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ENTERRA ENERGY CORP  
Form 10-Q  
July 09, 2002

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SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission File Number 1-10351

ENTERRA ENERGY CORP.  
(Exact name of registrant as specified in its charter)

Alberta, Canada  
(State or other jurisdiction of  
incorporation or organization)

N/A  
(I.R.S. Employer  
Identification No.)

2600, 500-4th Avenue S.W.  
Calgary, Alberta, Canada  
(Address of principal executive offices)

T2P 2V6  
(Zip Code)

403-263-0262  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

APPLICABLE ONLY TO CORPORATE ISSUERS:

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Indicate the number of shares outstanding of each of the issuer's classes of Preferred Shares, as of the latest practicable date.

As at March 31, 2002 Enterra Energy Corp. (the "Company ") had 1,294,466 Series 1 Preferred Shares outstanding.

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ENTERRA ENERGY CORP.

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FIRST QUARTER REPORT

[PHOTO]

### HIGHLIGHTS

SOME OF THE HIGHLIGHTS INCLUDE THE FOLLOWING ITEMS IN Q1, 2002 AS COMPARED TO Q1, 2001:

- o INCREASED Q1 PRODUCTION BY 97% FROM 1,232 BOE/DAY TO 2,422 BOE/DAY
- o INCREASED Q1 REVENUE BY 31% FROM \$4.3 MILLION TO \$5.6 MILLION
- o INCREASED Q1 OPERATING CASH FLOW BY 35% FROM \$1.8 MILLION TO \$2.4 MILLION
- o INCREASED Q1 EARNINGS BY 422% FROM \$0.6 MILLION TO \$3.2 MILLION
- o DECREASED Q1 OPERATING COSTS PER BOE BY 36% FROM \$12.32 TO \$7.88
- o DECREASED Q1 ADMINISTRATIVE EXPENSES PER BOE BY 51% FROM \$2.32 TO \$1.13
- o STRENGTHENED BALANCE SHEET BY REDEEMING PREFERRED SHARES AT A SUBSTANTIAL DISCOUNT, RESULTING IN A GAIN OF \$2.9 MILLION

### OPERATIONS

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Net earnings for the quarter were \$3.1 million (a 416% increase over the same period in 2001) or \$0.34 on a per share basis (compared to \$0.11 per share in 2001). Included in the Q1, 2002 earnings was a one-time gain of \$2.9 million as a result of the Company redeeming 83% of its Series 1 preferred shares for \$2.3 million. Enterra was able to redeem over 6 million Series 1 preferred shares for approximately \$0.37 per share, a 56% discount over their stated redemption value of \$0.85 per share. Enterra saved \$2.9 million by acting quickly when a unique opportunity presented itself. The Company's balance sheet is now much stronger as a result of this transaction.

Enterra increased its cash flow by 35% in Q1, 2002 to \$2.4 million (compared to \$1.8 million in Q1, 2001 after excluding last to the settlement of hedges) or \$0.27 on a per share basis (compared to \$0.33 per share in 2001, again excluding the impact of the gain on settlement of hedges).

As mentioned in the Company's criteria and the best measure of success for Enterra. The Company was able to actually increase operating cash flow in a quarter where prices were, on average, 34% lower than one year ago. We feel this is a tremendous accomplishment. We have managed to reduce our administrative expenses by 51% and our operating costs by 36% while increasing our production by 97%.

Drilling activity in the first quarter resulted in a significant discovery at Gordondale where gas was found in four separate formations. The discovery well is already on production at more than 2 mmcf/day. Enterra has identified 15 or more additional potential drilling locations ranging from 200 meters to 2,450 meters. The area has multi-zone potential with more than 10 different producing formations. Enterra is the operator of the well and holds interests ranging from 30% (including the discovery well) to 100% over 5,600 acres.

### SUMMARIZED FINANCIAL AND OPERATIONAL DATA (in Thousand's except for volumes and per share amounts)

QUARTER ENDED MARCH 31	2002	2001	CHANG
	-----		
Average production rate during quarter (boe per day)	2,422	1,232	97
Average production revenue	\$ 5,598	\$ 4,288	+ 31
Cash flow from operations for the quarter*	\$ 2,436	\$ 1,799	+ 35
Cash flow per share for the quarter*	\$ 0.27	\$ 0.33	- 19
Cash flow for the quarter, as reported	\$ 2,436	\$ 3,289	- 26
Cash flow per share, as reported	\$ 0.27	\$ 0.60	- 56
Net earnings for the quarter, as reported	\$ 3,150	\$ 610	+ 416
Net earnings per share for the quarter, as reported	\$ 0.34	\$ 0.11	+ 212
Net earnings for the quarter without gain**	\$ 244	\$ 610	- 60
Net earnings per share without gain**	\$ 0.03	\$ 0.11	- 76
Average number of shares outstanding during quarter	9,150,622	5,470,245	+ 68
Average price per bbl of oil during quarter	\$ 27.57	\$ 37.72	- 27
Average price per mcf of natural gas during quarter	\$ 3.59	\$ 8.93	- 60
Operating costs per boe during quarter	\$ 7.88	\$ 12.37	- 36
General and administrative expenses per boe during quarter	\$ 1.13	\$ 2.32	- 51

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- \* Excludes the 2001 \$1.5 million one-time gain on settlement of hedges
- \*\* Excludes the 2002 \$2.9 million one-time gain on redemption of preferred shares

### BALANCE SHEET CLASSIFICATION

Readers may notice that the Company's current liability, whereby the same bank debt was a long-term liability at December 31, 2001. Nothing has changed with the nature or the terms of our banking arrangement with our lender. The reclassification of our bank debt from long-term liability to current liability is the result of new accounting rules which came into effect January 1, 2002. These rules specify that all borrowings where, among other things, the lender has a right to demand repayment within 12 months (which is the case with our revolving production facility) are to be classified as current liabilities.

### FOR FURTHER INFORMATION CONTACT:

Reg J. Greenslade, President and Chief Executive Officer (403) 213-2507  
 Luc Chartrand, Chief Financial Officer (403) 213-2502

Additional information can be obtained at the [www.enterraenergy.com](http://www.enterraenergy.com)

### CONSOLIDATED BALANCE SHEETS (Expressed in Canadian Dollars)

	MARCH 31 2002 (UNAUDITED)	DECEMBER 31 2001
<hr/>		
ASSETS		
CURRENT ASSETS		
Cash	\$ 49,966	\$ 43,364
Accounts receivable	7,101,988	6,296,639
Prepaid expenses and deposits	667,577	583,058
	<hr/>	<hr/>
	7,819,531	6,923,061
DEFERRED FINANCING CHARGES	239,000	--
PROPERTY AND EQUIPMENT	72,905,530	73,139,497
	<hr/>	<hr/>
	\$80,964,061	\$80,062,558
<hr/>		
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities	\$ 8,821,932	\$ 8,989,389
Income taxes payable	121,393	163,103
Bank indebtedness (note 2)	21,143,550	18,408,904
Note payable (note 5)	550,000	--
	<hr/>	<hr/>
	30,636,875	27,561,396

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PROVISION FOR FUTURE ABANDONMENT AND SITE RESTORATION COST	731,588	751,088
FUTURE INCOME TAX LIABILITY	11,208,101	11,159,101
DEFERRED GAIN	613,378	761,302
SERIES 1 PREFERRED SHARES (NOTE 2)	1,100,297	6,305,586
	-----	-----
	44,290,239	46,538,473
	-----	-----
SHAREHOLDERS' EQUITY		
SHARE CAPITAL	29,568,263	29,568,263
RETAINED EARNINGS	7,105,559	3,955,822
	-----	-----
	36,673,822	33,524,085
	-----	-----
	\$80,964,061	\$80,062,558
	=====	=====

Approved on behalf of the Board:

/s/ Reg Greenslade, P. Eng.

/s/ John McGrain

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Reg Greenslade, P.Eng.  
Director

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John McGrain  
Director

See accompanying notes to consolidated financial statements

CONSOLIDATED STATEMENT OF EARNINGS AND RETAINED EARNINGS  
Three Months Ended March 31  
(Expressed in Canadian Dollars)  
(Unaudited)

	2002	2001
	-----	-----
REVENUE		
Oil and gas	\$5,598,020	\$4,288,379
EXPENSES		
Royalties, net of ARTC	809,259	707,711
Production	1,717,731	1,370,757
General and administrative	246,460	256,728
Interest on long-term debt	208,123	40,219
Depletion, depreciation and future site restoration	2,290,000	948,600
	-----	-----
	5,271,573	3,324,015
	-----	-----
EARNINGS BEFORE THE FOLLOWING	326,447	946,364
Gain on redemption of preferred shares	2,905,290	--
	-----	-----
EARNINGS BEFORE INCOME TAXES	3,231,737	964,364

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Income taxes		
Current	33,000	114,000
Future	49,000	240,000
	-----	-----
	82,000	354,000
NET EARNINGS	3,149,737	610,364
RETAINED EARNINGS, BEGINNING OF YEAR	3,955,822	2,338,767
	-----	-----
RETAINED EARNINGS, END OF PERIOD	\$7,105,559	\$2,949,131
	=====	=====
EARNINGS PER SHARE:		
Basic	\$ 0.34	\$ 0.11
Diluted	\$ 0.34	\$ 0.11
	=====	=====

See accompanying notes to consolidated financial statements

CONSOLIDATED STATEMENT OF CASH FLOWS  
Three Months Ended March 31  
(Expressed in Canadian Dollars)  
(Unaudited)

	2002	2001
	-----	-----
CASH PROVIDED BY (USED IN):		
OPERATIONS		
Net earnings	\$ 3,149,737	\$ 610,364
Add non-cash items:		
Depletion and depreciation and future site restoration	2,290,000	948,600
Future income taxes	49,000	240,000
Deferred gain	--	1,680,031
Amortization of deferred gain	(147,924)	(189,651)
Gain on redemption of preferred shares	(2,905,290)	--
	-----	-----
Funds from operations	2,435,523	3,289,344
Net change in non-cash working capital items:		
Accounts receivable	(805,349)	701,352
Prepaid expenses	(84,519)	(31,350)
Accounts payable and accrued liabilities	(167,457)	(2,520,796)
Income taxes payable	(41,710)	114,000
	-----	-----
	1,336,488	1,552,550
	-----	-----
FINANCING		
Bank indebtedness	2,734,646	(1,968,000)
Deferred financing charges	(239,000)	--
Issue of common shares, net of issue costs	--	6,269,028
	-----	-----
	\$ 2,495,646	\$ 4,301,028
	-----	-----

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INVESTING			
Capital assets additions	(2,798,688)		(5,851,065)
Proceeds on disposal of property and equipment	731,656		--
Redemption of preferred shares	(1,750,000)		--
Future abandonment and site restoration costs	(8,500)		--
	-----		-----
	(3,825,532)		(5,851,065)
	-----		-----
INCREASE IN CASH	6,602		2,513
CASH, BEGINNING OF YEAR	43,364		1,443
	-----		-----
CASH, END OF PERIOD	\$ 49,966	\$	3,956
	=====		=====
FUNDS FROM OPERATIONS PER SHARE:			
Basic	\$ 0.27	\$	0.60
Diluted	\$ 0.27	\$	0.60
	=====		=====

During the three months ended March 31, 2002 the Company paid \$208,123 (2001 - \$40,219) of interest on bank debt.

See accompanying notes to consolidated financial statements

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Three Months Ended March 31, 2002 and 2001  
(Unaudited)

The interim consolidated financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles. The interim consolidated financial statements have been prepared following the same accounting policies and methods used in preparing the consolidated financial statements for the fiscal year ended December 31, 2001, except as described below, and should be read in conjunction with those statements. The other disclosures below are incremental to those reflected in the annual statements.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

##### (a) Capital assets

As disclosed in the December 31, 2001 financial statements, the Company has changed its method of accounting for petroleum and natural gas properties from the "successful efforts" method to the "full cost" method. The full cost method has been adopted retroactively and prior financial statements have been restated. There was no impact of this change on the March 31, 2001 consolidated income statement.

#### 2. SERIES 1 PREFERRED SHARES:

On March 26, 2002 the Company purchased 6,123,870 of its Series 1 preferred shares for \$2.3 million, resulting in a gain on redemption of \$2,905,290. The purchase was paid for with cash of \$1,750,000 and a note payable of \$550,000. The note payable bears no interest and is

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due December 31, 2002. As at March 31, 2002 there were 1,294,466 Series 1 preferred shares outstanding. These shares are non-voting. They are transferable. Holders of these shares are not entitled to receive any dividends until the first anniversary of the date of issue. These shares are redeemable at any time by the Company for \$0.85 per share. Holders of these shares may require the Company to redeem all or any of these shares, at \$0.85 per share, at any time following the first anniversary of the date of issue (August 16, 2001). There is no market for these shares and none is expected to develop.

### 3. WARRANTS

On March 28, 2002 the Company agreed to issue 400,000 share purchase warrants to an length U.S.-based consulting firm in connection with a potential debt financing in the United States. The warrants are to have a two-year term and are subject to different pricing (100,000 warrants at US\$2.60, 100,000 at US\$3.30 and 200,000 at US\$4.00). The US\$2.60 warrants are to vest upon the execution of a non-binding letter of intent relating to the proposed financing. The US\$3.30 and US\$4.00 warrants are to vest only on the successful closing and funding of the proposed financing.

### 4. STOCK BASED COMPENSATION

Effective January 1, 2002 the Company prospectively adopted the new recommendations of the CICA with respect to the accounting for stock-based compensation and other stock-based payments. In accordance with the new standard, the Company elected to continue its policy that no compensation is recorded on the grant of employee stock options and consideration paid on the exercise of such options is recorded as share capital. In addition, the new standard requires a fair value based method of accounting for other stock-based payments. Had compensation expense for the stock-based compensation plan been determined based on the fair value at the grant dates for awards under the plan after January 1, 2002, the Company's been the same as those reported as there were no stock options issued during the quarter.

### 5. BANK INDEBTEDNESS

Bank indebtedness represents the outstanding balance under a line of credit of \$21,500,000 with the Alberta Treasury Branches. Drawings bear interest at 0.25% above the Security is provided by a first charge over all of the Company's demand. While the loan is due on demand, the Company is not subject to scheduled repayments.

This loan was classified as a long-term liability in the December 31, 2001 financial statements. However, effective for fiscal periods commencing January 1, 2002, the Company adopted the new CICA recommendation regarding Balance Sheet Classification of Callable Debt Obligations and Debt Obligations Expected to be Refinanced. All borrowings where the lender has a right to demand repayment within 12 months are required to be classified as current liabilities. The impact of this change has been to increase current liabilities by the amount of any such borrowings then in place. At March 31, 2002, this change has increased current liabilities by \$21,143,550 and reduced long-term debt by a corresponding amount.

The Company is currently not subject to principal repayments and no payments are required in 2002.



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## CORPORATE INFORMATION

### HEAD OFFICE

2600, 500 - 4th Ave. S.W.  
Calgary, AB T2P 2V6  
Tel (403) 263-0262  
Fax (403) 294-1197

[www.enterraenergy.com](http://www.enterraenergy.com)

### AUDITORS

KPMG LLP  
Chartered Accountants  
Calgary, AB

### SOLICITORS

Donahue & Partners  
Calgary, AB

### RESERVOIR ENGINEERS

McDaniel & Associates Consultants Ltd.  
Calgary, AB

### BANKERS

Alberta Treasury Branches  
Calgary, AB

### TRANSFER AGENT

Olympia Trust Company  
Calgary, AB

### STOCK EXCHANGE LISTINGS

Nasdaq (symbol: EENC)  
TSX Venture (symbol: ENT)

### ABBREVIATIONS

bopd	barrels of oil per day
mcf/day	thousands of cubic feet per day
boe/day	barrels of oil equivalent per day (6 mcf equivalent to 1 bbl)
boe	barrels of oil equivalent (6 mcf equivalent to 1 bbl)
mboe	thousands of barrels of oil equivalent
mmcf/day	millions of cubic feet per day

### DIRECTORS

Walter A. Dawson\*  
Reg J. Greenslade  
H.S. (Scobey) Hartley\*  
Thomas J. Jacobsen  
John P. McGrain\*

### OFFICERS

John P. McGrain  
Chairman  
  
Reg J. Greenslade  
President and Chief Executive Officer

Thomas J. Jacobsen  
Chief Operating Officer

Luc Chartrand, C.A.  
Chief Financial Officer

Trevor Spagrud  
Vice President Operations

Rick McHardy  
Corporate Secretary

\*Member, Audit Committee