EQUITABLE RESOURCES INC /PA/

Form PRE 14A February 21, 2007 UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.)

# Filed by the Registrant x

Filed by a Party other than the Registrant O

Check the appropriate box:

x Preliminary Proxy Statement

o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

o Definitive Proxy Statement o Definitive Additional Materials

o Soliciting Material Pursuant to §240.14a-12

# **Equitable Resources, Inc.**

(Name of Registrant as Specified In Its Charter)

N/A

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

x No fee required.

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

225 North Shore Drive Pittsburgh, PA 15212-5861

# Notice of Annual Meeting of Shareholders To Be Held April 11, 2007

The annual meeting of shareholders of Equitable Resources, Inc. will be held on Wednesday, April 11, 2007, at 10:30 a.m. We will be in the SpringHill Suites North Shore located at 223 Federal Street in Pittsburgh, Pennsylvania. If you owned common stock of Equitable Resources, Inc. at the close of business on February 12, 2007, you may vote at this meeting.

At the meeting, we plan to:

- 1) Elect four directors to serve for new terms;
- 2) Ratify the appointment of Ernst & Young LLP as independent registered public accounting firm for 2007;
- 3) Consider the Board of Directors proposal to amend the company s Articles of Incorporation to make certain clarifying amendments;
- 4) Consider a shareholder proposal, if properly presented; and
- 5) Transact such other business as may properly be presented at the meeting or any adjournment or postponement of the meeting.

Your Board of Directors recommends that you vote **for** all director nominees, **for** ratification of the independent registered public accounting firm and **for** the clarifying amendments to the Articles of Incorporation. Your Board of Directors recommends that you vote **against** the shareholder proposal described in this proxy statement.

Please consider the issues presented in this proxy statement, and vote your shares as promptly as possible by signing and returning the enclosed proxy card in the envelope provided or by following the internet or telephone voting instructions included in this proxy statement.

On behalf of the Board of Directors

JOHANNA G. O LOUGHLIN

Senior Vice President, General Counsel and Corporate Secretary

March 12, 2007

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### EQUITABLE RESOURCES, INC.

225 North Shore Drive

Pittsburgh, PA 15212-5861

### PROXY STATEMENT

This proxy statement is first being mailed to shareholders on or about March 12, 2007.

### QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING

Equitable Resources, Inc. is soliciting proxies for its 2007 annual meeting of shareholders. This booklet and proxy card contain information about the items you will vote on at the annual meeting and about the voting process. We sometimes refer to Equitable Resources, Inc. in this proxy statement as Equitable, Equitable Resources, the company or we.

### How do I contact Equitable s corporate secretary?

You may contact the company s corporate secretary by sending correspondence to: 225 North Shore Drive, Pittsburgh, Pennsylvania 15212.

### Who is entitled to vote, and how many votes do I have?

You can vote if you held common stock of Equitable Resources at the close of business on February 12, 2007. For each item presented for vote, you have one vote for each share you own. In addition, in the election of directors, you may cumulate votes by multiplying your shares by the number of directors to be elected and casting all of your votes for a single candidate or by distributing them among any two or more candidates.

#### How do I vote?

You may vote:

- in person by attending the meeting;
- by following the instructions on the enclosed proxy card, completing, and mailing it in the prepaid envelope provided;
- by following the instructions at the Internet site http://www.proxyvoting.com/eqt; or
- by following the instructions for telephone voting after calling 1-866-540-5760.

In the case of Internet or telephone voting, you should have your proxy card in hand and retain it until you have completed the voting process. If you vote by Internet or telephone, you do not need to mail back the proxy card. Even if you plan to attend the meeting, we encourage you to vote by proxy as soon as possible.

If your broker holds your shares in street name, your broker will contact you to ask for your voting instructions as to how to vote those shares.

# Can I change my vote?

You can revoke your proxy before the time of voting at the meeting by:

- voting a revised proxy by card, Internet or telephone dated later than the prior proxy;
- voting in person at the meeting; or
- notifying the corporate secretary of Equitable Resources in writing that you are revoking your proxy.

Can I change my vote?

### What shares are included on my proxy card?

If the name on the accounts is the same, the shares on your proxy card may represent (i) shares for which you have a certificate; (ii) shares that you hold in book-entry form; and (iii) shares that you have in a dividend reinvestment account of the company s Dividend Reinvestment and Stock Purchase Plan. Shareholders owning both certificated shares and shares in book-entry form will receive one proxy card covering both the certificated and book-entry shares. If you separately own shares through your broker, you will receive a separate voting instruction card from the broker. Employees holding stock in the Employee Savings Plan, the Employee Savings and Protection Plan and/or as restricted shares under the 1999 Long-Term Incentive Plan will receive separate voting direction cards for those plans. Employees holding stock acquired through the Employee Stock Purchase Plan will receive a voting direction card covering all shares held in their individual account from Fidelity Stock Plan Services, LLC, the plan recordkeeper. The direction cards have an earlier return date than proxy cards. Please review your direction card or proxy card for the date by which your instructions must be received in order for your shares to be voted.

# What if I receive more than one proxy card?

Except as discussed above under the caption What shares are included on my proxy card?, if you receive more than one proxy card, you have shares registered differently in more than one account. We encourage you to have all accounts registered in the same name and address whenever possible. You can do this by contacting our transfer agent, Mellon Investor Services LLC, at P.O. Box 3316, South Hackensack, New Jersey 07606, at its toll free number (800-589-9026) or on its website at www.melloninvestor.com.

#### What is householding?

We have adopted a procedure approved by the Securities and Exchange Commission called householding, which reduces our printing costs and postage fees. Under this procedure, shareholders of record who have the same address and last name will receive only one copy of our 2006 annual report on Form 10-K and proxy statement unless one or more of these shareholders notify us that they wish to continue receiving individual copies. Shareholders who participate in householding will continue to receive separate proxy cards.

If a shareholder of record residing at a household to which we sent only one copy of our 2006 Form 10-K and proxy statement wishes to receive separate documents in the future, he or she may discontinue householding by contacting our transfer agent, Mellon Investor Services LLC, at P.O. Box 3316, South Hackensack, New Jersey 07606, at its toll free number (800-589-9026) or on its website at www.melloninvestor.com. If you are an eligible shareholder of record receiving multiple copies of our 2006 Form 10-K and proxy statement, you can request householding by contacting us in the same manner. If you own your shares through a bank, broker or other nominee, you can request householding by contacting the nominee.

If a shareholder of record residing at a household to which we sent only one copy of our 2006 Form 10-K and proxy statement wishes to receive an additional copy for this meeting, he or she may contact the corporate secretary of Equitable Resources at 225 North Shore Drive, Pittsburgh, Pennsylvania 15212 or by phone at 412-553-5891. The company will promptly deliver, upon request, a separate 2006 Form 10-K and proxy statement to a shareholder at a shared address to which a single copy of the documents was delivered.

#### Is my vote important?

Your vote is very important. Each share of Equitable stock that you own represents one vote. If you do not vote your shares, you will not have a say in the important issues to be voted on at the annual meeting. The four nominees receiving the most votes for election will be elected as directors. If a nominee receives a greater number of votes withheld from his or her election than votes for such election, the Board will consider whether to accept the nominee s previously submitted conditional resignation. The affirmative vote of a majority of the voting power outstanding on the record date is required to approve the proposed amendments to the Articles of Incorporation. In order to pass, each other proposal included in this year s proxy statement will require the affirmative vote of the holders of a majority of votes cast at the annual meeting. Many of our shareholders do not vote, so the shareholders who do vote influence the outcome of the

election in greater proportion than their percentage ownership of the company. In addition, banks and brokers that have not received voting instructions from their clients cannot vote on their clients behalf on non-routine proposals, such as the proposed amendments to the Articles and shareholder proposals, although they may vote their clients shares on the election of directors and the ratification of Ernst & Young LLP as independent registered public accounting firm.

### How will my shares be voted on the matters planned to be presented at the meeting?

You may vote your shares in your discretion either by proxy or in person at the annual meeting. If you vote by proxy, your shares will be voted as indicated in your properly completed unrevoked proxy. If you do not indicate how your shares should be voted on a matter, the shares represented by your properly completed unrevoked proxy will be voted as recommended by the Board of Directors. If you are the shareholder of record and do not return a proxy card or do not vote by telephone or on the internet, your shares will not be voted. See Is my vote important? above for the right of banks and brokers to vote on non-routine matters for which they have not received voting instructions.

### If I am an employee holding shares pursuant to an employee plan, how will my shares be voted?

The administrator of the 1999 Long-Term Incentive Plan will vote your restricted shares (a) in accordance with the instructions on your returned direction card or (b) as recommended by the Board of Directors if you return a direction card with no instructions. If you do not return a direction card, your shares will not be voted.

The trustee of the Employee Savings Plan and the Employee Savings and Protection Plan will vote your shares (a) in accordance with the instructions on your returned direction card or (b) in proportion to the way other plan participants voted their shares if you do not return a direction card or if you return a direction card with no instructions.

The recordkeeper for the Employee Stock Purchase Plan will vote your shares (a) in accordance with the instructions on your returned direction card or (b) in its discretion on routine proposals such as the election of directors and the ratification of Ernst & Young LLP as independent registered public accounting firm, if you do not return a direction card or if you return a direction card with no instructions.

### How will my shares be voted on other matters that may be presented to the meeting?

Since no shareholder has indicated an intention to present any other matter to the 2007 annual meeting in accordance with the advance notice provision in the company s by-laws, the Board is not aware of any other proposals for the meeting. If another proposal is presented, the persons named as proxies will vote your returned proxy in their discretion.

### Who can attend the annual meeting, and how do I obtain an admission ticket?

You may attend the meeting if you were a shareholder on February 12, 2007. Seating is limited and will be offered on a first come, first served basis. If you plan to attend the meeting, you will need an admission ticket, which you can obtain by checking the appropriate box on your proxy card or by writing to the corporate secretary of Equitable Resources. See the caption How do I contact Equitable's corporate secretary? above. If a broker holds your shares, you must include proof of your ownership of Equitable stock, such as a copy of your brokerage account statement or an omnibus proxy, which you can get from your broker, and we will send you an admission ticket. Shareholders must present a form of photo identification, such as a driver's license, in order to be admitted to the annual meeting. No cameras, recording equipment, large bags or packages will be permitted in the annual meeting.

### What constitutes a quorum for the meeting?

A majority of the outstanding shares, present or represented by proxy, constitutes a quorum. A quorum is necessary to conduct business at the annual meeting. You are part of the quorum if you have returned a proxy. Abstentions, broker non-votes (defined in How are the votes counted?) and votes withheld from director nominees also are counted in determining whether a quorum is present.

### What is the total number of outstanding shares?

At the close of business on February 12, 2007, the record date for the meeting, Equitable Resources had 121,625,750 shares of common stock outstanding.

#### How are the votes counted?

The four director candidates who receive the highest number of votes cast will be elected. However, if a nominee receives more votes withheld from his or her election than votes for such election, the Board will consider whether to accept the nominee s previously submitted conditional resignation.

In order to pass, the ratification of the appointment of Ernst & Young LLP and the shareholder proposal each require the affirmative vote of the holders of a majority of the votes cast at the meeting. For this purpose, abstentions, broker non-votes and the failure to vote are not votes cast, and, accordingly, have no effect on the outcome of the proposal.

The affirmative vote of the holders of a majority of the voting power outstanding on the record date is required to approve the proposed amendments to the Articles of Incorporation. For this purpose, abstentions, broker non-votes and the failure to vote each have the same effect as votes against the proposal.

A broker non-vote occurs when a broker or other nominee who holds shares for another person returns a proxy but does not vote on a particular item, usually because the nominee does not have discretionary voting authority for that item and has not received instructions from the owner of the shares. See the caption Is my vote important? for the right of banks and brokers to vote on non-routine matters for which they have not received voting instructions.

# Who pays for the solicitation of proxies?

We do. We are soliciting proxies primarily by use of the mails. However, we may also solicit proxies in person, by telephone, by facsimile, by courier or by electronic means. To the extent that our directors and officers participate in this solicitation, they will not receive any compensation for their participation, other than their normal compensation. Mellon Investor Services LLC assists Equitable Resources with the solicitation for a fee of \$7,500 plus reasonable out-of-pocket expenses. Equitable Resources also reimburses brokerage firms and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for sending proxy materials to shareholders and obtaining their proxies.

### May I nominate someone to be a director of Equitable Resources?

Shareholders may either nominate individuals to serve as directors at the annual meeting of the shareholders or recommend individuals as possible director nominees to the Corporate Governance Committee to consider in its normal course.

If you are a shareholder entitled to vote at an annual meeting, you may present at the meeting the nomination of one or more persons for election as a director of Equitable Resources. To do this, you must send advance written notice to the corporate secretary. See the caption How do I contact Equitable s corporate secretary? above. According to the company s by-laws, we must receive notice of nominations for the 2008 annual meeting not less than 90 but not more than 120 days before April 11, 2008, the anniversary date of this year s annual meeting.

The Board s Corporate Governance Committee will consider candidates recommended by the company s shareholders. Shareholders should send their recommendations to the Corporate Governance Committee Chair by addressing the recommendation to Equitable s corporate secretary, as far in advance of the annual meeting of shareholders as possible but in any event not later than November 9, 2007.

Any notice or recommendation provided by the nominating shareholder must include an original irrevocable conditional resignation signed by each proposed nominee, as well as certain information about the person or persons nominated and about the nominating shareholder (see the Director Nominations section of this proxy statement for details). For additional information, contact the corporate secretary.

# When are shareholder proposals due?

Under the rules of the Securities and Exchange Commission, eligible shareholders may submit proposals for inclusion in the proxy statement for our 2008 annual meeting. You must submit shareholder proposals in writing to the corporate secretary at the address provided previously in this proxy statement by November 9, 2007 for them to be considered for inclusion in the 2008 proxy statement.

Under the company s by-laws, you may present proposals in person at the 2008 annual meeting if you are a shareholder entitled to vote. The corporate secretary must receive any proposals to be presented, which will not be included in next year s proxy statement, not less than 90 but not more than 120 days before April 11, 2008, the anniversary date of this year s annual meeting. Proposals received outside that time period, including any proposal nominating a person as a director, may not be presented at the annual meeting.

#### ITEM NO. 1 ELECTION OF DIRECTORS

# (Item No. 1 on the proxy card)

The Board of Directors of Equitable Resources currently has eleven members, who are divided into three classes. The classes are as equal in number as is possible depending on the total number of directors at any time. Generally, directors are elected for three-year terms. The classes are arranged so that the terms of the directors in each class expire at successive annual meetings. This means that the shareholders elect approximately one-third of the members of the Board of Directors annually. The terms of four directors expire at this annual meeting. All four of those directors, Vicky A. Bailey, Murry S. Gerber, George L. Miles, Jr. and James W. Whalen will stand for election at the annual meeting.

The persons named as proxies will vote for the nominees named, as more fully discussed under the caption. Questions and answers about the annual meeting, unless you withhold authority to vote for any one or more of them. The votes represented by any proxy may be cumulated and voted at the discretion of the persons named as proxies in favor of any one or more of the nominees, unless otherwise indicated on your proxy card. The effect of this discretionary authority may be to offset the effect of your having withheld authority to vote for individual nominees because the persons named as proxies will be able to allocate votes of shareholders who have not withheld authority to vote for those nominees. The four nominees for election have agreed to serve if elected, and management has no reason to believe that such nominees will be unavailable to serve. In the event that any of the nominees is unable or declines to serve as a director at the time of the annual meeting, then the persons named as proxies intend to vote for substitute nominees proposed by the Board, unless the Board decides to reduce the number of directors. The four individuals who receive the largest number of votes cast for the term of three years to expire in 2010 will be elected directors for such term.

In 2006, the company adopted a by-law implementing a majority vote policy for the election of directors. Under this policy, each nominee has submitted an irrevocable conditional resignation to be effective if the nominee receives a greater number of votes withheld than votes for his or her election in an uncontested election. If this occurs, the Board of Directors will decide whether to accept the tendered resignation not later than 90 days after the certification of the election. Any determination by the Board shall be made without the participation of any nominee whose resignation is under consideration with respect to the election. The Board s explanation of its decision will be promptly disclosed on a Form 8-K filed with the Securities and Exchange Commission.

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#### NOMINEES TO SERVE FOR A THREE-YEAR TERM EXPIRING IN 2010

# VICKY A. BAILEY

Age 54

**Director since June 2004** 

President, Anderson Stratton International, LLC (strategic consulting and government relations), since November 2005; Partner, Johnston & Associates, LLC (consulting firm), March 2004 through October 2005; Assistant Secretary for the Office of Policy and International Affairs at the Department of Energy, June 2001 through February 2004; President, PSI Energy, Inc. 2000 through May 2001. Also a director of Cheniere Energy, Inc.

Member of the Audit Committee.

**MURRY S. GERBER** 

Age 54

**Director since May 1998** 

Chairman, Equitable Resources, since May 2000; President and Chief Executive Officer, Equitable Resources, since June 1998. Also a director of BlackRock, Inc.

Member of the Executive Committee.

GEORGE L. MILES, JR.

Age 65

**Director since July 2000** 

President and Chief Executive Officer, WQED Multimedia (multimedia company), since 1994. Also a director of WESCO International, Inc., Harley-Davidson, Inc., American International Group, Inc. and HFF, Inc.

Chairman of the Corporate Governance Committee and member of the Executive Committee.

JAMES W. WHALEN

Age 65

**Director since July 2003** 

President of Finance and Administration, Targa Resources, Inc. (gas transportation and liquids products company), since November 2005; Consultant, Parker Drilling Company (global drilling company), since November 2005; Senior Vice President and Chief Financial Officer, Parker Drilling Company, October 2002 through October 2005; Chief Financial Officer, Diversified Diagnostic Products, Inc. (medical equipment company) and consultant, January 2000 through September 2002. Also Vice Chairman of the Board of Parker Drilling Company and a director of Targa Resources Partners LP.

Chairman of the Audit Committee and member of the Executive Committee.

### **DIRECTORS WHOSE TERMS EXPIRE IN 2009**

THOMAS A. McCONOMY

Age 73

**Director since May 1991** 

Chairman, Calgon Carbon Corporation (manufacturer and marketer of activated carbon and related products and services), since February 2003; Director, Calgon Carbon Corporation, since April 1985. Retired President and Chief Executive Officer, Calgon Carbon Corporation, since April 1999.

Member of the Audit Committee.

BARBARA S. JEREMIAH

Age 55

**Director since May 2003** 

Executive Vice President, Corporate Development, Alcoa, Inc. (producer of aluminum), since July 2002; Vice President, Corporate Development, Alcoa, Inc., January 1998 through July 2002.

Member of the Corporate Governance and Audit Committees.

LEE T. TODD, JR., Ph.D.

Age 60

**Director since November 2003** 

President, University of Kentucky since July 2001; Senior Vice President, Lotus Development Corporation, June 2000 through May 2001.

Member of the Compensation Committee.

#### **DIRECTORS WHOSE TERMS EXPIRE IN 2008**

PHYLLIS A. DOMM, Ed.D.

Age 60

**Director since May 1996** 

President, Management and Marketing Solutions Associates Inc. (business and human capital strategy consulting), since January 2006; Retired Vice President, Human Resources, Intermountain Health Care (health care services), June 2000 through December 2005.

Chairman of the Compensation Committee and member of the Executive Committee.

**DAVID L. PORGES** 

Age 49

**Director since May 2002** 

Vice Chairman and Executive Vice President, Finance and Administration, Equitable Resources, since January 2005; Director, Executive Vice President and Chief Financial Officer, Equitable Resources, May 2002 through December 2004; Executive Vice President and Chief Financial Officer, Equitable Resources, February 2000 through May 2002.

JAMES E. ROHR

Age 58

**Director since May 1996** 

Chairman and Chief Executive Officer, The PNC Financial Services Group, Inc. (financial services), since August 2002; Chairman, President and Chief Executive Officer, The PNC Financial Services Group, Inc., May 2001 through August 2002; President, Chief Executive Officer and Director, The PNC Financial Services Group, Inc., May 2000 through May 2001. Also a director of Allegheny Technologies, Inc. and BlackRock, Inc.

Chairman of the Executive Committee and member of the Compensation Committee.

DAVID S. SHAPIRA

Age 65

**Director since May 1987** 

Chairman, Chief Executive Officer and President, Giant Eagle, Inc. (retail grocery store chain), since July 2005; Chairman and Chief Executive Officer, Giant Eagle, Inc., since February 1994. Also a director of Mellon Financial Corporation.

Member of the Corporate Governance Committee.

### Meetings of the Board of Directors and Committee Membership

The Board of Directors held six regular meetings and one special meeting during 2006. The independent directors met six times in executive session without any officer of the company present. During 2006, attendance at all Board meetings averaged 96%. The company encourages its directors to attend the annual meeting of the shareholders, and it has been their practice to do so. All eleven directors attended the company s 2006 annual meeting of shareholders.

The four standing committees of the Board are the Audit, Compensation, Corporate Governance and Executive Committees. The Corporate Governance Committee serves as the nominating committee for the company. During 2006, attendance at all committee meetings averaged 91%. In 2006, each of the directors attended at least 75% of the aggregate of all meetings of the Board and all meetings of the committees on which the director served. The Board may from time to time form new committees, disband an existing committee, and delegate additional responsibilities to a committee.

The table below sets forth membership and meeting information for each Board committee.

Name of Director	Audit	Compensation	Corporate Governance	Executive
Ms. Bailey	X			
Dr. Domm		<b>X</b> *		X
Mr. Gerber				X
Ms. Jeremiah	X		X	
Mr. McConomy	X			
Mr. Miles			х*	X
Mr. Porges**				
Mr. Rohr		X		X*
Mr. Shapira			X	
Dr. Todd		X		
Mr. Whalen	х*			X
Total meetings in fiscal year 2006	10	5	5	0

x = Committee Member; \* = Chair; \*\*Mr. Porges is not a member of any Board committee.

The responsibilities of the committees are set forth in written charters, which are reviewed periodically by the committees, the Corporate Governance Committee and, where appropriate, the Board. All of the charters are available on the company s website at www.eqt.com. The members and main responsibilities of each committee are as follows:

### **Audit Committee**

- Comprised of Mses. Bailey and Jeremiah and Messrs. McConomy and Whalen (Chair), who are non-employee, independent directors.
- Each member of the Committee is financially literate. Additionally, the Board of Directors has determined that Mr. Whalen qualifies as an audit committee financial expert as such term is defined under the Securities and Exchange Commission s regulations and, as such, Mr. Whalen also has accounting or related financial management expertise under the New York Stock Exchange rules. Shareholders should understand that this designation is a disclosure requirement of the Securities and Exchange Commission related to Mr. Whalen s experience and understanding with respect to certain accounting and auditing matters. The designation does not impose upon Mr. Whalen any duties, obligations or liability that are greater than are generally imposed on him as a member of the Audit Committee and the Board.
- Assists the Board by overseeing:
- the accounting and financial reporting processes of the company

- the audits of the financial statements of the company
- the integrity of the company s financial statements
- the qualifications, independence and performance of the company s independent auditors

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- the qualifications and performance of the company s internal audit function
- the compliance by the company with legal and regulatory requirements, including the company s Code of Business Conduct and Ethics
- Is responsible for hiring, overseeing and compensating the company s independent auditors.

# **Compensation Committee**

- Comprised of Dr. Domm (Chair), Mr. Rohr and Dr. Todd, who are non-employee, independent directors.
- Discharges the Board s responsibilities relating to compensation of the company s executive officers.
- Provides oversight and, as required, administration of the company s benefit plans, incentive-based compensation plans and equity-based plans.

# **Corporate Governance Committee**

- Comprised of Ms. Jeremiah and Messrs. Miles (Chair) and Shapira, who are non-employee, independent directors.
- Establishes and recommends to the Board the requisite skills and characteristics to be found in, and identifies individuals qualified to serve as, members of the Board and recommends to the Board the director nominees for each annual meeting of shareholders.
- Recommends to the Board independence determinations for each director.
- Develops and recommends to the Board a set of corporate governance principles.
- Recommends Committee membership, including a Chair, for each Committee.
- Identifies and approves corporate goals and objectives relevant to the compensation of the chief executive officer of the company and annually reviews the chief executive officer s performance against such goals and objectives.
- Recommends an appropriate compensation structure for the directors, including administration of stock-based plans for the directors.
- Reviews related party transactions.

# **Executive Committee**

- Comprised of Dr. Domm and Messrs. Miles, Rohr (Chair) and Whalen who are non-employee, independent directors and Mr. Gerber, Chairman, President and Chief Executive Officer.
- Has the authority to act in all matters that the full Board may act upon when the Board is not in session, unless limited by a resolution of the Board and except to the extent limited by law.

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#### **Director Nominations**

The responsibilities of the Corporate Governance Committee include identifying and recommending to the Board the requisite skills and characteristics to be found in individuals qualified to serve as members of the Board and recommending to the Board the director nominees for each annual meeting of shareholders. The Committee typically considers new nominees for the Board in the context of a vacancy on the Board resulting from resignation or retirement of a director or to fill a skill need identified by the Board. Director candidates have been identified most often by senior management and members of the Board considering individuals both within and external to their respective networks. The Committee has in the past retained, and may in the future retain, a consultant to assist in the process.

As set forth in the Committee s charter, the Committee will consider submissions from shareholders in making its recommendation. Any shareholder desiring to recommend an individual to serve as a director of the company should submit to the Corporate Governance Committee Chair, c/o corporate secretary, as far in advance of the annual meeting of shareholders as possible but in any event not later than November 9, 2007, the following information:

- The information required by Section 3.07 of the company s by-laws (a copy of which will be provided to any shareholder upon written request), including the nominee s consent to serve as a director if elected, the nominee s executed irrevocable conditional resignation letter, the proposing shareholder s name and address, the number of shares beneficially owned and the length of time the shares have been held. In addition, the company may require the shareholder to provide such further information as it may reasonably request.
- A statement setting forth the basis upon which the proposing shareholder believes the proposed nominee meets the qualification guidelines set forth below, including the standards of independence set forth in the company s Corporate Governance Guidelines, and should be nominated as a director of the company.
- Such other information as the proposing shareholder believes will be beneficial in assisting the Corporate Governance Committee to fulfill its responsibilities.

See the caption How do I contact Equitable s corporate secretary? under Questions and answers about the annual meeting.

In evaluating individuals identified as possible director nominees, whether the source of the possible nominee is another director, a member of management, a shareholder or otherwise, the Committee assesses the experience and personal characteristics of the possible nominee against the guidelines identified below. Possible nominees satisfying the guidelines are then further evaluated to identify, in the judgment of the Committee, the best match for the Board. The Committee retains the right to modify the guidelines including the criteria for evaluating the qualifications of potential nominees for election to the Board as set forth therein, from time to time. For the 2007 annual meeting, the company did not receive any shareholder recommendations for possible director nominees.

In identifying director candidates, the Committee utilizes the following guidelines:

# Individual qualifications

- Possesses integrity, competence, insight, creativity and dedication together with the ability to work with colleagues while challenging one another to achieve superior performance
- Has attained prominent position in his or her field of endeavor
- Possesses broad business experience
- Has ability to exercise sound business judgment
- Is able to draw on his or her past experience relative to significant issues facing the company
- Has experience in the company s industry or in another industry or endeavor with practical application to the

company s needs

- Has sufficient time and dedication for preparation as well as participation in Board and Committee deliberations
- Has no conflict of interest
- Meets such standards of independence and financial knowledge as may be required or desirable
- Possesses attributes deemed appropriate given the then current needs of the Board

Composition of the Board as a whole

- A diversity of background, perspective and skills related to the company s business
- A diversity of race, gender and age

# **Contacting the Board**

You may contact the Board of Directors, or any individual director, by writing to the Corporate Governance Committee Chair c/o corporate secretary or by sending an email to corpgovchair@eqt.com. See the caption How do I contact Equitable s corporate secretary? under Questions and answers about the annual meeting.

#### CORPORATE GOVERNANCE

# **Governance Principles**

Equitable maintains a corporate governance page on its website which includes key information about its corporate governance practices, including its Corporate Governance Guidelines, Code of Business Conduct and Ethics and charters for the Audit Committee, the Compensation Committee and the Corporate Governance Committee of the Board of Directors. The corporate governance page can be found at www.eqt.com, by clicking on Investors and then Corporate Governance. Equitable will provide a copy of its Corporate Governance Guidelines, Code of Business Conduct and Ethics and any of the Board Committee charters upon request by a shareholder to the corporate secretary. See the caption How do I contact Equitable s corporate secretary? under Questions and answers about the annual meeting.

Equitable s corporate governance policies and practices are compliant with the corporate governance requirements of the New York Stock Exchange, the Sarbanes-Oxley Act of 2002 and the Securities and Exchange Commission, including:

- The Board of Directors has adopted clear corporate governance policies
- Nine of the eleven members of the Board are independent of Equitable and its management
- The Board's non-management directors meet periodically in executive session, and the Chair of the Corporate Governance Committee has been identified as the presiding director at all such executive sessions
- All members of each of the key Committees of the Board of Directors Audit, Compensation and Corporate Governance are independent of the company and its management
- Each of the key Committees has a charter that reflects legal requirements and good corporate governance
- The Board of Directors and each of the key Committees engage in annual self-evaluations
- The directors of the company are encouraged to participate in educational programs relating to

corporate governance and business-related issues, and the company provides funding for such activities

- Equitable has a Code of Business Conduct and Ethics applicable to all employees and directors of the company
- The Corporate Governance Committee of the Board of Directors reviews the company s governance policies and practices periodically and makes recommendations to the Board

In 2006, Equitable adopted a by-law implementing a majority vote policy. Each director-nominee has submitted to the Board, and in the future each director-nominee must submit, an irrevocable conditional resignation to take effect only if accepted by the Board following a candidate s having received a greater number of votes withheld from his or her election than votes for such election.

### **Director Independence**

In accord with the company s Corporate Governance Guidelines, the majority of directors at any time will be independent. For a director to be considered an independent director, the Board must annually determine that he or she has no material relationship with the company (either directly or as a partner, shareholder or officer of an organization which has such a relationship with the company). To assist it in determining director independence, the Board established guidelines which conform to the independence requirements of the New York Stock Exchange.

Under the company s Corporate Governance Guidelines, the Board will consider all relevant facts and circumstances in making an independence determination. A director will not be independent if:

- Within the last three years the director was employed by the company, or received more than \$100,000 in direct compensation during any 12-month period (other than director and committee fees and deferred compensation for prior service which is not contingent in any way on continued service) from the company
- Within the last three years an immediate family member of the director was employed as an executive officer by the company, or received more than \$100,000 in direct compensation during any 12-month period (other than director and committee fees and deferred compensation for prior service which is not contingent in any way on continued service) from the company
- The director or an immediate family member is a current partner of a firm that is the company s internal or external auditor (in each case company auditor )
- The director is a current employee of a company auditor
- The director has an immediate family member who is a current employee of a company auditor and who participates in the firm s audit, assurance or tax compliance (but not tax planning) practice
- Within the last three years the director or an immediate family member was (but no longer is) a partner or employee of a company auditor and personally worked on the company s audit within that time
- Within the last three years a company executive officer was on the compensation committee of the board of directors of a company which employed the company director as an executive officer, or which employed an immediate family member of the director as an executive officer
- The director is a current employee, or whose immediate family member is a current executive officer, of a company that has made payments to, or received payments from, the company for property or services in an amount which, in any of the last three fiscal years, exceeded the greater of \$1 million or 2% of such other company s consolidated gross revenues

In assessing the independence of a director, the Board considers the materiality of charitable contributions made by the company to any tax-exempt organization for which the director serves as an executive officer. During the past three fiscal years, the company has not made, in any single fiscal year, contributions to any tax-exempt organization for which any director serves as an executive officer that exceeded the greater of \$1 million, or 2% of such tax-exempt organization s consolidated gross revenues.

Based on the independence standards set forth in the company s Corporate Governance Guidelines, the Board of Directors has determined that the following directors have met the above standards and are independent of Equitable and its management: Drs. Domm and Todd, Mses. Bailey and Jeremiah and Messrs. McConomy, Miles, Rohr, Shapira and Whalen. Messrs. Gerber and Porges, each of whom is an executive officer of the company, are the only directors who are not independent.

Each member of the Audit Committee is independent under the rules of the Securities and Exchange Commission, and each member of the Compensation Committee is independent under the requirements of the Internal Revenue Code (the Code ) and the rules of the Securities and Exchange Commission.

In addition to the independence standards set forth in the company s Corporate Governance Guidelines, the company has established unwritten practices for reviewing related person transactions, as described under the caption Certain Relationships and Related Transactions set forth below. As part of its practices for reviewing related person transactions, the Board identified categories of transactions in which the direct or indirect interest of a related person is not material because of the nature of the transactions. Such categories of transactions are described under the caption Certain Relationships and Related Transactions.

The ownership of stock in the company by directors is encouraged and is not in itself a basis for a director to be considered as not independent, provided that it may preclude participation on the Audit Committee of the company if the magnitude of such ownership is sufficient to make the director an affiliated person of the company as described in the Audit Committee Charter. As described in the section entitled Directors Compensation - Equity-Based Compensation, the directors have established stock ownership guidelines for themselves.

# **Certain Relationships and Related Transactions**

In the ordinary course of business, Equitable Resources engages in transactions with companies and organizations for which an Equitable Resources director is an owner or serves as an officer. The company has established unwritten practices for reviewing such transactions to determine whether the related person has a direct or indirect material interest in any such transaction. Such review is performed by the company s Corporate Governance Committee.

The Corporate Governance Committee s practices require executive officers and directors to disclose through, among other things, use of director and officer questionnaires, a wide range of transactions that they or any of their family members have with the company. All identified transactions are reviewed by the Corporate Governance Committee. The standard applied by the Committee is whether the executive officer, director or family member had a direct or indirect material interest in the transaction.

The Board identified the categories of transactions below as to which the direct or indirect interest of a related person is not material because of the nature of the transactions:

- (1) contracts for utility service or gas supply entered into on competitive terms(1);
- (2) transactions with banks or other financial service firms for corporate banking services (including loans) entered into on competitive terms(2); and
- (3) contributions by the company not exceeding \$250,000 to non-profit entities for which a company director is a director or executive officer.

Utilizing these categories, the Board determined that Mr. Rohr, Mr. Shapira and Ms. Jeremiah did not have a direct or indirect material interest in the transactions that were considered by the Board.

- (1) In 2006, PNC Financial Services Group, Inc. where Mr. Rohr is Chairman, President and Chief Executive Officer, Giant Eagle, Inc. where Mr. Shapira is Chairman, Chief Executive Officer and President, and Alcoa, Inc. where Ms. Jeremiah is Executive Vice President, all purchased utility service and gas supply from the company on competitive terms.
- (2) In 2006, PNC Financial Services Group, Inc. where Mr. Rohr is Chairman, President and Chief Executive Officer, furnished corporate banking services (including loans as part of a 16 member syndicated bank group) to the company on competitive terms.

In addition, each director is subject to the company s Code of Business Conduct and Ethics, which requires each director to avoid engaging in any activity or relationship that may interfere, or have the appearance of interfering, with the performance of the director s duties to the company. The Code of Business Conduct and Ethics also requires each director to report and fully disclose the nature of any proposed conduct or transaction that involves, or could involve, a conflict of interest and to obtain approval before any action is undertaken.

Finally, in matters brought before the Board regarding a contract or transaction involving an entity in which one or more of the company s directors or officers have a financial or other interest, the Company follows Section 1728 of the Pennsylvania Business Corporation Law (regarding interested directors or others) and the affected director typically abstains from the decision-making process.

### **Compensation Committee Interlocks and Insider Participation**

During all or part of 2006, Drs. Domm and Todd and Messrs. McConomy and Rohr served as members of the Compensation Committee. None of the members of the Compensation Committee is a current or former officer or employee of the company or had any relationship with the company requiring disclosure. In addition, none of the company s directors is an executive officer of another entity, at which one of the company s executive officers serves as a director.

#### DIRECTORS COMPENSATION

The Corporate Governance Committee of the Board of Directors discharges the Board s responsibilities relating to compensation of directors. Compensation of directors is reviewed by the Corporate Governance Committee annually at its April meeting and is approved by the Board. No compensation is paid to employee directors for their service as directors.

The Corporate Governance Committee has engaged Towers, Perrin, Forster & Crosby, Inc. ( Towers Perrin ), an external human resources consulting firm, to conduct an annual review of the total compensation for outside directors. Specifically, retainer fees, meeting fees, stock-based long-term incentives and insurance were evaluated using, as the competitive benchmark, levels of total compensation paid to directors of 30 energy companies (including the 29 companies constituting the Long Term Incentive Peer Group), 20 general industry companies of comparable revenue and equity capitalization size and 14 companies located in the company s geographic area or of other relevance. Set forth below is the 2006 compensation of the company s non-employee directors.

# **Cash Compensation**

- An annual cash retainer of \$30,000 is paid on a quarterly basis. The level of retainer was increased in 2006 from \$24,000 to be competitive with market peers.
- The cash meeting fee is \$1,500 for each Board and committee meeting attended in person. If a director participates in a meeting by telephone, the meeting fee is \$750. An additional \$500 is paid to each committee chair (\$1,500 for the Audit Committee Chair) for each meeting of his or her committee that the chair attends.

# **Equity-Based Compensation**

- In 2003, the company began granting to each director stock units that vested upon award and that are payable on a deferred basis under the directors—deferred compensation plans. In 2006, a grant of 2,000 deferred stock units was awarded to each non-employee director. The deferred stock units are awarded by the Board annually at the April Board meeting upon the recommendation of the Corporate Governance Committee. Each deferred stock unit is equal in value to one share of company common stock, but does not have voting rights. Dividends are credited quarterly in the form of additional stock units. The value of the stock units will be paid in cash on the earlier of the director—s death or termination of service as a director.
- The non-employee directors are subject to stock ownership guidelines which require them to hold shares (or share equivalents, including deferred stock units) with a value equal to at least two times the annual cash retainer. Under the guidelines, directors have up to two years to acquire a sufficient number of shares (or share equivalents, including deferred stock units) to meet this requirement. All of the company s non-employee directors meet this share ownership requirement.

### **Deferred Compensation**

• The company has a deferred compensation plan for non-employee directors. In addition to the automatic deferral of stock units awarded, non-employee directors may elect to defer up to 100% of their annual retainer and fees into the 2005 Directors Deferred Compensation Plan and receive an investment return on the deferred funds as if the funds were invested in company stock or permitted mutual funds. Prior to the deferral, plan participants must irrevocably elect to receive the deferred funds either in a lump sum or in equal installments. Distributions commence no earlier than 30 days following termination of service as a director. The directors deferred compensation accounts are unsecured obligations of the company. Ms. Jeremiah and Mr. Miles deferred fees under the plan in 2006, and they and other directors have participated in prior years. The pre-existing Directors Deferred Compensation Plan continues to operate for the sole purpose of administering amounts vested under the plan on or prior to December 31, 2004.

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Cash Compensation 28

#### Other

- To further the company s support for charitable giving, all directors are eligible to participate in the Matching Gifts Program of the Equitable Resources Foundation, Inc. (the Equitable Foundation ) on the same terms as company employees. Under this program, the Equitable Foundation will match gifts of at least \$100 made by the director to eligible charities, up to an aggregate total of \$10,000 in any calendar year.
- Non-employee directors who joined the Board prior to May 25, 1999 may designate a civic, charitable or educational organization as beneficiary of a \$500,000 gift funded by a life insurance policy purchased by Equitable Resources. The directors do not receive any financial benefit from this program because the charitable deductions accrue solely to the company.
- The company reimburses directors for their travel and related expenses in connection with attending Board meetings and Board-related activities. The company also provides non-employee directors with \$20,000 of life insurance and \$250,000 of travel accident insurance while traveling on business for the company.

The table below shows the total 2006 compensation of the company s non-employee directors:

Fees Earned or Paid in Cash (\$) (1)	Stock Awards (\$) (2)	Option Awards (\$) (3)	Non-Equity Incentive Plan Compensation (\$) (4)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (5)	All Other Compensation (\$) (6)	Total (\$)
49,500	94,134				3,547	147,181
51,250	122,939				8,449	182,638
50,250	122,939				8,449	181,638
49,500	122,939				8,449	180,888
48,250	122,939				8,449	179,638
45,750	122,939				8,449	177,138
42,750	122,939				8,449	174,138
46,500	108,382				5,972	160,854
65,250	108,382				5,972	179,604
	or Paid in Cash (\$) (1) 49,500 51,250 50,250 49,500 48,250 45,750 42,750 46,500	or Paid in Cash Awards (\$) (\$) (\$) (1) (2)  49,500 94,134  51,250 122,939  50,250 122,939  49,500 122,939  48,250 122,939  45,750 122,939  42,750 122,939  46,500 108,382	or Paid in Stock Option Cash Awards (\$) (\$) (\$) (\$) (1) (2) (3)  49,500 94,134 51,250 122,939 50,250 122,939 49,500 122,939 48,250 122,939 48,250 122,939 45,750 122,939 42,750 122,939 46,500 108,382	or Paid in Cash Awards Awards Compensation (\$) (\$) (\$) (\$) (\$) (\$) (1) (2) (3) (4)  49,500 94,134 51,250 122,939 50,250 122,939 49,500 122,939 48,250 122,939 45,750 122,939 42,750 122,939 46,500 108,382	Fees Earned or Paid in Stock Option Cash Awards (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$)	Fees Earned or Paid in Cash Awards (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$) (\$)

<sup>(1)</sup> Includes cash retainer, meeting fees and committee chair fees, some of which have been deferred at the election of the director.

The company accounts for the deferred stock unit awards as a liability award under Statements of Financial Accounting Standards No. 123R (SFAS No. 123R). This column sets forth the aggregate compensation expense recognized for financial statement reporting purposes in 2006, calculated in accordance with SFAS No. 123R. Compensation includes both the grant date fair value of the 2,000 deferred stock units awarded to each Director in April 2006, and expense recognized upon remeasurement of the fair value of all outstanding deferred stock units, based on the closing price of the Company s stock as of December 31, 2006. The grant date fair value of the 2,000 deferred stock units granted to each director in 2006 was \$70,240. The aggregate number of deferred stock units held at December 31, 2006 was: Ms. Bailey 4,118; Dr. Domm 9,832; Ms. Jeremiah 9,832; Mr. McConomy 9,832; Mr. Miles 9,832; Mr. Rohr 9,832; Mr. Shapira 9,832; Dr. Todd 6,944; Mr. Whalen 6,944. In addition, certain directors have deferred stock units resulting from the curtailment in 1999 of the directors retirement plan or the deferral of fees, as follows: Dr. Domm 9,007; Ms. Jeremiah 6,979; Mr. McConomy 23,611; Mr. Miles 4,490; Mr. Rohr 9,007; Mr.

Shapira 29,209.

- No amounts were expensed in 2006 in connection with stock option awards. The company has not issued stock options to non-employee directors since 2002 and all outstanding options were fully vested at January 1, 2006. The aggregate number of stock options granted in prior years and remaining outstanding at December 31, 2006 was: Mr. McConomy 46,904; Mr. Miles 17,200; Mr. Rohr 30,400; and Mr. Shapira 66,400.
- (4) Non-employee directors do not receive a bonus or non-equity incentive plan compensation.

- The company does not have a pension plan for non-employee directors. Under the 2005 Directors Deferred Compensation Plan and the Directors Deferred Compensation Plan, directors receive an investment return on their deferred funds as if the funds were invested in company stock or permitted mutual funds. Neither deferred compensation plan for directors provides for above-market or preferential earnings on compensation.
- (6) Includes dividends accrued on deferred stock units (excluding deferrals of the cash retainer, committee chair fees and meeting fees) and annual premiums paid for the travel accident, charitable and personal life insurance policies.

### STOCK OWNERSHIP AND PERFORMANCE

# **Significant Shareholders**

The following shareholders reported to the Securities and Exchange Commission that they owned more than 5% of the company s common stock:

Name and Address	Shares Beneficially Owned	Percent of Common Stoc Outstanding	ek
Capital Research and Management Company 333 South Hope Street Los Angeles, CA 90071	8,300,000	(1) 6.9	%
George P. Sakellaris 64 Brunswick Street Quincy, MA 02171	6,457,792	(2) 5.3	%

- Information based on a Securities and Exchange Commission Schedule 13G filed on February 12, 2007, reporting that Capital Research and Management Company has sole voting power over 2,830,000 shares and sole dispositive power over 8,300,000 shares. Capital Research and Management Company disclaims beneficial ownership over all 8,300,000 shares.
- Information based on a Securities and Exchange Commission Schedule 13G filed on February 24, 2006, reporting that George P. Sakellaris has sole voting power over 6,057,792 shares, shared voting power over 320,000 shares, sole dispositive power over 6,057,792 shares and shared dispositive power over 320,000 shares. Mr. Sakellaris also reported beneficial ownership of 80,000 shares held in a trust for the benefit of, among others, his children.

# **Stock Ownership of Directors and Executive Officers**

The following table sets forth the number of shares of Equitable Resources common stock beneficially owned by nominees for director, directors and named executive officers and all directors and executive officers as a group as of January 31, 2007, including shares they had the right to acquire within 60 days after January 31, 2007. The nominees for director, directors and named executive officers have sole investment and voting power unless otherwise noted.

Name	Exercisable Stock Options (1)	Number of Shares Beneficially Owned (2)	Restricted Stock (3)	Deferred Share Equivalent Units (4)	Percent Of Class(5)
Murry S. Gerber	cross operons (1)	_ :=:::::::::::::::::::::::::::::::::::	_ 100m (c)	-1 ment emily (1)	
Chairman, President & CEO	1,075,000	666,053	5) 129,698	0	1.41
David L. Porges		,			
Vice Chairman & ExecutiveVice President,					
Finance & Administration	715,000	190,151	75,883	0	*
Vicky A. Bailey					
Director	0	0	0	4,118	*
Phyllis A. Domm					
Director	0	9,964	0	18,839	*
Barbara S. Jeremiah					
Director	0	2,000	0	16,811	*
Thomas A. McConomy (7)					
Director	46,904	32,296	0	33,443	*
George L. Miles, Jr.					
Director	17,200	4,612	0	14,322	*
James E. Rohr					
Director	30,400	4,706	0	18,839	*
David S. Shapira (8)					
Director	66,400	14,300	0	39,041	*
Lee T. Todd, Jr.					
Director	0	1,200	0	6,944	*
James W. Whalen					
Director	0	0	0	6,944	*
Philip P. Conti					
Vice President & CFO	52,500	41,671	14,512	0	*
Randall L. Crawford					
Vice President	0	30,878	14,777	0	*
Joseph E. O Brien	_			_	
Vice President	0	43,128	19,865	0	*
Johanna G. O Loughlin					
Senior Vice President, General Counsel and	16.510	60.004	10.506		d.
Secretary	46,540	68,894	10,706	0	*
Directors and executive officers as a group	2.252.261	1 102 707	202.052	150 201	2.70
(18 individuals)	2,252,361	1,193,797	293,952	159,301	2.78

<sup>\*</sup> Indicates ownership or aggregate voting percentage of less than 1%.

This column lists the number of shares of Equitable Resources common stock that the officers and directors had a right to acquire within 60 days after January 31, 2007 through exercise of stock options.

<sup>(2)</sup> This column includes shares held of record and shares beneficially owned through a bank, broker or other nominee. It also includes, for executive officers, shares beneficially owned through the Employee Savings Plan and the Employee Stock Purchase Plan.

(3)	Reported in this column is the unvested portion of time-vested restricted stock awards and dividends accrued in
the for	rm of additional restricted shares.
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- (4) This column lists the number of shares, or shares and share units, held in the directors deferred compensation plans.
- This column represents the sum of the individual s (or individuals) shares beneficially owned plus stock options exercisable within 60 days of January 31, 2007 as a percent of the sum of the company s outstanding shares at January 31, 2007 plus all options exercisable within 60 days of January 31, 2007. This calculation excludes all restricted stock and deferred share equivalent units.
- (6) 286,113 shares are held in an investment account that is pledged as security for a temporary construction loan of approximately \$1.4 million.
- (7) Shares beneficially owned include 3,000 shares held jointly with spouse, as to which voting power and investment power are shared.
- (8) Shares beneficially owned include 6,300 shares that are held in a trust of which Mr. Shapira is a co-trustee and in which he has a beneficial interest and voting and investment power.

# Section 16(a) Beneficial Ownership Reporting Compliance

The Securities and Exchange Commission rules require that we disclose late filings of stock ownership reports by directors, executive officers and all persons who beneficially own more than 10% of Equitable Resources—common stock. Due to the complexity of the reporting rules, the company has assumed certain responsibilities for filing compliance and has instituted procedures to assist directors and executive officers with these obligations.

Based solely upon the company s review of copies of filings or written representations from the reporting persons, except as described below, we believe that all reports for the company s executive officers and directors that were required to be filed under Section 16(a) of the Securities Exchange Act of 1934 were filed on a timely basis. Mr. McConomy filed a late Form 4 on May 8, 2006 to report reload options he received in connection with an option exercise on November 4, 2004. Similarly, Mr. Bergonzi filed a late Form 4 on March 24, 2006 to report reload options he received in connection with an option exercise on March 15, 2006. Both late filings resulted because the company did not timely identify that a filing was required in connection with the reload of options.

# **Stock Performance Graph**

The following graph compares the most recent five-year cumulative total return attained by shareholders on Equitable Resources common stock with the cumulative total returns of the S & P 500 index, and a customized peer group of eleven companies listed in footnote 1 below whose principal businesses are natural gas distribution, exploration and production, and transmission. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made on December 31, 2001 in the company s common stock, in the S & P 500 index, and in the peer group. Relative performance is tracked through December 31, 2006.

	2001	2002	2003	2004	2005	2006
EQUITABLE RESOURCES, INC.	100.00	104.90	131.69	191.65	237.77	277.02
SELF-CONSTRUCTED PEER GROUP (1)	100.00	88.54	110.19	137.39	167.99	203.86
S & P 500	100.00	77.90	100.24	111.15	116.61	135.03

The following eleven companies are included in the customized peer group: CMS Energy Corporation, Energen Corporation, Keyspan Corporation, Kinder Morgan, Inc, National Fuel Gas Company, NiSource Inc, OGE Energy Corp., ONEOK, Inc, Peoples Energy Corp., Questar Corporation and Southwestern Energy Company. This is the same peer group used for the company s short-term incentive plans. The company uses other peer groups for other purposes, including its executive performance incentive program under the 1999 Long-Term Incentive Plan.

#### **EXECUTIVE COMPENSATION**

(to be included in Definitive Proxy Statement)

#### REPORT OF THE COMPENSATION COMMITTEE

The Compensation Committee of the Board of Directors is responsible for setting the company s compensation principles that serve to guide the design of compensation plans and programs applicable to the executive officers of Equitable Resources. The Compensation Committee charter establishes our duties and responsibilities, and is reviewed annually by the Committee. A copy of the charter is available on the company s website at www.eqt.com. As set forth in the charter, Compensation Committee members annually review the performance of the executive officers and establish individual compensation levels for each. The Compensation Committee considers the advice of Towers Perrin, independent outside consultants selected by the Compensation Committee, in determining whether the amounts and types of compensation the company pays its executives are appropriate.

The Compensation Committee is composed of three independent, non-employee members of the Board of Directors. The Compensation Committee has reviewed all components of compensation for Mr. Gerber and the other named executive officers of the company. This includes base salary, annual incentive compensation, long-term incentive compensation, perquisites and retirement plans. A review of the potential cost of the named executive officer change-in-control agreements was completed by the Compensation Committee in 2005. Finally, the Compensation Committee periodically reviews the named executive officers total compensation under various termination scenarios, including change of control, termination by the company and resignation by the employee.

Based on our review, the Compensation Committee determined that total compensation of each of the named executive officers was reasonable and not excessive. We have reviewed and discussed the Compensation Discussion and Analysis ( CD&A ) with the management of Equitable Resources. Based on this review and these discussions, we recommended to the Board of Directors that the CD&A be included in the Equitable Resources 2006 Annual Report on Form 10-K and Proxy Statement for 2007.

This report has been furnished by the Compensation Committee of the Board of Directors.

Phyllis A. Domm, Chair James E. Rohr Lee T. Todd, Jr.

#### REPORT OF THE AUDIT COMMITTEE

The primary role of the Audit Committee is to assist the Board of Directors in its oversight of the company s accounting and financial reporting process and to oversee the qualifications, independence and performance of the company s independent registered public accounting firm. The Audit Committee s charter guides our duties and responsibilities. The Audit Committee charter was amended during 2006. A copy of the charter is available on the company s website at www.eqt.com. As set forth in the charter, management is responsible for the internal controls and financial reporting process of Equitable Resources. The independent registered public accounting firm is responsible for expressing opinions on the conformity of Equitable Resources—audited consolidated financial statements with generally accepted accounting principles and on management—s assessment of the effectiveness of the company—s internal control over financial reporting. In addition, the independent registered public accounting firm will express its own opinion on the effectiveness of the company—s internal control over financial reporting. Our responsibility includes monitoring and overseeing these processes.

Our Committee is comprised of four non-employee, independent members of the Board of Directors. No member serves on more than two other public company audit committees. The Board of Directors has determined that James W. Whalen is an audit committee financial expert, as that term is defined by the Securities and Exchange Commission. In addition, the Board has determined that each of the other members of the Audit Committee is financially literate. The members of our Committee are not professionally engaged in the practice of auditing or accounting. The Audit Committee s considerations and discussions referred to below do not assure that the audit of the company s financial statements has been carried out in accordance with generally accepted auditing standards, that the financial statements are presented in accordance with generally accepted accounting principles or that the company s auditors are in fact independent.

In the performance of our oversight function, we have reviewed and discussed the audited financial statements of the company for the fiscal year ended December 31, 2006 and management is assessment of the effectiveness of the company is internal control over financial reporting, with the management of Equitable Resources. We have discussed with Ernst & Young LLP, the company is independent registered public accounting firm, the matters required to be discussed by Statement on Auditing Standards No. 61, as amended (Communication with Audit Committees) and such other matters as we have deemed to be appropriate. We also have received the written disclosures and the letter from Ernst & Young LLP required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees), and we have discussed the independence of Ernst & Young LLP with that firm. We also reviewed the amount of fees paid to Ernst & Young LLP for both audit and non-audit services. In doing so, we considered whether the provision of non-audit services to the company was compatible with maintaining their independence.

Based on the reports and discussions above, we recommended to the Board of Directors that the financial statements be included in the Equitable Resources 2006 Annual Report on Form 10-K.

This report has been furnished by the Audit Committee of the Board of Directors.

James W. Whalen, Chair Vicky A. Bailey Barbara S. Jeremiah Thomas A. McConomy

#### ITEM NO. 2 RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# (Item No. 2 on the proxy card)

The Audit Committee has reappointed Ernst & Young LLP as the company s independent registered public accounting firm (an independent accounting firm ) to examine the consolidated financial statements of the company and its subsidiaries for the calendar year 2007. Ernst & Young LLP, and its predecessor, have acted as an independent accounting firm for the company since 1950. Although shareholder approval is not required for the appointment of an independent accounting firm, the Audit Committee believes the shareholders should participate as a matter of good corporate practice. If the shareholders fail to ratify the selection, it will be considered as a direction to the Board to consider the appointment of another independent accounting firm for the following year. Even if the selection is ratified, the Audit Committee in its discretion may select a different independent registered public accounting firm at any time during the year if it determines that such a change would be in the best interests of the company and its shareholders.

Representatives of Ernst & Young LLP are expected to be present at the annual meeting to respond to appropriate questions and to make a statement if they desire to do so.

The following chart details the fees paid to Ernst & Young LLP during 2006 and 2005:

	2006		2005	
Audit Fees	\$	1,364,425	\$	1,518,314
Audit-Related Fees(1)	\$	88,648	\$	167,823
Tax Fees(2)	\$	0	\$	32,679
All Other Fees	\$	0	\$	0
Total	\$	1,453,073	\$	1,718,816

(1) Includes fees for audits of employee benefit plans and subsidiary attest engagements.

#### (2) Includes fees for annual tax compliance and tax planning

The Audit Committee has adopted a Policy Relating to Services of Independent Auditors under which the company s independent accounting firm is not allowed to perform any service which may have the effect of jeopardizing the independent accounting firm s independence. Without limiting the foregoing, the independent accounting firm may not be retained to perform the following:

- Bookkeeping or other services related to the accounting records or financial statements
- Financial information systems design and implementation
- · Appraisal or valuation services, fairness opinions or contribution-in-kind reports
- Actuarial services
- Internal audit outsourcing services
- Management functions
- Human resources functions
- Broker-dealer, investment adviser or investment banking services
- Legal services
- Expert services unrelated to the audit
- Prohibited tax services

All audit and permitted non-audit services must be pre-approved by the Audit Committee. The Audit Committee has delegated specific pre-approval authority with respect to permitted non-audit services to the Chairman of the Audit Committee but only where pre-approval is required to be acted upon prior to the next Audit Committee meeting and where the aggregate permitted non-audit services fees will be less than \$75,000. The Audit Committee encourages management to seek pre-approval from the Audit Committee at its regularly scheduled meetings.

In 2006, 100% of the professional fees reported as audit-related fees, tax fees and all other fees were pre-approved pursuant to the above policy.

The Board of Directors recommends a vote FOR ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm for 2007.

# ITEM NO. 3 CLARIFYING AMENDMENTS TO THE COMPANY S ARTICLES OF INCORPORATION

#### (Item No. 3 on the proxy card)

The Board of Directors proposes to amend the company s articles of incorporation by revising sections 2.3 (relating to amendments to the company s by-laws) and 2.4 (relating to amendments to the company s articles of incorporation) to clarify the provisions and make it easier for shareholders to approve amendments which have received the requisite Board of Directors approval. The Board of Directors also proposes to delete the designation establishing the series one preferred stock.

The company desires to clarify sections 2.3 and 2.4 as to the level of shareholder approval required for amendments to the by-laws and articles that have been approved by two-thirds of the Board of Directors. The current language could be read as requiring the approval of a majority of the *voting power outstanding*. The company believes that the proper reading of the current language is that the approval of a majority of the *votes present at a shareholder meeting* at which the amendment is voted upon is required. By amending the language of section 2.3 to clarify that approval requires the vote specified by law for valid shareholder action, the amendment has the effect under current law of requiring the approval of a majority of the *votes cast* at a shareholder meeting.

By amending the language of section 2.4 to clarify that approval requires such shareholder approval as may be specified by law, the proposed amendment has the effect of incorporating statutory requirements regarding when a shareholder vote is required and of requiring, under current law, the approval of a majority of *votes cast* at a shareholder meeting where the matter is required to be put to a vote of the shareholders.

Under the proposed language, shareholder approval is made easier. Shares which are not voted, either by failure to attend a meeting in person or by proxy, abstention or broker non-vote, will have no effect on the outcome. The proposed language will also ensure that vote requirements will be adjusted to reflect changes that might occur in Pennsylvania law.

The company also desires to delete the designation establishing the series one preferred stock from the company s articles of incorporation as no longer operative due to the expiration of the company s shareholder rights plan in April 2006.

The exact text of the proposed amendments is set forth in Appendix A to this proxy statement.

#### Vote required

Under the proposal submitted to shareholders, notwithstanding any lower vote requirement that may apply under the company s articles of incorporation, the company will not amend the articles as described above unless this proposal is approved by a majority of the voting power outstanding. As a result, abstentions, broker non-votes and non-voting shares will effectively be votes against this proposal.

The Board of Directors recommends a vote FOR this proposal.

#### ITEM NO. 4 SHAREHOLDER PROPOSAL ON PAY-FOR-SUPERIOR-PERFORMANCE

#### (Item No. 4 on the proxy card)

The following shareholder proposal has been submitted to the company for action at the meeting by the Sheet Metal Workers National Pension Fund of Alexandria, Virginia, a holder of 13,050 shares of company stock. The affirmative vote of a majority of the shares voted at the meeting is required for approval of the shareholder proposal. The text of the proposal follows:

#### Pay-for-Superior-Performance Proposal

**Resolved:** That the shareholders of Equitable Resources, Inc. (company) request that the Board of Director's Executive Compensation Committee establish a pay-for-superior-performance standard in the company sexecutive compensation plan for senior executives (Plan), by incorporating the following principles into the Plan:

- 1. The annual incentive or bonus component of the Plan should utilize defined financial performance criteria that can be benchmarked against a disclosed peer group of companies, and provide that an annual bonus is awarded only when the company s performance exceeds its peers median or mean performance on the selected financial criteria;
- 2. The long-term compensation component of the Plan should utilize defined financial and/or stock price performance criteria that can be benchmarked against a disclosed peer group of companies. Options, restricted shares, or other equity or non-equity compensation used in the Plan should be structured so that compensation is received only when the company s performance exceeds its peers [sic] median or mean performance on the selected financial and stock price performance criteria; and
- 3. Plan disclosure should be sufficient to allow shareholders to determine and monitor the pay and performance correlation established in the Plan.

**Supporting Statement:** We feel it is imperative that compensation plans for senior executives be designed and implemented to promote long-term corporate value. A critical design feature of a well-conceived executive compensation plan is a close correlation between the level of pay and the level of corporate performance relative to industry peers. We believe the failure to tie executive compensation to superior corporate performance; that is, performance exceeding peer group performance, has fueled the escalation of executive compensation and detracted from the goal of enhancing long-term corporate value.

We believe that common compensation practices have contributed to excessive executive compensation. Compensation committees typically target senior executive total compensation at the median level of a selected peer group, then they design any annual and long-term incentive plan performance criteria and benchmarks to deliver a significant portion of the total compensation target regardless of the company s performance relative to its peers. High total compensation targets combined with less than rigorous performance benchmarks yield a pattern of superior-pay-for-average-performance. The problem is exacerbated when companies include annual bonus payments among earnings used to calculate supplemental executive retirement plan (SERP) benefit levels, guaranteeing excessive levels of lifetime income through inflated pension payments.

We believe the company s Plan fails to promote the pay-for-superior-performance principle. Our Proposal offers a straightforward solution: The Compensation Committee should establish and disclose financial and stock price

performance criteria and set peer group-related performance benchmarks that permit awards or payouts in its annual and long-term incentive compensation plans only when the company s performance exceeds the median of its peer group. A senior executive compensation plan based on sound pay-for-superior-performance principles will help moderate excessive executive compensation and create competitive compensation incentives that will focus senior executives on building sustainable long-term corporate value.

#### MANAGEMENT S STATEMENT IN OPPOSITION TO SHAREHOLDER PROPOSAL

#### The Board of Directors recommends a vote AGAINST the adoption of this proposal.

The Board of Directors has carefully considered the proposal submitted by the Sheet Metal Workers Pension Fund. The Board strongly believes that performance-based compensation is an essential component of executive compensation. This conviction is reflected in the company s compensation program described under Compensation Discussion and Analysis on pages through of this proxy statement. However, the Board believes that adopting the proponent s rigid policy of fixing annual incentive and long-term equity compensation mechanically from a single industry peer group performance measure, would unwisely restrict the Compensation Committee s discretion by substituting formula for judgment, and would not be in the best interests of the company and its shareholders. The company s current approach, in allowing the application of judgment and reflection to best link performance with compensation, is a better way.

Full authority with respect to the design and administration of the company s executive compensation program has been delegated to the company s Compensation Committee, which is comprised entirely of independent directors. The Compensation Committee devotes substantial time and attention to executive compensation matters, including periodic reviews with independent third party consultants, to align compensation with shareholder interests and to further corporate objectives and strategy. The Board believes that the record of the Compensation Committee in awarding fair compensation to senior executives based on superior performance is strong and self-evident.

Since Mr. Gerber became President and Chief Executive Officer on June 1, 1998, the company s total shareholder return through December 31, 2006 was 628.8%, while the S&P 500 Index returned only 48.7% over the same period.

The company s total shareholder return over the last five years (177%) has far exceeded the total shareholder return of the S&P 500 Index (35%) and the company s Long Term Incentive Peer Group (133%). During this same five year time period:

- the market capitalization of the company has more than doubled,
- the company has returned in excess of \$670 million to the shareholders through dividends and share repurchases,
- seventy-five percent or more of Mr. Gerber s annual total direct compensation has been at risk to performance-based compensation, and
- the annual total direct compensation of other executive officers at risk to performance-based compensation generally exceeded 65%.

The Board believes the proposal s inflexible formulaic approach toward compensation would deprive the Compensation Committee of the ability to design compensation to drive desired behaviors and outcomes and to balance short-term objectives with actions that will increase shareholder value in the long run (but may have a short-term negative effect). Because a substantial amount of the company s executive compensation is performance-based, salary alone does not provide competitive total compensation. A plan which by operation of a preordained mathematical formula would absolutely preclude paying even one dollar of incentive compensation to anyone for a year where the company does not exceed median peer group performance on a single performance measure is too blunt a tool to drive desired executive behavior and would poorly serve the goal of motivating and retaining executives.

One of the principal components of the company s pay-for-performance compensation program is the 2005 EPIP under the company s 1999 Long Term Incentive Plan. The 2005 EPIP directly aligns the interests of the company s executives

with those of the company s shareholders by providing incentives for future performance based upon relative total shareholder return compared to an established peer group over a four year period, subject to a return on total capital governor to ensure that the company actually makes a return in excess of its cost of capital (ROTC). The 2005 EPIP awards not only align the interests of the company s executives with those of the company s shareholders, but also encourage the employee s long-term commitment to the success of the company.

In addition, the annual incentive program is based, in part, on relative performance (earnings per share (EPS) growth rate and ROTC compared to peers) and in part on internal metrics (year-over-year EPS growth and value driver performance); the selection and weighting of each component is determined by the Compensation Committee annually when the plan is approved. In addition, the Compensation Committee reviews the achievement of pre-established individual and business unit value drivers and other corporate performance objectives established for the CEO and each executive officer.

The proposal would require half of the companies in an industry group to pay no incentive compensation in any year where their performance is below the median. The Board believes that this deprives the Compensation Committee of the ability to design compensation to encourage the executives to continue to take actions that will increase shareholder value in the long run (but may have a short-term negative effect). Because a substantial amount of the company s executive compensation is performance-based, incentive compensation, together with base salary, provides competitive total compensation. Put differently, the Compensation Committee believes that paying no incentive compensation (as opposed to lesser, below-median compensation) for years where the company does not exceed median peer group performance would not drive desired executive behavior and risks motivation and retention of executives.

The Board believes that the current compensation program is appropriately designed to attract and retain talented executives in today s highly competitive market. The Board believes strongly that the Compensation Committee should retain the flexibility to make compensation awards based on a review of all relevant information, without the constraint of rigid, pre-determined mathematical formulae dictated by a plan that would reward executives merely on the basis of the performance of the stock market, our industry peer group, or the company overall in relation to such a group, as the proponent advocates. Moreover, the Board believes that limiting the Compensation Committee s flexibility in awarding compensation to executives based on a variety of individual, business unit and corporate goals, as well as both objective and subjective performance standards, could place the company at a competitive disadvantage in recruiting and retaining executives relative to other publicly traded companies in our industry.

In conclusion, the Board believes that the objective articulated in this proposal, to align executive pay with shareholder returns, is already being addressed through the engaged oversight and disciplined discretion of the Compensation Committee, based on our executive compensation philosophy as articulated in Compensation Discussion and Analysis.

#### **Vote Required**

The affirmative vote of a majority of the votes cast at the annual meeting is required for adoption of this resolution. Neither broker non-votes nor abstentions shall be included in determining the number of shares present and entitled to vote on the proposal; accordingly neither will have any effect on the outcome.

For these reasons, the Board of Directors recommends a vote AGAINST this proposal.

#### ADDITIONAL INFORMATION

#### **Other Matters**

No matters other than those listed in the notice of meeting accompanying this proxy statement are expected to be presented to shareholders for action at the annual meeting. However, should other matters properly come before the meeting, the persons named as proxies will vote in a manner as they may, in their discretion, determine.

#### **Annual Report and Form 10-K**

The annual report of the company to shareholders and Form 10-K for the year ended December 31, 2006 are enclosed with this proxy statement.

The Report of the Audit Committee on page , the Report of the Compensation Committee on page , and the Stock Performance Graph on page are not soliciting material, are not deemed to be filed with the Securities and Exchange Commission and are not to be incorporated by reference in any filing of the company under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.

# Appendix A Clarifying Amendments to the Company s Articles of Incorporation (Proposed new text is underlined, and text proposed to be deleted is in brackets.)

- 2.3 Amendments to By-Laws. The Board of Directors may make, amend and repeal the By-Laws with respect to those matters which are not, by statute, reserved exclusively to the shareholders, subject always to the power of the shareholders to change such action as provided herein. No By-Law may be made, amended or repealed by the shareholders unless such action is approved by the affirmative vote of the holders of not less than 80% of the voting power of the then outstanding shares of capital stock of the Company entitled to vote in an annual election of directors, voting together as a single class, unless such action has been previously approved by a two-thirds vote of the whole Board of Directors, in which event (unless otherwise expressly provided in the Articles or the By-Laws) the vote specified by applicable law for valid shareholder action [affirmative vote of not less than a majority of the votes which all shareholders are entitled to cast thereon] shall be required.
- **2.4** Amendments to Articles. Subject to the voting rights given to any particular series of the Preferred Stock by the Board of Directors pursuant to Subdivision 1.1 of Division A hereof, and except as may be specifically provided to the contrary in any other provision in the Articles with respect to amendment or repeal of such provision, the affirmative vote of the holders of not less than 80% of the voting power of the then outstanding shares of capital stock of the Company entitled to vote in an annual election of directors, voting together as a single class, shall be required to amend the Articles of the Company or repeal any provision thereof, unless such action has been previously approved by a two-thirds vote of the whole Board of Directors, in which event (unless otherwise expressly provided in the Articles) such shareholder approval as may be specified by law [the affirmative vote of not less than a majority of the votes which all shareholders are entitled to cast thereon] shall be required.

# [RESOLUTION ADOPTED BY THE BOARD OF DIRECTORS OF EQUITABLE RESOURCES, INC. ON MARCH 21, 1996 ESTABLISHING THE SERIES ONE PREFERRED STOCK

RESOLVED, That pursuant to the authority conferred upon the Board of Directors by Article Fifth, Division A, section 1.1 of the Restated Articles of Incorporation of the Company, as amended, there is hereby established a series of the Preferred Stock of the Company to consist initially of 500,000 shares with the designation and relative rights and preferences thereof to be as follows:

<u>Designation</u>. The shares of such series shall be designated as Series One Preferred Stock. Shares of this series shall be issued pursuant to the exercise of rights to purchase Series One Preferred Stock distributed to the holders of Common Stock, without par value, of the Company (the Common Stock).

<u>Dividends and Distributions</u>. Subject to the rights and preferences of the holders of any shares of any series of Preferred Stock ranking senior as to dividends to this Series One Preferred Stock, as such may be established by the Board of Directors, the holders of shares of Series One Preferred Stock, in preference to the holders of Common Stock and shares of stock ranking junior as to dividends to the Series One Preferred Stock, shall be entitled to receive, when and if declared by the Board of Directors out of funds legally available for the purpose, quarterly dividends payable in cash on the 15th day of March, June, September and December in each year (each such date being referred to herein as a Quarterly

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Dividend Payment Date ), commencing on the first Quarterly Dividend Payment Date after the first issuance of a share or fraction of a share of Series One Preferred Stock, in an amount per share (rounded to the nearest cent) equal to the greater of (a) \$29.50 or (b) subject to the provision for adjustment hereinafter set forth, 100 times the aggregate per share amount of all cash dividends plus 100 times the aggregate per share amount (payable in kind) of all non-cash dividends or other distributions, other than a dividend payable in shares of Common Stock, or a subdivision of the outstanding shares of Common Stock (by reclassification or otherwise), paid on the Common Stock at any time during the quarter year immediately preceding the quarter year ending on the day immediately preceding such Quarterly Dividend Payment Date. In the event the Company shall at any time after April 1, 1996 (the Rights Distribution Date ) during any quarter year immediately preceding the quarter year ending on the day immediately preceding a Quarterly Dividend Payment Date (i) declare any dividend on Common Stock payable in shares of Common Stock, or (ii) subdivide the outstanding Common Stock or combine the outstanding Common Stock into a greater or lesser number of shares of Common Stock, then in each such case the amounts to which holders of shares of Series One Preferred Stock were entitled immediately prior to such event under clause (b) of the preceding sentence shall be adjusted by multiplying each such amount by a fraction, the numerator of which is the number of shares of Common Stock that were outstanding immediately after such event and the denominator of which is the number of shares of Common Stock that were outstanding immediately prior to such event.

Dividends shall begin to accrue and be cumulative on outstanding shares of Series One Preferred Stock from the Quarterly Dividend Payment Date next preceding the date of issue of such shares of Series One Preferred Stock, unless the date of issue is a Quarterly Dividend Payment Date or is a date after the record date for the determination of holders of shares of Series One Preferred Stock entitled to receive a quarterly dividend and before such Quarterly Dividend Payment Date, in either of which events such dividends shall begin to accrue and be cumulative from such Quarterly Dividend Payment Date. Accrued but unpaid dividends shall not bear interest. Dividends paid on the shares of Series One Preferred Stock in an amount less than the total amount of such dividends at the time accrued and payable on such shares shall be allocated pro rata on a share-by-share basis among all such shares at the time outstanding. The Board of Directors may fix a record date for the determination of holders of shares of Series One Preferred Stock entitled to receive payment of a dividend or distribution declared thereon, which record date shall be no more than 30 days prior to the date fixed for the payment thereof.

<u>Voting Rights</u>. Except as otherwise provided by law, holders of shares of Series One Preferred Stock shall have no voting rights.

Certain Restrictions. Whenever quarterly dividends or other dividends or distributions payable on the Series One Preferred Stock are in arrears, thereafter and until all accrued and unpaid dividends and distributions, whether or not declared, on shares of Series One Preferred Stock outstanding shall have been paid in full, the Company shall not: (i) declare or pay dividends on, make any distributions on, or redeem or purchase or otherwise acquire for consideration any shares of stock ranking junior (either as to dividends or as to assets) to the Series One Preferred Stock; (ii) declare or pay dividends on or make any other distributions on any shares of stock ranking on a parity (either as to dividends or as to assets) with the Series One Preferred Stock, except dividends paid ratably on the Series One Preferred Stock and all such parity stock on which dividends are payable or in arrears in proportion to the total amounts to which the holders of all such shares are then entitled; (iii) redeem or purchase or otherwise acquire for consideration shares of any stock ranking junior (either as to dividends or as to assets) to the Series One Preferred Stock, provided that the Company may at any time redeem, purchase or otherwise acquire shares of any such junior stock in exchange for shares of any stock of the Company ranking junior (either as to dividends or as to assets) to the Series One Preferred Stock; or (iv) purchase or otherwise acquire for consideration any shares of Series One Preferred Stock, or any shares of stock ranking on a parity (either as to dividends or upon liquidation, dissolution or winding up) with the Series One Preferred Stock, except in accordance with a purchase offer made in writing or by publication (as determined by the Board of Directors) to all holders of such shares upon such terms as the Board of Directors, after consideration of the respective annual dividend rates and other relative rights and preferences of the respective series and classes, shall determine in good faith will result in fair and equitable treatment among the respective series or classes. The Company shall not permit any subsidiary of the Company to purchase or otherwise acquire for consideration any shares of stock of the Company unless the Company could, under this paragraph, purchase or otherwise acquire such shares at such time and in such manner.

Reacquired Shares. Any shares of Series One Preferred Stock purchased or otherwise acquired by the Company in any

manner whatsoever shall be retired and canceled promptly after the acquisition thereof. All such shares shall upon their cancellation become authorized but unissued shares of Preferred Stock and may be reissued as part of a new series of Preferred Stock to be created by resolution or resolutions of the Board of Directors, subject to the conditions and restrictions on issuance set forth herein.

Liquidation, Dissolution or Winding Up. Subject to the rights and preferences of the holders of any shares of any series of Preferred Stock ranking senior as to assets to this Series One Preferred Stock, as such may be established by the Board of Directors, upon any involuntary or voluntary liquidation, dissolution or winding up of the Company, no distribution shall be made to the holders of shares of stock ranking junior (either as to dividends or as to assets) to the Series One Preferred Stock unless, prior thereto, the holders of shares of Series One Preferred Stock shall have received an amount per share equal to the Per Share Series One Liquidation Preference. The Per Share Series One Liquidation Preference shall be equal to the sum of (x) \$100.00 plus an amount equal to accrued and unpaid dividends and distributions thereon, whether or not declared, to the date of such payment, plus (y) the Participation Preference. The Participation Preference is an amount per each share of Series One Preferred Stock outstanding equal to the product of (A) the Excess Distribution Amount, as hereinafter defined, times (B) a fraction whose numerator is 100 and whose denominator is the sum of (i) the product of 100 times the number of outstanding shares of Series One Preferred Stock, plus (ii) the product of 100 times a fraction whose numerator is the number of outstanding shares of Common Stock and whose denominator is the Adjustment Number; provided, however, if the foregoing computation results in a negative number, then the Participation Preference shall be 0. Following the payment of the full amount of the Series One Liquidation Preference, holders of shares of Common Stock shall receive the remaining assets to be distributed.

The Excess Distribution Amount is an amount equal to the amount available for distribution to shareholders of the Company after payment of all debts and liabilities less the sum of (i) the liquidation preferences in respect of all shares of preferred stock of the Company other than the Series One Preferred Stock, (ii) the product of 100 times the number of outstanding shares of Series One Preferred Stock, and (iii) the product of the number of outstanding shares of Common Stock times a fraction whose numerator is 100 and whose denominator is the Adjustment Number.

The Adjustment Number shall initially be 100 and shall be subject to adjustment as provided below. In the event the Company shall at any time after the Rights Distribution Date (i) declare any dividend on Common Stock payable in shares of Common Stock, (ii) subdivide the outstanding Common Stock, or (iii) combine the outstanding Common Stock into a smaller number of shares, then in each such case the Adjustment Number in effect immediately prior to such event shall be adjusted by multiplying such Adjustment Number by a fraction, the numerator of which is the number of shares of Common Stock outstanding immediately after such event and the denominator of which is the number of shares of Common Stock that were outstanding immediately prior to such event.

Consolidation, Merger, etc. In case the Company shall enter into any consolidation, merger, combination or other transaction in which the shares of Common Stock are exchanged for or changed into other stock or securities, cash and/or any other property, then in any such case the shares of Series One Preferred Stock shall at the same time be similarly exchanged or changed in an amount per share (subject to the provision for adjustment hereinafter set forth) equal to 100 times the aggregate amount of stock, securities, cash and/or any other property (payable in kind), as the case may be, into which or for which each share of Common Stock is changed or exchanged. In the event the Company shall at any time (i) declare any dividend on Common Stock payable in shares of Common Stock, or (ii) subdivide the outstanding Common Stock or combine the outstanding Common Stock into a greater or lesser number of shares of Common Stock, then in each such case the amount set forth in the preceding sentence with respect to the exchange or change of shares of Series One Preferred Stock shall be adjusted by multiplying such amount by a fraction, the numerator of which is the number of shares of Common Stock outstanding immediately after such event and the denominator of which is the number of shares of Common Stock that were outstanding immediately prior to such event.

Redemption. The outstanding shares of Series One Preferred Stock may be redeemed at the option of the Board of Directors as a whole, but not in part, at any time or from time to time, at a cash price per share equal to (i) the product of the Adjustment Number times the Average Market Value, as such term is hereinafter defined, of the Common Stock, plus (ii) all dividends which on the redemption date have accrued on the shares to be redeemed and have not

been paid or declared and a sum sufficient for the payment thereof set apart, without interest; provided, however, that if and whenever				
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any quarter-yearly dividend shall have accrued on the Series One Preferred Stock which has not been paid or declared and a sum sufficient for the payment thereof set apart, the Company may not purchase or otherwise acquire any shares of Series One Preferred Stock unless all shares of such stock at the time outstanding are so purchased or otherwise acquired. The Average Market Value is the average of the closing sale prices of the Common Stock during the 30-day period immediately preceding the date before the redemption date on the Composite Tape for New York Stock Exchange-Listed Stocks, or, if such stock is not quoted on the Composite Tape, on the New York Stock Exchange, or, if such stock is not listed on such Exchange, on the principal United States securities exchange registered under the Securities Exchange Act of 1934, as amended, on which such stock is listed, or, if such stock is not listed on any such exchange, the average of the closing bid quotations with respect to a share of Common Stock during such 30-day period on the National Association of Securities Dealers, Inc. Automated Quotations System or any system then in use, or, if no such quotations are available, the fair market value of the Common Stock as determined by the Board of Directors in good faith.

<u>Fractional Shares</u>. Series One Preferred Stock may be issued in fractions of a share which shall entitle the holder, in proportion to such holder s fractional shares, to exercise voting rights, if applicable, receive dividends, participate in distributions and to have the benefit of all other rights of holders of Series One Preferred Stock.]

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