SINGLE TOUCH SYSTEMS INC Form 10-Q August 07, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

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X QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

o TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from ______ to _____

Commission file number: 000-53744

Single Touch Systems Inc. (Exact name of small business issuer as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 13-4122844

(IRS Employer Identification No.)

100 Town Square Place, Suite 204 Jersey City, NJ 07310 (Address of principal executive offices)

(201) 275-0555 (Registrants telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405

of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company; as defined within Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

The number of shares outstanding of each of the issuer's classes of common equity as of July 2, 2012: 132,232,392 shares of common stock.

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PART I - FINANCIAL INFORMATION

Item 1 - Interim Financial Statements June 30, 2012

SINGLE TOUCH SYSTEMS, INC CONDENSED CONSOLIDATED BALANCE SHEETS

		(June 30, 2012 Unaudited)	Sep	2011
Assets					
Current assets					
	Cash and cash equivalents	\$	554,025	\$	523,801
	Accounts receivable - trade		1,097,919		907,275
	Prepaid expenses		91,562		93,872
	Other current asset		155,000		155,000
	Total current assets		1,898,506		1,679,948
Property and eq	uipment, net		250,009		303,214
, j					
Other assets					
	Capitalized software development				
	costs, net		397,035		395,188
	Intangible assets:		·		·
	Patents		641,027		714,623
	Patent applications cost		635,202		544,240
	Software license		76,000		-
	Deposits and other assets		103,328		99,481
	•				
	Total other assets		1,852,592		1,753,532
			, ,		
	Total assets	\$	4,001,107	\$	3,736,694

See accompanying notes.

SINGLE TOUCH SYSTEMS, INC CONDENSED CONSOLIDATED BALANCE SHEETS - continued

		June 30 2012 (Unaudited)	Sep	tember 30, 2011
Liabilities and Stockholders' Equity (Deficit)				
Current liabilities				
Accounts payable	\$	699,612	\$	1,178,057
Accrued expenses		155,279		176,232
Accrued compensation - related party		72,986		36,410
Current obligation on patent acquisitions		86,217		163,680
Convertible debentures- unrelated parties,				
including accrued interest,				
net of discounts of \$179,912		1,400,855		-
Convertible debentures - related party,				
including accrued interest,				
net of discounts of \$38,865		492,505		-
Total current liabilities		2,907,454		1,554,379
Long-term liabilities				
Deferred revenue		25,000		-
Total liabilities		2,932,454		1,554,379
Stockholders' Equity (Defiit)				
Preferred stock, \$.0001 par value, 5,000,000				
shares authorized;				
none outstanding				
Common stock, \$.001 par value; 200,000,000				
shares authorized,				
132,232,392 shares issued and outstanding as				
of June 30, 2012				
and 130,882,392 issued and outstanding as of				
September 30, 2011		132,232		130,182
Additional paid-in capital		124,595,958		123,446,398
Accumulated deficit		(123,659,537)		(121,394,265)
Total stockholders' equity (deficit)		1,068,653		2,182,315
TD 4 11' 1 '11' 11' 11' 11' 11' 11' 11' 11				
Total liabilities and stockholders' equity	ф	4.001.107	ф	2.726.604
(deficit)	\$	4,001,107	\$	3,736,694

See accompanying notes.

SINGLE TOUCH SYSTEMS, INC UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	For the Three Months Ended June 30,				For the Nir			
	2012	ŕ	2011		2012		2011	
Revenue								
Wireless applications	\$ 1,585,195	\$	1,154,710	9	\$ 4,729,691	\$	3,200,143	
Operating Expenses								
Royalties and application costs	776,881		580,734		2,194,512		1,540,089	
Research and	770,001		300,734		2,194,312		1,340,009	
development	17,236		7,779		70,486		40,651	
Compensation expense (including stock based compensation of \$290,528, \$260,000, \$290,528, and								
\$3,447,279 *)	959,195		699,129		2,332,979		4,593,083	
Depreciation and amortization	179,534		165,366		498,609		459,946	
General and administrative (including stock based compensation of \$0, \$395,100, \$90,022, and								
\$811,529 *)	478,707		979,749		1,587,120		2,505,925	
	2,411,553		2,432,757		6,683,706		9,139,694	
Loss from operations	(826,358)	(1,278,047)	(1,954,015)	(5,939,551)
Other Income (Expenses)								
Net (loss) on settlement of								
indebtedness	-		-		-		(651,315)
Interest expense	(144,380)	(16,580)	(310,457)	(34,072)
Net (loss) before								
income taxes	(970,738)	(1,294,627)	(2,264,472)	(6,624,938)

Provision for income								
taxes	-		-		(800))	(800))
Net income (loss)	\$ (970,738)	\$ (1,294,627)	\$ (2,265,27)	2)	\$ (6,625,738	.)
Basic and diluted loss								
per share	\$ (0.01)	\$ (0.01)	\$ (0.02)	\$ (0.05))
Weighted average								
shares outstanding	131,710,414	4	128,472,13	1	130,779,6	55	126,908,26	59

^{*} For the quarters ended June 30, 2012 and 2011 and for the nine months ended June 30, 2012 and 2011, respectively.

See accompanying notes.

SINGLE TOUCH SYSTEMS, INC UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Nine Months Ended June 30

		June 30,		
	2012		2011	
Cash Flows from Operating Activities				
Net loss	\$ (2,265,272)	\$ (6,625,738)
Adjustments to reconcile net loss to net				
cash				
used in operating activities:				
Depreciation expense	82,574		70,823	
Amortization expense - software				
development costs	319,498		295,285	
Amortization expense - patents	96,537		93,838	
Amortization expense - discount of				
convertible debt	188,282		-	
Stock based compensation	380,550		4,258,808	
Loss on settlement of debt			651,315	
(Increase) decrease in assets				
(Increase) decrease in accounts receivable	(190,644)	(272,970)
(Increase) decrease in prepaid expenses	2,309		6,811	
(Increase) decrease in deposits and other				
assets	(3,847)	11,051	
Increase (decrease) in liabilities				
Increase (decrease) in accounts payable	(478,443)	(27,169)
Increase (decrease) in accrued expenses	15,623		56,671	
Increase (decrease) in deferred revenue				
expenses	25,000		-	
Increase (decrease) in accrued interest	122,174		5,686	
Net cash used in operating activities	(1,705,659)	(1,475,589)
Cash Flows from Investing Activities				
Patents and patent applications costs	(113,902)	(71,649)
Purchase of property and equipment	(29,370)	(108,560)
Capitalized software development costs	(321,345)	(401,706)
Payment on purchase of Anywhere				
software license	(30,000)	-	
Net cash used in investing activities	\$ (494,617)	\$ (581,915)

See accompanying notes.

SINGLE TOUCH SYSTEMS, INC UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - Continued

For the Nine Months Ended June 30, 2012 2011 Cash Flows from Financing Activities Proceeds from issuance of common stock 318,000 8,150 Proceeds from issuance of convertible debt - unrelated parties 1,500,000 Proceeds from issuance of convertible debt - related parties 500,000 Loan advances received from related parties 17,685 (30,000 Fees paid pursuant to warrant settlement Repayments on related party loans (790,822 Principal reduction on obligation on (87,500 patent purchases) (164,833 Net cash provided by financing activities 2,230,500 (959,820 Net increase (decrease) in cash 30,224 (3,017,324)Beginning balance - cash 523,801 4,040,169 Ending balance - cash \$ 554,025 \$ 1,022,845 Supplemental Information: Interest expense paid \$ \$ 14,345 \$ 800 \$ 800 Income taxes paid

Non-cash investing and financing activities:

For the nine-months ended June 30, 2012

During the nine months ended June 30, 2012, the Company received \$2,000,000 through the issuance of

convertible debt including common stock warrants to purchase 4,000,000 shares of the Company's common

stock at \$0.25 per share. The Company recognized discounts against the principal amounts due totaling \$464,252

with an offsetting amount charged to equity. The discount is being amortized over the one-year term of the

respective debt instrument. The discounts consist of the relative fair value of the warrants totaling \$412,736

and the relative fair value of beneficial conversion features totaling \$51,516.

See accompanying notes.

During the nine months ended June 30, 2012, the Company agreed to modify the terms of warrants granted

to a consultant under a new agreement replacing a prior June 2011 agreement to purchase 1,000,000 shares

of the Company's common stock. Under the modified terms, the exercise price was reduced from \$0.80 per

share to \$0.40 per share and the expiration date of the warrants was extended from June 14, 2014 to December

14, 2014. The Company recognized compensation expense during the period of \$53,600 on the modification.

During the nine months ended June 30, 2012, the Company was granted a perpetual license to utilize the

Anywhere software. In consideration for the license, the Company agreed to pay \$30,000 and issue

200,000 shares of its common stock. The license was valued at \$76,000 (See Note 6). The \$30,000 was

paid April 2012.

During the nine months ended June 30, 2012, the Company recognized stock-based compensation of

\$326,950 on the vesting of 4,000,000 options.

During the nine months ended June 30, 2012, the Company charged amortization of a beneficial conversion

feature on convertible debt due to a Director of \$57,193 to equity.

For the nine-months ended June 30, 2011

During the nine months ended June 30, 2011, the Company issued 944,316 shares of its common stock through the cashless exercise of 1,050,000 warrants.

During the nine months ended June 30, 2011, the Company issued 723,684 shares of its common stock

through a settlement with a former Note holder as to the number of shares he was entitled to in the original

conversion of his note. The Company recognized a loss of \$651,315 on the issuance of the 723,684 shares.

During the nine months ended June 30, 2011, the Company issued 3,400,000 shares of its common stock

to two officers as compensation. The shares were valued at \$2,960,000 and charged to operations as

compensation expense.

In June 2011, the Company issued 100,000 shares of its common stock to its legal counsel valued at

\$50,000, which was charged to operation.

During the nine months ended June 30, 2011, the Company charged \$575,857 to equity relating to the amortization of discounts on related party convertible debt.

During the nine months ended June 30, 2011, the Company granted options to its officers, employees,

and certain consultants to purchase 21,155,000 sharers of the Company's common stock. Of the options granted, 10,655,000 vested during the period and were valued at \$1,248,808 which were charged to operations.

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Single Touch Systems, Inc.

Notes to Condensed Consolidated Financial Statements June 30, 2012 (Unaudited)

1. Organization, History and Business

Single Touch Systems, Inc. ("the Company") was incorporated in Delaware on May 31, 2000, under its original name, Hosting Site Network, Inc. On May 12, 2008, the Company changed its name to Single Touch Systems, Inc.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting only of normal recurring adjustments) which, in the opinion of management, are necessary to present fairly the financial position of the Company as of June 30, 2012, and the results of its operations and cash flows for the three months and nine months ended June 30, 2012 and 2011. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to rules and regulations of the U.S. Securities and Exchange Commission ("the Commission"). The Company believes that the disclosures in the unaudited condensed consolidated financial statements are adequate to ensure the information presented is not misleading. However, the unaudited condensed consolidated financial statements included herein should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended September 30, 2011 filed with the Commission on December 30, 2011.

The accompanying consolidated financial statements are prepared using the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America.

2. Summary of Significant Accounting Policies

Reclassification

Certain reclassifications have been made to conform the 2011 amounts to the 2012 classifications for comparative purposes.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Single Touch Systems, Inc. and its wholly- owned subsidiaries, Single Touch Interactive, Inc., and HSN, Inc. (an inactive company formed in New Jersey on August 21, 2001). Intercompany transactions and balances have been eliminated in consolidation.

Revenue Recognition

Revenue is derived on a per message/notification basis through the Company's patented technologies and a modular, adaptable platform designed to create multi-channel messaging gateways for all types of connected devices. The Company also earns revenue for services, such as programming, licensure on a Software as a Service ("SaaS") basis, and on a performance basis, such as when a client acquires a new customer through our platform. Revenue is

recognized in accordance with Staff Accounting Bulletin ("SAB") No. 101, "Revenue Recognition in Financial Statements," as revised by SAB No. 104. As such, the Company recognizes revenue when persuasive evidence of an arrangement exists, title transfer has occurred, the price is fixed or readily determinable and collectability is probable. Sales are recorded net of sales discounts.

Accounts Receivable

Accounts receivable is reported at the customers' outstanding balances, less any allowance for doubtful accounts. Interest is not accrued on overdue accounts receivable.

Allowance for Doubtful Accounts

An allowance for doubtful accounts on accounts receivable is charged to operations in amounts sufficient to maintain the allowance for uncollectible accounts at a level management believes is adequate to cover any probable losses. Management determines the adequacy of the allowance based on historical write-off percentages and information collected from individual customers. Accounts receivable are charged off against the allowance when collectability is determined to be permanently impaired.

Property and Equipment

Property and equipment are stated at cost. Major renewals and improvements are charged to the asset accounts while replacements, maintenance and repairs that do not improve or extend the lives of the respective assets are expensed. At the time property and equipment are retired or otherwise disposed of, the asset and related accumulated depreciation accounts are relieved of the applicable amounts. Gains or losses from retirements or sales are credited or charged to income.

Depreciation is computed on the straight-line and accelerated methods for financial reporting and income tax reporting purposes based upon the following estimated useful lives:

Software development 2- 3 years Equipment 5 years Computer hardware 5 years Office furniture 7 years

Long-Lived Assets

The Company accounts for its long-lived assets in accordance with Accounting Standards Codification ("ASC") Topic 360-10-05, "Accounting for the Impairment or Disposal of Long-Lived Assets." ASC Topic 360-10-05 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the historical cost carrying value of an asset may no longer be appropriate. The Company assesses recoverability of the carrying value of an asset by estimating the future net cash flows expected to result from the asset, including eventual disposition. If the future net cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and fair value or disposable value. The Company determined that none of its long-term assets at June 30, 2012 were impaired.

Prepaid Royalties

The Company's agreements with licensors and developers generally provide it with exclusive publishing rights and require it to make advance royalty payments that are recouped against royalties due to the licensor or developer based on product sales. Prepaid royalties are amortized on a software application-by-application basis, based on the greater of the proportion of current year sales to total current and estimated future sales or the contractual royalty rate based on actual net product sales. The Company continually evaluates the recoverability of prepaid royalties, and charges to operations the amount that management determines is probable that will not be recouped at the contractual royalty rate in the period in which such determination is made or at the time the Company determines that it will cancel a development project. Prepaid royalties are classified as current and non-current assets based upon estimated net product sales within the next year.

Capitalized Software Development Costs

The Company capitalizes internal software development costs subsequent to establishing technological feasibility of a software application. Capitalized software development costs represent the costs associated with the internal development of the Company's software applications. Amortization of such costs is recorded on a software application-by-application basis, based on the greater of the proportion of current year sales to total of current and estimated future sales for the applications or the straight-line method over the remaining estimated useful life of the software application. The Company continually evaluates the recoverability of capitalized software costs and will charge to operations amounts that are deemed unrecoverable for projects it abandons.

Issuances Involving Non-cash Consideration

All issuances of the Company's stock for non-cash consideration have been assigned a dollar amount equaling the market value of the shares issued on the date the shares were issued for such services and property. The non-cash consideration paid pertains to consulting services and the acquisition of a software license (See Note 6).

Stock Based Compensation

The Company accounts for stock-based compensation under ASC Topic 505-50, formerly Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payment" and SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - An amendment to SFAS No. 123." These standards define a fair-value-based method of accounting for stock-based compensation. In accordance with SFAS Nos. 123R and 148, the cost of stock-based compensation is measured at the grant date based on the value of the award and is recognized over the vesting period. The value of the stock-based award is determined using the Binomial or Black-Scholes option-pricing models, whereby compensation cost is the excess of the fair value of the award as determined by the

pricing model at the grant date or other measurement date over the amount that must be paid to acquire the stock. The resulting amount is charged to expense on the straight-line basis over the period in which the Company expects to receive the benefit, which is generally the vesting period. During the nine months ended June 30, 2012, the Company recognized stock-based compensation expense totaling \$380,550, of which \$326,950 was recognized through the vesting of 4,000,000 common stock options and \$53,600 was recognized as compensation on the modification of 1,000,000 warrants granted to a consultant under a new agreement replacing a prior agreement (See Note 12). During the nine months ended June 30, 2011, the Company recognized stock-based compensation expense totaling \$4,258,808 of which \$2,700,000 was recognized on the issuance of 3,000,000 shares of its common stock to its executive chairman, \$260,000 was recognized on the issuance of 400,000 shares of its common stock issued to its current President, \$50,000 was recognized on the issuance of 100,000 shares of its common stock to its outside legal counsel and \$1,248,808 through the granting of options to management, employees, and consultants to purchase 10,655,000 shares of the Company's common stock. (See Note 12).

Loss per Share

The Company reports earnings (loss) per share in accordance with ASC Topic 260-10, "Earnings per Share." Basic earnings (loss) per share is computed by dividing income (loss) available to common shareholders by the weighted average number of common shares available. Diluted earnings (loss) per share is computed similar to basic earnings (loss) per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive. Diluted earnings (loss) per share has not been presented since the effect of the

assumed conversion of warrants and debt to purchase common shares would have an anti-dilutive effect. Potential common shares as of June 30, 2012 that have been excluded from the computation of diluted net loss per share amounted to 55,874,449 shares and include 18,670,175 warrants, 32,980,000 options and \$2,112,137 of debt and accrued interest convertible into 4,224,274 shares of the Company's common stock. Potential common shares as of June 30, 2011 that have been excluded from the computation of diluted net loss per share total 61,338,486 shares and include 31,508,486 warrants and 29,830,000 options.

Cash and Cash Equivalents

For purpose of the statements of cash flows, the Company considers cash and cash equivalents to include all stable, highly liquid investments with maturities of three months or less.

Concentration of Credit Risk

The Company primarily transacts its business with one financial institution. The amount on deposit in that one institution may from time to time exceed the federally-insured limit.

Of the Company's revenue earned during the three months ended June 30, 2012, approximately 99.6% was generated from contracts with ten customers covered under the Company's master services agreement with AT&T. Of the Company's revenue earned during the three months ended June 30, 2011, approximately 98.4% was generated from contracts with eight customers covered under the Company's master services agreement with AT&T.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Convertible Debentures

If the conversion features of conventional convertible debt provides for a rate of conversion that is below market value at issuance, this feature is characterized as a beneficial conversion feature ("BCF"). A BCF is recorded by the Company as a debt discount pursuant to ASC Topic 470-20 "Debt with Conversion and Other Options." In those circumstances, the convertible debt is recorded net of the discount related to the BCF, and the Company amortizes the discount to interest expense or equity (if the debt is due to a related party), over the life of the debt using the effective interest method.

Income Taxes

The Company accounts for its income taxes under the provisions of ASC Topic 740, "Income Taxes." The method of accounting for income taxes under ASC 740 is an asset and liability method. The asset and liability method requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between tax bases and financial reporting bases of other assets and liabilities.

Recent Accounting Pronouncements

In December 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-12, "Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05." This update defers the requirement to present items that are reclassified from accumulated other comprehensive income to net income in both the statement of income where net income is presented and the statement where other comprehensive income is presented. The Company does not expect the adoption of ASU 2011-12 to have a material impact on its consolidated financial statements.

In December 2011, the FASB issued ASU No. 2011-11 "Balance Sheet: Disclosures about Offsetting Assets and Liabilities" ("ASU 2011-11"). This Update requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. The objective of this disclosure is to facilitate comparison between those entities that prepare their financial statements on the basis of U.S. GAAP and those entities that prepare their financial statements on the basis of IFRS. The amended guidance is effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. The Company does not expect the adoption of ASU 2011-11 to have a material impact on its consolidated financial statements.

In September 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2011-08, "Testing Goodwill for Impairment" ("ASU No. 2011-08"), which is intended to reduce the complexity and costs to test goodwill for impairment. The amendment allows an entity the option to make a qualitative evaluation about the likelihood of goodwill impairment to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. An entity will no longer be required to calculate the fair value of a reporting unit unless the entity determines, based on its qualitative assessment, that it is more likely than not that

the fair value of the reporting unit is less than its carrying amount. ASU No. 2011-08 also expands upon the examples of events and circumstances that an entity should consider between annual impairment tests in determining whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The amendment becomes effective for annual and interim goodwill impairment tests performed for the Company's fiscal year ending September 30, 2013. Early adoption is permitted. The Company does not expect the adoption of ASU 2011-08 to have a material impact on its consolidated financial statements.

The Company continually assesses any new accounting pronouncements to determine their applicability to the Company. Where it is determined that a new accounting pronouncement affects the Company's financial reporting, the Company undertakes a study to determine the consequence of the change to its financial statements and assures that there are proper controls in place to ascertain that the Company's financials properly reflect the change.

3. Accounts Receivable

Accounts receivable at June 30, 2012 consist of the following:

Due from customers	\$ 1,178,363
Less allowance for bad debts	(80,444)
Accounts receivable - trade	\$ 1,097,919

4. Property and Equipment

The following is a summary of property and equipment at June 30, 2012:

Computer hardware	\$706,001	
Equipment	46,731	
Office furniture	127,669	
Property and equipment, gross	880,401	
Less accumulated depreciation	(630,392)
Property and equipment, net	\$250,009	

Depreciation expense for the three months ended June 30, 2012 and 2011 was \$29,059 and \$24,286, respectively. Depreciation expense for the nine months ended June 30, 2012 and 2011 was \$82,574 and \$70,823, respectively.

5. Capitalized Software Development Costs

The following is a summary of capitalized software development costs at June 30, 2012:

Balance – Oct 1, 2011	\$395,188
Additions	321,345
Amortizations	(319,498)
Charge offs	-
Balance – June 30, 2012	\$397,035

Amortization expense for the three months ended June 30, 2012 and 2011 was \$118,244 and \$109,959, respectively. Amortization expense for the nine months ended June 30, 2012 and 2011 was \$319,498 and \$295,285, respectively.

Amortization expense for the remaining estimated lives of these costs are as follows:

Period Ending June 30,	
2013	\$ 256,642
2014	140,393
	\$ 397.035

6. Intangible Assets

Patents

The following is a summary of capitalized patent costs at June 30, 2012:

Patent costs	\$939,534
Less accumulated amortization	(298,507)
Patents	\$641,027

Amortization charged to operations for the three months ended June 30, 2012 and 2011 totaled \$32,231 and \$31,121, respectively. Amortization charged to operations for the nine months ended June 30, 2012 and 2011 totaled \$96,537 and \$93,838, respectively.

A schedule of amortization expense over the estimated life of the patents is as follows:

Period Ending June 30,	
2013	\$ 132,392
2014	132,392
2015	132,392
2016	132,392
2017	87,057
Thereafter	24,402
	\$ 641,027

In October 2011, the Company was issued US Patent 8,041,341 "System of providing information to a telephony subscriber." The costs associated with this patents totaling \$22,940 are included above and are being amortized over the patent's estimated useful life of 7 years.

Software license

On March 30, 2012, the Company was granted a perpetual license to utilize the "Anywhere" software and related source code from Soap Box Mobile, Inc. ("Soapbox"). Under the terms of the underlying agreement, the Company issued 200,000 shares of its common stock to Soapbox and paid \$30,000 in April 2012. All of the consideration paid was distributed to eight individuals comprising all of the common shareholders of Soapbox pursuant to instruction from Soapbox. The Company valued the license at \$76,000, comprising of the fair value of the 200,000 shares on date of grant (\$46,000) and the \$30,000 of cash. The license, by its terms, has an indefinite life and is therefore not subject to amortization. The Company's executive chairman owns a majority preferred interest in Soapbox and received no portion of the consideration paid.

7. Income Taxes

As of June 30, 2012, the Company has a net operating loss carryover of approximately \$38,250,000 available to offset future income for income tax reporting purposes, which will expire in various years through 2032, if not previously utilized. However, the Company's ability to use the carryover net operating loss may be substantially limited or eliminated pursuant to Internal Revenue Code Section 382.

The Company adopted the provisions of ASC 740-10-50, formerly FIN 48, "Accounting for Uncertainty in Income Taxes." The Company had no material unrecognized income tax assets or liabilities for the nine months ended June 30, 2012 or for the nine months ended June 30, 2011.

The Company's policy regarding interest and penalties on income tax is to expense those items as general and administrative expense but to identify them for tax purposes. During the nine months ended June 30, 2012 and 2011, there were no income tax or related interest and penalty items in the income statement or liability on the balance sheet. The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company is no longer subject to U.S. federal or state income tax examination by tax authorities for years before 2007. The Company is not currently involved in any income tax examinations.

The provisions for income tax expense for the nine months ended June 30, 2012 and 2011 are as follows:

	2012	2011
Current		
Federal	\$ -	\$ -
State	800	800
Total income tax expense	\$ 800	\$ 800

8. Obligation on Patent Acquisitions

On March 15, 2010, the Company purchased six patents and three patent applications from an unrelated third party (the "Seller") for \$900,000 of which \$550,000 was paid on the execution of the purchase agreement. Pertaining to the agreement, \$175,000 was due on or before March 15, 2011, which was paid, and the final installment of \$175,000 was due on or before March 15, 2012. The terms of the agreement were modified on March 1, 2012 whereby the remaining \$175,000 is payable in two installments. Under the modified terms, an installment of \$87,500 became due on or before March 15, 2012 and was paid. The fourth and final installment of \$87,500 is now due on or before September 15, 2012.

As the original and modified agreements do not provide for any stated interest on the payments, the Company was required to impute interest on the payment stream. The Company present valued the payments at \$831,394 using an effective interest rate of 15% in its computation. Of the \$831,394, \$706,685 was allocated to the purchased patents, and \$124,709 was allocated to the patent applications. The patents are being amortized over 7 years. The value assigned to the patent applications is not being amortized. Upon the issuance of a patent, its respective cost will be amortized over the patent's estimated useful life. Costs associated with abandoned applications are charged to operations. The Company granted the Seller a license to utilize all acquired patents over their respective lives on a worldwide basis for no consideration. In addition, the Company is required to reserve for the Seller ten abbreviated dialing codes for a five-year period. The patents have been pledged as collateral against the remaining balance due.

As of June 30, 2012, \$812,500 of the \$900,000 has been paid. The remaining payment of \$87,500 is due in September 2012. Interest accrued and charged to operations for the three months ended June 30, 2012 and 2011 totaled \$1,283 and \$5,685, respectively. Interest accrued and charged to operations for the nine months ended June 30, 2012 and 2011 totaled \$10,037 and \$27,769, respectively.

Following is the maturity of this obligation at June 30, 2012:

September 15, 2012	\$87,500	
Less imputed interest	(1,283)
	\$86,217	

9. Convertible Debt

During the months of November and December 2011, the Company received a total of \$1,800,000 in consideration for issuing convertible notes and warrants to purchase 3,600,000 shares of the Company's common stock to seven investors including a Company director. In February 2012, the Company received from two investors an additional \$200,000 in consideration for issuing convertible notes and warrants to purchase 400,000 shares of the Company's common stock. One of the investors participated in the earlier issuance. The notes bear interest at a rate of 10% per annum. Principal and accrued interest are fully due one year from the respective date of each loan but may be extended by mutual consent of the holder and the Company. Outstanding principal and the first year's accrued interest are convertible into shares of the Company's common stock at a conversion rate of \$0.50 per share. Interest accrued on the notes during the three months and nine months ended June 30, 2012 and charged to operations amounted to \$49,918 and \$112,137, respectively.

The warrants are exercisable into common shares commencing on the date of each loan at a price of \$0.25 per share and expire three years from the respective date of grant.

Pursuant to ASC Topic 470-20, "Debt with Conversion and Other Options," the convertible notes were recorded net of discounts that include the relative fair value of the warrants' and the notes' beneficial conversion features totaling \$464,252. The discounts are being amortized to either interest expense or equity (if the debt is due to a related party) over the one-year term of the various notes using the effective interest method. The initial value of the warrants of \$412,736 was calculated using the Binomial Option model with a risk-free interest rates ranging from 0.39% to 0.43%, volatility ranging from 100.79% to 103.00%, and trading prices ranging from \$0.22 to \$0.35 per share. The beneficial conversion feature of \$51,516 was calculated pursuant to ASC Topic 470-20 using trading prices ranging from \$0.26 to \$0.35 per share and an effective conversion price \$0.0322 per share.

Amortization of the discounts for the three months ended June 30, 2012 totaled \$117,284 of which \$93,179 was charged to interest expense and \$24,105 was charged to equity. Amortization of the discounts for the nine months ended June 30, 2012 totaled \$245,475 of which \$188,282 was charged to interest expense and \$57,193 was charged to equity.

The balance of these convertible notes at June 30, 2012 is as follows:

Principal balance	\$2,000,000
Accrued interest	112,137
	2,112,137
Less discount	(218,777)
	\$1,893,360

10. Related Party Transactions

On June 30, 2011, the Company entered into an agreement with its executive chairman whereby the Company was granted an option to acquire his majority interest in Soapbox. Under the terms of the option grant, the Company was required to pay a deposit of \$155,000 which will be refunded in the event the acquisition does not close. Under the original option agreement the term was six months, during which both parties would perform due diligence necessary to determine the value of his majority interest and perform other actions necessary to complete the acquisition. The option has been extended to September 30, 2012.

As discussed in Note 9, a Company director provided \$500,000 of the \$2,000,000 received in the Company's convertible debt issuance. As part of the consideration received for the \$500,000, the director received warrants to purchase 1,000,000 common shares of the Company's common stock for a period of three years at a price of \$0.25 per share. The \$500,000 note, as well as the first year's interest on the note, is convertible into the Company's common shares at a conversion rate of \$0.50 per share.

11. Fair Value

The Company's financial instruments at June 30, 2012 consist principally of notes payable and convertible debentures. Notes payable and convertible debentures are financial liabilities with carrying values that approximate fair value. The Company determines the fair value of notes payable and convertible debentures based on the effective yields of similar obligations.

The Company believes all of the financial instruments' recorded values approximate fair market value because of their nature and respective durations.

The Company complies with the provisions of ASC No. 820-10 ("ASC 820-10"), "Fair Value Measurements and Disclosures." ASC 820-10 relates to financial assets and financial liabilities. ASC 820-10 defines fair value, establishes a framework for measuring fair value in accounting principles generally accepted in the United States of America (GAAP), and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements and are to be applied prospectively with limited exceptions.

ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820-10 establishes a fair value hierarchy that distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions, about market participant assumptions, which are developed based on the best information available in the circumstances (unobservable inputs). The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under ASC 820-10 are described below:

Level 1. Valuations based on quoted prices in active markets for identical assets or liabilities that an entity has the ability to access.

Level 2. Valuations based on quoted prices for similar assets or liabilities, quoted prices for identical assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable data for substantially the full term of the assets or liabilities.

Level 3. Valuations based on inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company utilizes the best available information in measuring fair value. The following table summarizes, by level within the fair value hierarchy, the financial assets and liabilities recorded at fair value on a recurring basis as follows:

June 30, 2012:

	Fair Value Measurements					
	Level 1	Lev	el 2	Level 3	Tot	al Fair Value
Liabilities						
Obligation on patent						
acquisitions	-	\$	86,217	-	\$	86,217
Convertible debentures	-	\$	2,112,137	-	\$	2,112,137

12. Stockholders' Equity

Common Stock

The holders of the Company's common stock are entitled to one vote per share of common stock held.

During the three months ended June 30, 2012, 1,350,000 shares of the Company's common stock were issued through the exercise of 1,350,000 common stock warrants. The Company received \$278,000 through the various exercises.

Warrants

As indicated in Note 9, the Company issued warrants to eight investors to purchase a total of 4,000,000 shares of the Company's common stock at a price of \$0.25 per share. The warrants expire at various dates through February 2015.

In March 2012, the Company agreed to modify the terms of warrants granted to a consultant under a new agreement that replaced a prior agreement in June 2011 to purchase 1,000,000 shares of the Company's common stock. Under the modified terms, the exercise price was reduced from \$0.80 per share to \$0.40 per share and the expiration date of the warrants was extended from June 14, 2014 to December 14, 2014. The Company recognized consultant's compensation expense during the period of \$53,600 on the modification.

Options

During the nine months ended June 30, 2012, the Company granted options to a director to purchase 200,000 shares of the Company's common stock at \$0.225 per share. The Company valued the options at \$6,410 using a Binomial Option model based upon an expected life of 5 years, a risk free interest rate of 0.90%, and expected volatility of 102.42%. At the date of grant, the Company's common stock had a trading price of \$0.22 per share. The Company is charging the \$6,410 to operations as compensation expense based upon the vesting of the respective options.

During the nine months ended June 30, 2012, the Company recognized stock-based compensation of \$326,950 on the vesting of 4,000,000 options including the 200,000 options granted to the above indicated director, 1,500,000 options granted to the Company's Executive Chairman and 1,500,000 options granted to the Company's President.

A summary of outstanding stock warrants and options is as follows:

		Wei	ghted	
	Number	Ave	rage	
	of Shares	Exer	cise Price	
Outstanding – September 30, 2011	49,810,986	\$	0.81	
Granted	4,200,000		0.25	
Exercised	(1,850,000)	(.17)
Forfeiture	(510,811)	(1.50)
Outstanding – June 30, 2012	51,650,175	\$	0.78	

Of the 51,650,175 options and warrants outstanding exercisable, 40,350,175 are fully vested and currently available for exercise. In addition, at June 30, 2012, the Company has \$2,112,137 of debt and accrued interest outstanding that is convertible into 4,224,274 shares of the Company's common stock.

13. Commitments and Contingency

Operating Leases

The Company leases office space in Encinitas, California; Rogers, Arkansas; Jersey City, New Jersey; and Boise, Idaho. The Encinitas lease expires on May 31, 2013. The Rogers office is leased for a term of five years, effective January 1, 2012. The Boise lease expires on October 14, 2012. The Jersey City lease expires on June 30, 2016 and the Company has the option to lease the Jersey City offices for an additional five years. In addition to paying rent, the Company is also required to pay its pro rata share of the property's operating expenses. Rent expense for the three

months ended June 30, 2012 and 2011 was \$52,966 and \$29,088, respectively. Rent expense for the nine months ended June 30, 2012 and 2011 was \$151,402 and \$87,076 respectively. Minimum future rental payments under non-cancellable operating leases with terms in excess of one year as of June 30, 2012 for the next five years and in the aggregate are:

2013	\$152,640
2014	154,877
2015	157,563
2016	160,271
2017	23,215
	\$648,566

Licensing Fee Obligations

The Company has entered into various licensing agreements that require the Company to pay fees to the licensors on revenues earned by the Company utilizing the related license. The amounts paid on each license vary depending on the terms of the related license.

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

The following Management's Discussion and Analysis should be read in conjunction with Single Touch's financial statements and the related notes thereto. The Management's Discussion and Analysis contains forward-looking statements that involve risks and uncertainties, such as statements of our plans, objectives, expectations and intentions. Any statements that are not statements of historical fact are forward-looking statements. When used, the words "believe," "plan," "intend," "anticipate," "target," "estimate," "expect," and the like, and/or future-tense or conditional constr ("will," "may," "could," "should," etc.), or similar expressions, identify certain of these forward-looking statements. These forward-looking statements are subject to risks and uncertainties that could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements in this Report on Form 10-Q. The Company's actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of several factors. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this Report on Form 10-Q.

The following discussion should be read in conjunction with our unaudited consolidated financial statements and related notes and other financial data included elsewhere in this report. See also the notes to our consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended September 30, 2011.

Critical Accounting Policies and Estimates

The discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. We have identified the following accounting policies that we believe are key to an understanding of our financial statements. These are important accounting policies that require management's most difficult, subjective judgments.

Revenue Recognition

Revenue is recognized in accordance with Staff Accounting Bulletin ("SAB") No. 101, Revenue Recognition in Financial Statements, as revised by SAB No. 104. As such, the Company recognizes revenue when persuasive evidence of an arrangement exists, title transfer has occurred, the price is fixed or readily determinable and collectability is probable. Sales are recorded net of sales discounts.

Non-monetary Consideration Issued for Services

We value all services rendered and property exchanged for our common stock at the quoted price of the shares issued at date of issuance or at the fair value of the services rendered or property, whichever is more readily determinable. All other services or property provided in exchange for other non-monetary consideration are valued at either the fair value of the services or property received or the fair value of the consideration relinquished, whichever is more readily determinable.

Our accounting policy for equity instruments issued to consultants and vendors in exchange for goods and services follows the provisions of Accounting Standards Codification ("ASC") Topic 505-50, "Equity Based Payments to Non Employees." The measurement date for the fair value of the equity instruments issued is determined at the earlier of (i) the date at which a commitment for performance by the consultant or vendor is reached or (ii) the date at which the consultant or vendor's performance is complete. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement. In accordance with ASC Topic 505, an asset acquired in exchange for the issuance of fully-vested, non-forfeitable equity instruments should not be

presented or classified as an offset to equity on the grantor's balance sheet once the equity instrument is granted for accounting purposes. Accordingly, we record the fair value of non-forfeitable common stock issued for future consulting services as prepaid services in our consolidated balance sheet.

Conventional Convertible Debt

When the convertible feature of the conventional convertible debt provides for a rate of conversion that is below market value at issuance, this feature is characterized as a beneficial conversion feature ("BCF"). We record a BCF as a debt discount pursuant to ASC Topic 470-20, "Debt with Conversion and Other Options." In those circumstances, the convertible debt will be recorded net of the discount related to the BCF. We amortize the discount to interest expense or equity (if the debt is due to a related party) over the life of the debt using the effective interest method.

Software Development Costs

We account for our software development costs in accordance with ASC Topic 985-20, "Cost of Software to be Sold, Leased, or Otherwise Marketed." Under ASC Topic 985-20, we expense software development costs as incurred until we determine that the software is technologically feasible. Once we determine that the software is technologically feasible, we amortize the costs capitalized over the expected useful life of the software.

Fair Value Measurement

The Company complies with the provisions of ASC No. 820-10, "Fair Value Measurements and Disclosures." ASC 820-10 relates to financial assets and financial liabilities. ASC 820-10 defines fair value, establishes a framework for measuring fair value in accounting principles generally accepted in the United States of America ("GAAP"), and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements and are to be applied prospectively with limited exceptions.

ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820-10 establishes a fair value hierarchy that distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions, about market participant assumptions, that are developed based on the best information available in the circumstances (unobservable inputs). The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under ASC 820-10 are described below:

Level 1. Valuations based on quoted prices in active markets for identical assets or liabilities that an entity has the ability to access.

Level 2. Valuations based on quoted prices for similar assets or liabilities, quoted prices for identical assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable data for substantially the full term of the assets or liabilities.

Level 3. Valuations based on inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Overview

Single Touch Systems Inc. is an innovative mobile media solutions provider serving retailers, advertisers and brands. Through patented technologies and a modular, adaptable platform, our multi-channel messaging gateway enables marketers to reach consumers on all types of connected devices, with information that engages interest, drives transactions and strengthens relationships and loyalty.

Our solution is designed to drive return on investment for high-volume clients and/or customized branded advertisers. Our platform and tools are designed to enable large brands or anyone with substantial reach to utilize the mobile device as a new means to communicate. Communication might be in the form of a reminder message, a coupon, an advertisement or a voice call. Regardless of the form, our platform can drive value and cost savings for companies large and small, and we provide the ability to drive contextually relevant advertising messages to the right audience.

Our business has focused on leveraging our solution in the areas of messaging/notifications and Abbreviated Dial Codes. These solutions are enhanced when we deploy imbedded advertisements, sponsorship and couponing.

"The vast mobile messaging industry worldwide, currently generating revenues in excess of USD 150 billion, and set to continue growing to more than USD 233 billion by 2014." (1)

"Short Messaging Service, simply known as SMS, has established itself as the simplest, easiest and most economical means of personalized one-to-one communication – with SMS volume growth statistics attesting to its popularity." (1)

"The performance of SMS over the last five years has been staggering and remains so mainly because it is cheap, easy to use, convenient, discreet and universally acceptable to some 4 billion consumers worldwide. SMS continues to grow in all markets." (1) "In 2011 worldwide SMS traffic topped 8 trillion messages" (2)

(1) Source: Portio Research Mobile Factbook 2011

(2) Source: GSM Associates

We have developed and are deploying advertisements, sponsorships and couponing within our product offerings. This development is significant in that our per-message revenue increases significantly for each message that includes an advertisement or sponsorship. We see these expanded offerings, including those not based directly on messaging volume, as important steps in our continued program to creating both consumer and advertiser demand for our mobile media platform, accessing mobile notifications, advertisements, sponsorships, coupons and commerce transactions from the mobile phone.

Currently, over 90% of our revenues are paid to us through AT&T Services, Inc., and the bulk of that revenue comes from notifications sent on behalf of Walmart. These programs and related services continue to develop nationwide, and we continue to experience increasing activity in these programs that have caused our AT&T revenues to grow.

We have a portfolio of intellectual property relevant to our industry related to mobile search, commerce, advertising and streaming media. This portfolio represents our many years innovation in the wireless industry through patented technology developed by us as well as patented technology we purchased from Microsoft and others.

We have law firms engaged to protect our patented technology against unauthorized users and infringers. We have sent letters of notification to several companies making them aware of our patent portfolio and have commenced litigation. We will continue to identify, notify, and, where circumstances warrant, prosecute companies we believe may be infringing on the intellectual property protected by our growing patent portfolio.

As we expand operational activities, we may continue to experience operating losses and/or negative cash flows from operations and may be required to obtain additional financing to fund operations.

Throughout our history our operations have been constrained by our ability to raise funds, and our liquidity has been an ongoing issue. We have received debt and equity investments both from insiders and from private investors. We have always had negative cash flows from operations and net operating losses, although the size of the net operating losses has been magnified by a variety of non-cash accounting charges. As we expand operational activities, we may continue to experience operating losses and/or negative cash flows from operations and may be required to obtain additional financing to fund operations.

Our operating history makes predictions of future operating results difficult to ascertain. Our revenue is concentrated with a single customer. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies in our stage of development. Such risks include, but are not limited to, an evolving business model and the management of growth. To address these risks we must, among other things, diversify our customer base, implement and successfully execute our business and marketing strategy, continue to develop and upgrade technology and products, respond to competitive developments, and attract, retain and motivate qualified personnel. There can be no assurance that we will be successful in addressing such risks, and the failure to do so can have a material adverse effect on our business prospects, financial condition and results of operations.

Results of Operations

ΤDA

Results of Operations for the Three Months Ended June 30, 2012 and June 30, 2011

During the three-month period ended June 30, 2012, the Company had an increase in revenue of approximately 37% over revenue generated during the same three-month period in the previous year (\$1,585,195 in 2012 compared to \$1,154,710 in 2011). The growth, all of which is organic, is attributable to continuing mobile adoption and new programs for existing and new client relationships. The Company's net loss for the three months ended June 30, 2012 was \$970,738. This is lower than the net loss incurred during three months ended June 30, 2011 of \$1,294,627. Under the metrics employed by management to evaluate the underlying business explained below, Adjusted EBITDA, that underlying loss was reduced by \$101,245 from the quarter ended June 30, 2011 to the quarter ended June 30, 2012.

We define Adjusted EBITDA as consolidated operating income before depreciation, amortization of intangible assets, stock-based compensation, and special charges. We use Adjusted EBITDA to evaluate the underlying performance of our business, and a summary of Adjusted EBITDA, reconciling GAAP amounts (i.e., items reported in accordance with U.S. Generally Accepted Accounting Principles) to Adjusted EBITDA amounts (i.e., items included within Adjusted EBITDA as defined directly above) for the three months ended June 30, 2012 and 2011 follows:

For the Three Months Ended June 30,

	GAAP	2012 Adjust- ments	Adjusted EBITDA	GAAP	2011 Adjust- ments	Adjusted EBITDA	GAAP Change		Adjusto EBITD Chang	PΑ
enue										
eless										
lications	\$1,585,195		\$1,585,195	\$1,154,710		\$1,154,710	\$430,485	37 9	% \$430,485	37
rating Expenses										
alties and										
lication Costs	\$776,881		\$776,881	\$580,734		\$580,734	\$196,147	34 9	% \$196,147	34
earch and										
elopment	\$17,236		\$17,236	\$7,779		\$7,779	\$9,457	1229	% \$9,457	12
pensation expens	se (including		\$-			\$-				
ck-based										
pensation)	\$959,195	\$(290,528)	\$668,667 *	\$699,129	\$(260,000)	\$439,129 *	\$260,066	37 9	% \$229,538	52
reciation and										
rtization	\$179,534	\$(179,534)	\$-	\$165,366	\$(165,366)	\$-	\$14,168	9 9	%	
eral and administ	rative (includ	ing	\$-			\$-				
ck-based										
pensation)	\$478,747		\$478,747	\$979,749	\$(395,100)	\$584,649	\$(501,002)	-51 %	% \$(105,902)) -1
	\$2,411,593	\$(470,062)	\$1,941,531	\$2,432,757	\$(820,466)	\$1,612,291	\$(21,164)	-1 9	% \$329,240	20
from										
rations/Adjusted										

\$(826,398) \$470,062 \$(356,336) \$(1,278,047) \$820,466 \$(457,581) \$451,649

-35 % \$101,245

Royalties and Application Costs represent the direct out-of-pocket costs associated with revenue. Royalties and Application Costs vary substantially in line with revenue and totaled \$776,881 in 2012, compared to \$580,734 in 2011, an increase of 34%. Because a portion of Royalties and Application Costs are fixed and all such costs are being monitored and reduced wherever possible, they grew at a lesser percentage than revenue.

Research and Development expenses grew from \$7,779 in 2011 to \$17,236 in 2012, and adjusted Compensation expense grew from \$439,129 to \$668,667. The former reflects the growing investment in technologies that we anticipate will generate revenues for years to come while the latter reflects the increased headcount necessary to support our expanding business.

General and Administrative expenses for the three months ended June 30, 2012 and 2011 both on a GAAP and on an Adjusted EBITDA basis, consist of the following:

For the Three Months Ended June 30,

	GAAP	2012 Adjust- ments	Adjusted EBITDA	GAAP	2011 Adjust- ments	Adjusted EBITDA	GAAP Change	%	Adjusted EBITDA Change	A
Professional										
Fees	\$143,217		\$143,217*	\$254,309	\$(50,000)	\$204,309*	\$(111,092)	-44 %	\$(61,092)	-30 %
Travel	\$82,006		\$82,006	\$116,169		\$116,169	\$(34,163)	-29 %	\$(34,163)	-29 %
Consulting										
expense	\$125,345		\$125,345*	\$513,620	\$(345,100)	\$168,520*	\$(388,275)	-76 %	\$(43,175)	-26 %
Office rent	\$52,966		\$52,966	\$29,088		\$29,088	\$23,878	82 %	\$23,878	82 %
Insurance										
expense	\$33,565		\$33,565	\$19,132		\$19,132	\$14,433	75 %	\$14,433	75 %
Equipment										
lease			\$-			\$-	\$-		\$-	
Trade shows	\$2,949		\$2,949			\$-	\$2,949		\$2,949	
Telephone	\$14,565		\$14,565	\$13,725		\$13,725	\$840	6 %	\$840	6 %
Office expense	\$8,554		\$8,554	\$1,079		\$1,079	\$7,475	693%	\$7,475	693%
Other	\$15,580		\$15,580	\$32,627		\$32,627	\$(17,047)	-52 %	\$(17,047)	-52 %
Total General										
and										
Administrative										
Expenses	\$478,747	\$ -	\$478,747	\$979,749	\$(395,100)	\$584,649	\$(501,002)	-51 %	\$(105,902)	-18 %

^{*} Adjustments for each of these items represents the elimination of stock-based compensation included within the GAAP expense amount to arrive at the Adjusted EBITDA amount.

The diminution in adjusted Professional Fees, from \$204,309 in 2011 to \$143,217 in 2012, reflects management performing services previously outsourced. The same is true for the \$43,175 diminution on adjusted Consulting expense over the two periods. Travel has been curtailed to the extent possible, resulting in \$34,163 expense reduction over the two periods. Office rent has increased due to the opening of the New Jersey office at the very end of the fiscal year ended September 30, 2011, and Insurance expense has increased \$14,433 over the two periods due largely to revenue growth.

Results of Operations for the Nine Months Ended June 30, 2012 and June 30, 2011

Our revenues grew 48%, from \$3,200,143 in 2011 to \$4,729,691 in 2012. At the same time Royalties and Application Costs rose only 42%, from \$1,540,089 to \$2,194,512, over the same period. Scale economies, absorption of fixed-cost capacity, cost controls, and more premium revenue are translated into margin betterment.

2011

For the Nine Months Ended June 30,

2012

	GAAP	Adjust- ments	Adjusted EBITDA	GAAP	Adjust- ments	v		Change	%		Change
e											
s tions	\$4,729,691	\$-	\$4,729,691	\$3,200,143	3 \$-	\$3,200,1	143 \$1,5	529,548	48 %	\$1,52	9,548
ng Expenses											
es and											
	\$2,194,512	\$-	\$2,194,512	\$1,540,089	9 \$-	\$1,540,0	089 \$65	4,423	42 %	\$654,	423
h and	¢70.496	ф	¢70.496	¢ 40 <i>65</i> 1	ф	¢ 40 <i>(5</i> 1	#20	025	72 0	¢20.0	25
oment	\$70,486	\$-	\$70,486	\$40,651	\$-	\$40,651	\$29	,835	13 %	\$29,8	33
nsation expens ·based	e (meruding										
	\$2,332,979	\$(290,528)	\$2,042,451	* \$4,599,166	5 \$(3,447,2	279) \$1,151,8	887 * \$(2)	266,187)	-49%	\$890,	564
ation and	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1 ()	, , , , , , ,	, ,===,	- (-) -)	, , , , , , , , , , , , , , , , , , , ,	, ,	,,,		, ,	
ation	\$498,609	\$(498,609)	\$-	\$459,947	\$(459,94	7) \$-	\$38	,662	8 %		
and administr	rative										
ng											
based	4.505.405	4 (00 000)	** *** ***	*** *** ** ** * * * * *		0) 01 (50	- (2	0.4.006	268	4.40	7 00 \
isation)	\$1,587,195	,	\$1,497,173	\$2,491,291		9) \$1,679,7	•	04,096)		-	
	\$6,683,781	\$(8/9,159)	\$5,804,622	\$9,131,144	1 \$(4,/18,/	755) \$4,412,3	389 \$(2	,447,363)	-21%	\$1,39	2,233
om											
ons/Adjusted A	\$(1,954,090)	\$879,159	\$(1,074,931	\$(5,931,00)	01) \$4,718,75	55 \$(1,212,	,246) \$3,9	976,911	-67%	\$137,	315
		For t	he Nine Montl	hs Ended Jun	e 30,						
											,
	GAAP	2012 Adjust- ments	Adjusted EBITDA	GAAP	2011 Adjust- ments	Adjusted EBITDA	GAZ Char \$	nge	E	Adjuste EBITDA Change	4
rofessional											
ees	\$491,995	\$(30,012)	•	•	\$(50,000)	•	\$(187,332	1			-27 %
ravel	\$301,233	\$-	\$301,233	\$260,373	\$-	\$260,373	\$40,860	16 %	\$40,8	60	16 %
Consulting	#200 157	A (CO 010)	ф220.17 7 :	Φ.1. 2.7. 2. 1.1.2	ф. П СС 2 000	Φ .50.5 .1.10	ф (O = 1 - 2)		d (1)	. 0.5.5.	22 -
xpense	\$399,165	\$(60,010)	•		\$(766,300)	•	\$(874,245	*	-		-33 %
Office rent	\$151,402	\$-	\$151,402	\$87,078	\$-	\$87,078	\$64,324	74 %	\$64,3	24	74 %
nsurance	\$93,615	¢	\$02.615	¢ 56 570	¢	¢56 570	\$27.042	65 01	¢27.0	12	65 %
xpense	\$93,615			•		\$56,572 \$45,000	\$37,043 \$(45,000		\$37,0		-100%
	ψ-	ψ-	ψ-	φ + 2,000	ψ	Ψτ2,000	Ψ(+2,000) -100%	φ(4 3,	<i>500)</i>	-100 %

Adjuste

EBITD/

GAAP

equipment												
ease												
rade shows	\$18,944	\$-	\$18,944	\$-	\$-	\$-	\$18,944			\$18,944		
Telephone	\$45,594	\$-	\$45,594	\$31,005	\$-	\$31,005	\$14,589	47	%	\$14,589	47	9
Office expense	\$26,472	\$-	\$26,472	\$4,670	\$-	\$4,670	\$21,802	467	%	\$21,802	467	9
Other	\$58,775	\$-	\$58,775	\$53,856	\$-	\$53,856	\$4,919	9	%	\$4,919	9	9
otal General nd												
Administrative												
Expenses	\$1,587,195	\$(90,022)	\$1,497,173	\$2,491,291	\$(816,300)	\$1,674,991	\$(904,096)	-36	%	\$(177,818)	-11	9

Adjustments for each of these items represents the elimination of stock-based compensation included within the GAAP expense mount to arrive at the Adjusted EBITDA amount.

Research and Development grew 73%, from \$40,651 for the earlier nine-month period to \$70,486 in the later nine-month period, reflecting our continuing investment in technologies hoped to be commercialized once deemed technologically feasible. Adjusted Compensation expense grew 77%, from \$1,151,887 in 2011 to \$2,042,451 in 2012. Headcount additions were required to service growing existing revenue, take in-house certain assignments previously outsourced, implement corporate governance measures, and identify and start the conversion of new revenue opportunities, especially in mobile communications and advertising.

Because of cost control measures and taking certain responsibilities in-house as part of the responsibilities of the new management team, adjusted General and Administrative Expenses have been reduced, from \$1,679,762 in 2011 to \$1,497,173 in 2012. The most profound reductions were of Professional Fees (\$167,344) and Consulting (\$167,955). Equipment lease expense has been eliminated with the license obtained in the Anywhere package (Footnote 6 to the Notes to the Interim Financial Statements). Travel, Office Rent, and the other components of General and Administrative Expenses that increased from the earlier period to the later one did so as a result of increased footprint and the costs attendant to supporting the increasing business.

Changes in assets and liabilities

At June 30, 2012, we had total assets of \$4,001,107 and total liabilities of \$2,932,454. As of September 30, 2011, we had total assets of \$3,736,694 and total liabilities of \$1,554,379. The increase in assets is largely due to additions of accounts receivable since September 30, 2011, which result from higher revenues and the purchase of the Anywhere software (Footnote 6 to the Notes to the Interim Financial Statements). The increase in liabilities is largely due to the \$2,000,000 convertible debt issuance in the six months ended March 31, 2012 (Footnote 9 to the Notes to the Interim Financial Statements.)

Liquidity and Capital Resources

During the nine-month period ended June 30, 2012 cash used in operating activities totaled \$1,705,659. Most notably, the increased change in receivables, reflect our growing revenue base, and we paid down trade creditor balances.

Cash used in investing activities totaled \$494,617, of which \$321,345 represented the capitalized internal costs of our software development, \$29,370 represented equipment purchases, \$113,902 represented capitalized legal fees incurred in the process of applying for various patents on our technology, and \$30,000 was expended as part of the Anywhere purchase. We continue to invest in physical and intellectual property that will separate us from competitors and allow us to continue to expend our mobile communications/advertising offering.

Cash provided from financing activities amounted to \$2,000,000 through the issuance of convertible debt, and \$318,000 was received as proceeds for the exercise of warrants. We paid down half (\$87,500) remaining on our patent purchase obligation. We had an overall net increase in cash for the period of \$30,224; the beginning balance for the period was \$523,801 while the cash balance at the end of the period was \$554,025.

During the nine-month period ended June 30, 2011 cash used in operating activities totaled \$1,475,589. The increased change in receivables during the period was the single largest cause.

Cash used in investing activities totaled \$581,915, of which \$401,706 represented the capitalized internal costs of our software development, \$108,560 represented equipment purchases, and \$71,649 represented capitalized legal fees incurred in the process of applying for various patents on our technology.

Cash used in financing activities was \$959,820. Repayment of related party loans (\$790,822) and convertible debt owed to unrelated parties (\$164,833) caused the lion's share of the diminution.

We had an overall net decrease in cash for the period of \$3,017,324; the beginning balance for the period was \$4,040,169, while the cash balance at the end of the period was \$1,022,845.

Over the next twelve months we believe that existing capital and anticipated funds may not be sufficient to sustain our current level of operations. Our Board has approved management to seek additional financing for up to \$2,000,000. Management expects to secure this additional financing in the near term, but no agreements or commitments are currently in place as of the date of this Quarterly Report. We may seek additional financing beyond that presently being sought to increase our cash and liquidity buffer or to fund strategic initiatives. In addition, increased acceleration in our organic business or other strategic initiatives may require other financing. There can be no assurance of when, if ever, our operations become profitable. There can be no assurance that we will be able to obtain the financing we require or if so at favorable terms.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements or financing activities with special purpose entities.

Item 3 - Quantitative and Qualitative Disclosures About Market Risk

Not required for Smaller Reporting Companies.

Item 4 - Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company's Principal Executive Officer and Principal Financial Officer have evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934 (the "Exchange Act"). Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer has concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective in ensuring that information required to be disclosed in our Exchange Act reports is (1) recorded, processed, summarized and reported in a timely manner, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

During the quarter ended June 30, 2012 we implemented additional procedures intended to enhance the Company's existing internal controls over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

We determined that improvements to our internal controls were merited to address the recent expansion of the executive management team and the formation of an Audit Committee comprised of independent directors.

We identified that the Executive Chairman and Chief Executive Officer with the Chief Financial Officer are actively engaged in executive business functions with the authority to bind or encumber and authorize financial transactions for the Company. Our prior controls related to a sole officer with that authority operating from a single business location. The potential was identified that executives operating independently from different geographic locations could authorize a transaction without the prior knowledge of another that could result in a duplicate transaction, a transaction not being documented, communicated or processed timely or in conflict with transactions executed by other executives in other locations.

We have implemented additional procedural protocols to address these potential issues where authorization of significant transactions including contractual and banking activities require concurrence from a second officer and procedures to document and route those transactions to assure timely, accurate financial reporting.

Internal control systems, no matter how well designed and operated, have inherent limitations. Therefore, even a system which is determined to be effective cannot provide absolute assurance that all control issues have been detected or prevented. Our systems of internal controls are designed to provide reasonable assurance with respect to financial statement preparation and presentation.

Under the oversight of the Audit Committee, Management will continue to review and make any changes it deems necessary to the overall design of the Company's internal control over financial reporting, including implementing improvements in policies and procedures. We are committed to a proper internal control environment, and believe that, when fully implemented, these proactive measures will improve the Company's internal control over financial reporting in response to our continued operational development.

PART II - OTHER INFORMATION

Item 1 - Legal Proceedings

On February 21, 2012, we filed a complaint against Zoove Corporation in the United States District Court, Northern District of California. The complaint alleges Patent infringement, in which we seek preliminary and permanent injunctive relief as well as damages resulting from Zoove's infringement of U.S. Patent No. 7,813,716 and U.S. Patent No. 8,041,341. The Complaint has been served, and Zoove has filed an answer. We had a case management conference on June 25, 2012. We are currently exchanging discovery and we have a settlement conference scheduled for August 27, 2012.

Item 1A - Risk Factors

Not required for Smaller Reporting Companies.

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds

No disclosure required.

Item 3 - Defaults Upon Senior Securities

No disclosure required.

Item 4 - (Removed and Reserved)

Item 5 - Other Information

No disclosure required.

Item 6 - Exhibits

Index to Exhibits

Exhibit

No.	Description
31.1*	Certification of Principal Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a) of the
	Securities Exchange Act of 1934.
31.2*	Certification of Principal Financial Officer, pursuant to Rule 13a-14(a)/15d-14(a) of the
	Securities Exchange Act of 1934.
32.1*	Certification of Principal Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted
	pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Principal Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted
	pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

^{*} Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Single Touch Systems Inc.

Date: August 6, 2012 By: /s/ James Orsini

James Orsini, CEO and President Principal Executive Officer

Date: August 6, 2012 By:/s/ John Quinn

John Quinn, Chief Financial

Officer

Principal Financial Officer

⁺ Each of these Exhibits constitutes a management contract, compensatory plan, or arrangement.