

TESSCO TECHNOLOGIES INC  
Form DEFA14A  
July 12, 2004

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**TESSCO Technologies Incorporated**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.  
(1) Title of each class of securities to which transaction applies:

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- (2) Aggregate number of securities to which transaction applies:

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- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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- (4) Proposed maximum aggregate value of transaction:

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(5) Total fee paid:

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o Fee paid previously with preliminary materials.

o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:

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TESSCO Technologies Incorporated  
11126 McCormick Road  
Hunt Valley, Maryland 21031

July 12, 2004

By Email

Institutional Shareholder Services  
2099 Gaither Road, Suite 501  
Rockville, Maryland 20850-4045  
ATTENTION: Anthony Davidson

Re: TESSCO Technologies Incorporated.

Dear Mr. Davidson:

In connection with the 2004 Annual Meeting of Stockholders of TESSCO Technologies Incorporated (the "Company"), scheduled to occur on July 22, 2004 (the "Annual Meeting"), the Board of Directors of the Company intends to submit to the stockholders for approval, as Proposal No. 2, the readoption of the 1994 TESSCO Technologies Incorporated Stock and Incentive Plan (the "Plan") and the extension of the date through which awards may be granted thereunder to July 22, 2009.

Institutional Shareholder Services, in its Proxy Analysis of matters to be voted upon at the Annual Meeting has recommended a vote against Proposal No. 2 and readoption of the Plan. You have advised that the reason for this recommendation is because the Plan contains, in Section 7(a)(i)(B) thereof, the following language: "In the discretion of the Committee, the Company may agree to repurchase Options for cash."

This letter is to confirm that the Plan will be amended at the next meeting of the TESSCO Board of Directors to remove the quoted language in the previous paragraph. For your convenience, a copy of Section 7(a)(i)(B) of the Plan, marked to reflect this change is attached hereto as Annex A.

In connection with these undertakings, please accept my request that ISS amend its Proxy Analysis to recommend approval by stockholders of Proposal No. 2 and readoption of the Plan and extension of the date through which awards may be issued.

Please do not hesitate to contact Robert C. Singer, our Senior Vice President and Chief Financial Officer, in the event that you have any questions or comments.

Sincerely,

/s/ Robert B. Barnhill, Jr.

Robert B. Barnhill, Jr.  
Chairman of the Board, President  
and  
Chief Executive Officer

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ANNEX A

SECTION 7 (a) (i)(B):

The grant of Options hereunder shall be subject to guidelines adopted by the Committee with respect to the timing and size of such Options. In addition, the Committee may in its discretion provide that an Option may not be exercised in whole or in part for any period or periods specified by the Committee. The right of a participant to exercise an Option shall be cancelled if and to the extent that Shares covered by such Option are used to calculate amounts received upon exercise of a related Stock Appreciation Right. ~~In the discretion of the Committee, the Company may agree to repurchase Options for cash.~~

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[ANNEX A](#)