

DOT HILL SYSTEMS CORP  
Form 8-K  
April 12, 2005

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**Form 8-K**

**Current Report Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): April 5, 2005**

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**Dot Hill Systems Corp.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation)

**1-13317**  
(Commission File Number)

**13-3460176**  
(I.R.S. Employer  
Identification No.)

**6305 El Camino Real, Carlsbad, California**  
(Address of principal executive offices)

**92009**  
(Zip Code)

Registrant's telephone number, including area code: **(760) 931-5500**

**Not Applicable.**  
(Former name or former address, if changed since last report.)

## Edgar Filing: DOT HILL SYSTEMS CORP - Form 8-K

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 1.01      Entry into a Material Definitive Agreement.**

On April 5, 2005, we amended our Manufacturing Agreement, dated May 20, 2002, with Solectron Corporation. The amendment provides for a change to the payment terms between Solectron and us. The actual payment due date for a given validly submitted invoice is based on the delivery date of the product in relationship to an established reconciliation date. Under the new terms, the due date for a given payment can range from one day to approximately ninety days. We expect that the average payment term between Solectron and us will closely resemble the payment terms we have established with our largest customers.

In order to facilitate fulfillment of our supply plan in a balanced and consistent manner during the course of each calendar quarter, we have agreed to fund the purchase of raw material components to cover the difference between the aggregate manufacturing cost of the then current quarter's established amount of finished goods manufactured by Solectron based on our supply plan for such then current quarter, and the aggregate manufacturing cost of the actual finished goods that we have purchased from Solectron. The impact of this contractual provision is expected to result in cash payments to Solectron during the first and second month of our calendar quarter with such amounts paid back to us prior to the end of the third month of our calendar quarter.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**DOT HILL SYSTEMS CORP.**

By: /s/ Preston Romm  
Preston Romm  
*Chief Financial Officer, Vice President,  
Finance, Secretary and Treasurer*

Date: April 12, 2005