PRUDENTIAL FINANCIAL INC
Form 10-Q
May 04, 2018
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2018

OR
¨ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Transition Period from to

Commission File Number 001-16707

Prudential Financial, Inc.
(Exact Name of Registrant as Specified in its Charter)

New Jersey	22-3703799
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification Number)

751 Broad Street
Newark, New Jersey 07102
(973) 802-6000
(Address and Telephone Number of Registrant's Principal Executive Offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ¨

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of the Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	x	Accelerated filer	¨
Non-accelerated filer	¨	(Do not check if a smaller reporting company)	
		Smaller reporting company	¨
		Emerging growth company	¨

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ¨ No x

As of April 30, 2018, 420 million shares of the registrant’s Common Stock (par value $0.01) were outstanding.

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Forward-Looking Statements

Certain of the statements included in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Words such as “expects,” “believes,” “anticipates,” “includes,” “plans,” “assumes,” “estimates,” “projects,” “intends,” “should,” “will,” “shall” or variations of such generally part of forward-looking statements. Forward-looking statements are made based on management’s current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) losses on investments or financial contracts due to deterioration in credit quality or value, or counterparty default; (2) losses on insurance products due to mortality experience, morbidity experience or policyholder behavior experience that differs significantly from our expectations when we price our products; (3) changes in interest rates, equity prices and foreign currency exchange rates that may (a) adversely impact the profitability of our products, the value of separate accounts supporting these products or the value of assets we manage, (b) result in losses on derivatives we use to hedge risk or increase collateral posting requirements and (c) limit opportunities to invest at appropriate returns; (4) guarantees within certain of our products, in particular our variable annuities, which are market sensitive and may decrease our earnings or increase the volatility of our results of operations or financial position; (5) liquidity needs resulting from (a) derivative collateral market exposure, (b) asset/liability mismatches, (c) the lack of available funding in the financial markets or (d) unexpected cash demands due to severe mortality calamity or lapse events; (6) financial or customer losses, or regulatory and legal actions, due to inadequate or failed processes or systems, human error or misconduct, and external events, such as (a) disruption of our systems and data, (b) an information security breach, (c) a failure to protect the privacy of sensitive data or (d) reliance on third-parties, including to distribute our products; (7) changes in the regulatory landscape, including related to (a) regulation under the Dodd-Frank Wall Street Reform and Consumer Protection Act, (b) changes in tax laws, (c) the U.S. Department of Labor’s fiduciary rules and other fiduciary rule developments, (d) U.S. state insurance laws and developments regarding group-wide supervision, capital and reserves, (e) insurer capital standards outside the U.S. and (f) privacy and cybersecurity regulation; (8) technological changes which may adversely impact companies in our investment portfolio or cause insurance experience to deviate from our assumptions; (9) ratings downgrades; (10) market conditions that may adversely affect the sales or persistency of our products; (11) competition; and (12) reputational damage. Prudential Financial, Inc. does not undertake to update any particular forward-looking statement included in this document. See “Risk Factors” included in the Annual Report on Form 10-K for the year ended December 31, 2017 for discussion of certain risks relating to our businesses and investment in our securities.

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PART I - FINANCIAL INFORMATION

ITEM 1. Financial Statements
PRUDENTIAL FINANCIAL, INC.
Unaudited Interim Consolidated Statements of Financial Position
March 31, 2018 and December 31, 2017 (in millions, except share amounts)

	March 31, 2018	December 31, 2017
ASSETS		
Fixed maturities, available-for-sale, at fair value (amortized cost: 2018-$319,180; 2017-$312,385)(1)	$347,630	$ 346,780
Fixed maturities, held-to-maturity, at amortized cost (fair value: 2018-$2,511; 2017-$2,430)(1)	2,120	2,049
Fixed maturities, trading, at fair value (amortized cost: 2018-$2,852; 2017-$3,509)(1)(2)	2,885	3,507
Assets supporting experience-rated contractholder liabilities, at fair value(1)(2)	21,637	22,097
Equity securities, at fair value (cost: 2018-$5,382; 2017-$5,154)(1)(2)	7,289	7,329
Commercial mortgage and other loans (includes $298 and $593 measured at fair value under the fair value option at March 31, 2018 and December 31, 2017, respectively)(1)	58,098	56,045
Policy loans	12,036	11,891
Other invested assets (includes $5,647 and $3,159 measured at fair value at March 31, 2018 and December 31, 2017, respectively)(1)(2)	14,044	13,373
Short-term investments(2)	5,752	6,800
Total investments	471,491	469,871
Cash and cash equivalents(1)	15,676	14,490
Accrued investment income(1)	3,169	3,325
Deferred policy acquisition costs	19,649	18,992
Value of business acquired	1,995	1,591
Other assets(1)	17,112	17,250
Separate account assets	300,585	306,617
TOTAL ASSETS	$829,677	$ 832,136
LIABILITIES AND EQUITY		
LIABILITIES		
Future policy benefits	$261,144	$ 257,317
Policyholders’ account balances	149,917	148,189
Policyholders’ dividends	5,446	6,411
Securities sold under agreements to repurchase	8,633	8,400
Cash collateral for loaned securities	4,312	4,354
Income taxes	9,296	9,648
Short-term debt	1,383	1,380
Long-term debt	18,143	17,172
Other liabilities(1)	17,689	16,619
Notes issued by consolidated variable interest entities (includes $612 and $1,196 measured at fair value under the fair value option at March 31, 2018 and December 31, 2017, respectively)(1)	954	1,518
Separate account liabilities	300,585	306,617
Total liabilities	777,502	777,625
COMMITMENTS AND CONTINGENT LIABILITIES (See Note 14)		
EQUITY		
Preferred Stock ($.01 par value; 10,000,000 shares authorized; none issued)	0	0

Common Stock ($.01 par value; 1,500,000,000 shares authorized; 660,111,339 shares issued at both March 31, 2018 and December 31, 2017)	6	6
Additional paid-in capital	24,722	24,769
Common Stock held in treasury, at cost (239,088,607 and 230,537,166 shares at March 31, 2018 and December 31, 2017, respectively)	(16,557)	(16,284)
Accumulated other comprehensive income (loss)	14,761	17,074
Retained earnings	28,898	28,671
Total Prudential Financial, Inc. equity	51,830	54,236
Noncontrolling interests	345	275
Total equity	52,175	54,511
TOTAL LIABILITIES AND EQUITY	$829,677	$ 832,136

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(1) See Note 4 for details of balances associated with variable interest entities.

(2) Prior period amounts have been reclassified to conform to current period presentation. See “Adoption of ASU 2016-01” in Note 2 for details.

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See Notes to Unaudited Interim Consolidated Financial Statements

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PRUDENTIAL FINANCIAL, INC.
Unaudited Interim Consolidated Statements of Operations
Three Months Ended March 31, 2018 and 2017 (in millions, except per share amounts)

	Three Months Ended March 31, 2018	2017
REVENUES		
Premiums	$7,311	$6,481
Policy charges and fee income	1,504	1,533
Net investment income	3,998	4,061
Asset management and service fees	1,026	951
Other income (loss)	(507)	217
Realized investment gains (losses), net:		
Other-than-temporary impairments on fixed maturity securities	(39)	(57)
Other-than-temporary impairments on fixed maturity securities transferred to Other comprehensive income	0	3
Other realized investment gains (losses), net	464	481
Total realized investment gains (losses), net	425	427
Total revenues	13,757	13,670
BENEFITS AND EXPENSES		
Policyholders' benefits	7,675	7,025
Interest credited to policyholders' account balances	550	940
Dividends to policyholders	328	615
Amortization of deferred policy acquisition costs	588	439
General and administrative expenses	2,923	2,909
Total benefits and expenses	12,064	11,928
INCOME (LOSS) BEFORE INCOME TAXES AND EQUITY IN EARNINGS OF OPERATING JOINT VENTURES	1,693	1,742
Total income tax expense (benefit)	352	395
INCOME (LOSS) BEFORE EQUITY IN EARNINGS OF OPERATING JOINT VENTURES	1,341	1,347
Equity in earnings of operating joint ventures, net of taxes	23	25
NET INCOME (LOSS)	1,364	1,372
Less: Income (loss) attributable to noncontrolling interests	1	3
NET INCOME (LOSS) ATTRIBUTABLE TO PRUDENTIAL FINANCIAL, INC.	$1,363	$1,369
EARNINGS PER SHARE		
Basic earnings per share-Common Stock:		
Net income (loss) attributable to Prudential Financial, Inc.	$3.19	$3.14
Diluted earnings per share-Common Stock:		
Net income (loss) attributable to Prudential Financial, Inc.	$3.14	$3.09
Dividends declared per share of Common Stock	$0.90	$0.75

See Notes to Unaudited Interim Consolidated Financial Statements

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PRUDENTIAL FINANCIAL, INC.
Unaudited Interim Consolidated Statements of Comprehensive Income
Three Months Ended March 31, 2018 and 2017 (in millions)

	Three Months Ended March 31, 2018	Three Months Ended March 31, 2017
NET INCOME (LOSS)	$1,364	$1,372
Other comprehensive income (loss), before tax:		
Foreign currency translation adjustments for the period	662	552
Net unrealized investment gains (losses)	(4,666)	(809)
Defined benefit pension and postretirement unrecognized periodic benefit (cost)	54	44
Total	(3,950)	(213)
Less: Income tax expense (benefit) related to other comprehensive income (loss)	(844)	(216)
Other comprehensive income (loss), net of taxes	(3,106)	3
Comprehensive income (loss)	(1,742)	1,375
Less: Comprehensive income (loss) attributable to noncontrolling interests	14	(16)
Comprehensive income (loss) attributable to Prudential Financial, Inc.	$(1,756)	$1,391

See Notes to Unaudited Interim Consolidated Financial Statements

PRUDENTIAL FINANCIAL, INC.
Unaudited Interim Consolidated Statements of Equity
Three Months Ended March 31, 2018 and 2017 (in millions)

	Prudential Financial, Inc. Equity							
	Common Stock	Additional Paid-in Capital	Retained Earnings	Common Stock Held In Treasury	Accumulated Other Comprehensive Income (Loss)	Total Prudential Financial, Inc. Equity	Noncontrolling Interests	Total Equity
Balance, December 31, 2017	$6	$24,769	$28,671	$(16,284)	$ 17,074	$ 54,236	$ 275	$54,511
Cumulative effect of adoption of ASU 2016-01			904		(847)	57		57
Cumulative effect of adoption of ASU 2018-02			(1,653)		1,653	0		0
Common Stock acquired				(375)		(375)		(375)
Contributions from noncontrolling interests							61	61
Distributions to noncontrolling interests							(5)	(5)
Consolidations (deconsolidations) of noncontrolling interests							0	0
Stock-based compensation programs		(47)		102		55		55
Dividends declared on Common Stock			(387)			(387)		(387)
Comprehensive income:								
Net income (loss)			1,363			1,363	1	1,364
Other comprehensive income (loss), net of tax					(3,119)	(3,119)	13	(3,106)
Total comprehensive income (loss)						(1,756)	14	(1,742)
Balance, March 31, 2018	$6	$24,722	$28,898	$(16,557)	$ 14,761	$ 51,830	$ 345	$52,175

	Prudential Financial, Inc. Equity							
	Common Stock	Additional Paid-in Capital	Retained Earnings	Common Stock Held In Treasury	Accumulated Other Comprehensive Income (Loss)	Total Prudential Financial, Inc. Equity	Noncontrolling Interests	Total Equity
Balance, December 31, 2016	$6	$24,606	$21,946	$(15,316)	$ 14,621	$ 45,863	$ 225	$46,088
Cumulative effect of adoption of accounting changes		5	(5)			0		0
Elimination of Gibraltar Life reporting lag			167			167		167
Common Stock acquired				(312)		(312)		(312)
Contributions from noncontrolling interests							4	4

Distributions to noncontrolling interests							(24)	(24)
Consolidations (deconsolidations) of noncontrolling interests							1	1
Stock-based compensation programs		16		153		169		169
Dividends declared on Common Stock			(327)			(327)		(327)
Comprehensive income:								
Net income (loss)			1,369			1,369	3	1,372
Other comprehensive income (loss), net of tax					22	22	(19)	3
Total comprehensive income (loss)						1,391	(16)	1,375
Balance, March 31, 2017	$6	$24,627	$23,150	$(15,475)	$ 14,643	$ 46,951	$ 190	$47,141

See Notes to Unaudited Interim Consolidated Financial Statements

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PRUDENTIAL FINANCIAL, INC.
Unaudited Interim Consolidated Statements of Cash Flows
Three Months Ended March 31, 2018 and 2017 (in millions)

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	$1,364	$1,372
Adjustments to reconcile net income to net cash provided by operating activities:		
Realized investment (gains) losses, net	(425)	(427)
Policy charges and fee income	(560)	(541)
Interest credited to policyholders' account balances	550	940
Depreciation and amortization	(22)	(50)
(Gains) losses on assets supporting experience-rated contractholder liabilities, net(1)	403	(43)
Change in:		
Deferred policy acquisition costs	(131)	(286)
Future policy benefits and other insurance liabilities	1,859	1,849
Income taxes	421	371
Derivatives, net	(1,302)	(783)
Other, net(1)	144	(754)
Cash flows from (used in) operating activities(1)	2,301	1,648
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from the sale/maturity/prepayment of:		
Fixed maturities, available-for-sale	14,665	13,389
Fixed maturities, held-to-maturity	36	49
Fixed maturities, trading(1)	207	427
Assets supporting experience-rated contractholder liabilities(1)	3,487	6,086
Equity securities(1)	980	903
Commercial mortgage and other loans	1,319	714
Policy loans	656	561
Other invested assets(1)	434	354
Short-term investments(1)	9,870	9,297
Payments for the purchase/origination of:		
Fixed maturities, available-for-sale	(15,652)	(17,801)
Fixed maturities, trading(1)	(109)	(605)
Assets supporting experience-rated contractholder liabilities(1)	(3,271)	(6,024)
Equity securities(1)	(890)	(747)
Commercial mortgage and other loans	(3,489)	(1,762)
Policy loans	(561)	(429)
Other invested assets	(713)	(349)
Short-term investments(1)	(8,837)	(6,967)
Derivatives, net	(365)	30
Other, net(1)	(40)	(145)
Cash flows from (used in) investing activities(1)	(2,273)	(3,019)
CASH FLOWS FROM FINANCING ACTIVITIES		
Policyholders' account deposits	7,456	6,926
Policyholders' account withdrawals	(7,080)	(6,570)
Net change in securities sold under agreements to repurchase and cash collateral for loaned securities	191	771
Cash dividends paid on Common Stock	(388)	(329)
Net change in financing arrangements (maturities 90 days or less)	(90)	45

Common Stock acquired	(363)	(291)
Common Stock reissued for exercise of stock options	45	116
Proceeds from the issuance of debt (maturities longer than 90 days)	1,071	145
Repayments of debt (maturities longer than 90 days)	(19)	(14)
Other, net	66	(369)
Cash flows from (used in) financing activities	889	430
Effect of foreign exchange rate changes on cash balances	304	116
NET INCREASE IN CASH, CASH EQUIVALENTS RESTRICTED CASH AND RESTRICTED CASH EQUIVALENT(1)	1,221	(825)
CASH, CASH EQUIVALENTS RESTRICTED CASH AND RESTRICTED CASH EQUIVALENT, BEGINNING OF YEAR(1)	14,536	14,181
CASH, CASH EQUIVALENTS RESTRICTED CASH AND RESTRICTED CASH EQUIVALENT, END OF PERIOD(1)	$15,757	$13,356
NON-CASH TRANSACTIONS DURING THE PERIOD		
Treasury Stock shares issued for stock-based compensation programs	$129	$95
RECONCILIATION TO STATEMENT OF FINANCIAL POSITION		
Cash and cash equivalents	$15,676	$13,308
Restricted cash and restricted cash equivalents (included in “Other assets”)	81	48
Total cash, cash equivalents restricted cash and restricted cash equivalents	$15,757	$13,356

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(1) Prior period amounts have been reclassified to conform to current period presentation. See Note 2 for details.

See Notes to Unaudited Interim Consolidated Financial Statements

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements

1. BUSINESS AND BASIS OF PRESENTATION

Prudential Financial, Inc. ("Prudential Financial") and its subsidiaries (collectively, "Prudential" or the "Company") provide a wide range of insurance, investment management, and other financial products and services to both individual and institutional customers throughout the United States and in many other countries. Principal products and services provided include life insurance, annuities, retirement-related services, mutual funds and investment management.

The Company's principal operations are comprised of five divisions, which together encompass seven segments, and its Corporate and Other operations. The U.S. Individual Solutions division consists of the Individual Annuities and Individual Life segments. The U.S. Workplace Solutions division consists of the Retirement and Group Insurance segments. The Investment Management division is comprised of the Investment Management segment. The International Insurance division is comprised of the International Insurance segment, and the Closed Block division is comprised of the Closed Block segment. The Closed Block division is accounted for as a divested business that is reported separately from the divested businesses that are included in the Company's Corporate and Other operations. The Company's Corporate and Other operations include corporate items and initiatives that are not allocated to business segments and businesses that have been or will be divested, excluding the Closed Block division.

Basis of Presentation

The Unaudited Interim Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") on a basis consistent with reporting interim financial information in accordance with instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission ("SEC"). Intercompany balances and transactions have been eliminated. The Unaudited Interim Consolidated Financial Statements include the accounts of Prudential Financial, entities over which the Company exercises control, including majority-owned subsidiaries and variable interest entities ("VIEs") in which the Company is considered the primary beneficiary. See Note 4 for more information on the Company's consolidated variable interest entities.

In the opinion of management, all adjustments necessary for a fair statement of the financial position and results of operations have been made. All such adjustments are of a normal, recurring nature. Interim results are not necessarily indicative of the results that may be expected for the full year. These financial statements should be read in conjunction with the Company's Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Elimination of Gibraltar Life Reporting Lag

Prior to January 1, 2018, the Company's Gibraltar Life Insurance Company, Ltd. ("Gibraltar Life") consolidated operations used a November 30 fiscal year end for purposes of inclusion in the Company's Consolidated Financial Statements. The result of this reporting date difference was a one-month reporting lag for Gibraltar Life. As a result, the Company's unaudited interim consolidated balance sheet as of March 31 previously included the assets and liabilities of Gibraltar Life as of February 28, and the Company's unaudited interim consolidated income statement previously included Gibraltar Life's results of operations for the three months ended February 28.

Effective January 1, 2018, the Company converted its Gibraltar Life operations to a December 31 fiscal year end. This action eliminated the one-month reporting lag so that the reporting dates and periods of financial balances and results of Gibraltar Life are consistent with those of the Company. The establishment of a new fiscal year end for Gibraltar

Life is considered a change in accounting principle to a preferable method and requires retrospective application. The Company believes this change in accounting principle is preferable given that it aligns the reporting dates of Prudential Financial and its subsidiaries which allows for more timely and consistent basis of reporting the financial position and results of Gibraltar Life. In order to effect this elimination, the Company restated prior periods' equity which increased "Retained Earnings" by approximately $167 million as of December 31, 2015, 2016 and 2017. The impact to the Statements of Operations, Statements of Cash Flows, Statements of Comprehensive Income and other balance sheet captions, as a result of the elimination of the reporting lag, was not material for any of the periods presented.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining deferred policy acquisition costs ("DAC") and related amortization; value of business acquired ("VOBA") and its amortization; amortization of deferred sales inducements ("DSI"); measurement of goodwill and any related impairment; valuation of investments including derivatives and the recognition of other-than-temporary impairments ("OTTI"); future policy benefits including guarantees; pension and other postretirement benefits; provision for income taxes and valuation of deferred tax assets; and accruals for contingent liabilities, including estimates for losses in connection with unresolved legal and regulatory matters.

Reclassifications

Certain amounts in prior periods have been reclassified to conform to the current period presentation.

2. SIGNIFICANT ACCOUNTING POLICIES AND PRONOUNCEMENTS

Recent Accounting Pronouncements

Changes to U.S. GAAP are established by the Financial Accounting Standards Board ("FASB") in the form of accounting standards updates ("ASU") to the FASB Accounting Standards Codification. The Company considers the applicability and impact of all ASU. ASU listed below include those that have been adopted during the current fiscal year and/or those that have been issued but not yet adopted as of the date of this filing. ASU not listed below were assessed and determined to be either not applicable or not material.

Adoption of ASU 2016-01

Effective January 1, 2018, the Company adopted ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities using a modified retrospective method. Adoption of this ASU impacted the Company's accounting and presentation related to equity investments. The most significant impact is that the changes in fair value of equity securities previously classified as "available for sale" are to be reported in net income within "Other income" in the Consolidated Statements of Operations. Prior to this, the changes in fair value on equity securities classified as "available for sale" were reported in "Accumulated other comprehensive income."

The impacts of this ASU on the Company's Consolidated Financial Statements can be categorized as follows: (1) Changes to the presentation within the Consolidated Statements of Financial Position; (2) Cumulative-effect Adjustment Upon Adoption; and (3) Changes to Accounting Policies. Each of these components is described below. This section is meant to serve as an update to, and should be read in conjunction with, Note 2 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

(1) Changes to the presentation within the Consolidated Statements of Financial Position

Because of the fundamental accounting changes as described in section "—(3) Changes to Accounting Policies" below, the Company determined that changes to the presentation of certain balances in the investment section of the Company's

Consolidated Statements of Financial Position were also necessary to maintain clarity and logical presentation. The table below illustrates these changes by presenting the balances as previously reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 and the reclassifications that were made, along with a footnote explanation of each reclassification.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Consolidated Statement of Financial Position Line Items	December 31, 2017 As previously reported	Reclassifications (1)	(2)	(3)	(4)	As currently reported
	(in millions)					
Fixed maturities, available-for-sale, at fair value	$346,780					$346,780
Fixed maturities, held-to-maturity, at amortized cost	2,049					2,049
* Fixed maturities, trading, at fair value	0			3,507		3,507
Trading account assets supporting insurance liabilities, at fair value	22,097	(22,097)				0
* Assets supporting experience-rated contractholder liabilities, at fair value	0	22,097				22,097
Other trading account assets, at fair value	5,752			(5,752)		0
Equity securities, available-for-sale, at fair value	6,174		(6,174)			0
* Equity securities, at fair value	0		6,174	1,155		7,329
Commercial mortgage and other loans	56,045					56,045
Policy loans	11,891					11,891
Other long-term investments	12,308				(12,308)	0
* Other invested assets	0			1,065	12,308	13,373
Short-term investments	6,775			25		6,800
Total investments	$469,871	$0	$ 0	$ 0	$ 0	$469,871

* — New line item effective January 1, 2018.
Strikethrough — Eliminated line item effective January 1, 2018.

(1) Retitled "Trading account assets supporting insurance liabilities, at fair value" to "Assets supporting experience-rated contractholder liabilities, at fair value" as equity securities are included in this line item, and they can no longer be described as trading.
(2) Retitled "Equity securities, available-for-sale, at fair value" to "Equity securities, at fair value" as equity securities can no longer be described as available-for-sale.
(3) Eliminated the line item "Other trading account assets, at fair value" and reclassified each component to another line item.
(4) Retitled "Other long-term investments" to "Other invested assets."

(2) Cumulative-effect Adjustment Upon Adoption

The provisions of ASU 2016-01 require that the Company apply the amendments through a cumulative-effect adjustment to the Consolidated Statements of Financial Position as of the beginning of the fiscal year of adoption. The following table illustrates the impact on the Company's Consolidated Statement of Financial Position as a result of recording this cumulative-effect adjustment on January 1, 2018.

Summary of ASU 2016-01 Transition Impacts on the Consolidated Statement
of Financial Position upon Adoption on January 1, 2018
(in millions)

	Increase / (Decrease)
Other invested assets	$ 229
Total assets	$ 229

Policyholders’ dividends	$ 157
Income taxes	15
Total liabilities	172
Accumulated other comprehensive income (loss)	(847)
Retained earnings	904
Total equity	57
Total liabilities and equity	$ 229

(3) Changes to Accounting Policies

This section summarizes the changes in our accounting policies resulting from the adoption of ASU 2016-01 as well as an update to the components of the financial statement line items impacted by the Company's Consolidated Statements of Financial Position presentation changes described above.

ASSETS

Fixed maturities, trading is a new financial statement line item comprised of fixed maturities that are carried at fair value. Prior to the adoption of the standard, these fixed maturities were reported in "Other trading account assets, at fair value." These fixed maturities are primarily related to assets associated with consolidated variable interest entities for which the Company is the investment manager and the realized and unrealized gains and losses activity are generally offset by changes in the corresponding liabilities. Realized and unrealized gains and losses on these investments are reported in "Other income," and interest and dividend income from these investments is reported in "Net investment income."

Assets supporting experience-rated contractholder liabilities, at fair value is the new title of the financial statement line item formerly titled "Trading account assets supporting insurance liabilities, at fair value." This financial statement line item includes invested assets that consist of fixed maturities, equity securities, and short-term investments and cash equivalents, that support certain products included in the Retirement and International Insurance segments which are experience-rated, meaning that the investment results associated with these products are expected to ultimately accrue to contractholders. Realized and unrealized gains and losses on these investments are reported in "Other income," and interest and dividend income from these investments is reported in "Net investment income."

Equity securities, at fair value is the new title of the financial statement line item formerly titled "Equity securities, available for sale, at fair value." As a result of the adoption of the standard, equity securities previously reported in "Other trading account asset, at fair value" were reclassified to "Equity securities, at fair value." The retitled financial statement line item is comprised of common stock, mutual fund shares and non-redeemable preferred stock, which are carried at fair value. Realized and unrealized gains and losses on these investments are reported in "Other income," and dividend income is reported in "Net investment income" on the ex-dividend date. Prior to the adoption of the standard, for the equity securities reported in the financial statement line item formerly titled "Equity securities, available for sale, at fair value," the associated net realized gains and losses were included in "Realized investment gains (losses), net" and the associated net unrealized gains and losses were included in "Accumulated other comprehensive income (loss)" ("AOCI"). In addition, with the adoption of the standard, the identification of other-than-temporary impairment ("OTTI") for these investments is no longer needed as all of these investments are now measured at fair value with changes in fair value reported in earnings.

Other invested assets is the new title of the financial statement line item formerly titled "Other long-term investments." Investments previously reported in "Other long-term investments" were reclassified to "Other invested assets." The retitled financial statement line item consists of the Company's non-coupon investments in Limited Partnerships and Limited Liability Companies ("LPs/LLCs") (other than operating joint ventures), wholly-owned investment real estate, derivative assets and other investments. LPs/LLCs interests are accounted for using either the equity method of accounting, or at fair value with changes in fair value reported in "Other income." Prior to the adoption of the standard, the Company applied the cost method of accounting for certain LPs/LLCs interests when its partnership interest was considered minor. The standard effectively eliminated the cost method of accounting for these equity investments. The Company's income from investments in LPs/LLCs accounted for using the equity method, other than the Company's investments in operating joint ventures, is included in "Net investment income." The carrying value of these investments is written down, or impaired, to fair value when a decline in value is considered to be other-than-temporary. In applying the equity method (including assessment for OTTI), the Company uses financial information provided by the investee, generally on a one to three month lag. For the investments reported at fair value with changes in fair value reported in current earnings, the associated realized and unrealized gains and losses are reported in "Other income." The Company consolidates LPs/LLCs in certain other instances where it is deemed to exercise control, or is considered the primary beneficiary of a variable interest entity. See Note 4 for additional information about VIEs.

REVENUES AND BENEFITS AND EXPENSES

Other income includes realized and unrealized gains or losses from investments reported as "Fixed maturities, trading," "Assets supporting experience-rated contractholder liabilities, at fair value," "Equity securities, at fair value," and "Other invested assets" that are measured at fair value.

Adoption of ASU 2014-09

This section is meant to serve as an update to, and should be read in conjunction with, Note 2 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017. Effective January 1, 2018, the Company adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606), using a modified retrospective method. The core principle of this ASU is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This core principle is assessed via application of a five-step revenue recognition model that is detailed within the ASU.

There was no material impact to the financial statements at the date of adoption of this ASU. The prospective impact primarily affects revenue recognition policies pertaining to the Company's Investment Management business. This revenue is classified within the "Asset management and service fees" line item in the Consolidated Statements of Operations. Adoption of this standard has no impact on revenues related to financial instruments and insurance contracts (some of which may be reflected within "Asset management and service fees") given that these types of revenues were specifically scoped out of this ASU.

"Asset management and service fees" principally includes asset-based asset management fees (which continue to be recognized in the period in which the services are performed) and performance-based incentive fees. Under the previously existing guidance, the Company recorded performance-based incentive fee revenue when the contractual terms of the asset management fee arrangement were satisfied such that the performance fee was no longer subject to clawback or contingency. Under the new guidance, the Company will record this revenue when the contractual terms of the asset management fee arrangement have been satisfied and it is probable that a significant reversal in the amount of the fee will not occur. Under this principle the Company will continue to record a deferred performance-based incentive fee liability to the extent it receives cash related to the performance-based incentive fee prior to meeting the revenue recognition criteria delineated above.

Asset management and service fee revenues included $862 million of asset-based management fees, $5 million of performance-based incentive fees and $159 million of other fees for the three months ended March 31, 2018. For the three months ended March 31, 2017, asset management and service fee revenues included $796 million of asset-based management fees, $7 million of performance-based incentive fees and $148 million of other fees. These fees predominantly relate to investment management activities but also include certain asset-based fees associated with insurance contracts. In accordance with the provisions of the ASU, the comparative information for the prior period was not restated and continues to be reported under the accounting standards in effect for that period.

Other ASU adopted during the three months ended March 31, 2018

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Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Standard	Description	Effective date and method of adoption	Effect on the financial statements or other significant matters
ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (a Consensus of the Emerging Issues Task Force)	This ASU addresses diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The standard provides clarity on the treatment of eight specifically defined types of cash inflows and outflows.	January 1, 2018 using the retrospective method (with early adoption permitted provided that all amendments are adopted in the same period).	Adoption of the ASU did not have a significant impact on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.
ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash	In November 2016, the FASB issued this ASU to address diversity in practice from entities classifying and presenting transfers between cash and restricted cash as operating, investing, or financing activities, or as a combination of those activities in the Statement of Cash Flows. The ASU requires entities to show the changes in the total of cash, cash equivalents, restricted cash, and restricted cash equivalents in the Statement of Cash Flows. As a result, transfers between such categories will no longer be presented in the Statement of Cash Flows.	January 1, 2018 using the retrospective method (with early adoption permitted).	Adoption of the ASU did not have a significant impact on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.
ASU 2018-02, Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income	In February 2018, this ASU was issued following the enactment of the Tax Act of 2017. This ASU allows an entity to elect a reclassification from accumulated other comprehensive income to retained earnings for stranded effects resulting from the Tax Act of 2017.	January 1, 2019 with early adoption permitted. The ASU should be applied either in the period of adoption or retrospectively to each period in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Act of 2017 is recognized.	The Company early adopted the ASU effective January 1, 2018 and elected to apply the ASU in the period of adoption subsequent to recording the adoption impacts of ASU 2016-01 as described above. As a result, the Company reclassified stranded effects resulting from the Tax Act of 2017 by increasing accumulated other comprehensive income and decreasing retained earnings, each by $1,653 million.

ASU issued but not yet adopted as of March 31, 2018

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Standard	Description	Effective date and method of adoption	Effect on the financial statements or other significant matters
ASU 2016-02, Leases (Topic 842)	This ASU ensures that assets and liabilities from all outstanding lease contracts are recognized on the balance sheet (with limited exception). The ASU substantially changes a Lessee's accounting for leases and requires the recording on balance sheet of a "right-of-use" asset and liability to make lease payments for most leases. A Lessee will continue to recognize expense in its income statement in a manner similar to the requirements under the current lease accounting standard. For Lessors, the standard modifies classification criteria and accounting for sales-type and direct financing leases and requires a Lessor to derecognize the carrying value of the leased asset that is considered to have been transferred to a Lessee and record a lease receivable and residual asset ("receivable and residual" approach). The standard also eliminates the real estate specific provisions of the current standard (i.e., sale-leaseback).	January 1, 2019 using the modified retrospective method (with early adoption permitted) which will include a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption.	The Company is currently assessing the impact of the ASU on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.
ASU 2016-13, Financial Instruments-Credit Losses (Topic326): Measurement of Credit Losses on Financial Instruments	This ASU provides a new current expected credit loss model to account for credit losses on certain financial assets and off-balance sheet exposures (e.g., loans held for investment, debt securities held to maturity, reinsurance receivables, net investments in leases and loan commitments). The model requires an entity to estimate lifetime credit losses related to such financial assets and exposures based on relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The standard also modifies the current OTTI standard for available-for-sale debt securities to require the use of an allowance rather than a direct write down of the investment, and replaces	January 1, 2020 using the modified retrospective method which will include a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption. However, prospective application is required for purchased credit deteriorated assets previously accounted for under ASU 310-30 and for debt securities for which an OTTI was recognized prior to the date of adoption. Early adoption is permitted beginning January 1, 2019.	The Company is currently assessing the impact of the ASU on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.

	the existing standard for purchased credit deteriorated loans and debt securities.		
ASU 2017-04, Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment	This ASU simplifies the subsequent measurement of goodwill by eliminating Step 2 from the goodwill impairment test in current GAAP, which measures a goodwill impairment by comparing the implied fair value of a reporting unit's goodwill with the carrying amount of the goodwill. Under the ASU, a goodwill impairment should be recorded for the amount by which the carrying amount of a reporting unit exceeds its fair value (capped by the total amount of goodwill allocated to the reporting unit).	January 1, 2020 using the prospective method (with early adoption permitted).	The Company does not expect the adoption of the ASU to have a significant impact on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.

Standard	Description	Effective date and method of adoption	Effect on the financial statements or other significant matters
ASU 2017-08, Receivables -Nonrefundable Fees and Other Costs (Subtopic 310-20) Premium Amortization on Purchased Callable Debt Securities	This ASU requires certain premiums on callable debt securities to be amortized to the earliest call date.	January 1, 2019 using the modified retrospective method (with early adoption permitted) which will include a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption.	The Company is currently assessing the impact of the ASU on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.
ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities	This ASU makes targeted changes to the existing hedge accounting model to better portray the economics of an entity's risk management activities and to simplify the use of hedge accounting.	January 1, 2019 using the modified retrospective method (with early adoption permitted) which will include a cumulative-effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption.	The Company is currently assessing the impact of the ASU on the Company's Consolidated Financial Statements and Notes to the Consolidated Financial Statements.

3. INVESTMENTS

Fixed Maturity Securities

The following tables set forth information relating to fixed maturity securities (excluding investments classified as trading), as of the dates indicated:

	March 31, 2018				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	OTTI in AOCI(4)
	(in millions)				

Fixed maturities, available-for-sale:					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$22,519	$ 3,114	$ 612	$25,021	$ 0
Obligations of U.S. states and their political subdivisions	9,483	842	30	10,295	0
Foreign government bonds	94,181	16,498	354	110,325	0
U.S. corporate public securities	81,309	5,882	1,365	85,826	(6)
U.S. corporate private securities(1)	32,121	1,528	406	33,243	(10)
Foreign corporate public securities	26,776	2,635	233	29,178	(5)
Foreign corporate private securities	23,829	1,179	365	24,643	0
Asset-backed securities(2)	12,614	226	23	12,817	(184)
Commercial mortgage-backed securities	13,021	87	245	12,863	0
Residential mortgage-backed securities(3)	3,327	129	37	3,419	(1)
Total fixed maturities, available-for-sale(1)	$319,180	$ 32,120	$ 3,670	$347,630	$ (206)

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	March 31, 2018			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(in millions)			
Fixed maturities, held-to-maturity:				
Foreign government bonds	$915	$ 283	$ 0	$1,198
Foreign corporate public securities	685	75	0	760
Foreign corporate private securities(5)	88	2	0	90
Commercial mortgage-backed securities	0	0	0	0
Residential mortgage-backed securities(3)	432	31	0	463
Total fixed maturities, held-to-maturity(5)	$2,120	$ 391	$ 0	$2,511

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(1) Excludes notes with amortized cost of $2,846 million (fair value, $2,846 million), which have been offset with the associated payables under a netting agreement.
(2) Includes credit-tranched securities collateralized by loan obligations, sub-prime mortgages, auto loans, credit cards, education loans and other asset types.
(3) Includes publicly-traded agency pass-through securities and collateralized mortgage obligations.
(4) Represents the amount of unrealized losses remaining in “Accumulated other comprehensive income (loss)” (“AOCI”), from the impairment measurement date. Amount excludes $440 million of net unrealized gains on impaired available-for-sale securities and $2 million of net unrealized gains on impaired held-to-maturity securities relating to changes in the value of such securities subsequent to the impairment measurement date.
(5) Excludes notes with amortized cost of $4,753 million (fair value, $4,812 million), which have been offset with the associated payables under a netting agreement.

	December 31, 2017				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	OTTI in AOCI(4)
	(in millions)				
Fixed maturities, available-for-sale:					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$22,837	$ 3,647	$ 346	$26,138	$ 0
Obligations of U.S. states and their political subdivisions	9,366	1,111	6	10,471	0
Foreign government bonds	88,062	15,650	293	103,419	0
U.S. corporate public securities	81,967	8,671	414	90,224	(10)
U.S. corporate private securities(1)	31,852	2,051	169	33,734	(13)
Foreign corporate public securities	26,389	3,118	99	29,408	(5)
Foreign corporate private securities	23,322	1,242	337	24,227	0
Asset-backed securities(2)	11,965	278	10	12,233	(237)
Commercial mortgage-backed securities	13,134	238	91	13,281	0
Residential mortgage-backed securities(3)	3,491	165	11	3,645	(2)
Total fixed maturities, available-for-sale(1)	$312,385	$ 36,171	$ 1,776	$346,780	$ (267)

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	December 31, 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(in millions)			
Fixed maturities, held-to-maturity:				
Foreign government bonds	$865	$ 265	$ 0	$1,130
Foreign corporate public securities	654	82	0	736
Foreign corporate private securities(5)	84	2	0	86
Commercial mortgage-backed securities	0	0	0	0
Residential mortgage-backed securities(3)	446	32	0	478
Total fixed maturities, held-to-maturity(5)	$2,049	$ 381	$ 0	$2,430

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(1) Excludes notes with amortized cost of $2,660 million (fair value, $2,660 million), which have been offset with the associated payables under a netting agreement.

(2) Includes credit-tranched securities collateralized by loan obligations, sub-prime mortgages, auto loans, credit cards, education loans and other asset types.

(3) Includes publicly-traded agency pass-through securities and collateralized mortgage obligations.

(4) Represents the amount of unrealized losses remaining in AOCI, from the impairment measurement date. Amount excludes $553 million of net unrealized gains on impaired available-for-sale securities and $2 million of net unrealized gains on impaired held-to-maturity securities relating to changes in the value of such securities subsequent to the impairment measurement date.

(5) Excludes notes with amortized cost of $4,627 million (fair value, $4,913 million), which have been offset with the associated payables under a netting agreement.

The following tables set forth the fair value and gross unrealized losses aggregated by investment category and length of time that individual fixed maturity securities had been in a continuous unrealized loss position, as of the dates indicated:

	March 31, 2018					
	Less Than Twelve Months		Twelve Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
	(in millions)					
Fixed maturities(1):						
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$4,324	$ 127	$4,984	$ 485	$9,308	$ 612
Obligations of U.S. states and their political subdivisions	1,217	16	264	14	1,481	30
Foreign government bonds	3,882	133	2,866	221	6,748	354
U.S. corporate public securities	28,236	822	5,983	543	34,219	1,365
U.S. corporate private securities	10,588	230	2,123	176	12,711	406
Foreign corporate public securities	5,635	126	1,478	107	7,113	233
Foreign corporate private securities	4,804	86	3,588	279	8,392	365
Asset-backed securities	2,511	13	297	10	2,808	23

Commercial mortgage-backed securities	5,843	116	2,138	129	7,981	245
Residential mortgage-backed securities	1,161	24	276	13	1,437	37
Total	$68,201	$ 1,693	$23,997	$ 1,977	$92,198	$ 3,670

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(1) Includes $13 million of fair value and less than $1 million of gross unrealized losses, which are not reflected in AOCI, on securities classified as held-to-maturity, as of March 31, 2018.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	December 31, 2017					
	Less Than Twelve Months		Twelve Months or More		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
	(in millions)					
Fixed maturities(1):						
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$3,450	$ 28	$6,391	$ 318	$9,841	$ 346
Obligations of U.S. states and their political subdivisions	44	0	287	6	331	6
Foreign government bonds	4,417	55	2,937	238	7,354	293
U.S. corporate public securities	7,914	110	6,831	304	14,745	414
U.S. corporate private securities	4,596	76	2,009	93	6,605	169
Foreign corporate public securities	2,260	21	1,678	78	3,938	99
Foreign corporate private securities	1,213	20	5,339	317	6,552	337
Asset-backed securities	564	2	366	8	930	10
Commercial mortgage-backed securities	2,593	17	2,212	74	4,805	91
Residential mortgage-backed securities	584	4	286	7	870	11
Total	$27,635	$ 333	$28,336	$ 1,443	$55,971	$ 1,776

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(1) Includes $12 million of fair value and less than $1 million of gross unrealized losses, which are not reflected in AOCI, on securities classified as held-to-maturity, as of December 31, 2017.

As of March 31, 2018 and December 31, 2017, the gross unrealized losses on fixed maturity securities were composed of $3,182 million and $1,470 million, respectively, related to “1” highest quality or “2” high quality securities based on the National Association of Insurance Commissioners (“NAIC”) or equivalent rating and $488 million and $306 million, respectively, related to other than high or highest quality securities based on NAIC or equivalent rating. As of March 31, 2018, the $1,977 million of gross unrealized losses on fixed maturity securities of twelve months or more were concentrated in U.S. government bonds, foreign government bonds and in the Company’s corporate securities within the consumer non-cyclical, energy and utility sectors. As of December 31, 2017, the $1,433 million of gross unrealized losses on fixed maturity securities of twelve months or more were concentrated in U.S. government bonds, foreign government bonds and in the Company’s corporate securities within the energy, utility and consumer non-cyclical sectors. In accordance with its policy described in Note 2 to the Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017, the Company concluded that an adjustment to earnings for OTTI for these fixed maturity securities was not warranted at either March 31, 2018 or December 31, 2017. These conclusions were based on a detailed analysis of the underlying credit and cash flows on each security. Gross unrealized losses are primarily attributable to general credit spread widening, increases in interest rates and foreign currency exchange rate movements. As of March 31, 2018, the Company did not intend to sell these securities, and it was not more likely than not that the Company would be required to sell these securities before the anticipated recovery of the remaining amortized cost basis.

The following table sets forth the amortized cost and fair value of fixed maturities by contractual maturities, as of the date indicated:

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	March 31, 2018			
	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(in millions)			
Fixed maturities:				
Due in one year or less	$13,067	$13,597	$0	$0
Due after one year through five years	50,349	53,811	185	191
Due after five years through ten years	66,026	70,770	592	663
Due after ten years(1)	160,776	180,353	911	1,194
Asset-backed securities	12,614	12,817	0	0
Commercial mortgage-backed securities	13,021	12,863	0	0
Residential mortgage-backed securities	3,327	3,419	432	463
Total	$319,180	$347,630	$2,120	$2,511

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(1) Excludes available-for-sale notes with amortized cost of $2,846 million (fair value, $2,846 million) and held-to-maturity notes with amortized cost of $4,753 million (fair value, $4,812 million), which have been offset with the associated payables under a netting agreement.

Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Asset-backed, commercial mortgage-backed and residential mortgage-backed securities are shown separately in the table above, as they do not have a single maturity date.

The following table sets forth the sources of fixed maturity proceeds and related investment gains (losses), as well as losses on impairments of fixed maturities, for the periods indicated:

	Three Months Ended March 31,	
	2018	2017
	(in millions)	
Fixed maturities, available-for-sale:		
Proceeds from sales(1)	$9,585	$7,730
Proceeds from maturities/prepayments	5,226	5,874
Gross investment gains from sales and maturities	374	391
Gross investment losses from sales and maturities	(257)	(163)
OTTI recognized in earnings(2)	(39)	(54)
Fixed maturities, held-to-maturity:		
Proceeds from maturities/prepayments(3)	$36	$50

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(1) Includes $146 million and $215 million of non-cash related proceeds due to the timing of trade settlements for the three months ended March 31, 2018 and 2017, respectively.
(2) Excludes the portion of OTTI amounts remaining in “Other comprehensive income (loss)” (“OCI”), representing any difference between the fair value of the impaired debt security and the net present value of its projected future cash flows at the time of impairment.
(3) Includes $0 million and $1 million of non-cash related proceeds due to the timing of trade settlements for the three months ended March 31, 2018 and 2017, respectively.

The following table sets forth a rollforward of pre-tax amounts remaining in OCI related to fixed maturity securities with credit loss impairments recognized in earnings, for the periods indicated:

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31,	
	2018	2017
	(in millions)	
Credit loss impairments:		
Balance, beginning of period	$319	$359
New credit loss impairments	0	0
Additional credit loss impairments on securities previously impaired	0	1
Increases due to the passage of time on previously recorded credit losses	2	3
Reductions for securities which matured, paid down, prepaid or were sold during the period	(113)	(9)
Reductions for securities impaired to fair value during the period(1)	(4)	(3)
Accretion of credit loss impairments previously recognized due to an increase in cash flows expected to be collected	(1)	(1)
Balance, end of period	$203	$350

(1) Represents circumstances where the Company determined in the current period that it intends to sell the security or it is more likely than not that it will be required to sell the security before recovery of the security's amortized cost.

Assets Supporting Experience-Rated Contractholder Liabilities

The following table sets forth the composition of "Assets supporting experience-rated contractholder liabilities," as of the dates indicated:

	March 31, 2018		December 31, 2017	
	Amortized Cost or Cost	Fair Value	Amortized Cost or Cost	Fair Value
	(in millions)			
Short-term investments and cash equivalents	$151	$151	$245	$245
Fixed maturities:				
Corporate securities	13,573	13,627	13,816	14,073
Commercial mortgage-backed securities	2,394	2,369	2,294	2,311
Residential mortgage-backed securities(1)	923	908	961	966
Asset-backed securities(2)	1,398	1,426	1,363	1,392
Foreign government bonds	1,101	1,104	1,050	1,057
U.S. government authorities and agencies and obligations of U.S. states	367	400	357	410
Total fixed maturities	19,756	19,834	19,841	20,209
Equity securities	1,395	1,652	1,278	1,643
Total assets supporting experience-rated contractholder liabilities	$21,302	$21,637	$21,364	$22,097

(1) Includes publicly-traded agency pass-through securities and collateralized mortgage obligations.
(2) Includes credit-tranched securities collateralized by sub-prime mortgages, auto loans, credit cards, education loans and other asset types.

The net change in unrealized gains (losses) from assets supporting experience-rated contractholder liabilities still held at period end, recorded within “Other income,” was $(398) million and $46 million during the three months ended March 31, 2018 and 2017, respectively.

Equity Securities

The net change in unrealized gains (losses) from equity securities still held at period end, recorded within “Other income,” was $(188) million and $43 million during the three months ended March 31, 2018 and 2017, respectively.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Concentrations of Financial Instruments

The Company monitors its concentrations of financial instruments and mitigates credit risk by maintaining a diversified investment portfolio which limits exposure to any one issuer.

As of the dates indicated, the Company's exposure to concentrations of credit risk of single issuers greater than 10% of the Company's stockholders' equity included securities of the U.S. government and certain U.S. government agencies and securities guaranteed by the U.S. government, as well as the securities disclosed below:

	March 31, 2018		December 31, 2017	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(in millions)			
Investments in Japanese government and government agency securities:				
Fixed maturities, available-for-sale	$69,800	$82,712	$64,628	$76,311
Fixed maturities, held-to-maturity	893	1,170	844	1,103
Fixed maturities, trading	24	24	23	23
Assets supporting experience-rated contractholder liabilities	705	717	657	667
Total	$71,422	$84,623	$66,152	$78,104

	March 31, 2018		December 31, 2017	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(in millions)			
Investments in South Korean government and government agency securities:				
Fixed maturities, available-for-sale	$9,824	$11,124	$9,425	$10,989
Fixed maturities, held-to-maturity	0	0	0	0
Fixed maturities, trading	0	0	0	0
Assets supporting experience-rated contractholder liabilities	15	15	15	15
Total	$9,839	$11,139	$9,440	$11,004

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Commercial Mortgage and Other Loans

The following table sets forth the composition of “Commercial mortgage and other loans,” as of the dates indicated:

	March 31, 2018		December 31, 2017	
	Amount (in millions)	% of Total	Amount (in millions)	% of Total
Commercial mortgage and agricultural property loans by property type:				
Office	$13,257	23.1 %	$12,670	22.9 %
Retail	8,751	15.3	8,543	15.5
Apartments/Multi-Family	15,670	27.4	15,465	28.0
Industrial	10,656	18.6	9,451	17.1
Hospitality	1,953	3.4	2,067	3.7
Other	3,806	6.6	3,888	7.0
Total commercial mortgage loans	54,093	94.4	52,084	94.2
Agricultural property loans	3,223	5.6	3,203	5.8
Total commercial mortgage and agricultural property loans by property type	57,316	100.0%	55,287	100.0%
Valuation allowance	(102)		(100)	
Total net commercial mortgage and agricultural property loans by property type	57,214		55,187	
Other loans:				
Uncollateralized loans	690		663	
Residential property loans	196		196	
Other collateralized loans	4		5	
Total other loans	890		864	
Valuation allowance	(6)		(6)	
Total net other loans	884		858	
Total commercial mortgage and other loans(1)	$58,098		$56,045	

(1) Includes loans held for sale which are carried at fair value and are collateralized primarily by apartment complexes. As of March 31, 2018 and December 31, 2017, the net carrying value of these loans was $298 million and $593 million, respectively.

As of March 31, 2018, the commercial mortgage and agricultural property loans were geographically dispersed throughout the United States (with the largest concentrations in California (27%), Texas (9%) and New York (8%)) and included loans secured by properties in Europe (6%), Australia (1%) and Asia (1%).

PRUDENTIAL FINANCIAL, INC.

Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

The following tables set forth the activity in the allowance for credit losses for commercial mortgage and other loans, as of the dates indicated:

	March 31, 2018					
	Commercial Mortgage Loans	Agricultural Property Loans	Residential Property Loans	Other Collateralized Loans	Uncollateralized Loans	Total
	(in millions)					
Allowance for credit losses:						
Balance, beginning of year	$97	$ 3	$ 1	$ 0	$ 5	$106
Addition to (release of) allowance for losses	2	0	0	0	0	2
Charge-offs, net of recoveries	0	0	0	0	0	0
Change in foreign exchange	0	0	0	0	0	0
Total ending balance	$99	$ 3	$ 1	$ 0	$ 5	$108

	December 31, 2017					
	Commercial Mortgage Loans	Agricultural Property Loans	Residential Property Loans	Other Collateralized Loans	Uncollateralized Loans	Total
	(in millions)					
Allowance for credit losses:						
Balance, beginning of year	$96	$ 2	$ 2	$ 0	$ 6	$106
Addition to (release of) allowance for losses	2	1	(1)	0	(1)	1
Charge-offs, net of recoveries	(1)	0	0	0	0	(1)
Change in foreign exchange	0	0	0	0	0	0
Total ending balance	$97	$ 3	$ 1	$ 0	$ 5	$106

The following tables set forth the allowance for credit losses and the recorded investment in commercial mortgage and other loans, as of the dates indicated:

	March 31, 2018					
	Commercial Mortgage Loans	Agricultural Property Loans	Residential Property Loans	Other Collateralized Loans	Uncollateralized Loans	Total
	(in millions)					
Allowance for credit losses:						
Individually evaluated for impairment	$7	$ 0	$ 0	$ 0	$ 0	$7
Collectively evaluated for impairment	92	3	1	0	5	101
Total ending balance(1)	$99	$ 3	$ 1	$ 0	$ 5	$108
Recorded investment(2):						
Individually evaluated for impairment	$71	$ 35	$ 0	$ 0	$ 2	$108
Collectively evaluated for impairment	54,022	3,188	196	4	688	58,098
Total ending balance(1)	$54,093	$ 3,223	$ 196	$ 4	$ 690	$58,206

(1) As of March 31, 2018, there were no loans acquired with deteriorated credit quality.

(2) Recorded investment reflects the carrying value gross of related allowance.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	December 31, 2017					
	Commercial Mortgage Loans	Agricultural Property Loans	Residential Property Loans	Other Collateralized Loans	Uncollateralized Loans	Total
	(in millions)					
Allowance for credit losses:						
Individually evaluated for impairment	$7	$ 0	$ 0	$ 0	$ 0	$7
Collectively evaluated for impairment	90	3	1	0	5	99
Total ending balance(1)	$97	$ 3	$ 1	$ 0	$ 5	$106
Recorded investment(2):						
Individually evaluated for impairment	$75	$ 39	$ 0	$ 0	$ 2	$116
Collectively evaluated for impairment	52,009	3,164	196	5	661	56,035
Total ending balance(1)	$52,084	$ 3,203	$ 196	$ 5	$ 663	$56,151

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(1) As of December 31, 2017, there were no loans acquired with deteriorated credit quality.
(2) Recorded investment reflects the carrying value gross of related allowance.

The following tables set forth certain key credit quality indicators based upon the recorded investment gross of allowance for credit losses, as of the date indicated:

Commercial mortgage loans

	March 31, 2018			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X	< 1.0X	Total
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$30,215	$ 682	$265	$31,162
60%-69.99%	14,694	621	156	15,471
70%-79.99%	6,524	702	10	7,236
80% or greater	84	116	24	224
Total commercial mortgage loans	$51,517	$ 2,121	$455	$54,093

Agricultural property loans

	March 31, 2018			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X	< 1.0X	Total
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$2,974	$ 175	$ 2	$3,151
60%-69.99%	72	0	0	72
70%-79.99%	0	0	0	0
80% or greater	0	0	0	0
Total agricultural property loans	$3,046	$ 175	$ 2	$3,223

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Total commercial mortgage and agricultural property loans

	March 31, 2018			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X	< 1.0X	Total
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$33,189	$ 857	$267	$34,313
60%-69.99%	14,766	621	156	15,543
70%-79.99%	6,524	702	10	7,236
80% or greater	84	116	24	224
Total commercial mortgage and agricultural property loans	$54,563	$ 2,296	$457	$57,316

The following tables set forth certain key credit quality indicators based upon the recorded investment gross of allowance for credit losses, as of the date indicated:

Commercial mortgage loans

	December 31, 2017			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X	< 1.0X	Total
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$30,082	$ 639	$251	$30,972
60%-69.99%	13,658	530	121	14,309
70%-79.99%	5,994	514	29	6,537
80% or greater	93	54	119	266
Total commercial mortgage loans	$49,827	$ 1,737	$520	$52,084

Agricultural property loans

	December 31, 2017			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X	< 1.0X	Total
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$2,988	$ 170	$ 5	$3,163
60%-69.99%	40	0	0	40
70%-79.99%	0	0	0	0
80% or greater	0	0	0	0
Total agricultural property loans	$3,028	$ 170	$ 5	$3,203

Total commercial mortgage and agricultural property loans

	December 31, 2017			
	Debt Service Coverage Ratio			
	>1.2X	1.0X to <1.2X		Total

			< 1.0X	
	(in millions)			
Loan-to-Value Ratio:				
0%-59.99%	$33,070	$ 809	$256	$34,135
60%-69.99%	13,698	530	121	14,349
70%-79.99%	5,994	514	29	6,537
80% or greater	93	54	119	266
Total commercial mortgage and agricultural property loans	$52,855	$ 1,907	$525	$55,287

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

The following tables set forth an aging of past due commercial mortgage and other loans based upon the recorded investment gross of allowance for credit losses, as well as the amount of commercial mortgage and other loans on non-accrual status, as of the dates indicated:

	March 31, 2018						
	Current	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due(1)	Total Past Due	Total Loans	Non-Accrual Status(2)
	(in millions)						
Commercial mortgage loans	$54,093	$ 0	$ 0	$ 0	$ 0	$54,093	$ 70
Agricultural property loans	3,222	0	0	1	1	3,223	23
Residential property loans	191	2	1	2	5	196	2
Other collateralized loans	4	0	0	0	0	4	0
Uncollateralized loans	690	0	0	0	0	690	0
Total	$58,200	$ 2	$ 1	$ 3	$ 6	$58,206	$ 95

(1) As of March 31, 2018, there were no loans in this category accruing interest.
(2) For additional information regarding the Company’s policies for accruing interest on loans, see Note 2 to the Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017.

	December 31, 2017						
	Current	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due(1)	Total Past Due	Total Loans	Non-Accrual Status(2)
	(in millions)						
Commercial mortgage loans	$52,084	$ 0	$ 0	$ 0	$ 0	$52,084	$ 71
Agricultural property loans	3,201	0	0	2	2	3,203	23
Residential property loans	191	3	0	2	5	196	2
Other collateralized loans	5	0	0	0	0	5	0
Uncollateralized loans	663	0	0	0	0	663	0
Total	$56,144	$ 3	$ 0	$ 4	$ 7	$56,151	$ 96

(1) As of December 31, 2017, there were no loans in this category accruing interest.
(2) For additional information regarding the Company’s policies for accruing interest on loans, see Note 2 to the Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017.

For the three months ended March 31, 2018 and 2017, there were no commercial mortgage and other loans acquired, other than those through direct origination. For the three months ended March 31, 2018 and 2017, there were no commercial mortgage and other loans sold, other than those classified as held-for-sale.

The Company's commercial mortgage and other loans may occasionally be involved in a troubled debt restructuring. During the three months ended March 31, 2018, there were $24 million of new troubled debt restructurings related to commercial mortgage and other loans with payment defaults on loans that were modified as a troubled debt restructuring within the twelve months preceding. During the three months ended March 31, 2017, there were no new troubled debt restructurings related to commercial mortgage and other loans with payment defaults on loans that were modified as a troubled debt restructuring within the twelve months preceding. As of both March 31, 2018 and December 31, 2017, the Company had no significant commitments to provide additional funds to borrowers that had been involved in a troubled debt restructuring. For additional information relating to the accounting for troubled debt restructurings, see Note 2 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

As of March 31, 2018, there were $4 million of private debt commitments to provide additional funds to borrowers that had been involved in a troubled debt restructuring.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Other Invested Assets

The following table sets forth the composition of “Other invested assets,” as of the dates indicated:

	March 31, 2018	December 31, 2017
	(in millions)	
LPs/LLCs:		
Equity method:		
Private equity	$2,929	$ 2,954
Hedge funds	907	803
Real estate-related	1,153	972
Subtotal equity method	4,989	4,729
Fair value:		
Private equity	1,622	1,325
Hedge funds	2,387	2,419
Real estate-related	288	247
Subtotal fair value(1)	4,297	3,991
Total LPs/LLCs	9,286	8,720
Real estate held through direct ownership(2)	2,421	2,409
Derivative instruments	1,226	1,214
Other(3)	1,111	1,030
Total other invested assets(4)	$14,044	$ 13,373

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(1) As of December 31, 2017, $1,572 million was accounted for using the cost method.

(2) As of March 31, 2018 and December 31, 2017, real estate held through direct ownership had mortgage debt of $802 million and $799 million, respectively.

(3) Primarily includes strategic investments made by investment management operations, leveraged leases and member and activity stock held in the Federal Home Loan Banks of New York and Boston. For additional information regarding the Company’s holdings in the Federal Home Loan Banks of New York and Boston, see Note 14 to the Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2017.

(4) Prior period amounts have been reclassified to conform to current period presentation. For additional information, see Note 2.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Net Investment Income

The following table sets forth "Net investment income" by investment type, for the periods indicated:

	Three Months Ended March 31,	
	2018	2017
	(in millions)	
Fixed maturities, available-for-sale(1)	$2,954	$2,795
Fixed maturities, held-to-maturity(1)	55	54
Fixed maturities, trading	31	42
Assets supporting experience-rated contractholder liabilities, at fair value	191	195
Equity securities, at fair value	35	90
Commercial mortgage and other loans	569	537
Policy loans	152	152
Other invested assets	141	332
Short-term investments and cash equivalents	72	44
Gross investment income	4,200	4,241
Less: investment expenses	(202)	(180)
Net investment income(2)	$3,998	$4,061

(1) Includes income on credit-linked notes which are reported on the same financial statement line item as related surplus notes, as conditions are met for right to offset.
(2) Prior period amounts have been reclassified to conform to current period presentation.

Realized Investment Gains (Losses), Net

The following table sets forth "Realized investment gains (losses), net," by investment type, for the periods indicated:

	Three Months Ended March 31,	
	2018	2017
	(in millions)	
Fixed maturities(1)	$78	$174
Equity securities(2)	0	256
Commercial mortgage and other loans	12	14
Investment real estate	2	6
LPs/LLCs	6	(11)
Derivatives(3)	328	(11)
Other	(1)	(1)
Realized investment gains (losses), net	$425	$427

(1) Includes fixed maturity securities classified as available-for-sale and held-to-maturity and excludes fixed maturity securities classified as trading.

(2) Effective January 1, 2018, realized gains (losses) on equity securities are recorded within “Other income.”
(3) Includes the hedged items offset in qualifying fair value hedge accounting relationships.

Net Unrealized Gains (Losses) on Investments within AOCI

The following table sets forth net unrealized gains (losses) on investments, as of the dates indicated:

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	March 31, 2018	December 31, 2017
	(in millions)	
Fixed maturity securities, available-for-sale—with OTTI	$ 234	$ 286
Fixed maturity securities, available-for-sale—all other	28,216	34,109
Equity securities, available-for-sale(1)	0	2,027
Derivatives designated as cash flow hedges(2)	(622)	(39)
Other investments(3)	26	15
Net unrealized gains (losses) on investments	$27,854	$ 36,398

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(1) Effective January 1, 2018, unrealized gains (losses) on equity securities are recorded within "Other income."
(2) For more information on cash flow hedges, see Note 5.
(3) As of March 31, 2018, there were no net unrealized losses on held-to-maturity securities that were previously transferred from available-for-sale. Includes net unrealized gains on certain joint ventures that are strategic in nature and are included in "Other assets."

Repurchase Agreements and Securities Lending

In the normal course of business, the Company sells securities under agreements to repurchase and enters into securities lending transactions. The following table sets forth the composition of "Securities sold under agreements to repurchase," as of the dates indicated:

	March 31, 2018 Remaining Contractual Maturities of the Agreements			December 31, 2017 Remaining Contractual Maturities of the Agreements		
	Overnight & Continuous	Up to 30 Days	Total	Overnight & Continuous	Up to 30 Days	Total
	(in millions)					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$8,150	$342	$8,492	$911	$7,349	$8,260
U.S. corporate public securities	1	0	1	1	0	1
Foreign corporate public securities	0	0	0	0	0	0
Residential mortgage-backed securities	117	23	140	0	139	139
Equity securities	0	0	0	0	0	0
Total securities sold under agreements to repurchase(1)	$8,268	$365	$8,633	$912	$7,488	$8,400

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(1) The Company did not have any agreements with remaining contractual maturities of thirty days or greater, as of the dates indicated.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

The following table sets forth the composition of "Cash collateral for loaned securities" which represents the liability to return cash collateral received for the following types of securities loaned, as of the dates indicated:

	March 31, 2018 Remaining Contractual Maturities of the Agreements			December 31, 2017 Remaining Contractual Maturities of the Agreements		
	Overnight & Continuous	Up to 30 Days	Total	Overnight & Continuous	Up to 30 Days	Total
	(in millions)					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$94	$321	$415	$87	$35	$122
Obligations of U.S. states and their political subdivisions	129	0	129	103	0	103
Foreign government bonds	287	0	287	335	0	335
U.S. corporate public securities	2,758	0	2,758	2,961	0	2,961
Foreign corporate public securities	630	0	630	655	0	655
Residential mortgage-backed securities	0	24	24	0	0	0
Equity securities	69	0	69	178	0	178
Total cash collateral for loaned securities(1)	$3,967	$345	$4,312	$4,319	$35	$4,354

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(1) The Company did not have any agreements with remaining contractual maturities of thirty days or greater, as of the dates indicated.

4. VARIABLE INTEREST ENTITIES

In the normal course of its activities, the Company enters into relationships with various special-purpose entities and other entities that are deemed to be variable interest entities ("VIEs"). For additional information, see Note 5 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Consolidated Variable Interest Entities

The table below reflects the carrying amount and balance sheet caption in which the assets and liabilities of consolidated VIEs are reported. The liabilities primarily comprise obligations under debt instruments issued by the VIEs. The creditors of these VIEs do not have recourse to the Company in excess of the assets contained within the VIEs.

	Consolidated VIEs for which the Company is the Investment Manager(1)(2)		Other Consolidated VIEs(1)	
	March 31, 2018	December 31, 2017	March 31, 2018	December 31, 2017
	(in millions)			
Fixed maturities, available-for-sale	$79	$ 69	$ 291	$ 275

Fixed maturities, held-to-maturity	88	83	858	810
Fixed maturities, trading	1,078	1,623	0	0
Assets supporting experience-rated contractholder liabilities	0	0	9	9
Equity securities	28	28	0	0
Commercial mortgage and other loans	649	617	0	0
Other invested assets	1,368	1,390	68	97
Cash and cash equivalents	140	164	0	0
Accrued investment income	5	7	4	4
Other assets	462	440	151	150
Total assets of consolidated VIEs	$3,897	$ 4,421	$ 1,381	$ 1,345
Other liabilities	$340	$ 433	$ 8	$ 0
Notes issued by consolidated VIEs(3)	$954	$ 1,518	$ 0	$ 0
Total liabilities of consolidated VIEs	$1,294	$ 1,951	$ 8	$ 0

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(1) Prior period amounts have been reclassified to conform to current period presentation. See Note 2 for additional information.

(2) Total assets of consolidated VIEs reflect $1,815 million and $1,716 million as of March 31, 2018 and December 31, 2017, respectively, related to VIEs whose beneficial interests are wholly-owned by consolidated subsidiaries.

(3) Recourse is limited to the assets of the respective VIE and does not extend to the general credit of the Company. As of March 31, 2018 and December 31, 2017, the maturities of these obligations were greater than five years.

Unconsolidated Variable Interest Entities

The Company has determined that it is not the primary beneficiary of certain VIEs for which it is the investment manager. The Company's maximum exposure to loss resulting from its relationship with unconsolidated VIEs for which it is the investment manager is limited to its investment in the VIEs, which was $1,177 million and $1,013 million at March 31, 2018 and December 31, 2017, respectively. These investments are reflected in "Fixed maturities, available-for-sale," "Fixed maturities, trading," "Equity securities" and "Other invested assets." There are no liabilities associated with these unconsolidated VIEs on the Company's Unaudited Interim Consolidated Statements of Financial Position.

In the normal course of its activities, the Company will invest in LPs/LLCs, which include hedge funds, private equity funds and real estate-related funds and may or may not be VIEs. The Company's maximum exposure to loss on these investments, both VIEs and non-VIEs, is limited to the amount of its investment. The Company classifies these investments as "Other invested assets" and its maximum exposure to loss associated with these entities was $9,286 million and $8,720 million as of March 31, 2018 and December 31, 2017, respectively.

In addition, in the normal course of its activities, the Company will invest in structured investments including VIEs for which it is not the investment manager. These structured investments typically invest in fixed income investments and are managed by third-parties and include asset-backed securities, commercial mortgage-backed securities and residential mortgage-backed securities. The Company's maximum exposure to loss on these structured investments, both VIEs and non-VIEs, is limited to the amount of its investment. See Note 3 for details regarding the carrying amounts and classification of these assets. The Company has not provided material financial or other support that was not contractually required to these structures. The Company has determined that it is not the primary beneficiary of these structures due to the fact that it does not control these entities.

5. DERIVATIVE INSTRUMENTS

Types of Derivative Instruments and Derivative Strategies

The Company utilizes various derivatives instruments and strategies to manage its risk. Commonly used derivative instruments include, but are not necessarily limited to:

- Interest rate contracts: futures, swaps, options, swaptions, caps and floors
- Equity contracts: futures, options and total return swaps
- Foreign exchange contracts: futures, options, forwards and swaps
- Credit contracts: single and index reference credit default swaps
- Other contracts: to-be-announced ("TBA") forward contracts, loan commitments, embedded derivatives and synthetic guaranteed investment contracts ("GICs")

For detailed information on these contracts and the related strategies, see Note 21 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Primary Risks Managed by Derivatives

The table below provides a summary of the gross notional amount and fair value of derivatives contracts by the primary underlying risk, excluding embedded derivatives and associated reinsurance recoverables. Many derivative instruments contain multiple underlying risks. The fair value amounts below represent the gross fair value of derivative contracts prior to taking into account the netting effects of master netting agreements, cash collateral and non-performance risk ("NPR"). This netting impact results in total derivative assets of $1,219 million and $1,205 million as of March 31, 2018 and December 31, 2017, respectively, and total derivative liabilities of $1,249 million and $643 million as of March 31, 2018 and December 31, 2017, respectively, reflected in the Unaudited Interim Consolidated Statements of Financial Position.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Primary Underlying Risk /Instrument Type	March 31, 2018			December 31, 2017		
		Gross Fair Value			Gross Fair Value	
	Notional	Assets	Liabilities	Notional	Assets	Liabilities
	(in millions)					
Derivatives Designated as Hedge Accounting Instruments:						
Interest Rate						
Interest Rate Swaps	$2,993	$190	$(75)	$3,204	$271	$(88)
Foreign Currency						
Foreign Currency Forwards	595	0	(17)	545	0	(8)
Currency/Interest Rate						
Foreign Currency Swaps	18,882	517	(1,184)	17,732	766	(735)
Total Qualifying Hedges	$22,470	$707	$(1,276)	$21,481	$1,037	$(831)
Derivatives Not Qualifying as Hedge Accounting Instruments:						
Interest Rate						
Interest Rate Swaps	$155,142	$6,488	$(3,707)	$158,552	$7,958	$(3,509)
Interest Rate Futures	20,234	4	0	23,792	25	(1)
Interest Rate Options	21,724	171	(245)	18,456	167	(203)
Interest Rate Forwards	1,246	6	0	1,498	6	(2)
Foreign Currency						
Foreign Currency Forwards	24,761	479	(235)	23,905	164	(254)
Foreign Currency Options	34	0	0	59	0	0
Currency/Interest Rate						
Foreign Currency Swaps	13,830	486	(653)	13,777	822	(414)
Credit						
Credit Default Swaps	1,277	13	(5)	1,314	21	(5)
Equity						
Equity Futures	140	0	0	710	2	(2)
Equity Options	53,400	636	(605)	36,007	588	(364)
Total Return Swaps	22,336	609	(196)	15,558	17	(369)
Commodity						
Commodity Futures	12	0	0	0	0	0
Synthetic GICs	76,159	6	0	77,290	0	(1)
Total Non-Qualifying Derivatives	$390,295	$8,898	$(5,646)	$370,918	$9,770	$(5,124)
Total Derivatives(1)	$412,765	$9,605	$(6,922)	$392,399	$10,807	$(5,955)

(1) Excludes embedded derivatives and associated reinsurance recoverables which contain multiple underlying risks. The fair value of these embedded derivatives was a net liability of $7,031 million and $8,748 million as of March 31, 2018 and December 31, 2017, respectively, primarily included in “Future policy benefits.”

Most of the Company’s derivatives do not qualify for hedge accounting for various reasons. For example: (i) derivatives that economically hedge embedded derivatives do not qualify for hedge accounting because changes in the fair value of the embedded derivatives are already recorded in net income; (ii) derivatives that are utilized as macro hedges of the Company’s exposure to various risks typically do not qualify for hedge accounting because they do not meet the criteria required under portfolio hedge accounting rules; and (iii) synthetic GIC, which are product standalone derivatives, do not qualify as hedging instruments under hedge accounting rules.

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Offsetting Assets and Liabilities

The following table presents recognized derivative instruments (excluding embedded derivatives and associated reinsurance recoverables), and repurchase and reverse repurchase agreements that are offset in the Unaudited Interim Consolidated Statements of Financial Position, and/or are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in the Unaudited Interim Consolidated Statements of Financial Position.

	March 31, 2018				
	Gross Amounts of Recognized Financial Instruments	Gross Amounts Offset in the Statements of Financial Position	Net Amounts Presented in the Statements of Financial Position	Financial Instruments/ Collateral(1)	Net Amount
	(in millions)				
Offsetting of Financial Assets:					
Derivatives(1)	$9,537	$ (8,382)	$ 1,155	$ (756)	$ 399
Securities purchased under agreement to resell	1,388	0	1,388	(1,388)	0
Total assets	$10,925	$ (8,382)	$ 2,543	$ (2,144)	$ 399
Offsetting of Financial Liabilities:					
Derivatives(1)	$6,913	$ (5,673)	$ 1,240	$ (1,240)	$ 0
Securities sold under agreement to repurchase	8,633	0	8,633	(8,633)	0
Total liabilities	$15,546	$ (5,673)	$ 9,873	$ (9,873)	$ 0

	December 31, 2017				
	Gross Amounts of Recognized Financial Instruments	Gross Amounts Offset in the Statements of Financial Position	Net Amounts Presented in the Statements of Financial Position	Financial Instruments/ Collateral(1)	Net Amount
	(in millions)				
Offsetting of Financial Assets:					
Derivatives(1)	$10,710	$ (9,600)	$ 1,110	$ (625)	$ 485
Securities purchased under agreement to resell	240	0	240	(240)	0
Total assets	$10,950	$ (9,600)	$ 1,350	$ (865)	$ 485
Offsetting of Financial Liabilities:					
Derivatives(1)	$5,948	$ (5,312)	$ 636	$ (588)	$ 48
Securities sold under agreement to repurchase	8,400	0	8,400	(8,400)	0
Total liabilities	$14,348	$ (5,312)	$ 9,036	$ (8,988)	$ 48

(1) Amounts exclude the excess of collateral received/pledged from/to the counterparty.

For information regarding the rights of offset associated with the derivative assets and liabilities in the table above, see "—Counterparty Credit Risk" below. For securities purchased under agreements to resell and securities sold under agreements to repurchase, the Company monitors the value of the securities and maintains collateral, as appropriate, to protect against credit exposure. Where the Company has entered into repurchase and resale agreements with the same counterparty, in the event of default, the Company would generally be permitted to exercise rights of offset. For additional information on the Company's accounting policy for securities repurchase and resale agreements, see Note 2 to the Company's Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 31, 2017.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

Cash Flow, Fair Value and Net Investment Hedges

The primary derivative instruments used by the Company in its fair value, cash flow and net investment hedge accounting relationships are interest rate swaps, currency swaps and currency forwards. These instruments are only designated for hedge accounting in instances where the appropriate criteria are met. The Company does not use futures, options, credit, equity or embedded derivatives in any of its fair value, cash flow or net investment hedge accounting relationships.

The following table provides the financial statement classification and impact of derivatives used in qualifying and non-qualifying hedge relationships, excluding the offset of the hedged item in an effective hedge relationship.

	Three Months Ended March 31, 2018					
	Realized Investment Gains (Losses)	Net Investment Income	Other Income	Interest Expense	Interest Credited To Policyholders' Account Balances	AOCI(1)
	(in millions)					
Derivatives Designated as Hedge Accounting Instruments:						
Fair value hedges						
Interest Rate	$17	$ (3)	$ 0	$ 0	$ (83)	$ 0
Currency	2	0	0	0	0	0
Total fair value hedges	19	(3)	0	0	(83)	0
Cash flow hedges						
Interest Rate	0	0	0	0	0	7
Currency	0	0	0	0	0	(8)
Currency/Interest Rate	0	47	(91)	0	0	(582)
Total cash flow hedges	0	47	(91)	0	0	(583)
Net investment hedges						
Currency	(2)	0	0	0	0	(2)
Currency/Interest Rate	0	0	0	0	0	0
Total net investment hedges	(2)	0	0	0	0	(2)
Derivatives Not Qualifying as Hedge Accounting Instruments:						
Interest Rate	(1,516)	0	0	0	0	0
Currency	412	0	1	0	0	0
Currency/Interest Rate	(555)	0	(1)	0	0	0
Credit	(5)	0	0	0	0	0
Equity	10	0	0	0	0	0
Commodity	0	0	0	0	0	0
Embedded Derivatives	1,979	0	0	0	0	0
Total non-qualifying hedges	325	0	0	0	0	0
Total	$342	$ 44	$ (91)	$ 0	$ (83)	$ (585)

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	Three Months Ended March 31, 2017					
	Realized Investment Gains (Losses)	Net Investment Income	Other Income	Interest Expense	Interest Credited To Policyholders' Account Balances	AOCI(1)
	(in millions)					
Derivatives Designated as Hedge Accounting Instruments:						
Fair value hedges						
Interest Rate	$8	$ (6)	$ 0	$ 0	$ 0	$ 0
Currency	2	0	0	0	0	0
Total fair value hedges	10	(6)	0	0	0	0
Cash flow hedges						
Interest Rate	0	0	0	(1)	0	3
Currency/Interest Rate	0	44	(39)	0	0	(201)
Total cash flow hedges	0	44	(39)	(1)	0	(198)
Net investment hedges						
Currency	0	0	0	0	0	(3)
Currency/Interest Rate	0	0	0	0	0	0
Total net investment hedges	0	0	0	0	0	(3)
Derivatives Not Qualifying as Hedge Accounting Instruments:						
Interest Rate	(147)	0	0	0	0	0
Currency	38	0	(1)	0	0	0
Currency/Interest Rate	(87)	0	0	0	0	0
Credit	10	0	0	0	0	0
Equity	(704)	0	0	0	0	0
Commodity	0	0	0	0	0	0
Embedded Derivatives	876	0	0	0	0	0
Total non-qualifying hedges	(14)	0	(1)	0	0	0
Total	$(4)	$ 38	$ (40)	$ (1)	$ 0	$ (201)

(1) Amounts deferred in AOCI.

For the three months ended March 31, 2018, the ineffective portion of derivatives accounted for using hedge accounting was $13 million and for the three months ended March 31, 2017, the ineffective portion of derivatives accounted for using hedge accounting were de minimis to the Company's results of operations. Also, there were no material amounts reclassified into earnings relating to instances in which the Company discontinued cash flow hedge accounting because the forecasted transaction did not occur by the anticipated date or within the additional time period permitted by the authoritative guidance for the accounting for derivatives and hedging. In addition, there were no instances in which the Company discontinued fair value hedge accounting due to a hedged firm commitment no longer qualifying as a fair value hedge.

Presented below is a rollforward of current period cash flow hedges in AOCI before taxes:

	(in millions)
Balance, December 31, 2017	$ (39)

Net deferred gains/(losses) on cash flow hedges from January 1 to March 31, 2018	(635)
Amount reclassified into current period earnings	52
Balance, March 31, 2018	$ (622)

The changes in fair value of cash flow hedges are deferred in AOCI and are included in "Net unrealized investment gains (losses)" in the Consolidated Statements of Comprehensive Income; these amounts are then reclassified to earnings when the hedged item affects earnings. Using March 31, 2018 values, it is estimated that a pre-tax gain of approximately $157 million will be reclassified from AOCI to earnings during the subsequent twelve months ending March 31, 2019, offset by amounts pertaining to the hedged items.

The Company's exposure from the qualifying cash flow hedges reflects variability of future cash flows in foreign currency amounts related to both the forecasted transactions and the receipt or payment of interest on existing financial instruments. As of March 31, 2018, the maximum length of time over which these cash flow hedges are outstanding were 5 years and 40 years respectively.

For effective net investment hedges, the amounts, before applicable taxes, recorded in the cumulative translation adjustment account within AOCI were $524 million and $526 million as of March 31, 2018 and December 31, 2017, respectively.

Credit Derivatives

Credit derivatives, where the Company has written credit protection on a single name reference, had outstanding notional amounts of $110 million and $114 million as of March 31, 2018 and December 31, 2017, respectively. These credit derivatives are reported at fair value as an asset of $2 million as of both March 31, 2018 and December 31, 2017. As of March 31, 2018, the notional amount of these credit derivatives had the following NAIC ratings: $37 million in NAIC 1; $61 million in NAIC 2; $5 million in NAIC 3; $1 million in NAIC 4; $1 million in NAIC 5; and $5 million in NAIC 6. The Company has also written credit protection on certain index references with notional amounts of $1,022 million as of both March 31, 2018 and December 31, 2017. These credit derivatives are reported at fair value as an asset of $9 million and $18 million as of March 31, 2018 and December 31, 2017, respectively. As of March 31, 2018, the notional amount of these credit derivatives had the following NAIC ratings: $52 million in NAIC 1; and $970 million in NAIC 3. NAIC designations are based on the lowest rated single name reference included in the index.

The Company's maximum amount at risk under these credit derivatives equals the aforementioned notional amounts and assumes the value of the underlying referenced securities become worthless. These single name credit derivatives have maturities of less than 3 years, while the credit protection on the index references have maturities of less than 29 years. This excludes a credit derivative related to surplus notes issued by a subsidiary of Prudential Insurance as further disclosed below.

In addition to writing credit protection, the Company has purchased credit protection using credit derivatives in order to hedge specific credit exposures in the Company's investment portfolio. As of March 31, 2018 and December 31, 2017, the Company had $145 million and $178 million of outstanding notional amounts reported at fair value as a liability of $3 million and $5 million, respectively.

Counterparty Credit Risk

The Company is exposed to credit-related losses in the event of non-performance by counterparties to financial derivative transactions with a positive fair value. The Company manages credit risk by: (i) entering into derivative transactions with highly rated major international financial institutions and other creditworthy counterparties governed by master netting agreements, as applicable; (ii) trading through a central clearing and over-the-counter ("OTC"); (iii) obtaining collateral, such as cash and securities, when appropriate; and (iv) setting limits on single party credit exposures which are subject to periodic management review.

Substantially all of the Company’s derivative agreements have zero thresholds which require daily full collateralization by the party in a liability position. In addition, certain of the Company’s derivative agreements contain credit-risk related contingent features; if the credit rating of one of the parties to the derivative agreement is to fall below a certain level, the party with positive fair value could request termination at the then fair value or demand immediate full collateralization from the party whose credit rating fell and is in a net liability position.

As of March 31, 2018, there were no net liability derivative positions with counterparties with credit risk-related contingent features; as such, all derivatives have been appropriately collateralized by the Company or the counterparty in accordance with the terms of the derivative agreements.

6. FAIR VALUE OF ASSETS AND LIABILITIES

Fair Value Measurement—Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The authoritative fair value guidance establishes a framework for measuring fair value that includes a hierarchy used to classify the inputs used in measuring fair value. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The levels of the fair value hierarchy are as follows:

Level 1—Fair value is based on unadjusted quoted prices in active markets that are accessible to the Company for identical assets or liabilities.

Level 2—Fair value is based on significant inputs, other than quoted prices included in Level 1, that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability through corroboration with observable market data. Level 2 inputs include quoted market prices in active markets for similar assets and liabilities, quoted market prices in markets that are not active for identical or similar assets or liabilities, and other market observable inputs.

Level 3—Fair value is based on at least one significant unobservable input for the asset or liability. The assets and liabilities in this category may require significant judgment or estimation in determining the fair value.

For a discussion of Company's valuation methodologies for assets and liabilities measured at fair value and the fair value hierarchy, see Note 20 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Assets and Liabilities by Hierarchy Level—The tables below present the balances of assets and liabilities reported at fair value on a recurring basis, as of the dates indicated.

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	As of March 31, 2018				
	Level 1	Level 2	Level 3	Netting(1)	Total
	(in millions)				
Fixed maturities, available-for-sale:					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$0	$24,962	$59	$	$25,021
Obligations of U.S. states and their political subdivisions	0	10,290	5		10,295
Foreign government bonds	0	110,197	128		110,325
U.S. corporate public securities	0	85,718	108		85,826
U.S. corporate private securities(2)	0	31,413	1,830		33,243
Foreign corporate public securities	0	29,110	68		29,178
Foreign corporate private securities	0	23,914	729		24,643
Asset-backed securities(3)	0	6,063	6,754		12,817
Commercial mortgage-backed securities	0	12,820	43		12,863
Residential mortgage-backed securities	0	3,317	102		3,419
Subtotal	0	337,804	9,826		347,630
Assets supporting experience-rated contractholder liabilities:					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	0	199	0		199
Obligations of U.S. states and their political subdivisions	0	201	0		201
Foreign government bonds	0	884	220		1,104
Corporate securities	0	13,159	468		13,627
Asset-backed securities(3)	0	762	664		1,426
Commercial mortgage-backed securities	0	2,369	0		2,369
Residential mortgage-backed securities	0	908	0		908
Equity securities	1,390	257	5		1,652
All other(5)	0	16	7		23
Subtotal	1,390	18,755	1,364		21,509
Fixed maturities trading	0	2,681	204		2,885
Equity securities	5,865	639	785		7,289
Commercial mortgage and other loans	0	298	0		298
Other invested assets(6)	4	9,584	144	(8,382)	1,350
Short-term investments	2,693	1,590	10		4,293
Cash equivalents	1,771	4,824	0		6,595
Other assets	0	3	0		3
Separate account assets(7)(8)	43,896	228,810	2,360		275,066
Total assets	$55,619	$604,988	$14,693	$(8,382)	$666,918
Future policy benefits(9)	$0	$0	$6,981	$	$6,981
Other liabilities	5	6,922	56	(5,673)	1,310
Notes issued by consolidated VIEs	0	0	612		612
Total liabilities	$5	$6,922	$7,649	$(5,673)	$8,903

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Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	As of December 31, 2017				
	Level 1	Level 2	Level 3	Netting(1)	Total
	(in millions)				
Fixed maturities, available-for-sale:					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	$0	$26,086	$52	$	$26,138
Obligations of U.S. states and their political subdivisions	0	10,466	5		10,471
Foreign government bonds	0	103,271	148		103,419
U.S. corporate public securities	0	90,115	109		90,224
U.S. corporate private securities(2)	0	31,845	1,889		33,734
Foreign corporate public securities	0	29,329	79		29,408
Foreign corporate private securities	0	23,528	699		24,227
Asset-backed securities(3)	0	5,629	6,604		12,233
Commercial mortgage-backed securities	0	13,268	13		13,281
Residential mortgage-backed securities	0	3,547	98		3,645
Subtotal	0	337,084	9,696		346,780
Assets supporting experience-rated contractholder liabilities(4):					
U.S. Treasury securities and obligations of U.S. government authorities and agencies	0	201	0		201
Obligations of U.S. states and their political subdivisions	0	208	0		208
Foreign government bonds	0	834	223		1,057
Corporate securities	0	13,611	462		14,073
Asset-backed securities(3)	0	670	722		1,392
Commercial mortgage-backed securities	0	2,311	0		2,311
Residential mortgage-backed securities	0	965	1		966
Equity securities	1,381	258	4		1,643
All other(5)	25	105	7		137
Subtotal	1,406	19,163	1,419		21,988
Fixed maturities trading(4)	0	3,351	156		3,507
Equity securities(4)	5,978	556	795		7,329
Commercial mortgage and other loans	0	593	0		593
Other invested assets(4)(6)	32	10,768	137	(9,600)	1,337
Short-term investments(4)	3,931	1,850	8		5,789
Cash equivalents(4)	1,900	6,398	0		8,298
Other assets	0	1	13		14
Separate account assets(7)(8)	45,397	232,874	2,122		280,393
Total assets	$58,644	$612,638	$14,346	$ (9,600)	$676,028
Future policy benefits(9)	$0	$0	$8,720	$	$8,720
Other liabilities	4	5,946	50	(5,312)	688
Notes issued by consolidated VIEs	0	0	1,196		1,196
Total liabilities	$4	$5,946	$9,966	$ (5,312)	$10,604

(1) "Netting" amounts represent cash collateral of $2,709 million and $4,288 million as of March 31, 2018 and December 31, 2017, respectively, and the impact of offsetting asset and liability positions held with the same counterparty, subject to master netting arrangements.
(2) Excludes notes with both fair value and carrying amount of $2,846 million and $2,660 million, as of March 31, 2018 and December 31, 2017, respectively, which have been offset with the associated payables under a netting

agreement.

(3) Includes credit-tranched securities collateralized by syndicated bank loans, sub-prime mortgages, auto loans, credit cards, education loans and other asset types.

(4) Prior period amounts have been reclassified to conform to current period presentation. See Note 2 for details.

(5) All other represents cash equivalents and short-term investments.

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Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

(6) Other invested assets excluded from the fair value hierarchy include certain hedge funds, private equity funds and other funds for which fair value is measured at net asset value ("NAV") per share (or its equivalent) as a practical expedient. At March 31, 2018 and December 31, 2017, the fair values of such investments were $4,297 million and $1,969 million respectively.

(7) Separate account assets included in the fair value hierarchy exclude investments in entities that calculate net asset value per share (or its equivalent) as a practical expedient. Such investments excluded from the fair value hierarchy include investments in real estate, hedge funds and other invested assets, for which fair value is measured at NAV per share (or its equivalent). At March 31, 2018 and December 31, 2017, the fair value of such investments was $25,519 million and $26,224 million, respectively.

(8) Separate account assets represent segregated funds that are invested for certain customers. Investment risks associated with market value changes are borne by the customers, except to the extent of minimum guarantees made by the Company with respect to certain accounts. Separate account liabilities are not included in the above table as they are reported at contract value and not fair value in the Company's Unaudited Interim Consolidated Statements of Financial Position.

(9) As of March 31, 2018, the net embedded derivative liability position of $6.9 billion includes $1.1 billion of embedded derivatives in an asset position and $8.0 billion of embedded derivatives in a liability position. As of December 31, 2017, the net embedded derivative liability position of $8.7 billion includes $0.9 billion of embedded derivatives in an asset position and $9.6 billion of embedded derivatives in a liability position.

Transfers between Levels 1 and 2—Transfers between levels are made to reflect changes in observability of inputs and market activity. Transfers into or out of any level are generally reported at the value as of the beginning of the quarter in which the transfers occur for any such assets still held at the end of the quarter. Periodically there are transfers between Level 1 and Level 2 for assets held in the Company's Separate account. The fair value of foreign common stock held in the Company's Separate account may reflect differences in market levels between the close of foreign trading markets and the close of U.S. trading markets for the respective day. Dependent on the existence of such a timing difference, the assets may move between Level 1 and Level 2. The following table presents the transfers between Level 1 and Level 2 for dates indicated below:

	Three Months Ended March 31,	
	2018	2017
	(in millions)	
Transferred from Level 1 to Level 2	$ 171	$ 46
Transferred from Level 2 to Level 1	$ 7	$ 57

Quantitative Information Regarding Internally-Priced Level 3 Assets and Liabilities—The tables below present quantitative information on significant internally-priced Level 3 assets and liabilities.

	As of March 31, 2018						
	Fair Value	Valuation Techniques	Unobservable Inputs	Minimum	Maximum	Weighted Average	Impact of Increase in Input on Fair Value(1)
	(in millions)						
Assets:							

Corporate securities(2)	$1,377	Discounted cash flow	Discount rate	0.64%	-20%	7.41%	Decrease
		Market comparables	EBITDA multiples(3)	4.5X	7.6X	6.2X	Increase
		Liquidation	Liquidation value	13.31%	-13.70%	13.54%	Increase
Separate account assets-commercial mortgage loans(4)	$798	Discounted cash flow	Spread	1.02%	-2.69%	1.15%	Decrease
Liabilities:							
Future policy benefits(5)	$6,981	Discounted cash flow	Lapse rate(6)	1%	-12%		Decrease
			Spread over LIBOR(7)	0.24%	-1.21%		Decrease
			Utilization rate(8)	52%	-97%		Increase
			Withdrawal rate	See table footnote (9) below.			
			Mortality rate(10)	0%	-14%		Decrease
			Equity volatility curve	16%	-24%		Increase

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Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	As of December 31, 2017						
	Fair Value	Valuation Techniques	Unobservable Inputs	Minimum	Maximum	Weighted Average	Impact of Increase in Input on Fair Value(1)
	(in millions)						
Assets:							
Corporate securities(2)	$1,352	Discounted cash flow	Discount rate	0.65%	-22%	7.20%	Decrease
		Market comparables	EBITDA multiples(3)	7.4X	-7.4X	7.4X	Increase
		Liquidation	Liquidation value	13.10%	-25.00%	14.68%	Increase
Separate account assets-commercial mortgage loans(4)	$821	Discounted cash flow	Spread	1.08%	-2.78%	1.20%	Decrease
Liabilities:							
Future policy benefits(5)	$8,720	Discounted cash flow	Lapse rate(6)	1%	-12%		Decrease
			Spread over LIBOR(7)	0.12%	-1.10%		Decrease
			Utilization rate(8)	52%	-97%		Increase
			Withdrawal rate	See table footnote (9) below.			
			Mortality rate(10)	0%	-14%		Decrease
			Equity volatility curve	13%	-24%		Increase

(1) Conversely, the impact of a decrease in input would have the opposite impact on fair value as that presented in the table.

(2) Includes assets classified as fixed maturities available-for-sale, assets supporting experience-rated contractholder liabilities and fixed maturities trading.

(3) Represents multiples of earnings before interest, taxes, depreciation and amortization (“EBITDA”), and are amounts used when the Company has determined that market participants would use such multiples when valuing the investments.

(4) Changes in the fair value of separate account assets are borne by customers and thus are offset by changes in separate account liabilities on the Company’s Unaudited Interim Consolidated Statements of Financial Position. As a result, changes in value associated with these investments are not reflected in the Company’s Unaudited Interim Consolidated Statements of Operations.

(5) Future policy benefits primarily represent general account liabilities for the living benefit features of the Company’s variable annuity contracts which are accounted for as embedded derivatives. Since the valuation methodology for these liabilities uses a range of inputs that vary at the contract level over the cash flow projection period, presenting a range, rather than weighted average, is a more meaningful representation of the unobservable inputs used in the valuation.

(6) Lapse rates are adjusted at the contract level based on the in-the-moneyness of the living benefit and reflect other factors, such as the applicability of any surrender charges. Lapse rates are reduced when contracts are more in-the-money. Lapse rates are also generally assumed to be lower for the period where surrender charges apply.

(7)

The spread over the London Inter-Bank Offered Rate ("LIBOR") swap curve represents the premium added to the proxy for the risk-free rate (LIBOR) to reflect our estimates of rates that a market participant would use to value the living benefit contracts in both the accumulation and payout phases. This spread includes an estimate of NPR, which is the risk that the obligation will not be fulfilled by the Company. NPR is primarily estimated by utilizing the credit spreads associated with issuing funding agreements, adjusted for any illiquidity risk premium. In order to reflect the financial strength ratings of the Company, credit spreads associated with funding agreements, as opposed to credit spread associated with debt, are utilized in developing this estimate because both funding agreements and living benefit contracts are insurance liabilities and are therefore senior to debt.

(8) The utilization rate assumption estimates the percentage of contracts that will utilize the benefit during the contract duration, and begin lifetime withdrawals at various time intervals from contract inception. The remaining contractholders are assumed to either begin lifetime withdrawals immediately or never utilize the benefit. Utilization assumptions may vary by product type, tax status and age. The impact of changes in these assumptions is highly dependent on the product type, the age of the contractholder at the time of the sale and the timing of the first lifetime income withdrawal. Range reflects the utilization rate for the vast majority of business with living benefits.

(9) The withdrawal rate assumption estimates the magnitude of annual contractholder withdrawals relative to the maximum allowable amount under the contract. These assumptions vary based on the age of the contractholder, the tax status of the contract and the duration since the contractholder began lifetime withdrawals. As of March 31, 2018 and December 31, 2017, the minimum withdrawal rate assumption is 78% and the maximum withdrawal rate assumption may be greater than 100%. The fair value of the liability will generally increase the closer the withdrawal rate is to 100% and decrease as the withdrawal rate moves further away from 100%.

(10) Range reflects the mortality rate for the vast majority of business with living benefits, with policyholders ranging from 35 to 90 years old. While the majority of living benefits have a minimum age requirement, certain benefits do not have an age restriction. This results in contractholders for certain benefits with mortality rates approaching 0%. Based on historical experience, the Company applies a set of age and duration specific mortality rate adjustments compared to standard industry tables. A mortality improvement assumption is also incorporated into the overall mortality table.

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Interrelationships Between Unobservable Inputs—In addition to the sensitivities of fair value measurements to changes in each unobservable input in isolation, as reflected in the table above, interrelationships between these inputs may also exist, such that a change in one unobservable input may give rise to a change in another or multiple inputs. For the discussion of the relationships between unobservable inputs as well as market factors that may affect the range of inputs used in the valuation of Level 3 assets and liabilities, see Note 20 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Changes in Level 3 Assets and Liabilities—The following tables describe changes in fair values of Level 3 assets and liabilities as of the dates indicated, as well as the portion of gains or losses included in income attributable to unrealized gains or losses related to those assets and liabilities still held at the end of their respective periods. When a determination is made to classify assets and liabilities within Level 3, the determination is based on significance of the unobservable inputs in the overall fair value measurement. Transfers into Level 3 are generally the result of unobservable inputs utilized within valuation methodologies or the use of indicative broker quotes for assets that were previously valued using observable inputs. Transfers out of Level 3 are generally due to the use of observable inputs in valuation methodologies as well as the availability of pricing service information for certain assets that the Company can validate. For further information on valuation processes, see Note 20 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

	Three Months Ended March 31, 2018(1)				
	Fixed Maturities Available-For-Sale				
	U.S. government	U.S. states	Foreign government	Corporate securities(2)	Structured securities(3)
	(in millions)				
Fair Value, beginning of period	$52	$ 5	$ 148	$ 2,776	$ 6,715
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	0	0	0	(7)	13
Included in other comprehensive income (loss)	0	0	0	16	(30)
Net investment income	0	0	0	2	2
Purchases	7	0	0	118	1,548
Sales	0	0	0	(1)	(66)
Issuances	0	0	0	0	0
Settlements	0	0	0	(169)	(649)
Foreign currency translation	0	0	1	12	26
Other(6)	0	0	0	0	4
Transfers into Level 3(7)	0	0	5	60	1,071
Transfers out of Level 3(7)	0	0	(26)	(72)	(1,735)
Fair Value, end of period	$59	$ 5	$ 128	$ 2,735	$ 6,899
Unrealized gains (losses) for assets still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$0	$ 0	$ 0	$ (9)	$ 0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2018(1)				
	Assets Supporting Experience-Rated Contractholder Liabilities				
	Foreign government	Corporate securities(2)	Structured securities(3)	Equity securities	All other activity
	(in millions)				
Fair Value, beginning of period	$223	$ 462	$ 722	$ 4	$ 7
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	0	0	0	0	0
Other income	(4)	1	0	1	0
Net investment income	1	0	0	0	0
Purchases	0	24	3	0	19
Sales	0	0	0	0	0
Issuances	0	0	0	0	0
Settlements	0	(18)	(13)	0	(19)
Foreign currency translation	0	0	0	0	0
Other(6)	0	0	0	0	0
Transfers into Level 3(7)	0	0	28	0	0
Transfers out of Level 3(7)	0	(1)	(76)	0	0
Fair Value, end of period	$220	$ 468	$ 664	$ 5	$ 7
Unrealized gains (losses) for assets still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$0	$ 0	$ 0	$ 0	$ 0
Other income	$(4)	$ 0	$ 0	$ 1	$ 0

PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2018(1)				
	Fixed maturities trading	Equity securities	Other invested assets	Short-term investments	Cash equivalents
	(in millions)				
Fair Value, beginning of period	$156	$ 795	$ 137	$ 8	$ 0
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	0	0	8	(1)	0
Other income	(2)	14	0	0	0
Included in other comprehensive income (loss)	0	0	0	0	0
Net investment income	0	0	0	0	0
Purchases	40	7	1	14	0
Sales	(4)	(17)	0	0	0
Issuances	0	0	0	0	0
Settlements	0	(37)	0	(12)	0
Foreign currency translation	5	21	0	1	0
Other(6)	0	5	(2)	0	0
Transfers into Level 3(7)	11	0	0	0	0
Transfers out of Level 3(7)	(2)	(3)	0	0	0
Fair Value, end of period	$204	$ 785	$ 144	$ 10	$ 0
Unrealized gains (losses) for assets still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$0	$ 0	$ 1	$ (1)	$ 0
Other income	$4	$ 13	$ 0	$ 0	$ 0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2018(1)				
	Other assets	Separate account assets(4)	Future policy benefits	Other liabilities	Notes issued by consolidated VIEs
	(in millions)				
Fair Value, beginning of period	$13	$2,122	$(8,720)	$ (50)	$ (1,196)
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	(13)	0	2,026	(19)	(3)
Other Income	0	0	0	0	0
Interest credited to policyholders' account balances	0	(33)	0	0	0
Net investment income	0	0	0	0	0
Purchases	0	237	0	10	0
Sales	0	(8)	0	0	0
Issuances	0	0	(287)	0	0
Settlements	0	(121)	0	2	0
Foreign currency translation	0	0	0	0	0
Other(6)	0	0	0	1	587
Transfers into Level 3(7)	0	195	0	0	0
Transfers out of Level 3(7)	0	(32)	0	0	0
Fair Value, end of period	$0	$2,360	$(6,981)	$ (56)	$ (612)
Unrealized gains (losses) for assets/liabilities still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$(13)	$0	$1,937	$ (13)	$ (3)
Other income	$0	$0	$0	$ 0	$ 0
Interest credited to policyholders' account balances	$0	$(26)	$0	$ 0	$ 0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2017				
	Fixed Maturities Available-For-Sale				
	U.S. government	U.S. states	Foreign government	Corporate securities(2)	Structured securities(3)
	(in millions)				
Fair Value, beginning of period	$0	$ 5	$ 124	$ 2,173	$ 4,555
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	0	0	0	44	2
Included in other comprehensive income (loss)	0	0	0	13	0
Net investment income	0	0	0	9	3
Purchases	0	0	1	34	782
Sales	0	0	0	(141)	(10)
Issuances	0	0	0	0	0
Settlements	0	0	0	(59)	(420)
Foreign currency translation	0	0	5	9	12
Other(6)	10	0	0	(10)	(1)
Transfers into Level 3(7)	0	0	7	98	1,647
Transfers out of Level 3(7)	0	0	(1)	(59)	(659)
Fair Value, end of period	$10	$ 5	$ 136	$ 2,111	$ 5,911
Unrealized gains (losses) for assets still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$0	$ 0	$ 0	$ (8)	$ 0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2017		
	Assets Supporting Experience-Rated Contractholder Liabilities(5)		
	Foreign government	Corporate securities(2)	Structured securities(3)
	(in millions)		
Fair Value, beginning of period	$227	$ 154	$ 290
Total gains (losses) (realized/unrealized):			
Included in earnings:			
Realized investment gains (losses), net	0	0	0
Other income	(1)	4	0
Net investment income	1	0	0
Purchases	0	31	190
Sales	0	(2)	0
Issuances	0	0	0
Settlements	0	(30)	(8)
Foreign currency translation	0	0	0
Other(6)	0	0	0
Transfers into Level 3(7)	0	21	233
Transfers out of Level 3(7)	0	(4)	(29)
Fair Value, end of period	$227	$ 174	$ 676
Unrealized gains (losses) for assets still held(8):			
Included in earnings:			
Realized investment gains (losses), net	$0	$ 0	$ 0
Other income	$(1)	$ 2	$ 0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2017				
	Fixed maturities trading(5)	Equity securities(5)	Other invested assets (5)	Short-term investments	Cash equivalents
	(in millions)				
Fair Value, beginning of period	$76	$ 752	$ 8	$ 1	$ 0
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	0	0	0	0	0
Other income	(1)	21	0	0	0
Included in other comprehensive income (loss)	0	11	0	0	0
Net investment income	0	0	0	0	2
Purchases	15	22	0	0	0
Sales	(1)	(28)	0	0	0
Issuances	0	0	0	0	0
Settlements	(10)	(6)	0	0	0
Foreign currency translation	1	9	0	0	0
Other(6)	1	0	71	0	4
Transfers into Level 3(7)	26	31	0	0	0
Transfers out of Level 3(7)	(1)	(1)	0	0	0
Fair Value, end of period	$106	$ 811	$ 79	$ 1	$ 6
Unrealized gains (losses) for assets/liabilities still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$0	$ 0	$ (4)	$ 0	0
Other income	$(1)	$ 21	$ 0	$ 0	0

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	Three Months Ended March 31, 2017				
	Other assets	Separate account assets(4)	Future policy benefits	Other liabilities	Notes issued by consolidated VIEs
	(in millions)				
Fair Value, beginning of period	$0	$1,849	$(8,238)	$(22)	$(1,839)
Total gains (losses) (realized/unrealized):					
Included in earnings:					
Realized investment gains (losses), net	(8)	0	875	(6)	(15)
Other Income	0	0	0	0	0
Interest credited to policyholders' account balances	0	24	0	0	0
Net investment income	0	0	0	0	0
Purchases	8	155	0	0	0
Sales	0	(4)	0	0	0
Issuances	0	0	(275)	0	0
Settlements	0	(206)	0	1	0
Foreign currency translation	0	0	(2)	0	0
Other(6)	0	0	0	0	0
Transfers into Level 3(7)	0	191	0	0	0
Transfers out of Level 3(7)	0	(34)	0	0	0
Fair Value, end of period	$0	$1,975	$(7,640)	$(27)	$(1,854)
Unrealized gains (losses) for assets/liabilities still held(8):					
Included in earnings:					
Realized investment gains (losses), net	$(8)	$0	$813	$(6)	$(15)
Other Income	$0	$0	$0	$0	$0
Interest credited to policyholders' account balances	$0	$23	$0	$0	$0

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(1) Current period amounts include one additional month of activity related to the elimination of Gibraltar Life's reporting lag.

(2) Includes U.S. corporate public, U.S. corporate private, foreign corporate public and foreign corporate private securities. Prior period amounts were aggregated to conform to current period presentation.

(3) Includes asset-backed, commercial mortgage-backed and residential mortgage-backed securities. Prior period amounts were aggregated to conform to current period presentation.

(4) Separate account assets represent segregated funds that are invested for certain customers. Investment risks associated with market value changes are borne by the customers, except to the extent of minimum guarantees made by the Company with respect to certain accounts. Separate account liabilities are not included in the above table as they are reported at contract value and not fair value in the Company's Unaudited Interim Consolidated Statements of Financial Position.

(5) Prior period amounts have been reclassified to conform to current period presentation. See Note 2 for details.

(6) Other, for the period ended March 31, 2018, primarily represents deconsolidation of a VIE and reclassifications of certain assets between reporting categories. Other, for the period ended March 31, 2017, primarily represents consolidations of VIE and reclassifications of certain assets between reporting categories.

(7) Transfers into or out of Level 3 are generally reported at the value as of the beginning of the quarter in which the transfers occur for any such assets still held at the end of the quarter.

(8) Unrealized gains or losses related to assets still held at the end of the period do not include amortization or accretion of premiums and discounts.

Derivative Fair Value Information

The following tables present the balances of derivative assets and liabilities measured at fair value on a recurring basis, as of the date indicated, by primary underlying risk. These tables include NPR and exclude embedded derivatives and associated reinsurance recoverables. The derivative assets and liabilities shown below are included in “Other invested assets” or “Other liabilities” in the tables contained within the sections “—Assets and Liabilities by Hierarchy Level” and “—Changes in Level 3 Assets and Liabilities,” above.

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PRUDENTIAL FINANCIAL, INC.
Notes to Unaudited Interim Consolidated Financial Statements—(Continued)

	As of March 31, 2018				
	Level 1	Level 2	Level 3	Netting(1)	Total
	(in millions)				
Derivative Assets:					
Interest Rate	$4	$6,849	$ 7	$	$6,860
Currency	0	480	0		480
Credit	0	13	0		13
Currency/Interest Rate	0	1,003	0		1,003
Equity	0	1,239	6		1,245
Commodity	0	0	0		0
Netting(1)				(8,382)	(8,382)
Total derivative assets	$4	$9,584	$ 13	$(8,382)	$1,219
Derivative Liabilities:					
Interest Rate	$0	$4,024	$ 1	$	$4,025
Currency	0	253	0		253
Credit	0	5	0		5
Currency/Interest Rate	0	1,837	0		