1934 (the Exchange Act), the Company's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness and design of the Company's disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act). Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded, as of the end of the period covered by this report, that the Company's disclosure controls and procedures were effective in recording, processing, summarizing and reporting information required to be disclosed by the Company, within the time periods specified in the Securities and Exchange Commission's rules and forms.

#### **Changes in internal controls**

In addition, there have been no changes in internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter to which this report relates that have materially affected or are reasonably likely to materially affect, the internal control over financial reporting.



**Table of Contents**

Part II. Other Information

**Item 4. Submission of Matters to a Vote of Security Holders**

MVB's Annual Shareholder's Meeting was held on May 16, 2006. Two items were submitted to the Shareholders for consideration. The items and vote are noted below:

Item 1. To elect seven directors for staggered terms of office:

<b>For</b>	<b>Against</b>	<b>Abstain</b>
1,056,791	7,236	

Item 2. To approve the appointment of Brown Edwards & Company, L.L.P., as Independent Certified Public Accountants for the year 2006.

<b>For</b>	<b>Against</b>	<b>Abstain</b>
1,053,918	7,247	2,845

**Item 5. Other Information**

None.

**Item 6. Exhibits**

(a) The following exhibits were filed with Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and are incorporated by reference herein.

- Exhibit 3.1 Articles of Incorporation
- Exhibit 3.1-1 Articles of Incorporation Amendment
- Exhibit 3.2 Bylaws

(b) The following exhibits are filed herewith.

- Exhibit 31.1 Certificate of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- Exhibit 31.2 Certificate of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.1 Certificate of principal executive officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.2 Certificate of principal financial officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

August 11, 2006

MVB Financial Corp.

By: /s/ James R. Martin  
James R. Martin  
President and Chief Executive Officer

By: /s/ Eric L. Tichenor  
Eric L. Tichenor  
Chief Financial Officer

20