

AVALON HOLDINGS CORP  
Form 8-K  
July 30, 2004

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# SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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## FORM 8-K

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### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): July 15, 2004

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# AVALON HOLDINGS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

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Ohio  
(State or Other Jurisdiction  
of Incorporation)

1-14105  
(Commission File Number)

34-1863889  
(IRS Employer  
Identification No.)

One American Way, Warren, Ohio 44484  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (330) 856-8800

**(Former name and address, if changed since last report)**

There are no exhibits

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AVALON HOLDINGS CORPORATION

Cross Reference Sheet showing location in Current Report of Information Required Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

	<u>Current Report Item</u>	<u>Caption in Current Report</u>
Item 1.	Changes in Control of Registrant	Not Applicable
Item 2.	Acquisition or Disposition of Assets	Avalon Holdings Corporation completes sale of its transportation operations
Item 3.	Bankruptcy or Receivership	Not Applicable
Item 4.	Changes in Registrant's Certifying Accountant	Not Applicable
Item 5.	Other Events	Not Applicable
Item 6.	Resignations of Registrant's Directors	Not Applicable
Item 7.	Financial Statements and Exhibits	Not Applicable
Item 8.	Change in Fiscal Year	Not Applicable

**ITEM 2. Acquisition or Disposition of Assets**

On July 15, 2004, Avalon Holdings Corporation (Avalon) completed the sale of its transportation operations. Avalon sold all of the common stock of DartAmerica, Inc. (DartAmerica) to BMC International, Inc. (BMC) for a purchase price of approximately \$4.4 million. At the closing, BMC delivered to Avalon \$3 million in cash and a secured promissory note of \$1 million payable over 60 months. The balance of the purchase price will be adjusted to reflect changes in certain of DartAmerica's balance sheet items from March 31, 2004 to June 30, 2004. Prior to the sale, DartAmerica transferred to Avalon all of its accounts receivable outstanding for more than 60 days as of June 30, 2004 and Dart Realty, Inc., a wholly owned subsidiary which owns the Canfield, Ohio terminal.

The following Unaudited Pro Forma Avalon Holdings Corporation Consolidated Balance Sheet of as of March 31, 2004 has been prepared as if the transaction described above had occurred on March 31, 2004. The following Unaudited Pro Forma Avalon Holdings Corporation Consolidated Statement of Operations for the three months ended March 31, 2004 and the year ended December 31, 2003, have been prepared as if the transaction described above had occurred on January 1, 2004 and January 1, 2003, respectively. The pro forma financial information set forth below is unaudited and not necessarily indicative of the results that would actually have occurred if the transactions had been consummated on the dates referred to above, nor is it indicative of the results that may be obtained in the future.

## Unaudited Pro Forma Avalon Holdings Corporation Consolidated Balance Sheet

March 31, 2004 (in thousands)

	Historical Avalon Holdings Corporation Consolidated	Historical DartAmerica Consolidated	Adjustments	Pro Forma Avalon Holdings Corporation Consolidated
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ 4,129	\$ 1,052	\$ 6(a) (6)(a) 3,400(c)	\$ 6,477
Short-Term investments	3,013			3,013
Accounts Receivable, net	8,557	4,761	246(b) (39)(e) 45(d)	4,048
Prepaid expenses	1,470	377		1,093
Other current assets	644	407	96(c)	333
Current Assets discontinued operations	1,006		6(a)	1,012
<b>Total current assets</b>	<b>18,819</b>	<b>6,597</b>	<b>3,754</b>	<b>15,976</b>
<b>Noncurrent Investments</b>				
Properties & Equipment, net	21,370	3,188	92(a) (92)(a)	18,182
<b>Costs in excess of fair market value of net assets of acquired business, net</b>				
Noncurrent prepaid rent	2,206	538		2,206
Other assets, net	124	44	904(c)	984
Non-current assets- discontinued operations	2,549		92(a)	2,641
<b>Total assets</b>	<b>\$ 46,912</b>	<b>\$ 10,367</b>	<b>\$ 4,750</b>	<b>\$ 41,295</b>
<b>Liabilities and Shareholders' Equity</b>				
<b>Current Liabilities</b>				
Accounts payable	\$ 5,309	\$ 1,778	\$ 4(a) (4)(a)	\$ 3,531
Net Intercompany Accounts		266	246(b) (25)(e) 45(d)	
Accrued payroll and other compensation	643	358		285
Accrued income taxes	233	45	11(a) (11)(a)	188
Other accrued taxes	135	79	3(a) (3)(a)	56
Other liabilities and accrued expenses	2,017	479		1,538
Current liabilities discontinued operations	706		18(a)	724
<b>Total current liabilities</b>	<b>9,043</b>	<b>3,005</b>	<b>284</b>	<b>6,322</b>

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Shareholders' Equity:

Shareholders' Equity	37,869	7,362	80(a) 4,400(c) (39)(e) 25(e)	34,973
Total shareholders' equity	<u>37,869</u>	<u>7,362</u>	<u>4,466</u>	<u>34,973</u>
Total liabilities and shareholders' equity	<u>\$ 46,912</u>	<u>\$ 10,367</u>	<u>\$ 4,750</u>	<u>\$ 41,295</u>

**Notes to the Unaudited Pro Forma Avalon Holdings Corporation Consolidated Balance Sheet**

The following pro forma adjustments are incorporated into the Unaudited Pro Forma Avalon Holdings Corporation Consolidated Balance Sheet as of March 31, 2004.

- a) Prior to the sale, DartAmericA transferred to Avalon, Dart Realty, Inc., a wholly owned subsidiary of Dart Trucking Company, Inc., which owns the Canfield, Ohio terminal. The amounts transferred by classification are as follows (in thousands):

<u>Assets</u>	
Cash	6
Properties and Equipment, net	92
<u>Liabilities</u>	
Accounts Payable	4
Other accrued taxes	3
Accrued income taxes	11

Such amounts have been transferred to discontinued operations as a result of the Canfield, Ohio terminal being held-for-sale.

- b) Represents all of the trade accounts receivable, net of the allowance for doubtful accounts, outstanding for more than 60 days at March 31, 2004 which DartAmericA transferred to Avalon, prior to the sale.
- c) Represents the purchase price of \$4.4 million, which is comprised of \$3.4 million in cash and a \$1 million secured promissory note, payable over 60 months.
- d) Represents a reclass of Net Intercompany Accounts to Trade Accounts Receivable.
- e) Reflects the write-off of Net Intercompany Accounts which will not be paid or collected.

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**Unaudited Pro Forma Avalon Holdings Corporation Consolidated Statement of Operations**

Three Months Ended March 31, 2004

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	<b>Historical Avalon Holdings Corporation Consolidated</b>	<b>Historical DartAmerica Consolidated</b>	<b>Adjustments</b>	<b>Pro Forma Avalon Holdings Corporation Consolidated</b>
Net Operating Revenues	\$ 13,791	\$ 8,250	\$ 683(a) 15(b) (15)(b)	\$ 6,224
Costs and expenses:				
Cost of operations	12,690	8,147	683(a) 17(b) (17)(b)	5,226
Selling, general and administrative expense	1,871	564	6(b) (6)(b)	1,307
Operating loss from continuing operations	(770)	(461)		(309)
Other income:				
Interest income	41	4		37
Other income, net	46	3		43
Loss from continuing operations before income taxes	(683)	(454)		(229)
Provision (benefit) for income taxes				
Loss from continuing operations	(683)	(454)		(229)
Discontinued Operations:				
Loss from sale of transportation operations, net of tax			(2,896)(c)	(2,896)
Loss from discontinued operations	(375)		(8)(b)	(383)
Net Loss	\$ (1,058)	\$ (454)	\$ (2,904)	\$ (3,508)
Loss per share from continuing operations	\$ (0.18)			\$ (.06)
Loss from sale of transportation operations, net of tax	\$			\$ (.76)
Loss per share from discontinued operations	\$ (0.10)			\$ (.10)
Net Loss per share	\$ (0.28)			\$ (.92)
Weighted Average Shares Outstanding (d)	3,803			3,803



**Notes to the Unaudited Pro Forma Avalon Holdings Corporation**

**Consolidated Statement of Operations**

The following pro forma adjustments are incorporated into the Unaudited Pro Forma Avalon Holdings Corporation Consolidated Statement of Operations for the three months ended March 31, 2004.

- a) Reverses the elimination of intercompany sales between DartAmerica companies and Avalon companies.
- b) To reflect the statement of operations of Dart Realty, Inc. which was transferred to Avalon prior to the sale. Such results have been reclassified to discontinued operations as a result of the Canfield, Ohio terminal being held-for-sale.
- c) Represents the loss from the sale of the transportation operations.
- d) There were no common equivalent shares outstanding and therefore diluted per share amounts are equal to basic per share amounts for the three months ended March 31, 2004.

**Unaudited Pro Forma Avalon Holdings Corporation Consolidated Statement of Operations**

Year Ended December 31, 2003

	Historical Avalon Holdings Corporation Consolidated	Historical DartAmerica Consolidated	Adjustments	Pro Forma Avalon Holdings Corporation Consolidated
Net Operating Revenues	\$ 53,512	\$ 31,940	\$ 3,161(a) 60(b) (60)(b)	\$ 24,733
Costs and expenses:				
Cost of operations	47,742	30,510	3,161(a) 46(b) (46)(b)	20,393
Selling, general and administrative expense	8,201	3,297	24(b) (24)(b)	4,904
Operating loss from continuing operations	(2,431)	(1,867)		(564)
Other income:				
Interest income	204	36		168
Other income, net	302	93		209
Loss from continuing operations before income taxes	(1,925)	(1,738)		(187)
Provision (benefit) for income taxes	(26)	(30)	(3)(b) 3(b)	4
Loss from continuing operations	(1,899)	(1,708)		(191)
Discontinued Operations:				
Loss from sale of transportation operations, net of tax			(3,127)(c)	(3,127)
Loss from discontinued operations	(1,745)		(7)(b)	(1,752)
Net Loss	\$ (3,644)	\$ (1,708)	\$ (3,134)	\$ (5,070)
Loss per share from continuing operations	\$ (0.50)			\$ (.05)
Loss from sale of transportation operations, net of tax	\$			\$ (.82)
Loss per share from discontinued operations	\$ (0.46)			\$ (.46)
Net Loss per share	\$ (0.96)			\$ (1.33)
Weighted Average Shares Outstanding (d)	3,803			3,803

**Notes to the Unaudited Pro Forma Avalon Holdings Corporation**

**Consolidated Statement of Operations**

The following pro forma adjustments are incorporated into the Unaudited Pro Forma Avalon Holdings Corporation Consolidated Statement of Operations for the year ended December 31, 2003.

- a) Reverses the elimination of intercompany sales between DartAmerica companies and Avalon companies.
- b) To reflect the statement of operations of Dart Realty, Inc. which was transferred to Avalon prior to the sale. Such results have been reclassified to discontinued operations as a result of the Canfield, Ohio terminal being held-for-sale.
- c) Represents the loss from the sale of the transportation operations.
- d) There were no common equivalent shares outstanding and therefore diluted per share amounts are equal to basic per share amounts for the year ended December 31, 2003.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVALON HOLDINGS CORPORATION  
(Registrant)

/s/ Timothy C. Coxson

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By: Timothy C. Coxson  
Chief Financial Officer and Treasurer

DATED: July 30, 2004