ALLSTATE CORP Form 10-Q April 27, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

 $/\underline{X}/$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____

Commission file number 1-11840

THE ALLSTATE CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 36-3871531

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2775 Sanders Road, Northbrook, Illinois 60062 (Address of principal executive offices) (Zip Code)								
(847) 402-5000								
(Registrant s telephone number, including area code)								
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.								
Yes <u>X</u> No								
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).								
Yes <u>X</u> No								
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.								
Large accelerated filer X Accelerated filer								
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company								
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).								
Yes No <u>X</u>								
As of April 18, 2011, the registrant had 522,960,958 common shares, \$.01 par value, outstanding.								

THE ALLSTATE CORPORATION

INDEX TO QUARTERLY REPORT ON FORM 10-Q

March 31, 2011

PART I	FINANCIAL INFORMATION	PAGE
Item 1.	Financial Statements	
	Condensed Consolidated Statements of Operations for the Three-Month Periods Ended March 31, 2011 and 2010 (unaudited)	1
	Condensed Consolidated Statements of Financial Position as of March 31, 2011 (unaudited) and December 31, 2010	2
	Condensed Consolidated Statements of Cash Flows for the Three-Month Periods Ended March 31, 2011 and 2010 (unaudited)	3
	Notes to Condensed Consolidated Financial Statements (unaudited)	4
	Report of Independent Registered Public Accounting Firm	43
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	
	Highlights Consolidated Net Income Property-Liability Highlights Allstate Protection Segment Discontinued Lines and Coverages Segment Property-Liability Investment Results Allstate Financial Highlights Allstate Financial Segment Investments Highlights Investments Capital Resources and Liquidity Highlights Capital Resources and Liquidity	44 45 45 49 56 57 58 58 64 64 88
Item 4.	Controls and Procedures	92
PART II	OTHER INFORMATION	
Item 1.	Legal Proceedings	93
Item 1A.	Risk Factors	93
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	93
Item 6.	Exhibits	94

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

THE ALLSTATE CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)	2	M 2011	nonths ended arch 31,	2010
Revenues Property-liability insurance premiums Life and annuity premiums and contract charges Net investment income Realized capital gains and losses: Total other-than-temporary impairment losses Portion of loss recognized in other comprehensive income	\$	6,448 569 982 (156) (27)	\$	6,503 544 1,050 (250) (5)
Net other-than-temporary impairment losses recognized in earnings Sales and other realized capital gains and losses Total realized capital gains and losses Costs and expenses		(183) 279 96 8,095		(255) (93) (348) 7,749
Property-liability insurance claims and claims expense Life and annuity contract benefits Interest credited to contractholder funds Amortization of deferred policy acquisition costs Operating costs and expenses Restructuring and related charges Interest expense		4,476 454 418 1,051 838 9 92 7,338		4,792 442 463 1,014 829 11 92 7,643
(Loss) gain on disposition of operations		(23)		1
Income from operations before income tax expense (benefit)		734		107
Income tax expense (benefit)		215		(13)
Net income	\$	519	\$	120
Earnings per share:				
Net income per share - Basic	\$	0.98	\$	0.22
Weighted average shares - Basic		531.0		540.5
Net income per share - Diluted	\$	0.97	\$	0.22
Weighted average shares - Diluted		533.6		541.8
Cash dividends declared per share	\$	0.21	\$	0.20

See notes to condensed consolidated financial statements.

1

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(\$ in millions, except par value data)		March 31, 2011	December 31, 2010
Assets		(unaudited)	
Investments		00.242	
Fixed income securities, at fair value (amortized cost \$79,292 and \$78,786)	\$	80,242	
Equity securities, at fair value (cost \$3,792 and \$4,228)		4,437	4,811
Mortgage loans		6,582	6,679
Limited partnership interests		4,077	3,816
Short-term, at fair value (amortized cost \$1,986 and \$3,279)		1,986	3,279
Other Total investments		2,287	2,286
Cash		99,611 641	100,483 562
Premium installment receivables, net		4,842	4,839
Deferred policy acquisition costs		4,697	4,769
Reinsurance recoverables, net		6,589	6,552
Accrued investment income		885	809
Deferred income taxes		612	784
Property and equipment, net		912	921
Goodwill		874	874
Other assets		2,159	1,605
Separate Accounts		8,603	8,676
Total assets	\$	130,425	
	-	,	,
Liabilities			
Reserve for property-liability insurance claims and claims expense	\$	19,494	\$ 19,468
Reserve for life-contingent contract benefits		13,552	13,482
Contractholder funds		46,834	48,195
Unearned premiums		9,563	9,800
Claim payments outstanding		761	737
Other liabilities and accrued expenses		6,369	5,564
Long-term debt		5,908	5,908
Separate Accounts		8,603	8,676
Total liabilities		111,084	111,830
Commitments and Contingent Liabilities (Note 10)			
Equity			
Preferred stock, \$1 par value, 25 million shares authorized, none issued			
Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 524 million and 533 million			
shares outstanding		9	9
Additional capital paid-in		3,156	3,176
Retained income		32,377	31,969
Deferred ESOP expense		(42)	(44)
Treasury stock, at cost (376 million and 367 million shares)		(16,173)	(15,910)
Accumulated other comprehensive income:		(,)	(,,)
Unrealized net capital gains and losses:			
Unrealized net capital losses on fixed income securities with OTTI		(167)	(190)
Other unrealized net capital gains and losses		1,186	1,089
Unrealized adjustment to DAC, DSI and insurance reserves		60	36
Total unrealized net capital gains and losses		1,079	935
Unrealized foreign currency translation adjustments		79	69
Unrecognized pension and other postretirement benefit cost		(1,173)	(1,188)
Total accumulated other comprehensive loss		(15)	(184)
Total shareholders equity		19,312	19,016
Noncontrolling interest		29	28
Total equity		19,341	19,044
Total liabilities and equity	\$	130,425	\$ 130,874

See notes to condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

Three months ended
March 31,

	2011	2010
Cash flows from operating activities	(unaudited)	
Net income	\$ 519 \$	120
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	31	16
Realized capital gains and losses	(96)	348
Loss (gain) on disposition of operations	23	(1)
Interest credited to contractholder funds	418	463
Changes in:		
Policy benefits and other insurance reserves	(58)	188
Unearned premiums	(248)	(261)
Deferred policy acquisition costs	72	30
Premium installment receivables, net	3	24
Reinsurance recoverables, net	(117)	(72)
Income taxes	200	73
Other operating assets and liabilities	(21)	36
Net cash provided by operating activities	726	964
Cash flows from investing activities		
Proceeds from sales		
Fixed income securities	8,363	4,930
Equity securities	642	1,990
Limited partnership interests	113	146
Mortgage loans	26	3
Other investments	63	37
Investment collections		
Fixed income securities	1,201	1,122
Mortgage loans	88	263
Other investments	77	18
Investment purchases		
Fixed income securities	(10,207)	(7,099)
Equity securities	(144)	(556)
Limited partnership interests	(334)	(185)
Mortgage loans	(26)	(1)
Other investments	(58)	(43)
Change in short-term investments, net	1,649	411
Change in other investments, net	(119)	(49)
Purchases of property and equipment, net	(48)	(24)
Disposition of operations	(1)	
Net cash provided by investing activities	1,285	963
Cash flows from financing activities	,	
Contractholder fund deposits	596	828
Contractholder fund withdrawals	(2,122)	(2,569)
Dividends paid	(107)	(107)
Treasury stock purchases	(305)	(5)
Shares reissued under equity incentive plans, net	ý	14
Excess tax benefits on share-based payment arrangements	(3)	(2)
Other		6
Net cash used in financing activities	(1,932)	(1,835)
Net increase in cash	79	92
Cash at beginning of period	562	612
Cash at end of period	\$ 641 \$	704
=		

See notes to condensed consolidated financial statements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. General
Basis of presentation
The accompanying condensed consolidated financial statements include the accounts of The Allstate Corporation and its wholly owned subsidiaries, primarily Allstate Insurance Company (AIC), a property-liability insurance company with various property-liability and life and investment subsidiaries, including Allstate Life Insurance Company (ALIC) (collectively referred to as the Company or Allstate).
The condensed consolidated financial statements and notes as of March 31, 2011, and for the three-month periods ended March 31, 2011 and 2010 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals), which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.
To conform to the current year presentation, certain amounts in the prior year condensed consolidated financial statements and notes have been reclassified.
Adopted accounting standards
Consolidation Analysis Considering Investments Held through Separate Accounts
In April 2010, the Financial Accounting Standards Board (FASB) issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The adoption of this guidance as of January 1, 2011 had no impact on the Company s results of operations or financial position.
Disclosure of Supplementary Pro Forma Information for Business Combinations

In December 2010, the FASB issued disclosure guidance for entities that enter into business combinations that are material. The guidance specifies that if an entity presents comparative financial statements, the entity should disclose proforma revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The guidance expands the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination. The Company will apply the guidance to any business combinations entered into on or after January 1, 2011.

Pending accounting standards

Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts

In October 2010, the FASB issued guidance modifying the definition of the types of costs incurred by insurance entities that can be capitalized in the acquisition of new and renewal contracts. The guidance specifies that the costs must be based on successful efforts. The guidance also specifies that advertising costs should be included as deferred acquisition costs only when the direct-response advertising accounting criteria are met. If application of the guidance would result in the capitalization of acquisition costs that had not been capitalized prior to adoption, the entity may elect not to capitalize those additional costs. The new guidance is effective for reporting periods beginning after December 15, 2011 and should be applied prospectively, with retrospective application permitted. The Company is in the process of evaluating the impact of adoption on the Company s results of operations and financial position.

Criteria for Classification as a Troubled Debt Restructuring (TDR)

In April 2011, the FASB issued clarifying guidance related to determining whether a loan modification or restructuring should be classified as a TDR. The additional guidance provided pertains to the two criteria used to determine whether a TDR exists, specifically whether the creditor has granted a concession and whether the debtor is experiencing financial difficulties. The new guidance is effective for reporting periods beginning on or after June 15, 2011 with early adoption permitted. The guidance related to the identification of a TDR is to be applied retrospectively to the beginning of the annual period of adoption. The measurement of impairment on a TDR

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

identified under this guidance is effective prospectively. Disclosures about the credit quality of financing receivables and the allowance for credit losses previously deferred for TDRs, is also effective for reporting periods beginning on or after June 15, 2011. The Company is in the process of evaluating the impact of adoption, which is not expected to be material to the Company s results of operations and financial position.

2. Earnings per share

Basic earnings per share is computed using the weighted average number of common shares outstanding, including unvested participating restricted stock units. Diluted earnings per share is computed using the weighted average number of common and dilutive potential common shares outstanding. For the Company, dilutive potential common shares consist of outstanding stock options and unvested non-participating restricted stock units.

The computation of basic and diluted earnings per share for the three months ended March 31 is presented in the following table.

(\$ in millions, except per share data)	2011	2010
Numerator:		
Net income	\$ 519 \$	120
Denominator:		
Weighted average common shares outstanding	531.0	540.5
Effect of dilutive potential common shares:		
Stock options	2.2	1.3
Restricted stock units (non-participating)	0.4	
Weighted average common and dilutive potential common shares		
outstanding	533.6	541.8
Earnings per share - Basic	\$ 0.98	0.22
Earnings per share - Diluted	\$ 0.97 \$	0.22

The effect of dilutive potential common shares does not include the effect of options with an anti-dilutive effect on earnings per share because their exercise prices exceed the average market price of Allstate common shares during the period or for which the unrecognized compensation cost would have an anti-dilutive effect. Options to purchase 30.4 million and 24.4 million Allstate common shares, with exercise prices ranging from \$27.36 to \$62.84 and \$27.36 to \$64.53, were outstanding for the three-month periods ended March 31, 2011 and 2010, respectively, but were not included in the computation of diluted earnings per share in those periods.

3. Supplemental Cash Flow Information

Non-cash investment exchanges, including modifications of certain mortgage loans (primarily refinances at maturity with no concessions granted to the borrower), fixed income securities, limited partnerships and other investments, as well as mergers completed with equity securities, totaled \$53 million and \$51 million for the three months ended March 31, 2011 and 2010, respectively.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Liabilities for collateral received in conjunction with the Company s securities lending program and over-the-counter (OTC) derivatives are reported in other liabilities and accrued expenses or other investments. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Net change in proceeds managed		
Net change in short-term investments	\$ (351)	\$ 171
Operating cash flow (used) provided	(351)	171
Net change in cash	(3)	6
Net change in proceeds managed	\$ (354)	\$ 177
Net change in liabilities		
Liabilities for collateral, beginning of year	\$ (484)	\$ (658)
Liabilities for collateral, end of period	(838)	(481)
Operating cash flow provided (used)	\$ 354	\$ (177)

4. Investments

Fair values

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

(\$ in millions)		Amortized		Gross unrealized			Fair	
		cost		Gains		Losses	value	
March 31, 2011								
U.S. government and agencies	\$	6,509	\$	277	\$	(20) \$	6,766	
Municipal		15,500		367		(621)	15,246	
Corporate		41,095		1,675		(375)	42,395	
Foreign government		2,822		306		(11)	3,117	
Residential mortgage-backed securities								
(RMBS)		6,907		195		(572)	6,530	
Commercial mortgage-backed securities								
(CMBS)		2,156		63		(166)	2,053	
Asset-backed securities (ABS)		4,280		82		(251)	4,111	
Redeemable preferred stock		23		1			24	
Total fixed income securities	\$	79,292	\$	2,966	\$	(2,016) \$	80,242	

Edgar Filing: ALLSTATE CORP - Form 10-Q

December 31, 2010				
U.S. government and agencies	\$ 8,320 \$	327	\$ (51) \$	8,596
Municipal	16,201	379	(646)	15,934
Corporate	36,260	1,816	(421)	37,655
Foreign government	2,821	347	(10)	3,158
RMBS	8,509	216	(732)	7,993
CMBS	2,213	58	(277)	1,994
ABS	4,425	113	(294)	4,244
Redeemable preferred stock	37	1		38
Total fixed income securities	\$ 78,786 \$	3,257	\$ (2,431) \$	79,612

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Scheduled maturities

The scheduled maturities for fixed income securities are as follows as of March 31, 2011:

(\$ in millions)	llions) Amortized cost		
Due in one year or less	\$	2,699 \$	2,741
Due after one year through five years		24,998	25,760
Due after five years through ten years		19,348	20,199
Due after ten years		21,060	20,901
		68,105	69,601
RMBS and ABS		11,187	10,641
Total	\$	79,292 \$	80,242

Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk.

Net investment income

Net investment income for the three months ended March 31 is as follows:

(\$ in millions)	2011	2010
Fixed income securities	\$ 900 \$	959
Equity securities	19	21
Mortgage loans	89	104
Limited partnership interests	10	6
Short-term investments	2	2
Other	11	1
Investment income, before expense	1,031	1,093
Investment expense	(49)	(43)
Net investment income	\$ 982 \$	1,050

Realized capital gains and losses

Realized capital gains and losses by asset type for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Fixed income securities	\$ (27) \$	(136)
Equity securities	122	14
Mortgage loans	(6)	(25)
Limited partnership interests	68	(21)
Derivatives	(67)	(185)
Other	6	5
Realized capital gains and losses	\$ 96 \$	(348)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Realized capital gains and losses by transaction type for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Impairment write-downs	\$ (114)	\$ (223)
Change in intent write-downs	(69)	(32)
Net other-than-temporary impairment losses recognized in earnings	(183)	(255)
Sales	283	88
Valuation of derivative instruments	22	(155)
Settlements of derivative instruments	(89)	(30)
Equity method of accounting (EMA) limited partnership income	63	4
Realized capital gains and losses	\$ 96	\$ (348)

Gross gains of \$211 million and \$142 million and gross losses of \$88 million and \$74 million were realized on sales of fixed income securities during the three months ended March 31, 2011 and 2010, respectively.

Other-than-temporary impairment losses by asset type for the three months ended March 31 are as follows:

(\$ in millions)	Gross	2011 Included in OCI	Net	Gross	2010 Included in OCI		Net
Fixed income securities:							
Municipal	\$ (27)	\$ (2)	\$ (29) \$	(37)	\$		\$ (37)
Corporate	(5)	1	(4)	(47)		3	(44)
Foreign government	(1)		(1)				
RMBS	(72)	(25)	(97)	(88)		(7)	(95)
CMBS	(16)	(4)	(20)	(26)			(26)
ABS	(7)	3	(4)	(3)		(1)	(4)
Total fixed income securities	(128)	(27)	(155)	(201)		(5)	(206)
Equity securities	(20)		(20)	(6)			(6)
Mortgage loans	(6)		(6)	(19)			(19)
Limited partnership interests	(1)		(1)	(24)			(24)
Other	(1)		(1)				
Other-than-temporary impairment							
losses	\$ (156)	\$ (27)	\$ (183) \$	(250)	\$	(5)	\$ (255)

The total amount of other-than-temporary impairment losses included in accumulated other comprehensive income at the time of impairment for fixed income securities, which were not included in earnings, are presented in the following table. The amount excludes \$274 million and \$322 million as of March 31, 2011 and December 31, 2010, respectively, of net unrealized gains related to changes in valuation of the fixed income securities subsequent to the impairment measurement date.

Edgar Filing: ALLSTATE CORP - Form 10-Q

(\$ in millions)	March 31, 2011	December 31, 2010
Municipal	\$ (14)	\$ (27)
Corporate	(32)	(31)
RMBS	(417)	(467)
CMBS	(42)	(49)
ABS	(26)	(41)
Total	\$ (531)	\$ (615)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Rollforwards of the cumulative credit losses recognized in earnings for fixed income securities held as of March 31 are as follows:

	Three months ended								
	March 31								
(\$ in millions)		2011		2010					
Beginning balance	\$	(1,046)	\$	(1,187)					
Additional credit loss for securities previously other-than-temporarily impaired		(59)		(101)					
Additional credit loss for securities not previously other-than-temporarily impaired		(27)		(79)					
Reduction in credit loss for securities disposed or collected		153		131					
Reduction in credit loss for securities the Company has made the decision to sell or									
more likely than not will be required to sell		15							
Change in credit loss due to accretion of increase in cash flows		1							
Ending balance	\$	(963)	\$	(1,236)					

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security, discounted at the security s original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition and future earnings potential of the issue or issuer, expected defaults, expected recoveries, the value of underlying collateral, vintage, geographic concentration, available reserves or escrows, current subordination levels, third party guarantees and other credit enhancements. Other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral will be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value is less than the amortized cost of the security, a credit loss exists and an other-than-temporary impairment for the difference between the estimated recovery value and amortized cost is recorded in earnings. The portion of the unrealized loss related to factors other than credit remains classified in accumulated other comprehensive income. If the Company determines that the fixed income security does not have sufficient cash flow or other information to estimate a recovery value for the security, the Company may conclude that the entire decline in fair value is deemed to be credit related and the loss is recorded in earnings.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

(\$ in millions)		Fair	Gros	s unreal	ized	Unrealized net		
March 31, 2011		value	Gains		Losses	gair	s (losses)	
Fixed income securities	\$	80,242	\$ 2,966	\$	(2,016)	\$	950	
Equity securities		4,437	707		(62)		645	
Short-term investments		1,986						
Derivative instruments (1)		(26)			(30)		(30)	
EMA limited partnership interests (2)							7	
Unrealized net capital gains and losses, pre-tax							1,572	
Amounts recognized for:								
Insurance reserves (3)							(2)	
DAC and DSI (4)							95	
Amounts recognized							93	
Deferred income taxes							(586)	
Unrealized net capital gains and losses, after-tax						\$	1,079	

⁽¹⁾ Included in the fair value of derivative instruments are \$(4) million classified as assets and \$22 million classified as liabilities.

⁽⁴⁾ The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

	Fair			Gros	s unreal	Unrealized net		
December 31, 2010		value		Gains		Losses	gains	s (losses)
Fixed income securities	\$	79,612	\$	3,257	\$	(2,431)	\$	826
Equity securities		4,811		646		(63)		583
Short-term investments		3,279						
Derivative instruments (1)		(17)		2		(24)		(22)
Unrealized net capital gains and losses, pre-tax								1,387

⁽²⁾ Unrealized net capital gains and losses for limited partnership interest represent the Company s share of EMA limited partnerships other comprehensive income. Fair value and gross gains and losses are not applicable.

⁽³⁾ The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

Amounts recognized for:	
Insurance reserves	(41)
DAC and DSI	97
Amounts recognized	56
Deferred income taxes	(508)
Unrealized net capital gains and losses, after-tax	\$ 935

⁽¹⁾ Included in the fair value of derivative instruments are \$2 million classified as assets and \$19 million classified as liabilities.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Change in unrealized net capital gains and losses

The change in unrealized net capital gains and losses for the three months ended March 31, 2011 is as follows:

(\$ in millions)

Fixed income securities	\$ 124
Equity securities	62
Derivative instruments	(8)
EMA limited partnership interests	7
Total	185
Amounts recognized for:	
Insurance reserves	39
DAC and DSI	(2)
Increase in amounts recognized	37
Deferred income taxes	(78)
Increase in unrealized net capital gains and losses	\$ 144

Portfolio monitoring

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made the decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security s decline in fair value is considered other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates whether it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security. The Company calculates the estimated recovery value by discounting the best estimate of future cash flows at the security soriginal or current effective rate, as appropriate, and compares this to the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in other comprehensive income.

For equity securities, the Company considers various factors, including whether it has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security s decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

The Company s portfolio monitoring process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company s evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition and future earnings potential of the issue or issuer. Some of the factors considered in evaluating whether a decline in fair value is other than temporary are: 1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; 2) the specific reasons that a security is in an unrealized loss position, including overall market conditions which could affect liquidity; and 3) the length of time and extent to which the fair value has been less than amortized cost or cost.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

(\$ in millions)		Less t	han 12 mon	nths		12 months or more				Total			
	Number of issues		Fair value		realized losses	Number of issues		Fair value	Uı	nrealized losses	u	unrealized losses	
March 31, 2011													
Fixed income securities													
U.S. government and agencies	33	\$	1,565	\$	(20)		\$		\$		\$	(20)	
Municipal	815		3,767		(174)	395		2,573		(447)		(621)	
Corporate	597		9,339		(188)	144		1,959		(187)		(375)	
Foreign government	55		357		(11)	1		10				(11)	
RMBS	281		493		(13)	357		1,458		(559)		(572)	
CMBS	13		128		(3)	95		721		(163)		(166)	
ABS	58		815		(6)	122		1,268		(245)		(251)	
Total fixed income securities	1,852		16,464		(415)	1,114		7,989		(1,601)		(2,016)	
Equity securities	788		600		(53)	38		74		(9)		(62)	
Total fixed income and equity													
Securities	2,640	\$	17,064	\$	(468)	1,152	\$	8,063	\$	(1,610)	\$	(2,078)	
Investment grade fixed income													
securities	1,702	\$	15,130	\$	(372)	750	\$	5,468	\$	(721)	\$	(1,093)	
Below investment grade fixed													
income securities	150	_	1,334	_	(43)	364	_	2,521	_	(880)	_	(923)	
Total fixed income securities	1,852	\$	16,464	\$	(415)	1,114	\$	7,989	\$	(1,601)	\$	(2,016)	
December 31, 2010													
Fixed income securities	20	Ф	2.001	ф	(51)		Ф		ф		ф	(51)	
U.S. government and agencies	32	\$	2,081	\$	(51)		\$	2.715	\$	(471)	\$	(51)	
Municipal	847 438		4,130 5,994		(175) (186)	411 150		2,715 1,992		(471) (235)		(646) (421)	
Corporate	436 33		3,994 277		(9)	130		1,992				(10)	
Foreign government RMBS	280		583		(12)	422		1,939		(1) (720)		(732)	
CMBS	14		158		(3)	114		835		(274)		(277)	
ABS	68		762		(8)	133		1,313		(286)		(277)	
Total fixed income securities	1.712		13,985		(6) (444)	1,231		8,804		(1,987)		(2,431)	
Equity securities	773		610		(444)	1,231		91		(1,987)		(63)	
Total fixed income and equity	113		010		(40)	44		91		(13)		(03)	
securities	2,485	\$	14,595	\$	(492)	1,275	\$	8,895	\$	(2,002)	Ф	(2,494)	
securities	2,463	Ф	14,393	Ф	(492)	1,273	Ф	0,093	Ф	(2,002)	Þ	(2,494)	
Investment grade fixed income		_		_			_		_		_		
securities	1,607	\$	13,280	\$	(408)	857	\$	6,217	\$	(943)	\$	(1,351)	
Below investment grade fixed	40-		505		(2.6)	25.		2.505		(1.0.1.)		(4.000)	
income securities	105	_	705	_	(36)	374	_	2,587	_	(1,044)		(1,080)	
Total fixed income securities	1,712	\$	13,985	\$	(444)	1,231	\$	8,804	\$	(1,987)	\$	(2,431)	

As of March 31, 2011, \$1.04 billion of unrealized losses are related to securities with an unrealized loss position less than 20% of amortized cost or cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$1.04 billion, \$805 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody s, a rating of AAA, AA, A or BBB from Standard & Poor s (S&P), Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. Unrealized losses on

investment grade securities are principally related to widening credit spreads or rising interest rates since the time of initial purchase.

As of March 31, 2011, the remaining \$1.04 billion of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of amortized cost or cost. Investment grade fixed income securities comprising \$288 million of these unrealized losses were evaluated based on factors such as expected cash flows and the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate resources to fulfill contractual obligations. Of the \$1.04 billion, \$734 million are related to below investment grade fixed income securities and \$14 million are related to equity securities. Of these amounts, \$627 million of the below investment grade fixed income securities had been in an unrealized loss position for a period of twelve or more consecutive months as of March 31, 2011. Unrealized losses on below investment grade securities are principally related to RMBS, CMBS and ABS and were the result of wider credit spreads resulting from higher

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations.

RMBS, CMBS and ABS in an unrealized loss position were evaluated based on actual and projected collateral losses relative to the securities positions in the respective securitization trusts, security specific expectations of cash flows, and credit ratings. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread, and (iii) for RMBS and ABS in an unrealized loss position, credit enhancements from reliable bond insurers, where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying securities, taking into consideration credit enhancements from reliable bond insurers, where applicable. Unrealized losses on equity securities are primarily related to equity market fluctuations.

As of March 31, 2011, the Company has not made the decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of March 31, 2011, the Company had the intent and ability to hold equity securities with unrealized losses for a period of time sufficient for them to recover.

Limited partnerships

As of March 31, 2011 and December 31, 2010, the carrying value of equity method limited partnership interests totaled \$2.70 billion and \$2.47 billion, respectively. The Company recognizes an impairment loss for equity method investments when evidence demonstrates that the loss is other than temporary. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain a level of earnings that would justify the carrying amount of the investment. The Company had no write-downs related to equity method limited partnership interests for the three months ended March 31, 2011 and 2010.

As of March 31, 2011 and December 31, 2010, the carrying value for cost method limited partnership interests was \$1.38 billion and \$1.35 billion, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee s capital. Additionally, the Company s portfolio monitoring process includes a quarterly review of all cost method limited partnerships to identify instances where the net asset value is below established thresholds for certain periods of time, as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had write-downs related to cost method investments for the three months ended March 31, 2011 and 2010 of \$1 million and \$24 million, respectively.

Mortgage loans

Mortgage loans are evaluated for impairment on a specific loan basis through a quarterly credit monitoring process and review of key credit quality indicators. Mortgage loans are considered impaired when it is probable that the Company will not collect the contractual principal and interest. Valuation allowances are established for impaired loans to reduce the carrying value to the fair value of the collateral less costs to sell or the present value of the loan s expected future repayment cash flows discounted at the loan s original effective interest rate. Impaired mortgage loans may not have a valuation allowance when the fair value of the collateral less costs to sell is higher than the carrying value. Mortgage loan valuation allowances are charged off when there is no reasonable expectation of recovery. The impairment evaluation is non-statistical in respect to the aggregate portfolio but considers facts and circumstances attributable to each loan. It is not considered probable that additional impairment losses, beyond those identified on a specific loan basis, have been incurred as of March 31, 2011.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Accrual of income is suspended for mortgage loans that are in default or when full and timely collection of principal and interest payments is not probable. Cash receipts on mortgage loans on nonaccrual status are generally recorded as a reduction of carrying value.

Debt service coverage ratio is considered a key credit quality indicator when mortgage loans are evaluated for impairment. Debt service coverage ratio represents the amount of estimated cash flows from the property available to the borrower to meet principal and interest payment obligations. Debt service coverage ratio estimates are updated annually or more frequently if conditions are warranted based on the Company s credit monitoring process. The following table reflects the carrying value of non-impaired fixed rate and variable rate mortgage loans summarized by debt service coverage ratio distribution:

(\$ in millions) Debt service coverage ratio distribution	m	xed rate ortgage loans	Va	ch 31, 2011 riable rate nortgage loans	Fixed rate mortgage Total loans			December 31, 2010 Variable rate mortgage loans		Total
Below 1.0	\$	257	\$		\$ 257 \$	280	\$		\$	280
1.0 - 1.25		1,527		15	1,542	1,583		16		1,599
1.26 - 1.50		1,513		5	1,518	1,520		5		1,525
Above 1.50		2,577		518	3,095	2,540		546		3,086
Total non-impaired mortgage										
loans	\$	5,874	\$	538	\$ 6,412 \$	5,923	\$	567	\$	6,490

Mortgage loans with a debt service coverage ratio below 1.0 that are not considered impaired primarily relate to instances where the borrower has the financial capacity to fund the revenue shortfalls from the properties for the foreseeable term, the decrease in cash flows from the properties is considered temporary, or there are other risk mitigating circumstances such as additional collateral, escrow balances or borrower guarantees.

The net carrying value of impaired mortgage loans is as follows:

(\$ in millions)	N	Iarch 31, 2011	December 31, 2010
Impaired mortgage loans with a valuation allowance	\$	148	\$ 168
Impaired mortgage loans without a valuation allowance		22	21
Total impaired mortgage loans	\$	170	\$ 189
Valuation allowance on impaired mortgage loans	\$	77	\$ 84

The average balance of impaired loans was \$180 million during the three months ended March 31, 2011.

The rollforward of the valuation allowance on impaired mortgage loans for the three months ended March 31, 2011 is as follows:

(\$ in millions)	
Beginning balance	\$ 84
Net increase in valuation allowance	6
Charge offs	(13)
Ending balance	\$ 77

The carrying value of past due mortgage loans is as follows:

(\$ in millions)	March 31, 2011	December 31, 2010
Less than 90 days past due	\$ 1	\$ 12
90 days or greater past due	65	78
Total past due	66	90
Current loans	6,516	6,589
Total mortgage loans	\$ 6,582	\$ 6,679

14

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

_	To:-	Value	۰£	A agata	and I	iahilitias

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market
participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and
minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the
Condensed Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of
inputs to the valuation techniques as follows:

Level 1:	Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the
Company	can access.

- Level 2: Assets and liabilities whose values are based on the following:
- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company s estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. The indicators considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, the level of credit spreads over historical levels, applicable bid-ask spreads, and price consensus among market participants and other pricing sources.

The second situation where the Company classifies securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This occurs in two primary instances. The first relates to the Company s use of broker quotes. The second relates to auction rate securities (ARS) backed by student loans for which a key input, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, derivatives embedded in fixed income securities are not disclosed in the hierarchy as free-standing derivatives since they are presented with the host contracts in fixed income securities.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of the market and income approaches is used.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis
Level 1 measurements
• <u>Fixed income securities:</u> Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
• <u>Equity securities:</u> Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
• <u>Short-term:</u> Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.
• <u>Separate account assets:</u> Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.
Level 2 measurements
• Fixed income securities:
U.S. government and agencies: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

Municipal: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual

cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also included are privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate yield curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

Foreign government: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

RMBS - U.S. government sponsored entities (U.S. Agency), Prime residential mortgage-backed securities (Prime) and Alt-A residential mortgage-backed securities (Alt-A); ABS - other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

Redeemable preferred stock: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

- Equity securities: The primary inputs to the valuation include quoted prices or quoted net asset values for identical or similar assets in markets that are not active.
- <u>Short-term:</u> The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.
- <u>Other investments:</u> Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, and certain credit default swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, and counterparty credit spreads that are observable for substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

Level 3 measurements

• Fixed income securities:

Municipal: ARS primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, the anticipated date liquidity will return to the market and illiquidity premium. Also included are municipal bonds that are not rated by third party credit rating agencies but are rated by the National Association of Insurance Commissioners (NAIC), and other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

Corporate, including privately placed: Primarily valued based on non-binding broker quotes. Also included are equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate yield curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

RMBS - Subprime residential mortgage-backed securities (Subprime), Prime and Alt-A: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are Subprime, Prime and Alt-A securities that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, Subprime and certain Alt-A securities are categorized as Level 3.

CMBS: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, collateral performance and credit spreads. Also included are CMBS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain CMBS are categorized as Level 3.

ABS - Collateralized debt obligations (CDO): Valued based on non-binding broker quotes received from brokers who are familiar with the investments. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, all CDO are categorized as Level 3.

ABS - other: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are ABS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain ABS are categorized as Level 3.

• Other investments: Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and OTC options (including swaptions), are valued using models that are widely accepted in the financial services industry. These are categorized as Level 3 as a result of the significance of non-market observable inputs such as volatility. Other primary inputs include interest rate yield curves and credit spreads.

17

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

• <u>Contractholder funds:</u> Derivatives embedded in certain life and annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models primarily use stochastically determined cash flows based on the contractual elements of embedded derivatives, projected option cost and applicable market data, such as interest rate yield curves and equity index volatility assumptions. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

Assets and liabilities measured at fair value on a non-recurring basis

Mortgage loans written-down to fair value in connection with recognizing impairments are valued based on the fair value of the underlying collateral less costs to sell. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values.

The following table summarizes the Company s assets and liabilities measured at fair value on a recurring and non-recurring basis as of March 31, 2011:

(\$ in millions)	Quoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)	Counterparty and cash collateral netting			Balance as of March 31, 2011
Fixed income securities:									
U.S. government and agencies	\$ 4,581	\$	2,185	\$				\$	6,766
Municipal			13,382		1,864				15,246
Corporate			40,360		2,035				42,395
Foreign government			3,117						3,117
RMBS			5,132		1,398				6,530
CMBS			1,058		995				2,053
ABS			2,020		2,091				4,111
Redeemable preferred stock			23		1				24
Total fixed income securities	4,581		67,277		8,384				80,242
Equity securities	3,980		414		43				4,437
Short-term investments	232		1,754						1,986
Other investments:									
Free-standing derivatives			599		9	\$	(96)		512
Separate account assets	8,603								8,603
Other assets					1				1
Total recurring basis assets	17,396		70,044		8,437		(96)		95,781
Non-recurring basis (1)					42				42
Total assets at fair value	\$ 17,396	\$	70,044	\$	8,479	\$	(96)	\$	95,823
% of total assets at fair value	18.2 %		73.1 %		8.8 %		(0.1) %		100.0 %

Liabilities Contractholder funds:					
Derivatives embedded in life and annuity contracts Other liabilities:	\$ \$	\$	(630)	\$	(630)
Free-standing derivatives Total liabilities at fair value % of total liabilities at fair value	\$ \$ %	(372) (372) \$ 37.6 %	(80) \$ (710) \$ 71.8 %	93 93 \$ (9.4) %	(359) (989) 100.0 %

⁽¹⁾ Includes \$31 million of mortgage loans, \$1 million of limited partnership interests and \$10 million of other investments written-down to fair value in connection with recognizing other-than-temporary impairments.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the Company s assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2010:

(\$ in millions)		Quoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)		Significant unobservable inputs (Level 3)		Counterparty and cash collateral netting		Balance as of December 31, 2010
Assets										
Fixed income securities:										
U.S. government and agencies	\$	4,976	\$	3,620	\$				\$	8,596
Municipal				13,918		2,016				15,934
Corporate				35,747		1,908				37,655
Foreign government				3,158						3,158
RMBS				6,199		1,794				7,993
CMBS				1,071		923				1,994
ABS				1,827		2,417				4,244
Redeemable preferred stock				37		1				38
Total fixed income securities		4,976		65,577		9,059				79,612
Equity securities		4,316		432		63				4,811
Short-term investments		174		3,105						3,279
Other investments:										
Free-standing derivatives				651		74	\$	(286)		439
Separate account assets		8,676								8,676
Other assets						1				1
Total recurring basis assets		18,142		69,765		9,197		(286)		96,818
Non-recurring basis (1)						120				120
Total assets at fair value	\$	18,142	\$	69,765	\$	9,317	\$	(286)	\$	96,938
% of total assets at fair value		18.7 %		72.0 %		9.6 %		(0.3) %		100.0 %
Liabilities Contractholder funds: Derivatives embedded in life and annuity										
contracts	\$		\$		\$	(653)			\$	(653)
Other liabilities:	Ψ		Ψ		Ψ	(000)			Ψ	(033)
Free-standing derivatives		(2)		(529)		(95)	\$	263		(363)
Total liabilities at fair value	\$	(2)	\$	(529)	\$	(748)		263	\$	(1,016)
% of total liabilities at fair value	Ψ	0.2 %	Ψ	52.1 %	Ψ	73.6 %	Ψ	(25.9) %	Ψ	100.0 %

⁽¹⁾ Includes \$111 million of mortgage loans and \$9 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2011.

(\$ in millions) Total realized and unrealized gains (losses) included in:

		ance as of ember 31, 2010	Net income (1)		Stat of Fi	CI on ement nancial sition	Transfers into Level 3	C	ansfers out of evel 3
Assets Fixed income securities:									
Municipal	\$	2,016	•	11)	\$	21 3	\$	\$	(37)
•	φ	1,908	Ф	12	φ	10	95	φ	(47)
Corporate RMBS		1,794	,	(61)		105			(47)
CMBS		923		(21)		114	56		(59)
ABS		2,417	,	44		16			(304)
Redeemable preferred stock		2,717							(304)
Total fixed income securities		9,059	((37)		266	151		(492)
Equity securities		63		10)					(10)
Other investments:		05	· ·	.10)					(10)
Free-standing derivatives, net		(21)	((31)					
Other assets		í							
Total recurring Level 3 assets	\$	9,102	\$	(78)	\$	266	\$ 151	\$	(502)
Liabilities									
Contractholder funds:									
Derivatives embedded in life and annuity									
contracts	\$	(653)	\$	8	\$	(\$	\$	
Total recurring Level 3 liabilities	\$	(653)	\$	8	\$	(\$	\$	

	Purchases	Sales	Issuances	Settlements	Balance as of March 31, 2011
Assets					
Fixed income securities:					
Municipal	\$ 10	\$ (134)	\$	\$ (1)	\$ 1,864
Corporate	96	(31)		(8)	2,035
RMBS		(318)		(77)	1,398
CMBS	8	(25)		(1)	995
ABS	90	(114)		(58)	2,091
Redeemable preferred stock					1
Total fixed income securities	204	(622)		(145)	8,384
Equity securities					43
Other investments:					
Free-standing derivatives, net	48			(67)	(71)(2)
Other assets					1
Total recurring Level 3 assets	\$ 252	\$ (622)	\$	\$ (212)	\$ 8,357

Liabilities

Contractholder funds:

Derivatives embedded in life and annuity

 contracts
 \$ -- \$
 -- \$
 (14) \$
 29 \$
 (630)

 Total recurring Level 3 liabilities
 \$ -- \$
 -- \$
 (14) \$
 29 \$
 (630)

(1) The effect to net income totals \$(70) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(85) million in realized capital gains and losses, \$7 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits.

(2) Comprises \$9 million of assets and \$80 million of liabilities.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2010.

(\$ in millions)

Total realized and unrealized gains (losses) included in:

	alance as of ecember 31, 2009	Net income (1)		OCI on Statement of Financial Position		Purchases, sales, issuances and settlements, net		Transfers into Level 3		Transfers out of Level 3	Balance as of March 31, 2010
Assets											
Fixed income securities:											
Municipal	\$ 2,706	\$ (16)	\$	37	\$	(216)	\$		\$	(29)	\$ 2,482
Corporate	2,241	(27)		75		(11)		12		(113)	2,177
Foreign government	20					(20)					
RMBS	1,671	(58)		163		303					2,079
CMBS	1,404	(34)		108		(163)		24		(209)	1,130
ABS	2,001	15		93		331				(37)	2,403
Redeemable preferred											
stock	2										2
Total fixed income											
securities	10,045	(120)		476		224		36		(388)	10,273
Equity securities	69			3		4				(4)	72
Other investments:											
Free-standing derivatives,											
net	55	(133)				40					(38)(2)
Other assets	2										2
Total recurring											
Level 3 assets	\$ 10,171	\$ (253)	\$	479	\$	268	\$	36	\$	(392)	\$ 10,309
Liabilities Contractholder funds: Derivatives embedded in											
life and annuity contracts Total recurring	\$ (110)	\$ 18	\$		\$	2	\$		\$		\$ (90)
Level 3 liabilities	\$ (110)	\$ 18	\$		\$	2	\$		\$		\$ (90)

⁽¹⁾ The effect to net income totals \$(235) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(286) million in realized capital gains and losses, \$32 million in net investment income, \$(1) million in interest credited to contractholder funds and \$(18) million in life and annuity contract benefits.

⁽²⁾ Comprises \$58 million of assets and \$96 million of liabilities.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company s independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three months ended March 31, 2011 or 2010.

During the three months ended March 31, 2011 and 2010, certain CMBS and ABS, and certain CMBS, respectively, were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and the availability of market observable quoted prices for similar assets. When transferring these securities into Level 2, the Company did not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value in conjunction with the transfer resulting in a realized or unrealized gain or loss.

Transfers into Level 3 during the three months ended March 31, 2011 and 2010 included situations where a fair value quote was not provided by the Company s independent third-party valuation service provider and as a result the price was stale or had been replaced with a broker quote resulting in the security being classified as Level 3.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Transfers out of Level 3 during the three months ended March 31, 2011 and 2010 included situations where a broker quote was used in the prior period and a fair value quote became available from the Company s independent third-party valuation service provider in the current period. A quote utilizing the new pricing source was not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities were not significant.

The following table provides the total gains and (losses) included in net income during the three months ended March 31 for Level 3 assets and liabilities still held as of March 31.

(\$ in millions)	2011	2010
Assets		
Fixed income securities:		
Municipal	\$ (11)	\$ (13)
Corporate	9	(28)
RMBS	(40)	(58)
CMBS	(16)	(23)
ABS	2	1
Total fixed income securities	(56)	(121)
Equity securities	(10)	
Other investments:		
Free-standing derivatives, net	3	(85)
Total recurring Level 3 assets	\$ (63)	\$ (206)
Liabilities		
Contractholder funds:		
Derivatives embedded in life and annuity contracts	\$ 8	\$ 18
Total recurring Level 3 liabilities	\$ 8	\$ 18

The amounts in the table above represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(55) million for the three months ended March 31, 2011 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(69) million in realized capital gains and losses, \$6 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits. These gains and losses total \$(188) million for the three months ended March 31, 2010 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(237) million in realized capital gains and losses, \$31 million in net investment income and \$(18) million in life and annuity contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

Financial assets

(\$ in millions)		March	31, 2011	December 31, 2010					
	C	arrying value		Fair value	(Carrying value	Fair value		
Mortgage loans	\$	6,582	\$	6,492	\$	6,679	\$	6,439	
Limited partnership interests - cost basis		1,383		1,625		1,348		1,481	
Bank loans		312		310		363		355	

The fair value of mortgage loans is based on discounted contractual cash flows or, if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other investments, is based on broker quotes from brokers familiar with the loans and current market conditions.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Financial liabilities

(\$ in millions)		March	31, 2011		December 31, 2010				
	C	Carrying value		Fair value	Carrying value		Fair value		
Contractholder funds on investment contracts	\$	34,834	\$	33,985 \$	36,163	\$	35,194		
Long-term debt		5,908		6,261	5,908		6,325		
Liability for collateral		838		838	484		484		

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for the Company s own credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company s own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company s own credit risk.

The fair value of long-term debt is based on market observable data (such as the fair value of the debt when traded as an asset) or, in certain cases, is determined using discounted cash flow calculations based on current interest rates for instruments with comparable terms and considers the Company s own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management, to partially mitigate potential adverse impacts from changes in risk-free interest rates, negative equity market valuations and increases in credit spreads, and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts that are required to be separated from the host contracts and accounted for at fair value. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company s derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for portfolio level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

Property-Liability uses interest rate swaps to mitigate municipal bond interest rate risk within the municipal bond portfolio. Equity index futures are used by Property-Liability to offset valuation losses in the equity portfolio during periods of declining equity market values. Credit default swaps are typically used to mitigate the credit risk within the Property-Liability fixed income portfolio. Prior to March 31, 2011, Property-Liability used interest rate swaption contracts and exchange traded options on interest rate futures to offset potential declining fixed income market values resulting from potential rising interest rates. Prior to March 31, 2011, exchange traded equity put options were utilized by Property-Liability for overall equity portfolio protection from significant declines in equity market values below a targeted level.

Portfolio duration management is a risk management strategy that is principally employed by Property-Liability wherein financial futures and interest rate swaps are utilized to change the duration of the portfolio in order to offset the economic effect that interest rates would otherwise have on the fair value of its fixed income securities.

Property-Liability uses futures to hedge the market risk related to deferred compensation liability contracts and forward contracts to hedge foreign currency risk associated with holding foreign currency denominated investments and foreign operations.

Asset-liability management is a risk management strategy that is principally employed by Allstate Financial to balance the respective interest-rate sensitivities of its assets and liabilities. Depending upon the attributes of the assets acquired and liabilities issued, derivative instruments such as interest rate swaps, caps, floors, swaptions and futures are utilized to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. Allstate Financial uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and futures and options for hedging the equity exposure contained in its equity indexed life and annuity product contracts that offer equity returns to contractholders. In addition, Allstate Financial uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Allstate Financial uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments. Credit default swaps are also typically used to mitigate the credit risk within the Allstate Financial fixed income portfolio.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. Allstate Financial designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. Allstate Financial designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

Asset replication refers to the synthetic creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities. The Company also creates synthetic exposure to equity markets through the use of exchange traded equity index future contracts and an investment grade host bond.

The Company s primary embedded derivatives are equity options in Allstate Financial life and annuity product contracts, which provide equity returns to contractholders; equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices; credit default swaps in synthetic collateralized debt obligations, which provide enhanced coupon rates as a result of selling credit protection; and conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock. Substantially all of the fixed income securities with conversion options were sold in March 2011.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in credit default swaps where the Company has sold credit protection represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive or pay to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives are further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis, by counterparty agreement, in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of March 31, 2011, the Company pledged \$16 million of cash and securities in the form of margin deposits.

For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of both the derivative instrument and the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses are amortized from accumulated other comprehensive income and are reported in net income in the same period the forecasted transactions being hedged impact net income. For embedded derivatives in fixed income securities, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements, when applicable.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of March 31, 2011.

(\$ in millions, except number of contracts)				Asset de	rivat	tives							
_		Volume (1)											
			Volum	Number		Fair							
	Balance sheet location		Notional amount	of contracts		value,		Gross asset		Gross liability			
Derivatives designated as accounting	location		amount	contracts		lict		asset		павшіц			
hedging instruments													
Interest rate swap agreements	Other investments	\$	252	n/a	\$	(16)	\$;	\$	(16)			
Foreign currency swap agreements	Other investments	Ψ	50	n/a	Ψ	(4)	Ψ	3	Ψ	(7)			
Total		\$	302	n/a	\$	(20)	\$	3	\$	(23)			
Derivatives not designated as accounting													
hedging instruments													
Interest rate contracts													
Interest rate swap agreements	Other investments	\$	5,386	n/a	\$	152	\$	178	\$	(26)			
Interest rate swaption agreements	Other investments		750	n/a		3		3					
Interest rate cap and floor agreements	Other investments		1,352	n/a		(3)				(3)			
Financial futures contracts and options	Other assets		n/a	702									
Equity and index contracts													
Options, futures and warrants (2)	Other investments		142	18,916		381		381					
Options, futures and warrants	Other assets		n/a	1,205									
Foreign currency contracts													
Foreign currency swap agreements	Other investments		40	n/a		1		1					
Foreign currency forwards and options	Other investments		219	n/a		1		4		(3)			
Embedded derivative financial instruments													
	Fixed income												
Conversion options	securities		5	n/a									
	Fixed income												
Equity-indexed call options	securities		300	n/a		50		50					
	Fixed income		101	,		(07)				(07)			
Credit default swaps Other embedded derivative financial	securities		181	n/a		(87)				(87)			
	Other investments		1,000	n/a									
instruments Credit default contracts	Other investments		1,000	11/a									
Credit default contracts Credit default swaps - buying protection	Other investments		48	n/a		(2)				(2)			
Credit default swaps - selling protection	Other investments		30	n/a		(1)		1		(2)			
Other contracts	Other investments		30	11/ a		(1)		1		(2)			
Other contracts	Other investments		6	n/a									
Other contracts	Other assets		5	n/a		1		1					
Total	Other assets	\$	9.464	20,823	\$	496	\$	619	\$	(123)			
		Ψ	2,.0.	20,020	Ψ	.,,	Ψ	0.27	Ψ'	(123)			
Total asset derivatives		\$	9,766	20,823	\$	476	\$	622	\$	(146)			

⁽¹⁾ Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 27,554 stock rights and 1,363,107 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Liability derivatives

Derivatives designated as accounting hedging instruments			Volun								
Derivatives designated as accounting hedging instruments					Number		Fair				
Derivatives designated as accounting hedging instruments				Notional	of		value,		Gross		Gross
Interest rate swap agreements Contractholder funds Contracthol		Balance sheet location		amount	contracts		net		asset		liability
The protection Content	Derivatives designated as										
Other liabilities & accrued Contract C	accounting hedging										
Interest rate swap agreements expenses 5 59 n/a 5 (4) 5 - 5 6 (4) Foreign currency swap other liabilities & accrued agreements capanal floor c	instruments										
Portigin currency swap agreements Contractholder funds Contrac		Other liabilities & accrued									
Segreements	Interest rate swap agreements	expenses	\$	59	n/a	\$	(4)	\$		\$	(4)
Segment Segm	Foreign currency swap	Other liabilities & accrued									
Potrivatives not designated as accounting hedging instruments Contractholder funds Co	• •	expenses		152	n/a		(22)				(22)
Derivatives not designated as accounting hedging instruments Interest rate contracts Other liabilities & accrued expenses 1,675 1,075	2	1	\$			\$		\$		\$	
Interest rate contracts			-			-	(==)	-		_	(==)
Interest rate contracts	Derivatives not designated as										
Interest rate contracts	_										
Contract	6 6 6										
Interest rate swap agreements expenses sacrued cother liabilities & accrued linterest rate swaption agreements linterest rate cap and floor agreements (expenses of 1,675) (and sagreements of the liabilities & accrued expenses of 2,020) (and sagreements of expenses of 1,675) (and sagreements of 1,675) (and sagreements) (and											
Interest rate swap agreements	interest rate contracts	Other liabilities & accrued									
Other liabilities & accrued career rate swaption agreements Interest rate cap and floor of the liabilities & accrued agreements rate cap and floor of the liabilities & accrued agreements expenses 2,020 n/a (18) 2 (20) agreements expenses 2,020 n/a (18) 2 (20) agreements expenses and options expenses and a 440 agreement expenses are expenses are expenses are expenses and a 440 agreement expenses are expensed a	Interest rate swap agreements		¢	3 252	n/a	¢	(40)	•	26	¢	(66)
Interest rate swaption agreements Interest rate cap and floor Other liabilities & accrued agreements expenses of the politic o	interest rate swap agreements		Ф	3,232	11/a	Ф	(40)	Ф	20	ф	(00)
Interest rate cap and floor agreements expenses 2,020 n/a (18) 2 (20) Financial futures contracts and options expenses n/a 440	T-4444:4:			1 (75	/						
greements expenses 2,020 n/a (18) 2 (20) Financial futures contracts and options expenses expenses n/a 440				1,073	11/a						
Financial futures contracts and options expenses n/a 440	1			2.020	,		(10)				(20)
poptions expenses n/a 440	2			2,020	n/a		(18)		2		(20)
Cher liabilities & accrued Options and futures expenses 4 19,917 (207) (207) Foreign currency contracts Foreign currency swap agreements expenses 50 n/a 1 1 (207) Foreign currency forwards and options expenses 62 n/a 2 2 (207) Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Other embedded ferivative Financial instruments Courrenced accumulation Service of the starting options in life and annuity product contracts Contractholder funds 8,624 n/a (537) (537) Cother embedded derivative Financial instruments Contractholder funds 8,5 n/a (6) (537) Credit default contracts Credit default contracts Credit default swaps buying Other liabilities & accrued expenses 1,399 n/a (11) 4 (15)				,	440						
Other liabilities & accrued Options and futures Foreign currency contracts Foreign currency swap agreements Cother liabilities & accrued Options Cothractholder funds Cothractholder funds Cothractholder funds Cothractholder funds Cothractholder funds Cothractholder funds Cother embedded derivative Cother default contracts Cother liabilities & accrued Other liabili	1	expenses		n/a	440						
Options and futures expenses 4 19,917 (207) (207) Foreign currency contracts Foreign currency swarp other liabilities & accrued agreements expenses 50 n/a 1 1 Foreign currency forwards and options expenses 62 n/a 2 2 Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdraward benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 8,624 n/a (537) (537) Other embedded derivative Financial instruments Contractholder funds 8,624 n/a (537) (537) Other embedded derivative Financial instruments Contractholder funds 8,624 n/a (537) (537) Credit default contracts Credit default swaps buying other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15)	Equity and index contracts										
Foreign currency contracts Foreign currency swap agreements expenses 50 n/a 1 1 Foreign currency forwards and options expenses 62 n/a 2 2 Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 8 n/a (6) (6) Credit default contracts Credit default swaps buying other liabilities & accrued expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued											
Foreign currency swap agreements expenses 50 n/a 1 1 Foreign currency forwards and options expenses 62 n/a 2 2 Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued options in light and an option of the liabilities & accrued option op		expenses		4	19,917		(207)				(207)
agreements expenses 50 n/a 1 1 Foreign currency forwards and options expenses 62 n/a 2 2 Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued											
Foreign currency forwards and options expenses 62 n/a 2 2	• •										
options expenses 62 n/a 2 2 Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	2			50	n/a		1		1		
Embedded derivative financial instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued Other liabilities & accru	,										
Instruments Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	1	expenses		62	n/a		2		2		
Guaranteed accumulation benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	Embedded derivative financial										
benefits Contractholder funds 1,115 n/a (58) (58) Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	instruments										
Guaranteed withdrawal benefits Contractholder funds 761 n/a (29) (29) Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	Guaranteed accumulation										
Equity-indexed and forward starting options in life and annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	benefits	Contractholder funds		1,115	n/a		(58)				(58)
starting options in life and annuity product contracts	Guaranteed withdrawal benefits	Contractholder funds		761	n/a		(29)				(29)
annuity product contracts Contractholder funds 4,624 n/a (537) (537) Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	Equity-indexed and forward										
Other embedded derivative financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	starting options in life and										
financial instruments Contractholder funds 85 n/a (6) (6) Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	annuity product contracts	Contractholder funds		4,624	n/a		(537)				(537)
Credit default contracts Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	Other embedded derivative										
Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	financial instruments	Contractholder funds		85	n/a		(6)				(6)
Credit default swaps buying Other liabilities & accrued protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued	Credit default contracts						. ,				` /
protection expenses 1,399 n/a (11) 4 (15) Credit default swaps selling Other liabilities & accrued		Other liabilities & accrued									
Credit default swaps selling Other liabilities & accrued	1 , 5			1,399	n/a		(11)		4		(15)
	1			,			` /				(-)
	protection	expenses		583	n/a		(57)		2		(59)
Total \$ 15,630 20,357 \$ (960) \$ 37 \$ (997)	1	<u>F</u> 311360	\$			\$		\$		\$	
2 25,000 \$ (200) \$ 37 \$ (277)			~	,000	20,007	~	(- 00)	Ψ	υ.	-	(22.)
Total liability derivatives \$ 15,841 20,357 \$ (986) \$ 37 \$ (1,023)	Total liability derivatives		\$	15.841	20.357	\$	(986)	\$	37	\$	(1.023)
			Ψ	10,0.1	20,007	Ψ	(200)	Ψ	27	Ψ	(1,023)
Total derivatives \$ 25,607 41,180 \$ (510)	Total derivatives		\$	25,607	41,180	\$	(510)				

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of December 31, 2010.

(\$ in millions, except number of contracts)	Asset derivatives												
			Volun	ne (1)									
				Number		Fair							
	Balance sheet		Notional	of		value,		Gross		Gross			
	location		amount	contracts		net		asset		liability			
Derivatives designated as accounting										•			
hedging instruments													
Interest rate swap agreements	Other investments	\$	156	n/a	\$	(18)	\$		\$	(18)			
Foreign currency swap agreements	Other investments		64	n/a		2		3		(1)			
Total		\$	220	n/a	\$	(16)	\$	3	\$	(19)			
Derivatives not designated as accounting													
hedging instruments													
Interest rate contracts													
Interest rate swap agreements	Other investments	\$	1,469	n/a	\$	65	\$	81	\$	(16)			
Interest rate swaption agreements	Other investments		4,161	n/a		50		50					
Interest rate cap and floor agreements	Other investments		226	n/a		(2)		1		(3)			
Financial futures contracts and options	Other investments		n/a	8,000		3		3					
Financial futures contracts and options	Other assets		n/a	1,420									
Equity and index contracts													
Options, futures and warrants (2)	Other investments		64	38,451		359		359					
Options, futures and warrants	Other assets		n/a	292									
Foreign currency contracts													
Foreign currency swap agreements	Other investments		90	n/a		6		6					
Foreign currency forwards and options	Other investments		257	n/a		6		7		(1)			
Embedded derivative financial													
instruments													
	Fixed income												
Conversion options	securities		820	n/a		236		238		(2)			
	Fixed income												
Equity-indexed call options	securities		300	n/a		47		47					
	Fixed income												
Credit default swaps	securities		181	n/a		(88)				(88)			
Other embedded derivative financial													
instruments	Other investments		1,000	n/a									
Credit default contracts	0.1		200	,		(5)		2		(T)			
Credit default swaps - buying protection	Other investments		299	n/a		(5)		2		(7)			
Credit default swaps - selling protection	Other investments		150	n/a		(8)		2		(10)			
Other contracts	041		12	/									
Other contracts Other contracts	Other investments Other assets		13 5	n/a n/a		 1		1					
Total	Other assets	\$	9,035	48,163	¢	670	\$	797	Ф	(127)			
Total		Ф	9,033	40,103	Φ	070	Ф	191	Ф	(127)			
Total asset derivatives		\$	9,255	48,163	\$	654	\$	800	\$	(146)			

⁽¹⁾ Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

(2) In addition to the number of contracts presented in the table, the Company held 2,768 stock rights and 1,379,932 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Liability derivatives

			Volu	ume (1)						
				Number		Fair				
			Notional	of		value,		Gross		Gross
	Balance sheet location		amount	contracts		net		asset		liability
Derivatives designated as										
accounting hedging instruments										
	Other liabilities & accrued									
Interest rate swap agreements	expenses	\$	3,345	n/a	\$	(181)	\$	20	\$	(201)
Interest rate swap agreements	Contractholder funds			n/a		2		2		
Foreign currency swap	Other liabilities & accrued									
agreements	expenses		138	n/a		(20)				(20)
Foreign currency and interest rate	Other liabilities & accrued									
swap agreements	expenses		435	n/a		34		34		
Foreign currency and interest rate										
swap agreements	Contractholder funds	ф		n/a	ф	28	Φ.	28	ф	(221)
Total		\$	3,918	n/a	\$	(137)	\$	84	\$	(221)
Detail and Advanced Land										
Derivatives not designated as										
accounting hedging instruments Interest rate contracts										
interest rate contracts	Other liabilities & accrued									
Interest rate swap agreements	expenses	\$	4,543	n/a	\$	29	\$	97	\$	(68)
interest rate swap agreements	Other liabilities & accrued	φ	4,545	11/ a	φ	29	φ	91	φ	(00)
Interest rate swaption agreements	expenses		4,400	n/a		18		18		
Interest rate cap and floor	Other liabilities & accrued		4,400	11/4		10		10		
agreements	expenses		3,216	n/a		(22)		1		(23)
Financial futures contracts and	Other liabilities & accrued		3,210	11/4		(22)				(23)
options	expenses		n/a	15.150		(1)				(1)
Equity and index contracts	expenses		11/4	13,130		(1)				(1)
	Other liabilities & accrued									
Options and futures	expenses		64	21,585		(168)		2		(170)
Foreign currency contracts	1					. ,				` /
Foreign currency forwards and	Other liabilities & accrued									
options	expenses		316	n/a		1		2		(1)
Embedded derivative financial	•									
instruments										
Guaranteed accumulation benefits	Contractholder funds		1,067	n/a		(88)				(88)
Guaranteed withdrawal benefits	Contractholder funds		739	n/a		(47)				(47)
Equity-indexed and forward										
starting options in life and annuity										
product contracts	Contractholder funds		4,694	n/a		(515)				(515)
Other embedded derivative										
financial instruments	Contractholder funds		85	n/a		(3)				(3)
Credit default contracts										
Credit default swaps buying	Other liabilities & accrued									
protection	expenses		1,127	n/a		(13)		6		(19)
Credit default swaps selling	Other liabilities & accrued									
protection	expenses	¢	482	n/a	¢	(66)		1	¢	(67)
Total		\$	20,733	36,735	\$	(875)	\$	127	\$	(1,002)
Total liability dominatives		¢	24 651	26 725	¢	(1.012)	ď	211	¢	(1.222)
Total liability derivatives		\$	24,651	36,735	\$	(1,012)	\$	211	\$	(1,223)
Total derivatives		\$	33,906	84,898	\$	(358)				
Total uci ivalives		φ	33,900	04,098	Φ	(336)				

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the impacts of the Company s foreign currency contracts in cash flow hedging relationships in the Condensed Consolidated Statements of Operations and the Condensed Consolidated Statements of Financial Position for the three months ended March 31. Amortization of net losses from accumulated other comprehensive income related to cash flow hedges is expected to be \$6 million during the next twelve months.

(\$ in millions)

Effective portion	2011	2010
(Loss) gain recognized in OCI on derivatives during the period	\$ (8)	\$ 6
Loss recognized in OCI on derivatives during the term of the hedging relationship	(30)	(18)
Gain reclassified from AOCI into income (net investment income)		1
Gain reclassified from AOCI into income (realized capital gains and losses)		
Ineffective portion and amount excluded from effectiveness testing		
Gain recognized in income on derivatives (realized capital gains and losses)		

The following tables present gains and losses from valuation, settlements and hedge ineffectiveness reported on derivatives used in fair value hedging relationships and derivatives not designated as accounting hedging instruments in the Condensed Consolidated Statements of Operations for the three months ended March 31.

2011 (\$ in millions) Total gain (loss) Realized Life and Interest recognized Net capital annuity credited to **Operating** in net investment gains and contract contractholder costs and income on benefits losses funds expenses derivatives income **Derivatives in fair value** accounting hedging relationships \$ (8) \$ \$ (5) \$ \$ (12)Interest rate contracts \$ 1 Foreign currency and interest rate (32)(32)contracts Subtotal 1 (8) (37)(44) Derivatives not designated as accounting hedging instruments Interest rate contracts (51)(51)Equity and index contracts (19)38 26 Embedded derivative financial instruments 8 45 (22)31 Foreign currency contracts 2 (5) (3) Credit default contracts 8 8 Other contracts 2 2 Subtotal (59)45 18 13 Total \$ 1 \$ (67)45 \$ (19)\$ \$ (31)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	2010 T												
Derivatives in fair value		Net investment income		Realized capital gains and losses		Life and annuity contract benefits		Interest credited to contractholder funds		Operating costs and expenses		Total gain (loss) recognized in net income on derivatives	
accounting hedging													
relationships Interest rate contracts Foreign currency and interest	\$	(41)	\$		\$		\$	(1)	\$		\$	(42)	
rate contracts								(24)				(24)	
Subtotal		(41)						(25)				(66)	
Derivatives not designated as													
accounting hedging instruments	;												
Interest rate contracts				(156)								(156)	
Equity and index contracts Embedded derivative financial				(39)				34		6		1	
instruments				(13)		20		(2)				5	
Foreign currency contracts				17						(5)		12	
Credit default contracts				6								6	
Subtotal				(185)		20		32		1		(132)	
Total	\$	(41)	\$	(185)	\$	20	\$	7	\$	1	\$	(198)	

The following tables provide a summary of the changes in fair value of the Company s fair value hedging relationships in the Condensed Consolidated Statements of Operations for the three months ended March 31.

(\$ in millions)				2011			
	Gain (loss) on deri	vatives Foreign		Σ.		
Location of gain or (loss) recognized in net income on derivatives	Interest rate contracts	iı	urrency & nterest rate contracts	Con	tractholder funds	Inv	estments
Interest credited to contractholder							
funds	\$ (7)	\$	(34)	\$	41	\$	
Net investment income	21						(21)
Realized capital gains and losses	(8)						
Total	\$ 6	\$	(34)	\$	41	\$	(21)

	2010										
		Gain (los	s) on deriv	atives	Gain (loss) on hedged risk						
			Fe	oreign							
	1	Interest	cur	rency &							
Location of gain or (loss) recognized		rate	inte	rest rate	Contr	actholder					
in net income on derivatives	contracts		contracts		fı	unds	Investments				
Interest credited to contractholder											
funds	\$	(1)	\$	(33)	\$	34	\$				
Net investment income		(13)						13			

Realized capital gains and losses				
Total	\$ (14)	\$ (33)	\$ 34 \$	13

The Company manages its exposure to credit risk by utilizing highly rated counterparties, establishing risk control limits, executing legally enforceable master netting agreements (MNAs) and obtaining collateral where appropriate. The Company uses MNAs for OTC derivative transactions, including interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions). These agreements permit either party to net payments due for transactions covered by the agreements. Under the provisions of the agreements, collateral is either pledged or obtained when certain predetermined exposure limits are exceeded. As of March 31, 2011, counterparties pledged \$105 million in cash and securities to the Company, and the Company pledged \$166 million in securities to counterparties which includes \$100 million of collateral posted under MNAs for contracts containing credit-risk-contingent provisions that are in a liability position and \$66 million of collateral posted under MNAs for contracts without credit-risk-contingent liabilities. The Company has not incurred any losses on derivative financial instruments due to counterparty nonperformance. Other derivatives, including futures and certain option contracts, are traded on organized

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

exchanges which require margin deposits and guarantee the execution of trades, thereby mitigating any potential credit risk.

Counterparty credit exposure represents the Company s potential loss if all of the counterparties concurrently fail to perform under the contractual terms of the contracts and all collateral, if any, becomes worthless. This exposure is measured by the fair value of OTC derivative contracts with a positive fair value at the reporting date reduced by the effect, if any, of legally enforceable master netting agreements.

The following table summarizes the counterparty credit exposure by counterparty credit rating as it relates to interest rate swap, foreign currency swap, interest rate cap, interest rate floor, free-standing credit default swap, forward and certain option agreements (including swaptions).

(\$ in millions)		Mai	rch 31	, 2011		December 31, 2010						
Rating (1)	Number of counter- parties	Notional amount (2)		Credit	Exposure, net of collateral (2)	Number of counter- parties		Notional amount (2)		Credit exposure (2)		Exposure, net of collateral (2)
AA-	2	\$ 841	\$	19	\$ 1	2	\$	2,322	\$	43	\$	16
A+	3	3,451		39		5		3,189		16		10
A	4	4,034		46	3	3		3,479		17		17
A-						1		89		31		31
BBB+	1	5		33	33							
Total	10	\$ 8,331	\$	137	\$ 37	11	\$	9,079	\$	107	\$	74

⁽¹⁾ Rating is the lower of S&P or Moody s ratings.

Market risk is the risk that the Company will incur losses due to adverse changes in market rates and prices. Market risk exists for all of the derivative financial instruments the Company currently holds, as these instruments may become less valuable due to adverse changes in market conditions. To limit this risk, the Company s senior management has established risk control limits. In addition, changes in fair value of the derivative financial instruments that the Company uses for risk management purposes are generally offset by the change in the fair value or cash flows of the hedged risk component of the related assets, liabilities or forecasted transactions.

Certain of the Company s derivative instruments contain credit-risk-contingent termination events, cross-default provisions and credit support annex agreements. Credit-risk-contingent termination events allow the counterparties to terminate the derivative on certain dates if AIC s, ALIC s or Allstate Life Insurance Company of New York s (ALNY) financial strength credit ratings by Moody s or S&P fall below a certain level or in the event AIC, ALIC or ALNY are no longer rated by both Moody s and S&P. Credit-risk-contingent cross-default provisions allow the counterparties to terminate the derivative instruments if the Company defaults by pre-determined threshold amounts on certain debt instruments. Credit-risk-contingent credit support annex agreements specify the amount of collateral the Company must post to counterparties based on AIC s, ALIC s or ALNY s financial strength credit ratings by Moody s or S&P, or in the event AIC, ALIC or ALNY are no longer rated by both Moody s

⁽²⁾ Only OTC derivatives with a net positive fair value are included for each counterparty.

and S&P.

The following summarizes the fair value of derivative instruments with termination, cross-default or collateral credit-risk-contingent features that are in a liability position, as well as the fair value of assets and collateral that are netted against the liability in accordance with provisions within legally enforceable MNAs.

(\$ in millions)	March 31, 2011	December 31, 2010
Gross liability fair value of contracts containing credit-risk-contingent features	\$ 199	\$ 448
Gross asset fair value of contracts containing credit-risk-contingent features and subject to MNAs	(89)	(255)
Collateral posted under MNAs for contracts containing credit-risk-contingent features	(100)	(171)
Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were		
triggered concurrently	\$ 10	\$ 22

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Credit derivatives - selling protection

Free-standing credit default swaps (CDS) are utilized for selling credit protection against a specified credit event. A credit default swap is a derivative instrument, representing an agreement between two parties to exchange the credit risk of a specified entity (or a group of entities), or an index based on the credit risk of a group of entities (all commonly referred to as the reference entity or a portfolio of reference entities), in return for a periodic premium. In selling protection, CDS are used to replicate fixed income securities and to complement the cash market when credit exposure to certain issuers is not available or when the derivative alternative is less expensive than the cash market alternative. CDS typically have a five-year term.

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of March 31, 2011:

(\$ in millions)			Noti	onal amoi	unt			
	AA	A		BBB		BB and lower	Total	Fair value
Single name								
Investment grade								
corporate debt	\$ 50	\$ 133	\$	103	\$	25	\$ 311	\$ (2)
High yield debt						2	2	
Municipal	135						135	(10)
Subtotal	185	133		103		27	448	(12)
Baskets								
Tranche								
Investment grade								
corporate debt						65	65	(16)
First-to-default								
Municipal		100					100	(30)
Subtotal		100				65	165	(46)
Total	\$ 185	\$ 233	\$	103	\$	92	\$ 613	\$ (58)

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of December 31, 2010:

(\$ in millions)			Noti	onal amou	ınt			
	AA	A		BBB		BB and lower	Total	Fair value
Single name								
Investment grade corporate debt	\$ 50	\$ 148	\$	103	\$	25	\$ 326	\$ (4)
High yield debt						6	6	
Municipal	135						135	(14)
Subtotal	185	148		103		31	467	(18)

Edgar Filing: ALLSTATE CORP - Form 10-Q

Baskets						
Tranche						
Investment grade						
corporate debt				65	65	(19)
First-to-default						
Municipal		100			100	(37)
Subtotal		100		65	165	(56)
Total	\$ 185	\$ 248	\$ 103	\$ 96	\$ 632	\$ (74)

In selling protection with CDS, the Company sells credit protection on an identified single name, a basket of names in a first-to-default (FTD) structure or a specific tranche of a basket, or credit derivative index (CDX) that is generally investment grade, and in return receives periodic premiums through expiration or termination of the agreement. With single name CDS, this premium or credit spread generally corresponds to the difference between the yield on the reference entity spublic fixed maturity cash instruments and swap rates at the time the agreement is executed. With a FTD basket or a tranche of a basket, because of the additional credit risk inherent in a basket of named reference entities, the premium generally corresponds to a high proportion of the sum of the credit spreads of the names in the basket and the correlation between the names. CDX index is utilized to take a position on multiple

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(generally 125) reference entities. Credit events are typically defined as bankruptcy, failure to pay, or restructuring, depending on the nature of the reference entities. If a credit event occurs, the Company settles with the counterparty, either through physical settlement or cash settlement. In a physical settlement, a reference asset is delivered by the buyer of protection to the Company, in exchange for cash payment at par, whereas in a cash settlement, the Company pays the difference between par and the prescribed value of the reference asset. When a credit event occurs in a single name or FTD basket (for FTD, the first credit event occurring for any one name in the basket), the contract terminates at the time of settlement. When a credit event occurs in a tranche of a basket, there is no immediate impact to the Company until cumulative losses in the basket exceed the contractual subordination. To date, realized losses have not exceeded the subordination. For CDX index, the reference entity s name incurring the credit event is removed from the index while the contract continues until expiration. The maximum payout on a CDS is the contract notional amount. A physical settlement may afford the Company with recovery rights as the new owner of the asset.

The Company monitors risk associated with credit derivatives through individual name credit limits at both a credit derivative and a combined cash instrument/credit derivative level. The ratings of individual names for which protection has been sold are also monitored.

In addition to the CDS described above, the Company s synthetic collateralized debt obligations contain embedded credit default swaps which sell protection on a basket of reference entities. The synthetic collateralized debt obligations are fully funded; therefore, the Company is not obligated to contribute additional funds when credit events occur related to the reference entities named in the embedded credit default swaps. The Company s maximum amount at risk equals the amount of its aggregate initial investment in the synthetic collateralized debt obligations.

7. Reserve for Property-Liability Insurance Claims and Claims Expense

The Company establishes reserves for claims and claims expense on reported and unreported claims of insured losses. The Company s reserving process takes into account known facts and interpretations of circumstances and factors including the Company s experience with similar cases, actual claims paid, historical trends involving claim payment patterns and pending levels of unpaid claims, loss management programs, product mix and contractual terms, changes in law and regulation, judicial decisions, and economic conditions. In the normal course of business, the Company may also supplement its claims processes by utilizing third party adjusters, appraisers, engineers, inspectors, and other professionals and information sources to assess and settle catastrophe and non-catastrophe related claims. The effects of inflation are implicitly considered in the reserving process.

Because reserves are estimates of unpaid portions of losses that have occurred, including incurred but not reported losses, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded amounts, which are based on management s best estimates. The highest degree of uncertainty is associated with reserves for losses incurred in the current reporting period as it contains the greatest proportion of losses that have not been reported or settled. The Company regularly updates its reserve estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes in prior year reserve estimates, which may be material, are reported in property-liability insurance claims and claims expense in the Condensed Consolidated Statements of Operations in the period such changes are determined.

Management believes that the reserve for property-liability insurance claims and claims expense, net of reinsurance recoverables, is appropriately established in the aggregate and adequate to cover the ultimate net cost of reported and unreported claims arising from losses which had occurred by the date of the Condensed Consolidated Statements of Financial Position based on available facts, technology, laws and regulations.

8. Reinsurance

Property-liability insurance premiums earned and life and annuity premiums and contract charges for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table:

(\$ in millions)	2	011	 2010
Property-liability insurance premiums earned	\$	270	\$ 268
Life and annuity premiums and contract charges		193	191

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Property-liability insurance claims and claims expense and life and annuity contract benefits and interest credited to contractholder funds for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table.

(\$ in millions)	2011	2010
Property-liability insurance claims and claims expense	\$ 137	\$ 80
Life and annuity contract benefits	84	130
Interest credited to contractholder funds	8	7

9. Company Restructuring

The Company undertakes various programs to reduce expenses. These programs generally involve a reduction in staffing levels, and in certain cases, office closures. Restructuring and related charges include employee termination and relocation benefits, and post-exit rent expenses in connection with these programs, and non-cash charges resulting from pension benefit payments made to agents in connection with the 1999 reorganization of Allstate s multiple agency programs to a single exclusive agency program. In the three months ended March 31, 2011, restructuring programs primarily relate to Allstate Protection s field claim office consolidations. The expenses related to these activities are included in the Condensed Consolidated Statements of Operations as restructuring and related charges, and totaled \$9 million and \$11 million during the three months ended March 31, 2011 and 2010, respectively.

The following table presents changes in the restructuring liability during the three months ended March 31, 2011.

(\$ in millions)	Employ costs	ee	e Exit costs		Total liability	
Balance as of December 31, 2010	\$	13	\$	3	\$	16
Expense incurred		4		4		8
Adjustments to liability		(4)				(4)
Payments applied against liability		(5)		(1)		(6)
Balance as of March 31, 2011	\$	8	\$	6	\$	14

The payments applied against the liability for employee costs primarily reflect severance costs, and the payments for exit costs generally consist of post-exit rent expenses and contract termination penalties. As of March 31, 2011, the cumulative amount incurred to date for active programs totaled \$99 million for employee costs and \$44 million for exit costs.

10. Guarantees and Contingent Liabilities

State facility assessments

The Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations in various states that provide insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company s results of operations. Because of the Company s participation, it may be exposed to losses that surpass the capitalization of these facilities and/or assessments from these facilities.

Shared markets

As a condition of maintaining its licenses to write personal property and casualty insurance in various states, the Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations that provide various types of insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company s results of operations.

Guarantees

The Company owns certain fixed income securities that obligate the Company to exchange credit risk or to forfeit principal due, depending on the nature or occurrence of specified credit events for the reference entities. In the event all such specified credit events were to occur, the Company s maximum amount at risk on these fixed income securities, as measured by the amount of the aggregate initial investment, was \$67 million as of March 31,

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

2011. The obligations associated with these fixed income securities expire at various dates on or before March 11, 2018.

Related to the disposal through reinsurance of substantially all of Allstate Financial s variable annuity business to Prudential in 2006, the Company and its consolidated subsidiaries, ALIC and ALNY, have agreed to indemnify Prudential for certain pre-closing contingent liabilities (including extra-contractual liabilities of ALIC and ALNY and liabilities specifically excluded from the transaction) that ALIC and ALNY have agreed to retain. In addition, the Company, ALIC and ALNY will each indemnify Prudential for certain post-closing liabilities that may arise from the acts of ALIC, ALNY and their agents, including in connection with ALIC s and ALNY s provision of transition services. The reinsurance agreements contain no limitations or indemnifications with regard to insurance risk transfer, and transferred all of the future risks and responsibilities for performance on the underlying variable annuity contracts to Prudential, including those related to benefit guarantees. Management does not believe this agreement will have a material adverse effect on results of operations, cash flows or financial position of the Company.

The Company provides residual value guarantees on Company leased automobiles. If all outstanding leases were terminated effective March 31, 2011, the Company s maximum obligation pursuant to these guarantees, assuming the automobiles have no residual value, would be \$9 million as of March 31, 2011. The remaining term of each residual value guarantee is equal to the term of the underlying lease that ranges from less than one year to three years. Historically, the Company has not made any material payments pursuant to these guarantees.

In the normal course of business, the Company provides standard indemnifications to contractual counterparties in connection with numerous transactions, including acquisitions and divestitures. The types of indemnifications typically provided include indemnifications for breaches of representations and warranties, taxes and certain other liabilities, such as third party lawsuits. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business based on an assessment that the risk of loss would be remote. The terms of the indemnifications vary in duration and nature. In many cases, the maximum obligation is not explicitly stated and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. Consequently, the maximum amount of the obligation under such indemnifications is not determinable. Historically, the Company has not made any material payments pursuant to these obligations.

The aggregate liability balance related to all guarantees was not material as of March 31, 2011.

Regulation and Compliance

The Company is subject to changing social, economic and regulatory conditions. From time to time, regulatory authorities or legislative bodies seek to influence and restrict premium rates, require premium refunds to policyholders, require reinstatement of terminated policies, restrict the ability of insurers to cancel or non-renew policies, require insurers to continue to write new policies or limit their ability to write new policies, limit insurers ability to change coverage terms or to impose underwriting standards, impose additional regulations regarding agent and broker compensation, regulate the nature of and amount of investments, and otherwise expand overall regulation of insurance products and the insurance industry. The Company has established procedures and policies to facilitate compliance with laws and regulations, to foster prudent

business operations, and to support financial reporting. The Company routinely reviews its practices to validate compliance with laws and regulations and with internal procedures and policies. As a result of these reviews, from time to time the Company may decide to modify some of its procedures and policies. Such modifications, and the reviews that led to them, may be accompanied by payments being made and costs being incurred. The ultimate changes and eventual effects of these actions on the Company s business, if any, are uncertain.

Legal and regulatory proceedings and inq	iiiries

Background

The Company and certain subsidiaries are involved in a number of lawsuits, regulatory inquiries, and other legal proceedings arising out of various aspects of its business. As background to both the Claims related proceedings and Other proceedings subsections below, please note the following:

• These matters raise difficult and complicated factual and legal issues and are subject to many uncertainties and complexities, including the underlying facts of each matter; novel legal issues; variations between jurisdictions in which matters are being litigated, heard, or investigated; differences in applicable laws and

35

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

judicial interpretations; the length of time before many of these matters might be resolved by settlement, through litigation, or otherwise; the fact that some of the lawsuits are putative class actions in which a class has not been certified and in which the purported class may not be clearly defined; the fact that some of the lawsuits involve multi-state class actions in which the applicable law(s) for the claims at issue is in dispute and therefore unclear; and the current challenging legal environment faced by large corporations and insurance companies.

- The outcome of these matters may be affected by decisions, verdicts, and settlements, and the timing of such decisions, verdicts, and settlements, in other individual and class action lawsuits that involve the Company, other insurers, or other entities and by other legal, governmental, and regulatory actions that involve the Company, other insurers, or other entities. The outcome may also be affected by future state or federal legislation, the timing or substance of which cannot be predicted.
- In the lawsuits, plaintiffs seek a variety of remedies which may include equitable relief in the form of injunctive and other remedies and monetary relief in the form of contractual and extra-contractual damages. In some cases, the monetary damages sought may include punitive or treble damages. Often specific information about the relief sought, such as the amount of damages, is not available because plaintiffs have not requested specific relief in their pleadings. When specific monetary demands are made, they are often set just below a state court jurisdictional limit in order to seek the maximum amount available in state court, regardless of the specifics of the case, while still avoiding the risk of removal to federal court. In Allstate s experience, monetary demands in pleadings bear little relation to the ultimate loss, if any, to the Company.
- In connection with regulatory examinations and proceedings, government authorities may seek various forms of relief, including penalties, restitution, and changes in business practices. The Company may not be advised of the nature and extent of relief sought until the final stages of the examination or proceeding.
- For the reasons specified above, it is not possible to make meaningful estimates of the amount or range of loss that could result from the matters described below in the Claims related proceedings and Other proceedings subsections. The Company reviews these matters on an ongoing basis and follows appropriate accounting guidance when making accrual and disclosure decisions. When assessing reasonably possible and probable outcomes, the Company bases its decisions on its assessment of the ultimate outcome following all appeals.
- Due to the complexity and scope of the matters disclosed in the Claims related proceedings and Other proceedings subsections below and the many uncertainties that exist, the ultimate outcome of these matters cannot be reasonably predicted. In the event of an unfavorable outcome in one or more of these matters, the ultimate liability may be in excess of amounts currently reserved, if any, and may be material to the Company s operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described below, as they are resolved over time, is not likely to have a material adverse effect on the financial position of the Company.

Claims related proceedings

The Company is vigorously defending a number of matters in various stages of development filed in the aftermath of Hurricane Katrina, including individual lawsuits and a statewide putative class action in Louisiana. The Louisiana Attorney General filed a putative class action lawsuit in state court against Allstate and other insurers on behalf of Road Home fund recipients alleging that the insurers have failed to pay all damages owed under their policies. The insurers removed the matter to federal court. The district court denied plaintiffs motion to remand the matter to state court and the U.S. Court of Appeals for the Fifth Circuit (Fifth Circuit) affirmed that ruling. The defendants filed a motion to dismiss and the plaintiffs filed a motion to remand the claims involving a Road Home subrogation agreement. In March 2009, the district court denied the State's request that its claims be remanded to state court. As for the defendant insurers motion, the judge granted it in part and denied it in part. Dismissal of all of the extra-contractual claims, including the bad faith and breach of fiduciary duty claims, was granted. Dismissal also was granted of all claims based on the Valued Policy Law and all flood loss claims based on the levee breaches finding that the insurers flood exclusions precluded coverage. The remaining claims are for breach of contract and for declaratory relief on the alleged underpayment of claims by the insurers. The judge did not dismiss the class action allegations.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The defendants also had moved to dismiss the complaint on grounds that the State had no standing to bring the lawsuit as an assignee of insureds because of anti-assignment language in the insurers policies. The judge denied the defendants motion for reconsideration on the assignment issue but found the matter was ripe for consideration by the federal appellate court. The defendants have filed a petition for permission to appeal to the Fifth Circuit. The Fifth Circuit has accepted review. After the Fifth Circuit accepted review, plaintiffs filed a motion to remand the case to state court, asserting that the class claims on which federal jurisdiction was premised have now effectively been dismissed as a result of a ruling in a related case. The Fifth Circuit has denied the motion for remand, without prejudice to plaintiffs right to refile the motion for remand after the Fifth Circuit disposes of the pending appeal. On July 28, 2010, the Fifth Circuit issued an order stating that since there is no controlling Louisiana Supreme Court precedent on the issue of whether an insurance policy s anti-assignment clause prohibits post-loss assignments, the Fifth Circuit is certifying that issue to the Louisiana Supreme Court. The issue has been briefed to the Louisiana Supreme Court. That court heard oral argument on the appeal on March 14, 2011 and a decision is pending. If the insurers are not successful on the appeal, we anticipate the State to vigorously pursue the case once it returns to the trial court.

There are one nationwide and several statewide class action lawsuits pending against Allstate alleging that it failed to properly pay general contractors overhead and profit on many homeowner structural loss claims. Most of these lawsuits contain counts for breach of contract, as well as one or more counts asserting other theories of liability such as bad faith, fraud, unjust enrichment, or unfair claims practices. General contractors overhead and profit is an amount that is added to payments on claims where the services of a general contractor are reasonably likely to be required. To a large degree, these lawsuits mirror similar lawsuits filed against other carriers in the industry, some of which have settled. These lawsuits are pending in various state and federal courts, and they are in different stages of development. The Company has reached an agreement to settle on a 48-state basis the nationwide class action. This settlement received preliminary approval from the court on December 6, 2010, and the case was certified as a class for settlement purposes only. The settlement was accrued as a prior year reserve reestimate in property-liability insurance claims and claims expense in 2010. No other classes have been certified against Allstate on this issue. The hearing for final approval of the settlement is scheduled for May 6, 2011.

Allstate has been vigorously defending a lawsuit in regards to certain claims employees involving worker classification issues. This lawsuit is a certified class action challenging a state wage and hour law. In this case, plaintiffs sought monetary relief, such as penalties and liquidated damages, and non-monetary relief, such as injunctive relief. In December 2009, the liability phase of the case was tried, and, on July 6, 2010, the court issued its decision finding in favor of Allstate on all claims. The plaintiffs are appealing the decision.

Other proceedings

The Company is defending certain matters relating to the Company s agency program reorganization announced in 1999. These matters are in various stages of development.

• These matters include a lawsuit filed in 2001 by the U.S. Equal Employment Opportunity Commission (EEOC) alleging retaliation under federal civil rights laws (the EEOC I suit) and a class action filed in 2001 by former employee agents alleging retaliation and age discrimination under the Age Discrimination in Employment Act (ADEA), breach of contract and ERISA violations (the Romero I suit). In 2004, in the consolidated EEOC I and Romero I litigation, the trial court issued a memorandum and order that, among other things, certified

classes of agents, including a mandatory class of agents who had signed a release, for purposes of effecting the court s declaratory judgment that the release is voidable at the option of the release signer. The court also ordered that an agent who voids the release must return to Allstate any and all benefits received by the [agent] in exchange for signing the release. The court also stated that, on the undisputed facts of record, there is no basis for claims of age discrimination. The EEOC and plaintiffs asked the court to clarify and/or reconsider its memorandum and order and in January 2007, the judge denied their request. In June 2007, the court granted the Company s motions for summary judgment. Following plaintiffs filing of a notice of appeal, the U.S. Court of Appeals for the Third Circuit (Third Circuit) issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company s summary judgment

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

motions, remanded the cases to the trial court for additional discovery, and directed that the cases be reassigned to another trial court judge. In January 2010, the cases were assigned to a new judge for further proceedings in the trial court.

• A putative nationwide class action has also been filed by former employee agents alleging various violations of ERISA, including a worker classification issue. These plaintiffs are challenging certain amendments to the Agents Pension Plan and are seeking to have exclusive agent independent contractors treated as employees for benefit purposes. This matter was dismissed with prejudice by the trial court, was the subject of further proceedings on appeal, and was reversed and remanded to the trial court in 2005. In June 2007, the court granted the Company s motion to dismiss the case. Following plaintiffs filing of a notice of appeal, the Third Circuit issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company s motion to dismiss the case, remanded the case to the trial court for additional discovery, and directed that the case be reassigned to another trial court judge. In January 2010, the case was assigned to a new judge for further proceedings in the trial court.

In these agency program reorganization matters, plaintiffs seek compensatory and punitive damages, and equitable relief. Allstate has been vigorously defending these lawsuits and other matters related to its agency program reorganization.

Other Matters

Various other legal, governmental, and regulatory actions, including state market conduct exams, and other governmental and regulatory inquiries are currently pending that involve the Company and specific aspects of its conduct of business. Like other members of the insurance industry, the Company is the target of a number of class action lawsuits and other types of proceedings, some of which involve claims for substantial or indeterminate amounts. These actions are based on a variety of issues and target a range of the Company s practices. The outcome of these disputes is currently unpredictable.

One or more of these matters could have an adverse effect on the Company s operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described in this Other Matters subsection, in excess of amounts currently reserved, if any, as they are resolved over time, is not likely to have a material effect on the operating results, cash flows or financial position of the Company.

Asbestos and environmental

Allstate s reserves for asbestos claims were \$1.09 billion and \$1.10 billion, net of reinsurance recoverables of \$544 million and \$555 million, as of March 31, 2011 and December 31, 2010, respectively. Reserves for environmental claims were \$193 million and \$201 million, net of reinsurance recoverables of \$44 million and \$47 million, as of March 31, 2011 and December 31, 2010, respectively. Approximately 61% and 60% of the total net asbestos and environmental reserves as of March 31, 2011 and December 31, 2010, respectively, were for incurred but not reported estimated losses.

Management believes its net loss reserves for asbestos, environmental and other discontinued lines exposures are appropriately established based on available facts, technology, laws and regulations. However, establishing net loss reserves for asbestos, environmental and other discontinued lines claims is subject to uncertainties that are much greater than those presented by other types of claims. The ultimate cost of losses may vary materially from recorded amounts, which are based on management s best estimate. Among the complications are lack of historical data, long reporting delays, uncertainty as to the number and identity of insureds with potential exposure and unresolved legal issues regarding policy coverage; unresolved legal issues regarding the determination, availability and timing of exhaustion of policy limits; plaintiffs evolving and expanding theories of liability; availability and collectability of recoveries from reinsurance; retrospectively determined premiums and other contractual agreements; estimates of the extent and timing of any contractual liability; the impact of bankruptcy protection sought by various asbestos producers and other asbestos defendants; and other uncertainties. There are also complex legal issues concerning the interpretation of various insurance policy provisions and whether those losses are covered, or were ever intended

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

to be covered, and could be recoverable through retrospectively determined premium, reinsurance or other contractual agreements. Courts have reached different and sometimes inconsistent conclusions as to when losses are deemed to have occurred and which policies provide coverage; what types of losses are covered; whether there is an insurer obligation to defend; how policy limits are determined; how policy exclusions and conditions are applied and interpreted; and whether clean-up costs represent insured property damage. Management believes these issues are not likely to be resolved in the near future, and the ultimate costs may vary materially from the amounts currently recorded resulting in material changes in loss reserves. In addition, while the Company believes that improved actuarial techniques and databases have assisted in its ability to estimate asbestos, environmental, and other discontinued lines net loss reserves, these refinements may subsequently prove to be inadequate indicators of the extent of probable losses. Due to the uncertainties and factors described above, management believes it is not practicable to develop a meaningful range for any such additional net loss reserves that may be required.

11. Components of Net Periodic Pension and Postretirement Benefit Costs

The components of net periodic cost for the Company s pension and postretirement benefit plans for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Pension benefits		
Service cost	\$ 38	\$ 38
Interest cost	81	80
Expected return on plan assets	(92)	(83)
Amortization of:		
Prior service credit		(1)
Net actuarial loss	38	40
Settlement loss	9	13
Net periodic pension cost	\$ 74	\$ 87
Postretirement benefits		
Service cost	\$ 3	\$ 3
Interest cost	9	10
Amortization of:		
Prior service credit	(6)	(6)
Net actuarial gain	(7)	(5)
Net periodic postretirement cost	\$ (1)	\$ 2

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

12. Business Segments

Summarized revenue data for each of the Company s business segments for the three months ended March 31 are as follows:

(\$ in millions)	2011	2010
Revenues		
Property-Liability		
Property-liability insurance premiums		
Standard auto	\$ 4,088	\$ 4,137
Non-standard auto	211	234
Total auto	4,299	4,371
Homeowners	1,539	1,516
Other personal lines	611	616
Allstate Protection	6,449	6,503
Discontinued Lines and Coverages	(1)	
Total property-liability insurance premiums	6,448	6,503
Net investment income	284	304
Realized capital gains and losses	57	(190)
Total Property-Liability	6,789	6,617
Allstate Financial		
Life and annuity premiums and contract charges		
Traditional life insurance	108	106
Immediate annuities with life contingencies	43	27
Accident and health insurance	161	156
Total life and annuity premiums	312	289
Interest-sensitive life insurance	248	242
Fixed annuities	9	13
Total contract charges	257	255
Total life and annuity premiums and contract charges	569	544
Net investment income	684	731
Realized capital gains and losses	39	(162)
Total Allstate Financial	1,292	1,113
Corporate and Other		
Service fees	2	3
Net investment income	14	15
Realized capital gains and losses		4
Total Corporate and Other before reclassification of service fees	16	22
Reclassification of service fees (1)	(2)	(3)
Total Corporate and Other	14	19
Consolidated revenues	\$ 8,095	\$ 7,749

(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Summarized financial performance data for each of the Company s reportable segments for the three months ended March 31 are as follows:

(\$ in millions)		2011		2010
Net income				
Property-Liability				
Underwriting income				
Allstate Protection	\$	333	\$	75
Discontinued Lines and Coverages		(6)		(4)
Total underwriting income		327		71
Net investment income		284		304
Income tax expense on operations		(181)		(88)
Realized capital gains and losses, after-tax		38		(123)
Property-Liability net income		468		164
Allstate Financial				
Life and annuity premiums and contract charges		569		544
Net investment income		684		731
Periodic settlements and accruals on non-hedge derivative financial				
instruments		17		17
Contract benefits and interest credited to contractholder funds		(879)		(905)
Operating costs and expenses and amortization of deferred policy				
acquisition costs		(222)		(178)
Restructuring and related charges		2		
Income tax expense on operations		(55)		(70)
Operating income		116		139
Realized capital gains and losses, after-tax		25		(105)
Valuation changes on embedded derivatives that are not hedged, after-tax		8		
DAC and DSI amortization relating to realized capital gains and losses				
and valuation changes on embedded derivatives that are not hedged,				
after-tax		(26)		(2)
DAC and DSI unlocking relating to realized capital gains and losses,		` /		` /
after-tax		1		(18)
Reclassification of periodic settlements and accruals on non-hedge				(- /
financial instruments, after-tax		(12)		(11)
(Loss) gain on disposition of operations, after-tax		(15)		1
Allstate Financial net income		97		4
Corporate and Other				
Service fees (1)		2		3
Net investment income		14		15
Operating costs and expenses (1)		(93)		(100)
Income tax benefit on operations		31		32
Operating loss		(46)		(50)
Realized capital gains and losses, after-tax		(40)		2
Corporate and Other net loss		(46)		(48)
Consolidated net income	\$	519	\$	120
Consolidated let illeville	φ	317	φ	120

(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

41

THE ALLSTATE CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

13. Other Comprehensive Income

The components of other comprehensive income on a pre-tax and after-tax basis for the three months ended March 31 are as follows:

(\$ in millions)		2011			A 64	2010				A 64	
	J	Pre-tax		Tax		After- tax	Pre-tax		Tax		After- tax
Unrealized net holding gains and losses arising during the period, net of related offsets	\$	375	\$	(132)	\$	243 \$	1,086	\$	(379)	\$	707
Less: reclassification adjustment of	Ψ	313	Ψ	(132)	Ψ	2-τ3 ψ	1,000	Ψ	(317)	Ψ	707
realized capital gains and losses		153		(54)		99	(122)		43		(79)
Unrealized net capital gains and losses		222		(78)		144	1,208		(422)		786
Unrealized foreign currency translation											
adjustments		15		(5)		10	22		(8)		14
Unrecognized pension and other											
postretirement benefit cost		23		(8)		15	26		(9)		17
Other comprehensive income	\$	260	\$	(91)		169 \$	1,256	\$	(439)		817
Net income						519					120
Comprehensive income					\$	688				\$	937

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of
The Allstate Corporation
Northbrook, IL 60062
We have reviewed the accompanying condensed consolidated statement of financial position of The Allstate Corporation and subsidiaries (the Company) as of March 31, 2011, and the related condensed consolidated statements of operations and cash flows for the three-month periods ended March 31, 2011 and 2010. These interim financial statements are the responsibility of the Company s management.
We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.
Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.
We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial position of The Allstate Corporation and subsidiaries as of December 31, 2010, and the related consolidated statements of operations, comprehensive income, shareholders equity, and cash flows for the year then ended (not presented herein); and in our report dated February 24, 2011, which report includes an explanatory paragraph relating to a change in the Company s recognition and presentation for other-than-temporary impairments of debt securities in 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial position as of December 31, 2010 is fairly stated, in all material respects, in relation to the consolidated statement of financial position from which it has been derived.
/s/ Deloitte & Touche LLP
Chicago, Illinois
April 27, 2011

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

OVERVIEW

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of The Allstate Corporation (referred to in this document as we, our, us, the Company or Allstate). It should be read in conjunction with the condensed consolidated financial statements and notes thereto found under Part I. Item 1. contained herein, and with the discussion, analysis, consolidated financial statements and notes thereto in Part I. Item 1. and Part II. Item 7. and Item 8. of The Allstate Corporation Annual Report on Form 10-K for 2010. Further analysis of our insurance segments is provided in the Property-Liability Operations (which includes the Allstate Protection and the Discontinued Lines and Coverages segments) and in the Allstate Financial Segment sections of Management s Discussion and Analysis (MD&A). The segments are consistent with the way in which we use financial information to evaluate business performance and to determine the allocation of resources.

Allstate is focused on three priorities:

- improve our operating results;
- grow our businesses profitably; and
- differentiate ourselves from the competition by reinventing our business.

HIGHLIGHTS

- Consolidated net income was \$519 million in the first quarter of 2011 compared to \$120 million in the first quarter of 2010. Net income per diluted share was \$0.97 in the first quarter of 2011 compared to \$0.22 in the first quarter of 2010.
- Property-Liability net income was \$468 million in the first quarter of 2011 compared to \$164 million in the first quarter of 2010.
- The Property-Liability combined ratio was 94.9 in the first quarter of 2011 compared to 98.9 in the first quarter of 2010.
- Allstate Financial had net income of \$97 million in the first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- Total revenues were \$8.10 billion in the first quarter of 2011 compared to \$7.75 billion in the first quarter of 2010.
- Property-Liability premiums earned in the first quarter of 2011 totaled \$6.45 billion, a decrease of 0.8% from \$6.50 billion in the first quarter of 2010.
- Net realized capital gains were \$96 million in the first quarter of 2011 compared to net realized capital losses of \$348 million in the first quarter of 2010.

- Investments as of March 31, 2011 totaled \$99.61 billion, a decrease of 0.9% from \$100.48 billion as of December 31, 2010. Net investment income in the first quarter of 2011 was \$982 million, a decrease of 6.5% from \$1.05 billion in the first quarter of 2010.
- Book value per diluted share (ratio of shareholders equity to total shares outstanding and dilutive potential shares outstanding) was \$36.51 as of March 31, 2011, an increase of 13.2% from \$32.26 as of March 31, 2010 and an increase of 3.4% from \$35.32 as of December 31, 2010.
- For the twelve months ended March 31, 2011, return on the average of beginning and ending period shareholders equity was 7.2%, a decrease of 1.2 points from 8.4% for the twelve months ended March 31, 2010.
- As of March 31, 2011, we had \$19.31 billion in shareholders equity. This total included \$3.65 billion in deployable invested assets at the parent holding company level.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

CONSOLIDATED NET INCOME

(\$ in millions)	Three months ended March 31,			
	2011		2010	
Revenues				
Property-liability insurance premiums	\$ 6,448	\$	6,503	
Life and annuity premiums and contract charges	569		544	
Net investment income	982		1,050	
Realized capital gains and losses:				
Total other-than-temporary impairment losses	(156)		(250)	
Portion of loss recognized in other comprehensive income	(27)		(5)	
Net other-than-temporary impairment losses recognized in earnings	(183)		(255)	
Sales and other realized capital gains and losses	279		(93)	
Total realized capital gains and losses	96		(348)	
Total revenues	8,095		7,749	
Costs and expenses				
Property-liability insurance claims and claims expense	(4,476)		(4,792)	
Life and annuity contract benefits	(454)		(442)	
Interest credited to contractholder funds	(418)		(463)	
Amortization of deferred policy acquisition costs	(1,051)		(1,014)	
Operating costs and expenses	(838)		(829)	
Restructuring and related charges	(9)		(11)	
Interest expense	(92)		(92)	
Total costs and expenses	(7,338)		(7,643)	
(Loss) gain on disposition of operations	(23)		1	
Income tax (expense) benefit	(215)		13	
Net income	\$ 519	\$	120	
Property-Liability	\$ 468	\$	164	
Allstate Financial	97		4	
Corporate and Other	(46)		(48)	
Net income	\$ 519	\$	120	

PROPERTY-LIABILITY HIGHLIGHTS

• Premiums written, an operating measure that is defined and reconciled to premiums earned in the Property-Liability Operations section of the MD&A, decreased 0.7% to \$6.22 billion in the first quarter of 2011 from \$6.26 billion in the first quarter of 2010 and decreased 0.4% from \$6.24 billion in the fourth quarter of 2010.

Allstate brand standard auto premiums written decreased 1.0% to \$3.98 billion in the first quarter of 2011 from \$4.02 billion in the first quarter of 2010.

Allstate brand homeowners premiums written increased 3.0% to \$1.23 billion in the first quarter of 2011 from \$1.19 billion in the first quarter of 2010.

Encompass brand premiums written decreased 6.8% to \$245 million in the first quarter of 2011 from \$263 million in the first quarter of 2010.

- Premium operating measures and statistics contributing to overall Allstate brand standard auto premiums written decrease were the following:
 - 0.7% decrease in policies in force (PIF) as of March 31, 2011 compared to March 31, 2010
- 0.9% decrease in the six month policy term average gross premium before reinsurance to \$439 in the first quarter of 2011 from \$443 in the first quarter of 2010
 - 0.1 point increase in the six month renewal ratio to 88.9% in the first quarter of 2011 compared to 88.8% in the first quarter of 2010
 - 11.9% increase in new issued applications in the first quarter of 2011 compared to the first quarter of 2010

45

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

- Premium operating measures and statistics contributing to overall Allstate brand homeowners premiums written increase were the following:
 - 3.7% decrease in PIF as of March 31, 2011 compared to March 31, 2010
- 5.9% increase in the twelve month policy term average gross premium before reinsurance to \$975 in the first quarter of 2011 from \$921 in the first quarter of 2010
- 0.3 point increase in the twelve month renewal ratio to 88.3% in the first quarter of 2011 compared to 88.0% in the first quarter of 2010
 - 4.2% decrease in new issued applications in the first quarter of 2011 compared to the first quarter of 2010
- \$11 million decrease in catastrophe reinsurance costs to \$124 million in the first quarter of 2011 from \$135 million in the first quarter of 2010
- Factors comprising the Allstate brand standard auto loss ratio increase of 0.9 points to 70.3 in the first quarter of 2011 from 69.4 in the first quarter of 2010 were the following:
- 1.2% increase in standard auto claim frequency (rate of claim occurrence per policy in force) for property damage in the first quarter of 2011 compared to the first quarter of 2010
 - 3.1% increase in standard auto claim frequency for bodily injury in the first quarter of 2011 compared to the first quarter of 2010
- 0.8% increase in auto paid claim severities (average cost per claim) for property damage in the first quarter of 2011 compared to the first quarter of 2010
 - 3.6% increase in auto paid claim severities for bodily injury in the first quarter of 2011 compared to the first quarter of 2010
- Factors comprising the Allstate brand homeowners loss ratio, which includes catastrophes, decrease of 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 were the following:
- 19.4 point decrease in the effect of catastrophe losses to 17.7 points in the first quarter of 2011 compared to 37.1 points in the first quarter of 2010
 - 1.7% increase in homeowner claim frequency, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010
 - 3.5% increase in paid claim severity, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010
- Factors comprising the \$315 million decrease in catastrophe losses to \$333 million in the first quarter of 2011 compared to \$648 million in the first quarter of 2010 were the following:
- 16 events with losses of \$367 million in the first quarter of 2011 compared to 11 events with losses of \$663 million in the first quarter of 2010

\$34 million favorable prior year reserve reestimates in the first quarter of 2011 compared to \$15 million favorable reserve reestimates in the first quarter of 2010

• Factors comprising prior year reserve reestimates of \$41 million favorable in the first quarter of 2011 compared to \$23 million favorable in the first quarter of 2010 included:

prior year reserve reestimates related to auto, homeowners and other personal lines in the first quarter of 2011 contributed \$19 million favorable, \$38 million favorable and \$13 million unfavorable, respectively, compared to prior year reserve reestimates in the first quarter of 2010 of \$5 million unfavorable, \$8 million favorable and \$22 million favorable, respectively

prior year reestimates in the first quarter of 2011 and 2010 are largely attributable to prior year catastrophes

- Property-Liability underwriting income was \$327 million in the first quarter of 2011 compared to \$71 million in the first quarter of 2010. Underwriting income, a measure not based on accounting principles generally accepted in the United States of America (GAAP), is defined below.
- Net realized capital gains were \$57 million in the first quarter of 2011 compared to net realized capital losses of \$190 million in the first quarter of 2010.
- Property-Liability investments as of March 31, 2011 were \$35.46 billion, an increase of 1.2% from \$35.05 billion as of December 31, 2010. Net investment income was \$284 million in the first quarter of 2011, a decrease of 6.6% from \$304 million in the first quarter of 2010.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

PROPERTY-LIABILITY OPERATIONS

Overview Our Property-Liability operations consist of two business segments: Allstate Protection and Discontinued Lines and Coverages. Allstate Protection comprises two brands, the Allstate brand and Encompass® brand. Allstate Protection is principally engaged in the sale of personal property and casualty insurance, primarily private passenger auto and homeowners insurance, to individuals in the United States and Canada. Discontinued Lines and Coverages includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. These segments are consistent with the groupings of financial information that management uses to evaluate performance and to determine the allocation of resources.

Underwriting income, a measure that is not based on GAAP and is reconciled to net income below, is calculated as premiums earned, less claims and claims expense (losses), amortization of deferred policy acquisition costs (DAC), operating costs and expenses and restructuring and related charges, as determined using GAAP. We use this measure in our evaluation of results of operations to analyze the profitability of the Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income is the GAAP measure most directly comparable to underwriting income. Underwriting income should not be considered as a substitute for net income and does not reflect the overall profitability of the business.

The table below includes GAAP operating ratios we use to measure our profitability. We believe that they enhance an investor s understanding of our profitability. They are calculated as follows:

- Claims and claims expense (loss) ratio the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.
- Expense ratio the ratio of amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned.
- Combined ratio the ratio of claims and claims expense, amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income as a percentage of premiums earned, or underwriting margin.

We have also calculated the following impacts of specific items on the GAAP operating ratios because of the volatility of these items between fiscal periods.

• Effect of catastrophe losses on combined ratio - the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

- Effect of prior year reserve reestimates on combined ratio the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.
- Effect of restructuring and related charges on combined ratio the percentage of restructuring and related charges to premiums earned.
- Effect of Discontinued Lines and Coverages on combined ratio the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Summarized financial data, a reconciliation of underwriting income to net income, and GAAP operating ratios for our Property-Liability operations are presented in the following table.

(\$ in millions, except ratios)	Three months ended March 31,			
	2011		2010	
Premiums written	\$ 6,215	\$	6,258	
Revenues				
Premiums earned	\$ 6,448	\$	6,503	
Net investment income	284		304	
Realized capital gains and losses	57		(190)	
Total revenues	6,789		6,617	
Costs and expenses				
Claims and claims expense	(4,476)		(4,792)	
Amortization of DAC	(904)		(925)	
Operating costs and expenses	(730)		(704)	
Restructuring and related charges	(11)		(11)	
Total costs and expenses	(6,121)		(6,432)	
Income tax expense	(200)		(21)	
Net income	\$ 468	\$	164	
Underwriting income	\$ 327	\$	71	
Net investment income	284		304	
Income tax expense on operations	(181)		(88)	
Realized capital gains and losses, after-tax	38		(123)	
Net income	\$ 468	\$	164	
Catastrophe losses (1)	\$ 333	\$	648	
GAAP operating ratios				
Claims and claims expense ratio	69.4		73.7	
Expense ratio	25.5		25.2	
Combined ratio	94.9		98.9	
Effect of catastrophe losses on combined ratio (1)	5.2		10.0	
Effect of prior year reserve reestimates on combined ratio (1)	(0.7)		(0.4)	
Effect of restructuring and related charges on combined ratio	0.2		0.2	
Effect of Discontinued Lines and Coverages on combined ratio	0.1		0.1	

⁽¹⁾ Prior year reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Premiums written, an operating measure, is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in the financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Condensed Consolidated Statements of Financial Position.

A reconciliation of premiums written to premiums earned is shown in the following table.

(\$ in millions)	Three months ended March 31,					
		2011		2010		
Premiums written:						
Allstate Protection	\$	6,216	\$	6,258		
Discontinued Lines and Coverages		(1)				
Property-Liability premiums written		6,215		6,258		
Decrease in unearned premiums		234		245		
Other		(1)				
Property-Liability premiums earned	\$	6,448	\$	6,503		
Premiums earned:						
Allstate Protection	\$	6,449	\$	6,503		
Discontinued Lines and Coverages		(1)				
Property-Liability	\$	6,448	\$	6,503		

ALLSTATE PROTECTION SEGMENT

Premiums written by brand are shown in the following table.

(\$ in millions)				Thre	e months	ended N	March 31,	,				
	Allstate brand				Encompass brand				Allstate Protection			
	2011		2010		2011	2	2010		2011		2010	
Standard auto	\$ 3,984	\$	4,023	\$	144	\$	160	\$	4,128	\$	4,183	
Non-standard auto	210		237		1		3		211		240	
Homeowners	1,225		1,189		79		80		1,304		1,269	
Other personal lines												
(1)	552		546		21		20		573		566	
Total	\$ 5,971	\$	5,995	\$	245	\$	263	\$	6,216	\$	6,258	

⁽¹⁾ Other personal lines include commercial, condominium, renters, involuntary auto and other personal lines.

Allstate brand premiums written by the direct channel, excluding Allstate Canada, increased 11.4% to \$206 million in the first quarter of 2011 from \$185 million in the first quarter of 2010, reflecting an impact by profitability management actions taken in New York, Florida, California and North Carolina. The direct channel includes call centers and the internet.

Premiums earned by brand are shown in the following table.

(\$ in millions)				Thre	e months	ended I	March 31	,				
	Allstat	te brar	ıd	Encompass brand					Allstate Protection			
	2011		2010		2011		2010		2011		2010	
Standard auto	\$ 3,928	\$	3,943	\$	160	\$	194	\$	4,088	\$	4,137	
Non-standard auto	210		230		1		4		211		234	
Homeowners	1,448		1,416		91		100		1,539		1,516	
Other personal lines	588		592		23		24		611		616	
Total	\$ 6,174	\$	6,181	\$	275	\$	322	\$	6,449	\$	6,503	

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Premium operating measures and statistics that are used to analyze the business are calculated and described below. Measures and statistics presented for Allstate brand exclude Allstate Canada, loan protection and specialty auto.

- PIF: Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy.
- Average premium-gross written: Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts and surcharges, and exclude the impacts from mid-term premium adjustments, ceded reinsurance premiums, and premium refund accruals. Allstate brand average gross premiums represent the appropriate policy term for each line, which is 6 months for standard and non-standard auto and 12 months for homeowners. Encompass brand average gross premiums represent the appropriate policy term for each line, which is 12 months for standard auto and homeowners and 6 months for non-standard auto.
- Renewal ratio: Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for standard and non-standard auto (12 months prior for Encompass brand standard auto) or 12 months prior for homeowners.
- New issued applications: Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period. Does not include automobiles that are added by existing customers.
- Net items added to existing policies: Net increases in insured cars by policy endorsement activity.

Standard auto premiums written totaled \$4.13 billion in the first quarter of 2011, a decrease of 1.3% from \$4.18 billion in the first quarter of 2010.

	Allstat	e brai	Encompass brand			
Standard Auto	2011		2010	2011		2010
PIF (thousands)	17,456		17,581	676		802
Average premium-gross written (1)	\$ 439	\$	443 5	953	\$	996
Renewal ratio (%) (1)	88.9		88.8	71.2		68.6

⁽¹⁾ Policy term is six months for Allstate brand and twelve months for Encompass brand.

Allstate brand standard auto premiums written totaled \$3.98 billion in the first quarter of 2011, a decrease of 1.0% from \$4.02 billion in the first quarter of 2010 and an increase of 3.7% from \$3.84 billion in the fourth quarter of 2010. Contributing to the Allstate brand standard auto premiums written decrease in the first quarter of 2011 compared to the first quarter of 2010 were the following:

decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and a slight decrease in net items added to existing policies

11.9% increase in new issued applications on a countrywide basis to 519 thousand in the first quarter of 2011 from 464 thousand in the first quarter of 2010. Excluding Florida and New York (impacted by actions to improve profitability), new issued applications on a countrywide basis increased 16.6% to 449 thousand in the first quarter of 2011 from 385 thousand in the first quarter of 2010. New issued applications increased in 41 states.

decreased average gross premium in the first quarter of 2011 compared to the first quarter of 2010, partially due to rate decreases taken during 2010 to improve competitive position, as well as customers electing to lower coverage levels on their policy

0.1 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010. Approximately half of the 51 states are showing favorable comparisons to same period of prior year. No single state is having a significant impact on countrywide results, either favorably or unfavorably.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

	Three months ended March 31,									
	# of St	ates	Countryw	ride(%) (1)	State Specific(%) (2) (3)					
	2011	2010	2011	2010	2011	2010				
Allstate brand	13 (4) (5)	8	1.1	0.3	4.1	2.9				
Encompass brand	3	6	4.9	1.5	5.0	7.1				

⁽¹⁾ Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

Non-standard auto premiums written totaled \$211 million in the first quarter of 2011, a decrease of 12.1% from \$240 million in the first quarter of 2010.

	Allstate brand					Encompass brand		
Non-Standard Auto		2011		2010		2011		2010
PIF (thousands)		627		724		4		14
Average premium-gross written (6 months)	\$	621	\$	619	\$	402	\$	441
Renewal ratio (%) (6 months)		70.4		71.8		68.0		48.7

Allstate brand non-standard auto premiums written totaled \$210 million in the first quarter of 2011, a decrease of 11.4% from \$237 million in the first quarter of 2010. Contributing to the Allstate brand non-standard auto premiums written decrease were the following:

decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to a decline in the number of policies available to renew, a lower retention rate and fewer new issued applications

21.2% decrease in new issued applications to 78 thousand in the first quarter of 2011 from 99 thousand in the first quarter of 2010

increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010

1.4 point decrease in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010

⁽²⁾ Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

⁽³⁾ Based on historical premiums written in those states, rate changes approved for standard auto totaled \$176 million in the three months ended March 31, 2011 compared to \$59 million in the three months ended March 31, 2010.

⁽⁴⁾ Includes targeted rate decreases in certain markets to improve our competitive position for target customers.

⁽⁵⁾ Includes the impact of a 20.9% and 2.3% rate increase in Florida and a 12.0% rate increase in New York in the first quarter of 2011.

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for non-standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

		,	Three months en	ded March 31,		
	# of 9	States	Countryw	ride(%) (1)	State Specific(%) (2) (3)	
	2011	2010	2011	2010	2011	2010
Allstate brand	3	1	3.6	0.9	18.4	22.1
Encompass brand						

⁽¹⁾ Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

⁽²⁾ Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

⁽³⁾ Based on historical premiums written in those states, rate changes approved for non-standard auto totaled \$30 million in the three months ended March 31, 2011 compared to \$8 million in the three months ended March 31, 2010.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Homeowners premiums written totaled \$1.30 billion in the first quarter of 2011, an increase of 2.8% from \$1.27 billion in the first quarter of 2010. Excluding the cost of catastrophe reinsurance, premiums written increased 1.7% in the first quarter of 2011 compared to the first quarter of 2010.

	Allstat	te bran	d	Encompass brand		
<u>Homeowners</u>	2011		2010	2011		2010
PIF (thousands)	6,631		6,886	310		354
Average premium-gross written (12 months)	\$ 975	\$	921 \$	1,296	\$	1,299
Renewal ratio (%) (12 months)	88.3		88.0	82.3		77.3

Allstate brand homeowners premiums written totaled \$1.23 billion in the first quarter of 2011, an increase of 3.0% from \$1.19 billion in the first quarter of 2010. Contributing to the Allstate brand homeowners premiums written increase were the following:

decrease in PIF of 3.7% as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and fewer new issued applications

4.2% decrease in new issued applications to 114 thousand in the first quarter of 2011 from 119 thousand in the first quarter of 2010. Our Castle Key Indemnity Company subsidiary continues to have a slightly favorable impact on new issued applications, due to a 2008 regulatory consent decree to sell 50,000 new homeowners policies in Florida by November 2011. Excluding Florida, new issued applications on a countrywide basis decreased 5.2% to 109 thousand in the first quarter of 2011 from 115 thousand in the first quarter of 2010.

increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010, primarily due to rate changes

0.3 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010

decrease in the cost of our catastrophe reinsurance program in the first quarter of 2011 compared to the first quarter of 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for homeowners, including rate changes approved based on our net cost of reinsurance, and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state.

		7	Three months en	ded March 31,		
	# of S	States	Countryw	ride(%) (1)	State Specific(%) (2) (3)	
	2011	2010	2011	2010	2011	2010
Allstate brand	12 (4)	6	1.8	0.9	9.9	7.4
Encompass brand	5	5	0.8	0.7	2.9	5.2

(1)

- Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.
- (2) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.
- (3) Based on historical premiums written in those states, rate changes approved for homeowners totaled \$114 million in the three months ended March 31, 2011 compared to \$54 million in the three months ended March 31, 2010.
- (4) Includes Washington D.C.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Underwriting results are shown in the following table.

(\$ in millions)	Three months ended March 31,			
		2011		2010
Premiums written	\$	6,216	\$	6,258
Premiums earned	\$	6,449	\$	6,503
Claims and claims expense		(4,472)		(4,790)
Amortization of DAC		(904)		(925)
Other costs and expenses		(729)		(702)
Restructuring and related charges		(11)		(11)
Underwriting income	\$	333	\$	75
Catastrophe losses	\$	333	\$	648
Underwriting income (loss) by line of business				
Standard auto	\$	188	\$	213
Non-standard auto		25		15
Homeowners		127		(192)
Other personal lines		(7)		39
Underwriting income	\$	333	\$	75
Underwriting income (loss) by brand				
Allstate brand	\$	334	\$	118
Encompass brand		(1)		(43)
Underwriting income	\$	333	\$	75

Allstate Protection experienced underwriting income of \$333 million in the first quarter of 2011 compared to \$75 million in the first quarter of 2010, primarily due to increases in homeowners underwriting income, partially offset by decreases in other personal lines and standard auto underwriting income. Homeowners underwriting income increased \$319 million to an underwriting income of \$127 million in the first quarter of 2011 from an underwriting loss of \$192 million in the first quarter of 2010 primarily due to decreases in catastrophe losses, including prior year reestimates for catastrophes. Other personal lines underwriting income decreased \$46 million to an underwriting loss of \$7 million in the first quarter of 2011 from an underwriting income of \$39 million in the first quarter of 2010 primarily due to a litigation accrual and unfavorable reserve reestimates. Standard auto underwriting income decreased 11.7% to an underwriting income of \$188 million in the first quarter of 2011 from an underwriting income of \$213 million in the first quarter of 2010 primarily due to increases in auto claim frequency, partially offset by favorable reserve reestimates and decreases in catastrophe losses.

Catastrophe losses in the first quarter of 2011 were \$333 million as detailed in the table below. This compares to catastrophe losses in the first quarter of 2010 of \$648 million.

We define a catastrophe as an event that produces pre-tax losses before reinsurance in excess of \$1 million and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset, per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event. Catastrophes are caused by various natural events including high winds, winter storms, tornadoes, hailstorms, wildfires, tropical storms, hurricanes, earthquakes and volcanoes. We are also exposed to man-made catastrophic events, such as certain acts of terrorism or industrial accidents. The nature and level of catastrophes in any future period cannot be reliably

predicted.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Catastrophe losses related to events that occurred by the size of the event are shown in the following table.

(\$ in millions) Three months ended

				March	31, 2011			
				and		Combined		Average
	Number			claims		ratio impact		catastrophe
Size of catastrophe	of events			expense		impact		loss per event
\$50 million to \$100 million	2.	12.5%	\$	161	48.3%	2.5	\$	81
Less than \$50 million	14	87.5	-	206	61.9	3.2	_	15
Total	16	100.0%		367	110.2	5.7		23
Prior year reserve reestimates				(34)	(10.2)	(0.5)		
Total catastrophe losses			\$	333	100.0%	5.2		

Catastrophe losses incurred by the type of event are shown in the following table.

(\$ in millions)	Three months ended March 31,							
		201	1		2010			
			Number of events			Number of events		
Tornadoes	\$	19	1	\$				
Wind/Hail		176	10		379	6		
Wildfires		5	2					
Other events		167	3		284	5		
Prior year reserve reestimates		(34)			(15)			
Total catastrophe losses	\$	333	16	\$	648	11		

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

Combined ratio Loss ratios are a measure of profitability. Loss ratios by product, and expense and combined ratios by brand, are shown in the following table. These ratios are defined in the Property-Liability Operations section of the MD&A.

	Loss rat		Three months end Effect catastro losses of loss ra	of ophe n the	Effect of pre-tax reserve reestimates on the combined ratio	
	2011	2010	2011	2010	2011	2010
Allstate brand loss ratio:						
Standard auto	70.3	69.4	0.5	0.7	(0.4)	(0.1)
Non-standard auto	64.8	68.7		0.4	(3.3)	(1.3)
Homeowners	67.9	87.5	17.7	37.1	(2.7)	(0.4)
Other personal lines	67.3	63.5	7.0	7.3	2.6	(3.9)
Total Allstate brand loss ratio	69.2	73.0	5.1	9.7	(0.8)	(0.6)
Allstate brand expense ratio	25.4	25.1				
Allstate brand combined ratio	94.6	98.1				
Encompass brand loss ratio:						
Standard auto	75.7	76.8		1.0	3.1	5.2
Non-standard auto	100.0	100.0				
Homeowners	65.9	103.0	16.5	46.0	1.1	(2.0)
Other personal lines	65.2	91.7	8.7	12.5	(8.7)	4.2
Total Encompass brand loss						
ratio	71.7	86.4	6.2	15.8	1.5	2.8
Encompass brand expense						
ratio	28.7	27.0				
Encompass brand combined ratio	100.4	113.4				
Allstate Protection loss ratio	69.3	73.6	5.2	10.0	(0.7)	(0.4)
Allstate Protection expense ratio Allstate Protection combined	25.5	25.2				
ratio	94.8	98.8				

⁽¹⁾ Ratios are calculated using the premiums earned for the respective line of business.

Standard auto loss ratio for the Allstate brand increased 0.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher claim frequency, partially offset by favorable reserve reestimates and lower catastrophe losses. Florida and New York continue to have a loss ratio higher than countrywide average. In the first quarter of 2011, claim frequencies in the bodily injury and physical damage coverages have increased compared to the first quarter of 2010, but remain within historical norms. We continued to address adverse loss cost trends during the first quarter of 2011, particularly in the states of New York and Florida. These actions included rate increases, underwriting restrictions, increased claims staffing and review, and continued advocacy for legislative reform. Bodily injury and physical damage coverages severity results increased in line with historical Consumer Price Index (CPI) trends.

Non-standard auto loss ratio for the Allstate brand decreased 3.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher favorable reserve reestimates and lower catastrophe losses, partially offset by higher claim frequencies. Bodily injury and physical damage coverages severity results increased in line with historical CPI trends.

Homeowners loss ratio for the Allstate brand decreased 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 due to lower catastrophe losses including prior year reserve reestimates for catastrophes.

Expense ratio for Allstate Protection increased 0.3 points in the first quarter of 2011 compared to the first quarter of 2010, driven by a litigation accrual, marketing costs and lower premiums earned, partially offset by

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010

improved operational efficiencies. Restructuring costs in the first quarter of 2011 were comparable to the first quarter of 2010.

The impact of specific costs and expenses on the expense ratio are included in the following table.

	Three months ended March 31,							
	Allstate	brand	Encompas	s brand	Allstate Protection			
	2011	2010	2011	2010	2011	2010		
Amortization of DAC	13.9	14.0	18.0	18.5	14.0	14.2		
Other costs and expenses	11.3	11.0	10.9	7.8	11.3	10.8		
Restructuring and related charges	0.2	0.1	(0.2)	0.7	0.2	0.2		
Total expense ratio	25.4	25.1	28.7	27.0	25.5	25.2		

Reserve reestimates The tables below show Allstate Protection net reserves representing the estimated cost of outstanding claims as they were recorded at the beginning of years 2011 and 2010, and the effect of reestimates in each year.

(\$ in millions)	January	1 reserv	es
	2011		2010
Auto	\$ 11,034	\$	10,606
Homeowners	2,442		2,399
Other personal lines	2,141		2,145
Total Allstate Protection	\$ 15,617	\$	15,150

(\$ in millions, except ratios)			Three mon Marc		ed			
		2011		2010				
	R	eserve	Effect on combined	1	Reserve reestimate	Effect on combined		
	reesti	nate (1) (2)	ratio (2)		(1) (2)	ratio (2)		
Auto	\$	(19)	(0.3)	\$	5	0.1		
Homeowners		(38)	(0.6)		(8)	(0.1)		
Other personal lines		13	0.2		(22)	(0.4)		
Total Allstate Protection (3)	\$	(44)	(0.7)	\$	(25)	(0.4)		
Allstate brand	\$	(48)	(0.8)	\$	(34)	(0.5)		
Encompass brand		4	0.1		9	0.1		
Total Allstate Protection (3)	\$	(44)	(0.7)	\$	(25)	(0.4)		

⁽¹⁾ Favorable reserve reestimates are shown in parentheses.

⁽²⁾ Discontinued Lines and Coverages segment reserve reestimates in the three months ended March 31, 2011 totaled \$3 million unfavorable compared to \$2 million unfavorable in the three months ended March 31, 2010. There was no effect on the combined ratio in the three months ended March 31, 2011 and 2010.

Reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

DISCONTINUED LINES AND COVERAGES SEGMENT

Overview The Discontinued Lines and Coverages segment includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. Our exposure to asbestos, environmental and other discontinued lines claims is reported in this segment. We have assigned management of this segment to a designated group of professionals with expertise in claims handling, policy coverage interpretation, exposure identification and reinsurance collection. As part of its responsibilities, this group is also regularly engaged in policy buybacks, settlements and reinsurance assumed and ceded commutations.

Summarized underwriting results are presented in the following table.

	Three	e months	ended
]	March 31	,
(\$ in millions)	2011		2010
Premiums written	\$ (1)	\$	
Premiums earned	\$ (1)	\$	
Claims and claims expense	(4)		(2)
Operating costs and expenses	(1)		(2)
Underwriting loss	\$ (6)	\$	(4)

PROPERTY-LIABILITY INVESTMENT RESULTS

Net investment income decreased 6.6% or \$20 million to \$284 million in the first quarter of 2011 from \$304 million in the first quarter of 2010. The decrease was primarily due to lower yields resulting from prior risk mitigation actions. Net investment income was \$284 million and \$291 million in the third and fourth quarter of 2010, respectively.

Net realized capital gains and losses are presented in the following table.

(\$ in millions)	Three months ended March 31,			
	2011		2010	
Impairment write-downs	\$ (64)	\$	(79)	
Change in intent write-downs	(27)		(9)	
Net other-than-temporary impairment losses				
recognized in earnings	(91)		(88)	
Sales	172		41	
Valuation of derivative instruments	26		(101)	
Settlements of derivative instruments	(95)		(49)	
EMA limited partnership income	45		7	
Realized capital gains and losses, pre-tax	57		(190)	
Income tax (expense) benefit	(19)		67	
Realized capital gains and losses, after-tax	\$ 38	\$	(123)	

For a further discussion of net realized capital gains and losses, see the Investments section of the MD&A.

ALLSTATE FINANCIAL HIGHLIGHTS

- Net income was \$97 million in first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- Premiums and contract charges on underwritten products, including traditional life, interest-sensitive life and accident and health insurance, totaled \$517 million in 2011, an increase of 2.6% or \$13 million from \$504 million in 2010.
- During the first quarter of 2011, an \$11 million pre-tax charge to income was recorded related to our annual comprehensive review of the DAC, deferred sales inducement costs (DSI) and secondary guarantee liability balances and assumptions for our interest-sensitive life, fixed annuities and other investment contracts. This compares to a \$12 million pre-tax credit to income in the first quarter of 2010.
- Loss on disposition of \$25 million, pre-tax, recorded related to the agreement to sell substantially all of the deposits of Allstate Bank to Discover Bank and our plans to wind down the remainder of the Allstate Bank s operations, dissolve or settle any residual assets and liabilities, and cancel its banking charter.
- Net realized capital gains totaled \$39 million in the first quarter of 2011 compared to net realized capital losses of \$162 million in the first quarter of 2010.
- Investments as of March 31, 2011 totaled \$60.48 billion, reflecting a decrease in carrying value of \$1.10 billion from \$61.58 billion as of December 31, 2010. Net investment income decreased 6.4% to \$684 million in the first quarter of 2011 from \$731 million in the first quarter of 2010.
- Contractholder funds as of March 31, 2011 totaled \$46.83 billion, reflecting decreases of \$1.36 billion from \$48.19 billion as of December 31, 2010 and \$4.19 billion from \$51.03 billion as of March 31, 2010.

ALLSTATE FINANCIAL SEGMENT

Summary analysis Summarized financial data is presented in the following table.

(\$ in millions)		e months e March 31,	
	2011		2010
Revenues			
Life and annuity premiums and contract charges	\$ 569	\$	544
Net investment income	684		731
Realized capital gains and losses	39		(162)
Total revenues	1,292		1,113
Costs and expenses			
Life and annuity contract benefits	(454)		(442)
Interest credited to contractholder funds	(418)		(463)
Amortization of DAC	(147)		(89)
Operating costs and expenses	(109)		(120)
Restructuring and related charges	2		

Total costs and expenses	(1,126)	(1,114)
(Loss) gain on disposition of operations	(23)	1
Income tax (expense) benefit	(46)	4
Net income	\$ 97	\$ 4
Investments at March 31	\$ 60,484	\$ 62,336

Net income in the first quarter of 2011 was \$97 million compared to \$4 million in the first quarter of 2010. The increase of \$93 million was primarily due to net realized capital gains in the current year compared to net realized capital losses in the prior year, decreased interest credited to contractholder funds and higher premiums and contract charges, partially offset by higher amortization of DAC, loss on disposition related to the Allstate Bank and lower net investment income.

Analysis of revenues Total revenues increased 16.1% or \$179 million in the first quarter of 2011 compared to

the first quarter of 2010 due to net realized capital gains in the current year compared to net realized capital losses in the prior year and higher premiums and contract charges, partially offset by lower net investment income.

Life and annuity premiums and contract charges Premiums represent revenues generated from traditional life insurance, immediate annuities with life contingencies, and accident and health insurance products that have significant mortality or morbidity risk. Contract charges are revenues generated from interest-sensitive and variable life insurance and fixed annuities for which deposits are classified as contractholder funds or separate account liabilities. Contract charges are assessed against the contractholder account values for maintenance, administration, cost of insurance and surrender prior to contractually specified dates.

The following table summarizes life and annuity premiums and contract charges by product.

(\$ in millions)	Thre	ee months e March 31,	
	2011		2010
Underwritten products			
Traditional life insurance premiums	\$ 108	\$	106
Accident and health insurance premiums	161		156
Interest-sensitive life insurance contract charges	248		242
Subtotal	517		504
Annuities			
Immediate annuities with life contingencies premiums	43		27
Other fixed annuity contract charges	9		13
Subtotal	52		40
Life and annuity premiums and contract charges (1)	\$ 569	\$	544

⁽¹⁾ Contract charges related to the cost of insurance totaled \$162 million and \$156 million, for the first quarter of 2011 and 2010, respectively.

Total premiums and contract charges increased 4.6% in the first quarter of 2011 compared to the first quarter of 2010 primarily due to higher sales of immediate annuities with life contingencies due to more competitive pricing, higher contract charges on interest-sensitive life insurance products resulting from a shift in the mix of policies in force to contracts with higher cost of insurance rates, and higher sales of accident and health insurance products at Allstate Benefits.

Contractholder funds represent interest-bearing liabilities arising from the sale of individual and institutional products, such as interest-sensitive life insurance, fixed annuities, funding agreements and bank deposits. The balance of contractholder funds is equal to the cumulative deposits received and interest credited to the contractholder less cumulative contract maturities, benefits, surrenders, withdrawals and contract charges for mortality or administrative expenses. The following table shows the changes in contractholder funds.

(\$ in millions)	Three months ended March 31,			
		2011	·	2010
Contractholder funds, beginning balance	\$	48,195	\$	52,582
Deposits				
Fixed annuities		164		291
Interest-sensitive life insurance		329		395
Bank and other deposits		213		252
Total deposits		706		938
Interest credited		410		462
Maturities, benefits, withdrawals and other adjustments				
Maturities and retirements of institutional products		(487)		(954)
Benefits		(372)		(395)
Surrenders and partial withdrawals		(1,293)		(1,248)
Contract charges		(251)		(241)
Net transfers from separate accounts		3		2
Fair value hedge adjustments for institutional products		(34)		(123)
Other adjustments (1)		(43)		4
Total maturities, benefits, withdrawals and other adjustments		(2,477)		(2,955)
Contractholder funds, ending balance	\$	46,834	\$	51,027

⁽¹⁾ The table above illustrates the changes in contractholder funds, which are presented gross of reinsurance recoverables on the Condensed Consolidated Statements of Financial Position. The table above is intended to supplement our discussion and analysis of revenues, which are presented net of reinsurance on the Condensed Consolidated Statements of Operations. As a result, the net change in contractholder funds associated with products reinsured to third parties is reflected as a component of the other adjustments line.

Contractholder funds decreased 2.8% and 3.0% in the first quarter of 2011 and 2010, respectively. Average contractholder funds decreased 8.3% in the first quarter of 2011 compared to the same period of 2010.

Contractholder deposits decreased 24.7% in the first quarter of 2011 compared to the same period of 2010 primarily due to lower deposits on fixed annuities. Deposits on fixed annuities decreased 43.6% in the first quarter of 2011 compared to the same period of 2010 due to our decision to discontinue distributing fixed annuities through banks and broker dealers in the first quarter of 2010 and our goal to reduce our concentration in spread based products and improve returns on new business.

Maturities and retirements of institutional products decreased 49.0% to \$487 million in the first quarter of 2011 from \$954 million in the same period of 2010.

Surrenders and partial withdrawals on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products (including maturities of certificates of deposit) increased 3.6% to \$1.29 billion in the first quarter of 2011 from \$1.25 billion in the same period of 2010 primarily due to higher surrenders and partial withdrawals on Allstate Bank products and fixed annuities, partially offset by lower surrenders and partial withdrawals on interest-sensitive life insurance products. The annualized surrender and partial withdrawal rate on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products, based on the beginning of year contractholder funds, was 12.8% in the first quarter of 2011 compared to 11.7% in the same period of 2010.

60

Net investment income decreased 6.4% or \$47 million to \$684 million in the first quarter of 2011 from \$731 million in the same period of 2010 primarily due to reduced average investment balances. Net investment income was \$707 million and \$692 million in the third and fourth quarter of 2010, respectively.

Net realized capital gains and losses are presented in the following table.

(\$ in millions)	Three months ended March 31,			
		2011		2010
Impairment write-downs	\$	(50)	\$	(144)
Change in intent write-downs		(42)		(23)
Net other-than-temporary impairment losses				
recognized in earnings		(92)		(167)
Sales		111		44
Valuation of derivative instruments		(4)		(54)
Settlements of derivative instruments		6		19
EMA limited partnership income		18		(4)
Realized capital gains and losses, pre-tax		39		(162)
Income tax (expense) benefit		(14)		57
Realized capital gains and losses, after-tax	\$	25	\$	(105)

For further discussion of realized capital gains and losses, see the Investments section of the MD&A.

Analysis of costs and expenses Total costs and expenses increased 1.1% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher amortization of DAC and contract benefits, partially offset by lower interest credited to contractholder funds and operating costs and expenses.

Life and annuity contract benefits increased 2.7% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher contract benefits on immediate annuities with life contingencies, reflecting the increase in premiums on these products.

We analyze our mortality and morbidity results using the difference between premiums and contract charges earned for the cost of insurance and life and annuity contract benefits excluding the portion related to the implied interest on immediate annuities with life contingencies (benefit spread). This implied interest totaled \$135 million and \$139 million in the first quarter of 2011 and 2010, respectively.

The benefit spread by product group is disclosed in the following table.

(\$ in millions)		e months e March 31,	
	2011		2010
Life insurance	\$ 93	\$	88
Accident and health insurance	74		64
Annuities	(12)		(10)
Total benefit spread	\$ 155	\$	142

Benefit spread increased 9.2% or \$13 million in the first quarter of 2011 compared to the same period of 2010. The increase was primarily due to lower morbidity experience on certain accident and health products and growth at Allstate Benefits, and increased cost of insurance contract charges on interest-sensitive life insurance products.

Interest credited to contractholder funds decreased 9.7% or \$45 million in the first quarter of 2011 compared to the same period of 2010 primarily due to lower average contractholder funds and lower interest crediting rates on interest-sensitive life insurance and immediate fixed annuities. Additionally, valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged decreased interest credited to contractholder funds by \$12 million in the first quarter of 2011.

Amortization of DSI in the first quarter of 2011 was \$10 million compared to \$5 million in the same period of 2010. The increase was primarily due to higher amortization resulting from realized capital gains on sales of fixed income securities in 2011.

In order to analyze the impact of net investment income and interest credited to contractholders on net income, we monitor the difference between net investment income and the sum of interest credited to contractholder funds and the implied interest on immediate annuities with life contingencies, which is included as a component of life and annuity contract benefits on the Condensed Consolidated Statements of Operations (investment spread).

The investment spread by product group is shown in the following table.

(\$ in millions)		Thre	ee months e March 31,	
		2011		2010
Annuities and institutional products	\$	48	\$	50
Life insurance		11		7
Allstate Bank products		8		8
Accident and health insurance		5		4
Net investment income on investments supporting capital		59		60
Total investment spread	\$	131	\$	129

Investment spread increased 1.6% or \$2 million in the first quarter of 2011 compared to the same period of 2010 primarily due to decreased interest credited to contractholder funds, partially offset by lower net investment income.

To further analyze investment spreads, the following table summarizes the weighted average investment yield on assets supporting product liabilities and capital, interest crediting rates and investment spreads for three months ended March 31.

	Weighted average investment yield		Weighted average interest crediting rate		Weighted average investment spreads	
	2011	2010	2011	2010	2011	2010
Interest-sensitive life insurance	5.4 %	5.4 %	4.2 %	4.4 %	1.2 %	1.0 %
Deferred fixed annuities and						
institutional products	4.5	4.4	3.3	3.2	1.2	1.2
Immediate fixed annuities with and						
without life contingencies	6.2	6.3	6.2	6.4		(0.1)
Investments supporting capital,						
traditional life and other products	3.7	3.6	n/a	n/a	n/a	n/a

The following table summarizes our product liabilities and indicates the account value of those contracts and policies in which an investment spread is generated.

(\$ in millions)		March 31	,
	2011		2010
Immediate fixed annuities with life contingencies	\$ 8,753	\$	8,517
Other life contingent contracts and other	4.799		4.535