Energy Transfer Partners, L.P. Form 10-Q April 10, 2006 Table of Contents

| F | O | R | M | 1 | 0- | O |
|---|---|---|---|---|----|---|
| | | | | | _ | • |

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended February 28, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to ____

Commission file number 1-11727

ENERGY TRANSFER PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Delaware (state or other jurisdiction or

73-1493906 (I.R.S. Employer

incorporation or organization)

Identification No.)

2838 Woodside Street

Dallas, Texas 75204

(Address of principal executive offices and zip code)

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q (214) 981-0700

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

At April 7, 2006, the registrant had units outstanding as follows:

Energy Transfer Partners, L.P. 108,055,561 Common Units 2,570,150 Class F Units

FORM 10-Q

INDEX TO FINANCIAL STATEMENTS

Energy Transfer Partners, L.P. and Subsidiaries

| PART I FINANCIAL INFORMATION | Page |
|---|--------------|
| PART I FINANCIAL INFORMATION ITEM 1. Financial Statements (Unaudited) | |
| | |
| Condensed Consolidated Balance Sheets February 28, 2006 and August 31, 2005 | 1 |
| Condensed Consolidated Statements of Operations Three and Six Months Ended February 28, 2006 and 2005 | 3 |
| Consolidated Statements of Comprehensive Income Three and Six Months Ended February 28, 2006 and 2005 | 4 |
| Consolidated Statement of Partners Capital Six Months Ended February 28, 2006 | 5 |
| Condensed Consolidated Statements of Cash Flows Six Months Ended February 28, 2006 and 2005 | 6 |
| Notes to Condensed Consolidated Financial Statements | 7 |
| ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OP | PERATIONS 31 |
| ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK | 47 |
| ITEM 4. CONTROLS AND PROCEDURES | 49 |
| PART II OTHER INFORMATION | |
| ITEM 6. EXHIBITS | 50 |
| <u>SIGNATURES</u> | |

i

Forward-Looking Statements

Certain matters discussed in this report, excluding historical information, as well as some statements by Energy Transfer Partners, L.P., (Energy Transfer Partners or the Partnership) in periodic press releases and some oral statements of Energy Transfer Partners officials during presentations about the Partnership, include certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Statements using words such as anticipate, believe, intend, project, plan, continue estimate, forecast, may, will, or similar expressions help identify forward-looking statements. Although the Partnership believes such forward-looking statements are based on reasonable assumptions and current expectations and projections about future events, no assurance can be given that every objective will be reached.

Actual results may differ materially from any results projected, forecasted, estimated or expressed in forward-looking statements since many of the factors that determine these results are subject to uncertainties and risks, difficult to predict, and beyond management s control. For additional discussion of risks, uncertainties and assumptions, see the Partnership s Annual Report on Form 10-K as amended on 10-K/A for the fiscal year ended August 31, 2005 filed with the Securities and Exchange Commission on November 14, 2005 and December 12, 2005, respectively.

Definitions

The following is a list of certain acronyms and terms generally used in the energy industry and throughout this document:

/d per day Bbls barrels

Btu British thermal unit, an energy measurement

Mcf thousand cubic feet
MMBtu million British thermal unit

MMcf million cubic feet Bcf billion cubic feet

NGL natural gas liquid, such as propane, butane and natural gasoline

LIBOR London Interbank Offered Rate NYMEX New York Mercantile Exchange

Reservoir A porous and permeable underground formation containing a natural accumulation of producible

natural gas and/or oil that is confined by impermeable rock or water barriers and is separate from

other reservoirs.

ii

PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except unit data)

(unaudited)

| | February 28, | August 31, |
|---|--------------|--------------|
| | 2006 | 2005 |
| <u>ASSETS</u> | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 33,843 | \$ 24,914 |
| Marketable securities | 3,575 | 3,452 |
| Accounts receivable, net of allowance for doubtful accounts | 821,763 | 847,028 |
| Accounts receivable from related parties | 724 | 4,479 |
| Inventories | 238,787 | 302,893 |
| Exchanges receivable | 18,892 | 35,623 |
| Price risk management assets | 65,907 | 138,961 |
| Prepaid expenses and other assets | 79,254 | 100,670 |
| Total current assets | 1,262,745 | 1,458,020 |
| PROPERTY, PLANT AND EQUIPMENT, net | 2,666,479 | 2,440,565 |
| LONG-TERM PRICE RISK MANAGEMENT ASSETS | 9,043 | 41,687 |
| INVESTMENT IN AFFILIATES | 37,135 | 37,353 |
| GOODWILL | 325,093 | 324,019 |
| INTANGIBLES AND OTHER ASSETS, net | 112,933 | 125,262 |
| Total assets | \$ 4,413,428 | \$ 4,426,906 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

1

ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except unit data)

(unaudited)

| | February 28, | August 31, | |
|--|--------------|--------------|--|
| | 2006 | 2005 | |
| LIABILITIES AND PARTNERS CAPITAL | | | |
| CURRENT LIABILITIES: | | | |
| Working capital facility | \$ 21,198 | \$ 17,026 | |
| Accounts payable | 674,639 | 818,775 | |
| Accounts payable to related parties | 410 | 1,073 | |
| Customer deposits | 8,464 | 88,038 | |
| Price risk management liabilities | 41,374 | 104,772 | |
| Accrued and other current liabilities | 147,815 | 179,778 | |
| Income taxes payable | 23,590 | 2,063 | |
| Deferred income taxes | 2,157 | | |
| Current maturities of long-term debt | 39,673 | 39,349 | |
| | | | |
| Total current liabilities | 959,320 | 1,250,874 | |
| LONG-TERM DEBT, less current maturities | 1,517,724 | 1,675,705 | |
| LONG-TERM PRICE RISK MANAGEMENT LIABILITIES | 1,021 | 30,517 | |
| LONG-TERM AFFILIATED PAYABLE | | 2,005 | |
| NONCURRENT DEFERRED INCOME TAXES | 108,985 | 111,185 | |
| OTHER NONCURRENT LIABILITIES | 10,356 | 13,284 | |
| MINORITY INTERESTS | 2,074 | 17,144 | |
| | | | |
| | 2,599,480 | 3,100,714 | |
| COMMITMENTS AND CONTINGENCIES | | | |
| PARTNERS CAPITAL: | | | |
| General Partner | 66,185 | 49,384 | |
| Common Unitholders (108,055,561 and 106,889,904 units authorized, issued and outstanding at February 28, | , | , | |
| 2006 and August 31, 2005, respectively) | 1,615,778 | 1,362,125 | |
| Class C Unitholders (1,000,000 units authorized, issued and outstanding at February 28, 2006 and August 31, 2005) | , , | , , | |
| Class E Unitholders (8,853,832 units authorized, issued and outstanding at February 28, 2006 and August 31, held by subsidiary and reported as treasury units) | | | |
| Class F Unitholders (2,570,150 and 0 units authorized, issued and oustanding at February 28, 2006 and | | | |
| August 31, 2005, respectively) | 94.686 | | |
| Accumulated other comprehensive income (loss) | 37,299 | (85,317) | |
| Accumulated other comprehensive income (1088) | 31,299 | (83,317) | |
| Total partners capital | 1,813,948 | 1,326,192 | |
| Total liabilities and partners capital | \$ 4,413,428 | \$ 4,426,906 | |

The accompanying notes are an integral part of these condensed consolidated financial statements.

ENERGY TRANSFER PARTNERS, L.P. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per unit and unit data)

(unaudited)

| | Three Months | Three Months Ended | Six Months Ended | Six Months |
|---|--------------|--------------------------|---|--------------|
| | February 28, | February 28, | February 28, | February 28, |
| | 2006 | 2005 | 2006 | 2005 |
| REVENUES: | 2000 | 2000 | | 2000 |
| Midstream and transportation and storage | \$ 2,083,303 | \$ 1,130,526 | \$ 4,291,837 | \$ 1,824,213 |
| Propane and other | 366,513 | 309,318 | 574,599 | 479,829 |
| | | | | |
| Total revenues | 2,449,816 | 1,439,844 | 4,866,436 | 2,304,042 |
| COSTS AND EXPENSES: | | | | |
| Cost of products sold, midstream and transportation and storage | 1,785,053 | 1,028,558 | 3,744,422 | 1,650,473 |
| Cost of products sold, propane and other | 223,778 | 182,617 | 355,036 | 288,606 |
| Operating expenses | 99,696 | 73,551 | 202,367 | 133,751 |
| Depreciation and amortization | 29,014 | 22,232 | 55,927 | 41,893 |
| Selling, general and administrative | 31,455 | 11,913 | 56,254 | 22,637 |
| Somily, gonoral and administrative | 51,.00 | 11,>10 | 20,20 | ,007 |
| Total costs and expenses | 2,168,996 | 1,318,871 | 4,414,006 | 2,137,360 |
| OPERATING INCOME | 280,820 | 120,973 | 452,430 | 166,682 |
| OTHER INCOME (EXPENSE): | | | | |
| Interest expense | (28,542) | (23,024) | (56,935) | (40,355) |
| Equity in earnings (losses) of affiliates | 106 | 109 | (168) | 145 |
| Gain (loss) on disposal of assets | 662 | (436) | 534 | (527) |
| Loss on extinguishment of debt | | (7,996) | | (7,996) |
| Interest income and other, net | 2,302 | 235 | 3,261 | 369 |
| | | | | |
| INCOME FROM CONTINUING OPERATIONS BEFORE INCOME | | | | |
| TAX EXPENSE AND MINORITY INTERESTS | 255,348 | 89,861 | 399,122 | 118,318 |
| Income tax expense | 4,014 | 3,127 | 26,425 | 4,159 |
| INCOME FROM CONTINUING OPERATIONS BEFORE | | | | |
| MINORITY INTERESTS | 251,334 | 86,734 | 372.697 | 114,159 |
| MINORITI INTERESTS | , | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , |
| Minority interests | (549) | (358) | (2,104) | (516) |
| INCOME FROM CONTINUING OPERATIONS | 250,785 | 86,376 | 370,593 | 113,643 |
| INCOME EDOM DISCONITIVITED OPED ATIONS | | 1 225 | | 4.560 |
| INCOME FROM DISCONTINUED OPERATIONS | | 1,225 | | 4,568 |
| NET INCOME | 250,785 | 87,601 | 370,593 | 118,211 |
| | | ~.,~~ <u>*</u> | , - > 0 | , |

Edgar Filing: Energy Transfer Partners, L.P. - Form 10-Q

| GENERAL PARTNER S INTEREST IN NET INCOME | | 27,695 | | 10,456 | | 48,179 | | 16,545 |
|--|----|---|----|-----------|----|------------|----|-----------|
| LIMITED PARTNERS INTEREST IN NET INCOME | \$ | 223,090 | \$ | 77,145 | \$ | 322,414 | \$ | 101,666 |
| | | | | | | | | |
| BASIC NET INCOME PER LIMITED PARTNER UNIT | | | | | | | | |
| Limited Partners income from continuing operations | \$ | 1.37 | \$ | 0.67 | \$ | 2.13 | \$ | 1.02 |
| Limited Partners income from discontinued operations | | | | 0.01 | | | | 0.04 |
| • | | | | | | | | |
| NET INCOME PER LIMITED PARTNER UNIT (see Note 7) | \$ | 1.37 | \$ | 0.68 | \$ | 2.13 | \$ | 1.06 |
| | | | | | | | | |
| BASIC AVERAGE NUMBER OF UNITS OUTSTANDING | 10 | 7,815,792 | 94 | 4,177,730 | 10 | 07,352,608 | 9 | 1,697,190 |
| | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | .,,,,,, | - | 07,002,000 | | 1,007,100 |
| DILUTED NET INCOME PER LIMITED PARTNER UNIT | | | | | | | | |
| Limited Partners income from continuing operations | \$ | 1.36 | \$ | 0.67 | \$ | 2.12 | \$ | 1.02 |
| Limited Partners income from discontinued operations | | | | 0.01 | | | | 0.04 |
| • | | | | | | | | |
| NET INCOME PER LIMITED PARTNER UNIT (see Note 7) | \$ | 1.36 | \$ | 0.68 | \$ | 2.12 | \$ | 1.06 |
| | ٠, | | | | | | | |
| THE INCOME LER ENVITED TARTIVER OUT (See Note 1) | Ф | 1.30 | φ | 0.00 | Ψ | 2.12 | Ψ | |
| DILUTED AVERAGE NUMBER OF UNITS OUTSTANDING | · | 8,017,060 | Ť | 4,331,506 | | 07,551,712 | | 1,837,451 |