ZEBRA TECHNOLOGIES CORP/DE Form 10-Q August 07, 2006 <u>Table of Contents</u>

# **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# **FORM 10-Q**

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 1, 2006

OR

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to\_\_\_\_

Commission File Number: 000-19406

# **Zebra Technologies Corporation**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of 36-2675536 (I.R.S. Employer

incorporation or organization) I 333 Corporate Woods Parkway, Vernon Hills, IL 60061

Identification No.)

(Address of principal executive offices) (Zip Code)

### Edgar Filing: ZEBRA TECHNOLOGIES CORP/DE - Form 10-Q

#### Registrant s telephone number, including area code: (847) 634-6700

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. Check one:

Large accelerated filer x Accelerated filer " Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act. Yes "No x

As of July 28, 2006, shares outstanding were as follows:

Class A Common Stock, \$.01 par value 70,823,333

#### ZEBRA TECHNOLOGIES CORPORATION

#### QUARTER ENDED JULY 1, 2006

#### INDEX

PAGE

PART I - FINANCIAL INFORMATION	_
Item 1. Consolidated Financial Statements	
Consolidated Balance Sheets as of July 1, 2006 (unaudited) and December 31, 2005 (unaudited)	3
Consolidated Statements of Earnings (unaudited) for the three and six months ended July 1, 2006 and July 2, 2005	4
Consolidated Statements of Comprehensive Income (unaudited) for the three and six months ended July 1, 2006 and July 2, 2	<u>2005</u> 5
Consolidated Statements of Cash Flows (unaudited) for the six months ended July 1, 2006 and July 2, 2005	6
Notes to Consolidated Financial Statements	7
Item 2. <u>Management</u> s Discussion and Analysis of Financial Condition and Results of Operations	18
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	26
Item 4. <u>Controls and Procedures</u>	27
PART II - OTHER INFORMATION	
Item 1. Legal Proceedings	28
Item 1A. <u>Risk Factors</u>	28
Item 4. <u>Submissions of Matters to a Vote of Security Holders</u>	29
Item 6. <u>Exhibits and Reports on Form 8-K</u>	30
SIGNATURES	31

#### -2-

#### PART I - FINANCIAL INFORMATION

#### Item 1. Consolidated Financial Statements

#### ZEBRA TECHNOLOGIES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

(Amounts in thousands)

	July 1,	December 31, 2005 (restated see	
	2006 (Unaudited)	Note 2) (Unaudited)	
ASSETS	(chuudhou)	(chiudantea)	
Current assets:			
Cash and cash equivalents	\$ 27,627	\$ 25,621	
Investments and marketable securities	179,774	518,618	
Accounts receivable, net	115,693	111,551	
Inventories, net	77,369	63,638	
Deferred income taxes	8,419	8,188	
Prepaid expenses	6,015	5,098	
Total current assets	414,897	732,714	
Property and equipment at cost, less accumulated depreciation and amortization	54,684	49,643	
Long-term deferred income taxes	8,459	6,216	
Goodwill	69,097	69,097	
Other intangibles, net	20,700	19,002	
Long-term investments and marketable securities	377,446	19,002	
Other assets	40,565	41,743	
Total assets	\$ 985,848	\$ 918,415	
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Accounts payable	\$ 24,194	\$ 24,885	
Accrued liabilities	32,690	28,928	
Income taxes payable	1,326	535	
Total current liabilities	58,210	54,348	
Deferred rent	570	574	
Other long-term liabilities	5,999	5,521	
Total liabilities	64,779	60,443	
Stockholders equity:			
Preferred Stock			
Class A Common Stock	722	722	
Additional paid-in capital	136,374	139,433	
Treasury stock	(50,087)	(64,013)	

### Edgar Filing: ZEBRA TECHNOLOGIES CORP/DE - Form 10-Q

Retained earnings Accumulated other comprehensive income	833,216 844	779,453 2,377
Total stockholders equity	921,069	857,972
Total liabilities and stockholders equity	\$ 985,848	\$ 918,415

See accompanying notes to consolidated financial statements.

#### ZEBRA TECHNOLOGIES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF EARNINGS

(Amounts in thousands, except per share data)

(Unaudited)

		Three Months Ended July 2, 2005 (restated see July 1, 2006 Note 2)			(re			uly 2, 2005 estated see	
Net sales		87,421	\$	Note 2) 176,614		l <b>y 1, 2006</b> 363,235	\$	Note 2) 347,342	
Cost of sales	ιψ	97,895	Ψ	87,467		191,011	Ψ	171,066	
Gross profit		89,526		89,147		172,224		176,276	
Operating expenses:									
Selling and marketing		23,510		23,050		45,619		44,615	
Research and development		12,382		12,386		24,417		23,437	
General and administrative		15,081		17,800		29,730		33,603	
Amortization of intangible assets		723		387		1,470		1,034	
Exit costs				141				1,658	
Total operating expenses		51,696		53,764		101,236		104,347	
Operating income		37,830		35,383		70,988		71,929	
Other income (expense):									
Investment income		4,987		3,072		10,194		6,349	
Interest expense		(13)		(27)		(231)		(31)	
Foreign exchange gains (loss)		(380)		812		(269)		865	
Other, net		(177)		(243)		(626)		(546)	
Total other income		4,417		3,614		9,068		6,637	
Income before income taxes and cumulative effect of accounting change		42,247		38,997		80,056		78,566	
Income taxes		14,575		13,551		27,612		27,302	
Income before cumulative effect of accounting change		27,672		25,446		52,444		51,264	
Cumulative effect of accounting change (net of tax effect of \$694)						1,319			
Net income	\$	27,672	\$	25,446	\$	53,763	\$	51,264	
Basic earnings per share before cumulative effect of accounting change	\$	0.39	\$	0.35	\$	0.74	\$	0.71	
Diluted earnings per share before cumulative effect of accounting change	\$	0.39	\$	0.35	\$	0.74	\$	0.71	
Basic earnings per share	\$	0.39	\$	0.35	\$	0.76	\$	0.71	
Diluted earnings per share	\$	0.39	\$	0.35	\$	0.76	\$	0.71	
Basic weighted average shares outstanding		70,781		72,013		70,661		71,939	
Diluted weighted average and equivalent shares outstanding See accompanying notes to consolidated financial statements.		71,229		72,679		71,154		72,654	

See accompanying notes to consolidated financial statements.

#### ZEBRA TECHNOLOGIES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands)

(Unaudited)

	Three Mo July 1, 2006	onths Ended July 2, 2005 (restated see Note 2)	Six Mor July 1, 2006	nths Ended July 2, 2005 (restated see Note 2)
Net income	\$ 27,672	\$ 25,446	\$ 53,763	\$ 51,264
Other comprehensive income (loss):				
Foreign currency translation adjustment	3,054	(3,555)	3,439	(4,641)
Changes in unrealized gains and (losses) on hedging transactions, net of tax	(863)	1,792	(1,390)	3,045
Changes in unrealized losses on investments, net of tax	(11)	1,052	(3,582)	27
Comprehensive income	\$ 29,852	\$ 24,735	\$ 52,230	\$ 49,695

See accompanying notes to consolidated financial statements.

-5-

#### ZEBRA TECHNOLOGIES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

(Unaudited)

	Six Mor	ths Ended July 2, 2005
	July 1, 2006	(restated see Note 2)
Cash flows from operating activities:		
Net income	\$ 53,763	\$ 51,264
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	7,300	6,399
Stock-based compensation	3,485	3,994
Excess tax benefit from share-based compensation	(1,461)	(1,411)
Cumulative effect of accounting change (net of tax)	(1,319)	
Deferred income taxes	(2,419)	432
Changes in assets and liabilities:		
Accounts receivable, net	(479)	(12,124)
Inventories	(12,729)	(5,342)
Other assets	2,387	(8,358)
Accounts payable	(2,358)	(1,655)
Accrued liabilities	3,261	(1,291)
Income taxes payable	1,107	(2,692)
Other operating activities	(2,259)	1,532
Net cash provided by operating activities	48,279	30,748
Cash flows from investing activities:		
Purchases of property and equipment	(10,446)	(6,607)
Acquisition of assets of Retail Systems International, Inc.		(7,655)
Acquisition of intangible assets	(3,898)	(8,254)

Purchases of investments and marketable securities