

Edgar Filing: AMANDA CO INC - Form 10KSB

AMANDA CO INC
Form 10KSB
January 14, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-KSB

(Mark One)

ANNUAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended September 30, 2001

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-14072

PEN INTERCONNECT, INC.

(Exact name of small business issuer as specified in its charter)

UTAH 87-0430260
(State or other jurisdiction of (I.R.S. Employer Identification No)
incorporation or organization)

13765 Alton Parkway, Irvine CA. 92618
(Address of Principal Executive Offices) (Zip Code)

(949) 859-6279
(Issuer's telephone number)

Securities registered under Section 12(b) of the Exchange Act:
Common Stock, par value \$0.01 per share
Common Stock Warrants

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No
--- ---

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. check

State issuer's revenues for its most recent fiscal year. Discontinued operations. The Company disposed of all its' operations and had no revenue for the year.

As of December 14, 2001, there were 311,282,242 shares of the Issuer's common stock, par value \$0.01, issued and outstanding. The aggregate market value of the Issuer's voting stock held by non-affiliates of the Issuer was approximately \$1,447,230 at the closing quotation for the Issuer's common stock of \$0.014 December 14, 2001.

Edgar Filing: AMANDA CO INC - Form 10KSB

DOCUMENTS INCORPORATED BY REFERENCE See Item 13 -
Exhibits and reports on form 8-K

-1-

FORM 10-KSB

PEN INTERCONNECT, INC.

Table of Contents

	Page
PART I	
1. Description of Business	3
2. Description of Property	5
3. Legal Proceedings	5
4. Submission of Matters to a Vote of Security Holders	5
PART II	
5. Market for Common Equity and Related Stockholder Matters	6
6. Management's Discussion and Analysis or Plan of Operation	7
7. Financial Statements	9
PART III	
9. Directors, Executive Officers, Promoters and Control Persons; Compliance With Section 16(a) of the Exchange Act	9
10. Executive Compensation	11
11. Security Ownership of Certain Beneficial Owners and Management	12
12. Certain Relationships and Related Transactions	12
13. Exhibits and Reports on Form 8-K	12
Signatures	14

-2-

PART I

ITEM 1. DESCRIPTION OF BUSINESS

FORWARD-LOOKING STATEMENTS. This annual report contains certain forward-looking

Edgar Filing: AMANDA CO INC - Form 10KSB

statements within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended, that involve risks and uncertainties. In addition, the Company may from time to time make oral forward-looking statements. Actual results are uncertain and may be impacted by many factors. In particular, certain risks and uncertainties that may impact the accuracy of the forward-looking statements with respect to revenues, expenses and operating results include without limitation; cycles of customer orders, general economic and competitive conditions and changing consumer trends, technological advances and the number and timing of new product introductions, shipments of products and components from foreign suppliers, and changes in the mix of products ordered by customers. As a result, the actual results may differ materially from those projected in the forward-looking statements.

Because of these and other factors that may affect the Company's operating results, past financial performance should not be considered an indicator of future performance, and investors should not use historical trends to anticipate results or trends in future periods.

(A) BUSINESS DEVELOPMENT

General

Pen is at present a fully reporting public shell company. The company in 2001 negotiated the merger with The Automatic Answer, Inc., (tAA). tAA, located in Irvine, California, is a convergence and innovation technology company with roots in the voice-processing space. The Amanda, principal software product, is a client server telephony enabled software solution optimized for Microsoft's Windows operating systems. Utilizing the worldwide public switched telephone network and both Intranet and Internet computer based technologies, Amanda seamlessly integrates the computer and the telephone enabling the PC to be the communications medium. tAA currently has a network of 550 dealers that resell the Amanda line of products to the small business market and four distribution houses strategically located in the country serving more than 25,000 independent dealers. The Amanda software product has been sold to more than 55,000 small business users.

Historically, the Company developed and produced on a turnkey basis, contract manufacturing solutions for original equipment manufacturers in the computer, telecommunications, electronic instrument, medical and testing equipment industries.

-3-

Summary of Current Year Events and Subsequent Events

Since the end of FY 1999, Pen has gone through substantial changes and problems caused by a default notice from our bank, due to one of our major customers going into receivership and leaving Pen with over \$1.5 million in accounts receivable and inventory. In February 2000, Pen sold its' PowersStream division to Lund Engineering of Orem, Utah for cash and notes. Lund took over the assets and debts of PowerStream, which paid off PowerStream's obligations to Finova which also owns the notes through its' foreclosure actions.

During the last six (6) months of FY 2000, Pen focused on completing a merger and reducing its' debt through a stock for debt program with its' vendors. Seventy-six (76) percent of the vendors agreed to the program, thus reducing Pens' outstanding vendor debt from \$3.2 million to \$689,541. Pen issued 761,747 shares of unregistered common stock. In FY 2001 Pen issued 10,178 shares of common stock to pay vendor debt of \$25,390.

Edgar Filing: AMANDA CO INC - Form 10KSB

In October of 1999 the Company received notice from its primary lender (Finova) that they were placing the Company's loan in default status for non-compliance with loan covenants. The Company was originally given until December 18, 1999 to pay off the loan balance.

Finova extended the deadline to February 28, 2000 but no other lending arrangements or definitive agreements to sell the Company or any of its divisions were made. In March 2000, Finova caused a foreclosure of all of Pens' assets as a result of the default notice not being satisfied. This left Pen as only a fully reporting public shell company without assets, nor operating divisions.

In May 2001, the Company and Finova reached an agreement, whereby the Company would pay \$150,000, issue 250,000 shares of Pen's Common Stock and modify the strike price on 375,000 warrants to One Tenth of One Cent (\$.001). The expiration date for such warrants shall remain September 4, 2004. In return the Company received back from Finova, certain assets which do not have significant value as of the current date.

(B) BUSINESS OF ISSUER

(1) Principal Products and Services

For the year ended September 30, 2001, the Company had no products or services.

(2) Business Strategy

The Company, envisions, with the merger of The Automatic Answer Company, Inc., to build upon the current Amanda product line. The addition of other products as well as adding additional dealers and expanding its products internationally. The acquisition of other companies which would fit into the company's long-term strategy. In addition the Company expects to achieve continued growth by adding recurring service revenue to its base of equipment sales.

(3) Employees

Our success is dependent, in part, upon our ability to attract and retain qualified management and technical personnel. Competition for these personnel is intense, and we will be adversely affected if we are unable to attract key employees.

-4-

ITEM 2. DESCRIPTION OF PROPERTY FACILITIES

In February 1999, the Company's corporate offices moved into a building leased by its' InCirT division. After the Company was foreclosed on by its' bank, we were able to negotiate a month-to-month rental agreement with InCirT's landlord for approximately 2000 square feet in an industrial building in Irvine, California. In July, 2001, the Company moved it's corporate office to Irvine, California.

ITEM 3. LEGAL PROCEEDINGS

1. On October 28, 1999 Color Savvy Systems, Ltd., filed suit to recover \$165,750 in past due uncontested vendor obligations. On February 16,

Edgar Filing: AMANDA CO INC - Form 10KSB

- 2000, Color Savvy obtained a judgment against the Company for \$165,750.
2. On February 15, 2000, Amistar Corporation filed suit against the Company to recover \$95,733 in uncontested past due vendor obligations. As of this writing, Amistar has accepted the Company's stock for debt offer.
 3. On March 21, 2000, Interworks Computer Products, Inc., filed suit to recover \$35,771 in past due uncontested vendor obligations.
 4. On July 22, 2000, Force Electronics filed suit to recover \$68,816 in past due uncontested vendor obligations, and obtained a judgment on September 15, 2000.
 5. Control Design Supply/Nedco filed suit to recover \$6,788 in past due uncontested vendor obligations.
 6. On March 20, 2000, DHL Airways Inc. obtained a judgment in the amount of \$3,868 for past due uncontested vendor obligation.
 7. On April 5, 2001, Sony Recording Media Products obtained a judgment against the Company in the amount of \$35,000. The company has made payment totaling \$25,000.

On November 15, 1999, Alan L. Weaver, former CEO of Pen Interconnect, Inc., obtained a judgment against the Company in the amount of \$118,500 for breach of a settlement agreement relative to Mr. Weavers' employment agreement with the Company. The Company has reserved \$135,300 as a liability as of September 30, 2001 for this agreement as the company owes interest from the date of the judgment.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The following matters were voted on by the shareholders at the annual meeting of the stockholders, which took place on August 30, 2001:

1. The election of six persons to serve as Directors on the Company's board of directors;
2. The ratify the appointment of Pohl, McNabola, Berg & Company LLP as independent auditors for the Company, for the fiscal year ending September 30, 2001, for the purpose of auditing the financial statements and books of the Company, for, and during, the period ending on that date;
3. To vote on the merger with tAA Inc., by an exchange of shares;
4. To vote on an amendment to the Company's certificate of incorporation to increase the number of shares of the Common Stock, authorized to be issued, to 500,000,000 shares;
5. To approve an amendment to the Certificate of Incorporation in order to effect a stock combination (reverse split) of the Common Stock in an exchange ratio to be approved by the Board, ranging from one newly issued share for each two outstanding shares of Common Stock to one newly issued share for each ten outstanding shares of Common Stock;
6. To vote on changing the Company name from Pen Interconnect, Inc., to The Amanda Company, Inc.

-5-

PART II

ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

Our common stock and warrants have been traded on the OTC Bulletin Board since they were de-listed from the National Association of Securities Dealers Automated Quotation system as of March 30, 1999. They were traded under the symbol "PENC:OB" for the common stock and "PENCW" for the warrants. On December

Edgar Filing: AMANDA CO INC - Form 10KSB

11, 2001, the stock symbols changed to AMND.OB for the common stock and AMND-W for the warrants. The common stock and warrants were first publicly traded on November 17, 1995. The following table sets forth the range of high and low bids for our common stock for the last three years.

	High	Low
Fiscal Year 2000-Quarter Ended		
September 30, 2001	\$0.04	\$0.03
June 30, 2001	0.05	0.04
March 31, 2001	0.11	0.03
December 31, 2000	0.19	0.02
Fiscal Year 1999-Quarter Ended		
September 30, 2000	\$0.30	\$0.17
June 30, 2000	0.36	0.18
March 31, 2000	0.55	0.20
December 31, 1999	0.53	0.25
Fiscal Year 1998 Quarter Ended		
September 30, 1999	\$0.81	\$0.52
June 30, 1999	1.19	0.78
March 31, 1999	2.00	0.72
December 31, 1998	2.50	0.77

On December 14, 2001 the closing quotation for the common stock on the OTC Bulletin Board was \$0.014 per share. As of December 14, 2001, there were 311,282,242 shares of common stock issued and outstanding, held by approximately 4,100 shareholders, including several holders who are nominees for an undetermined number of beneficial owners.

On December 14, 2001, the closing quotation for the warrants was \$0.002 per warrant. The Company extended the public warrants for one more year to November 17, 2002 as they were to expire on November 17, 2001. As of September 30, 2001, there were issued and outstanding public and private warrants to purchase 10,509,700 shares of the Company's common stock.

The trading volume of the common stock and warrants of the Company is limited, creating significant changes in the trading price of the common stock and warrants as a result of relatively minor changes in the supply and demand. Consequently, potential investors should be aware that the price of the common stock and warrants in the trading market can change dramatically over short periods as a result of factors unrelated to the operations, earnings and business activities of the Company.

-6-

ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The following discussion and analysis provides certain information, which the Company's management believes is relevant to an assessment and understanding of the Company's results of operations and financial condition for the fiscal years ended September 30, 2001 and 2000. This discussion and analysis should be read in conjunction with the Company's financial statements and related footnotes.

Results of Operations

Net sales and cost of sales: There were no sales from continuing operations for the years ended September 30, 2001 and 2000. All operating divisions were

Edgar Filing: AMANDA CO INC - Form 10KSB

disposed of during 1999 and 2000, and all operating activity was reclassified as discontinued operations. Since March 2, 2000, the Company decided to maintain its' situation as a reporting public company, and to reduce its' debt in order to make the Company attractive to private companies that would want to use Pen to go public. This approach is designed to maintain shareholder value.

The Company did enter into a Letter of Intent to reverse merge with a small private .com company, perFORMplace.com, in the entertainment services business. A definitive agreement was signed in late August 2000 with the intent to obtain shareholder ratification at the next shareholders' meeting. However, on November 8, 2000, before the meeting could be held, perFORMplace.com terminated the merger. This caused a serious drop in the Company's stock price and the need to go back out to seek a new merger partner or acquisition.

The Company entered into Agreement to Acquire Shares with The Automatic Answer, Inc., a California company on April 10, 2001

Since the disposition of the net assets and operations of our historical operations, the Company has reduced its' staff to two employees and one part-time financial consultant.

Operating Expenses

Since the foreclosure on the assets and the sale of its' operating divisions, the operating costs of the Company have been kept to a minimum, with two employees and limited travel and expenses. As a result, general and administrative expenses decreased from \$1,733,596 to \$787,591, a net change of 55%.

Depreciation increased \$771 from 2000 to 2001. Most of the Company's fixed assets were disposed of during 2000 and the remainder in 2001.

Interest expense decreased \$315,147 during 2001, primarily due to the foreclosure of the assets of its' InCirT division, and the resulting affect against the Company's line of credit. Interest expense of \$43,048 resulted predominantly from the issuance of convertible debentures.

The Company recorded in , \$320,500 loss from impairment due to the write-off of advances made to a merger candidate in 2000. In 2001, an additional amount of \$63,000 was recognized as a loss relating to the same event.

Other Income/Expenses

As part of the merger between the Company and tAA, the Company made several loans to tAA in 2001 totaling \$461,200. The loans were used to fund tAA's pre-merger operations. The merger was effective October 1, 2001 and these loans will be eliminated upon the consolidations of the two companies. The \$461,2000 was expensed as acquisition expense.

The Company recorded a \$135,300 loss in FY 2000 from a lawsuit brought by a former executive of the Company.

-7-

Losses from discontinued operations decreased to \$497,827 in 2000 from \$5,695,148 in 1999. The Company disposed of two divisions during 1999 and the remaining two divisions early in 2000.

Losses on the disposal of the Company's two remaining operating divisions

Edgar Filing: AMANDA CO INC - Form 10KSB

in 2000 was \$776,384.

Extraordinary Income

The Company recorded a gain from extinguishments of debt of \$149,642 in 2001 and \$2,018,547 during 2000 resulting from the conversion of vendor payables to equity.

Net Loss and Loss Per Share

Net loss and loss per share. Net losses decreased to \$1,294,784 or \$0.03 per common share in fiscal year 2000 from \$1,891,199 or \$0.10 per common share in fiscal year 2000; a decrease of \$596,415 or \$0.07 per share. Decreased losses result from a reduction in operating expenses as the Company sought merger candidates.

Liquidity and Capital Resources

The Company had negative working capital at September 30, 2001 of \$2,377,692 compared to negative working capital of \$1,977,914 at September 30, 2000 for a decrease in working capital of \$399,778. The decrease is due to the raising of additional capital through the issuance of convertible debentures which allowed the company to have sufficient working capital to pay salaries, office rent and other expenses while the company looked for a merger partner.

During fiscal 2001 Pen continued to experience cash flow problems. For most of fiscal 2000, the market price of Pen's stock was sufficient to raise additional funds to support the negative cash flow from operations. Pen's stock price has continued to decline since Pen's securities were de-listed from the NASDAQ National Market in March of 1999.

In March 2000, because of Pens' inability to clear the default notice, our bank, Finova Capital caused a pre-packaged foreclosure of all of Pens' assets, including the take-over of our largest division, InCirT, which was subsequently sold to ADII, a subsidiary of Comtel Holdings, Inc. Since that time, Pen has maintained its' fully reporting public status and sought a new asset/company that would benefit from a merger with a public company.

Additional capital infusions will be necessary if the Company is to continue its' Operations. The investors which purchased the preferred stock in FY99 have been willing to continue limited funding to assist the Company. There is no guarantee that this will continue for any sustained period. If Pen cannot raise additional funding, Pen will have to seek bankruptcy protection.

In February 2000, Pen sold its' PowerStream division to Lund Engineering or Orem, Utah for cash and notes. Lund took over the assets and debt of PowerStream which paid off its' obligations to Finova, which also owns the note through its' foreclosure actions.

In September 1999, Pen completed the sale of the MotoSat division to a company controlled by James Pendleton, Pen's former Chairman and CEO. The sale did not generate cash proceeds but eliminated monthly operating losses associated with MotoSat. All assets and liabilities of the MotoSat division were transferred to Mr. Pendleton's company in exchange for Mr. Pendleton's agreement to waive any claim to post employment, deferred compensation or retirement benefits. The transfer of the MotoSat division to Mr. Pendleton resulted in a loss to the Company of approximately \$68,000.

Edgar Filing: AMANDA CO INC - Form 10KSB

ITEM 7. FINANCIAL STATEMENTS

The financial statements and supplementary data are included beginning at page A.

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

PART III

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT

Directors and Executive Officers.

The Company's directors and executive officers, and their respective ages and positions with the Company, are set forth below in tabular form. Biographical information on each person is set forth following the tabular information. There are no family relationships between any of the Company's directors or executive officers. The Company's board of directors is currently comprised of six members, each of whom is elected for a term of one year. Executive officers are chosen by and serve at the discretion of the Board of Directors.

Name	Age	Position
Stephen J. Fryer	63	Chairman of the Board, Chief Executive Officer And Principal Accounting Officer
Brian Bonar	53	Director
Jose Candia	52	Director
David Woo	39	Director
Bill Prevot	57	Director
Tim Morgan	42	Director

Stephen J. Fryer has served as Chief Executive Officer of the Company since 1999 and as a director of the Company since 1997. He served as Senior Vice President of Sales and Marketing from October 1996 to October 1997. From 1989 to 1996, Mr. Fryer was a principal in Ventana International, Ltd., an Irvine, California based venture capital and private investment banking firm. Mr. Fryer graduated from the University of Southern California in 1960 with a Bachelors Degree in Mechanical Engineering and has spent over twenty-eight years in the computer business in the United States, Asia and Europe.

Brian Bonar was appointed a director of the Company on November 30, 1999. Mr. Bonar currently serves as CEO and President of Imaging Technologies Corporation (Itec) and has held this position since April 1998. Prior to his appointment as CEO of Itec, Mr. Bonar served in other capacities with Itec since August 1992. From 1991 to 1992 Mr. Bonar was Vice President of Worldwide Sales and Marketing for Bezsier Systems, Inc. From 1990 to 1991 he was Worldwide Sales Manager for Adaptec, Inc. From 1988 to 1990 Mr. Bonar was Vice President of Sales and Marketing for Rastek

Edgar Filing: AMANDA CO INC - Form 10KSB

Corporation. From 1984 to 1988 Mr. Bonar was employed as Executive Director of Engineering at QMS, Inc. Prior to these appointments, Mr. Bonar was employed by IBM, U.K. Ltd. for approximately 17 years.

-9-

Jose Candia was appointed a director of the Company on August 30, 2001. Mr. Candia currently serves as CEO and President of The Amanda Company, Inc. He brings 20 years of experience in the telecommunications and business arena. He was Senior V.P. of Sales and Operations for Centrecom. com, a VOLP enterprise. Mr. Candia directed a sales force of over 250 individuals for AT&T Wireless/L.A. Cellular; managed the western regions of Mitel, Intecom-Matra and United Technologies Communications; directed the national sales efforts for Fujitsu Communications Company and managed overseas for Warner-Lambert International. Mr. Candia has a business administration degree from Northwood University, Midland, Michigan and a business management degree from the Instituto Superior De Administracion Y Productividad in Lima, Peru.

David Woo, was appointed Chairman of the Board of the Company on August 30, 2001. Mr. Woo was the Founder and CEO of tAA. He received his Bachelors Degree in Computer Science from Columbia College, Columbia University.

Bill Prevot was appointed a director of the Company on August 30, 2001. Mr. Prevot recently served as Chief Operating Officer of OhGolly.com. He brings more than eleven years of experience from AT&T Wireless and the cellular telephone industry, where he has served as Vice President of Customer Care, Chief Information Officer and Director of Administration and Operations, overseeing staff expansion of over 300% to accommodate the rapid growth of this division and customer responsiveness.

E. Timothy Morgan was appointed a director of the Company on August 30, 2001. Mr. Morgan is a Founder and Senior Vice President of Advanced Research at Mr. Morgan has over twenty years experience in computer programming and soft ware engineering. His work in concurrent software design includes software tools and authoring of several publications explicitly for the analysis of concurrent systems.

Compliance with Section 16(a) of the Securities Exchange Act of 1934.

Section 16(a) of the Securities Exchange Act of 1934, and the rules and regulations promulgated thereunder, require the Company's executive officers and directors, and persons who beneficially own more than ten percent of a registered class of the Company's equity securities, to file reports of ownership and changes in ownership with the Securities and Exchange Commission and to furnish the Company with copies thereof. It is our understanding that these reports have been filed on a timely basis.

-10-

ITEM 10. EXECUTIVE COMPENSATION

The following table shows the compensation paid by the Company to its current Chairman and Chief Executive Officer, and the Company's other most

Edgar Filing: AMANDA CO INC - Form 10KSB

highly paid executive officer.

None of the other executive officer's total annual salary and bonus exceeded \$100,000 for the years presented.

Summary Compensation Table

Name and Principal	Annual Compensation		Bonus
	Fiscal Year	Salary	
Stephen J. Fryer President & CEO	2001	\$ 63,267	\$ 0
	2000	148,802	4,116
	1999	139,000	17,304
Jim Pendleton (1) Chairman/CEO	1999	139,666	0
Mehrdad Mobasseri (1) President-InCirt	1999	96,000	89,282
Alan Weaver (1) Vice President	1999	100,000	30,881

o The tables above do not include certain insurance, the use of a car, and other personal benefits, the total value of which does not exceed \$50,000 or 10% of such person's salary and bonus.

(1) - Resigned in 1999/2000.

-11-

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth the number of shares of the Company's common stock beneficially owned as of September 30, 2001, (i) by each person who is known by the Company to own beneficially more than 5% of the Company's common stock, (ii) by each director and director nominee, (iii) by each of the Company's named executive officers, and (iv) by all directors, director nominees and executive officers, as a group, as reported by each such person. Unless otherwise indicated, each stockholder's address is c/o the Company, 13765 Alton Parkway, Suite F Irvine, CA. 92618.

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Owner	Amount Issuable on Exercise of Options	Percentage Outstanding
Steven Fryer	3,092,500		1.0
Brian Bonner	1,150,000		.4
E. Timothy Morgan	43,344,769		13.9
David L. Woo	55,786,309		17.9
All Officers and Directors as A Group (4 persons)	103,373,578		33.2

(1) In addition to shares issuable on exercise of warrants, consists of

Edgar Filing: AMANDA CO INC - Form 10KSB

shares issuable upon conversion of shares of Series A preferred stock and Series B preferred stock based on a market price equal to \$0.34 per share. The terms of the Series A and Series B preferred stock prevent the holders from converting their shares of preferred stock if the conversion would cause the holder to be deemed the beneficial owner of more than 9.9% of Pen's common stock, except with the prior consent of the holder.

Except as set forth above, the Company knows of no beneficial owner of five percent or more of the Company's Common Stock, and does not know of any arrangement which may at a subsequent date result in a change of control of the Company.

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The following information summarizes certain transactions, either engaged in within the last two (2) years or, proposed to be engaged in, by the Company and the individuals described.

Former officers and board members, James Pendleton and Wayne Wright reached a modified settlement with the Company, per their management and deferred income statements, by each accepting 250,000 warrants, priced at \$0.65 per share, and 376,000 shares of common stock in place of monetary payments.

ITEM 13 - Index of Exhibits and Reports on Form 8-K

(a) Reports on Form 8-K

Reports on Form 8-K were filed by the Company during the three months ended September 30, 2001.

(b) Exhibits

Exhibit No.	Description
1.	Underwriter's Warrant Agreement including Form of Underwriter's Warrant, incorporated by reference to the Company's Registration Statement filed on Form SB-2, SEC File No. 33-96444.
3.	Articles of Incorporation and By-Laws, incorporated by reference to the Company's Registration Statement filed on Form SB-2, SEC File No. 33-96444
4.1	Certificate of Amendment creating Series A Convertible Preferred Stock as amended, as filed February 10, 1999. See Exhibit to report on Form 8-K filed on February 17, 1999.
4.2	Certificate of Amendment creating Series B Convertible Preferred Stock as amended.
10.4	Form of Warrant between the Registrant and JW Charles Securities, Inc., BMC Bach International Ltd., Gordon Mundy, Louis Centofanti and Heracles Holdings. See Registration Statement filed on Form S-3, SEC File No. 333-60451.
10.5	Form of 1995 Stock Option Plan. See Registration Statement filed on Form SB-2, SEC File No. 33-96444.
10.7	Loan and Security Agreement between FINOVA and the Company. See Exhibit to Report on Form 10-KSB, dated September 30, 1997.

Edgar Filing: AMANDA CO INC - Form 10KSB

- 10.8 Employment Agreement between Stephen J. Fryer and the Company. See Exhibit to Report on Form 10-KSB, dated September 30, 1997.
- 10.11.1 Finder's Agreement between the Registrant and JW Charles Securities, Inc., dated June 2, 1998. See Registration Statement filed on Form S-3, SEC File No. 333-60451.
- 10.12 Convertible Preferred Stock and Warrant Purchase Agreement between Pen, RBB Bank AG, Austost Anstalt Schaan, Balmore Funds SA and AMRO International, SA dated as of February 12, 1999. See Exhibits to Report on Form 8-K filed February 17, 1999.

-12-

Exhibit No.	Description
10.13	Amendment in Total and Complete Restatement of the Deferred Compensation Salary Continuation Plan and Employment Agreement between Pen and James S. Pendleton, dated as of July 23, 1999.
10.14	Amendment in Total and Complete Restatement of the Deferred Compensation Salary Continuation Plan and Employment Agreement between Pen, Wayne R. Wright, and Rent A Profession, dated as of October 1, 1999.
10.15	Change in Pen's Auditors from Grant Thornton LLP to Berg & Associates as of March 7, 2000, and FINOVA's foreclosure action on Pen's assets to recover its' loans to the Company. See Exhibits to Report on Form 8-K filed on March 14, 2000, SEC File No. 1-14072.
10.16	Amended Registration Rights Agreement for registration of Common stock, Form S-B2 filed February 16, 2000. Registration Statement # 333-79631.
10.17	1999 Consulting Services Agreement and Compensation Plan for outside consultants (Incorporated by reference to Form S-8, filed September 3, 1999.
10.18	2000 Consulting Services Agreement and compensation plan for outside consultants. (Incorporated by reference to Form S-8 filed May 17, 2000.
10.19	2001 Consulting and Advisors Service Agreement for outside consultants (Incorporated by reference to Form S-8 filed on May 19, 2001; Form S-8 filed on August 14, 2001; Form S-8 filed on February 23, 2001 and Form S-8 filed on January 25, 2001.

-13-

Signatures

Edgar Filing: AMANDA CO INC - Form 10KSB

In accordance with Section 13 or 15(d) of the Exchange Act, the Company caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 11, 2002

PEN INTERCONNECT, INC.

By: /s/ Stephen J. Fryer
Stephen J. Fryer
Chairman, CEO and
Chief Accounting Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the Company and in the capacities and on the dates indicated below.

Date: January 11, 2002

By: /s/ Stephen J. Fryer
Stephen J. Fryer
Chairman, CEO and
Chief Accounting Officer

Date: January 11, 2002

By: /s/ Brian Bonar
Brian Bonar
Director

Date: January 11, 2002

By: /s/ Jose M. Candia
Jose M. Candia
Director

Date: January 11, 2002

By: /s/ David L. Woo
David L. Woo
Director

Date: January 11, 2002

By: /s/ Bill Prevot
Bill Prevot
Director

Date: January 11, 2002

By: /s/ E. Timothy Morgan
E. Timothy Morgan
Director

-14-

Pen Interconnect, Inc.

AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED
SEPTEMBER 30, 2001 AND 2000

PEN INTERCONNECT, INC.

AUDITED FINANCIAL STATEMENTS

FOR THE YEARS ENDED SEPTEMBER 30, 2001 AND 2000

	Page
Report of Independent Auditors.....	1
Balance Sheets.....	2
Statements of Operations and Retained Earnings.....	3-4
Consolidated Statement of Stockholders Equity	5-6
Statements of Cash Flows.....	7-9
Notes to Financial Statements.....	10-31

Report of Independent Auditors

Board of Directors
Pen Interconnect, Inc.
Irvine, California

We have audited the accompanying balance sheets of Pen Interconnect, Inc., a Utah Corporation, as of September 30, 2001 and 2000, and the related statements of operations, stockholders' deficit, and cash flows for the years then ended. These financial statements are the responsibility of the management of Pen Interconnect, Inc. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and

Edgar Filing: AMANDA CO INC - Form 10KSB

perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pen Interconnect, Inc. as of September 30, 2001 and 2000, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has suffered recurring losses from operations. The Company has a stockholders' deficit of (\$2,313,110) and (\$1,977,041) and its current liabilities exceeded its current assets by \$817,888 and \$972,729 as of September 30, 2001 and 2000, respectively. These factors, among others, as discussed in Note 2 to the financial statements, raise substantial doubt about the Company's ability to continue as a going concern. Management's plans in regards to these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/Pohl, McNabola, Berg & Company LLP
 San Francisco, California
 January 11, 2002

1

Pen Interconnect, Inc.
 BALANCE SHEETS
 AS OF SEPTEMBER 30, 2001 AND 2000

		2001	
Current assets:			
Cash and cash equivalents (Note 1)	\$	6,839	\$
Total Current Assets		6,839	
Property and equipment, net of accumulated depreciation (Note 1)		-	
Discontinued operations		-	
Total assets	\$	6,839	\$

Edgar Filing: AMANDA CO INC - Form 10KSB

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current Liabilities:			
Accounts payable		176,017	
Accrued liabilities		648,710	

Total current liabilities		824,727	
Convertible debentures		800,000	
Advances payable		40,000	

Total non-current liabilities		840,000	
Liabilities from discontinued operations		655,222	

Total liabilities		2,319,949	1,
Stockholders deficit:			
Convertible preferred stock, \$.01 par value, authorized 5,000,000 shares Series A, issued and outstanding, 91 shares in 2001 And 130 shares in 2000			1
Series B, issued and outstanding, 886 shares in 2001 and 926 shares in 2000			9
Common stock, \$.01 par value, authorized 50,000,000 shares issued and outstanding 49,873,603 shares in 2001 and 27,596,946 shares in 2000		498,736	
Additional paid in capital		20,008,060	19,
Accumulated deficit		(22,819,916)	(21,

Total stockholders' deficit		(2,313,110)	(1,

Total liabilities and stockholders' deficit		\$ 6,839	\$
		=====	

The accompanying notes are an integral part of these financial statements.

- 2 -

Pen Interconnect, Inc.
STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED SEPTEMBER 30, 2001 AND 2000

			2001

Revenues:			
Net revenues (Note 1)	\$	-	\$
Costs of revenues		-	

Edgar Filing: AMANDA CO INC - Form 10KSB

	-----	-	-----
General and administrative expenses		951,355	
Depreciation		874	

Loss from operations		952,229	
Other income and expense			
Interest (income) expense		33,048	
Acquisition Expense		461,200	
Loss on impairment		63,000	
Loss on lawsuit		-	
Liquidation damage waiver		-	

Total other income and expense		557,248	
Loss from continuing operations before income taxes		1,509,477	
Income Taxes		800	

Loss from continuing operations		1,510,277	
(Gain) loss from discontinued operations, net of taxes of \$-0-			
InCirT		(65,851)	
Powerstream		-	

Total (gain) loss from discontinued operations		(65,851)	

(continued)

The accompanying notes are an integral part of these financial statements.

-3-

Pen Interconnect, Inc.
STATEMENTS OF OPERATIONS (CONTINUED)
FOR THE YEARS ENDED SEPTEMBER 30, 2001 AND 2000

	2001	2000
	-----	-----
Loss from foreclosed segment:		
InCirT	-	228,47
(Gain) loss from disposal of discontinued operations, net of taxes of \$-0-		
Powerstream	-	963,02
InCirT	-	(186,64
	-----	-----
Total loss from disposal of discontinued operations	-	776,38

Edgar Filing: AMANDA CO INC - Form 10KSB

Total (gain) loss from discontinued operations	(65,851)	1,274,21
Net loss before extraordinary item	1,444,426	3,909,74
Extinguishment of debt	(149,642)	(2,018,54
Net loss	\$ 1,294,784	\$ 1,891,19
Earnings per share, basic and fully diluted:		
Loss before discontinued items and extraordinary item	\$ (0.03)	\$ (0.1
Loss from discontinued items	-	(0.0
Loss before extraordinary item	(0.03)	(0.2
Extinguishment of debt	-	0.1
Net loss per share	\$ (0.03)	\$ (0.1
Shares used in per share calculation - basic and fully diluted	37,701,171	18,556,46

The accompanying notes are an integral part of these financial statements.

-4-

Pen Interconnect, Inc.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
FOR THE YEARS ENDED SEPTEMBER 30, 2001 AND 2000

	Common Stock Shares	Amount	Preferred Stock Shares	Amount	Additional paid-in (a) Capital
Balance September 30, 1999	9,638,114	\$ 96,381	2,800	\$ 28	\$17,447,876\$
Conversion of Preferred Stock - Series B	411,112	4,111	(74)	(1)	(4,111)
Conversion of Preferred Stock -					

Edgar Filing: AMANDA CO INC - Form 10KSB

Series A	9,057,654	90,577	(1,670)	(17)	(90,577)
Common stock issued in lieu of preferred stock dividend payable	349,323	3,493			61,088
Compensation expense recognized on repricing of options and warrants					339,822
Conversion of warrants - Preferred Stock Series A into common stock	315,000	3,150			83,792
Exercise of stock options	1,150,000	11,500			254,941
Exercise of warrants	2,766,668	27,667			273,451
Common stock issued for services	1,760,193	17,602			416,372
Conversion of trade payables and debt into common stock	1,061,747	10,617			250,655
Sale of common stock	1,087,135	10,871			206,843
Dividends on Preferred Stock					
Stock options granted as compensation					42,250
Net loss					
Balance September 30, 2000	27,596,946	\$275,969	1,056 \$	10	\$19,282,402\$

The accompanying notes are an integral part of these financial statements.

-5-

Pen Interconnect, Inc.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (CONTINUED)
FOR THE YEARS ENDED SEPTEMBER 30, 2001 AND 2000

	Common Stock Shares	Common Stock Amount	Preferred Stock Shares	Preferred Stock Amount	Additional paid-in Capital
Balance September 30, 2000	27,596,946\$	275,969	1,056 \$	10	\$ 19,282,402
Conversion of Preferred Stock - Series B	1,617,648	16,177	(40)	-	(16,177)

Edgar Filing: AMANDA CO INC - Form 10KSB

Conversion of Preferred Stock - Series A	1,667,039	16,670	(39)	-	(16,670)
Exercise of options	346,000	3,460			40,882
Exercise of warrants	16,102,251	161,023			483,162
Common stock issued for services	683,950	6,840			21,920
Conversion of trade payables and debt into common stock	760,178	7,602			15,776
Stock granted as compensation	1,100,000	11,000			33,000
Compensation expense granted on options and warrants					163,765
Preferred dividend adjustment					
Other	(409)	(4)			
Net loss					
Balance September 30, 2001	49,873,603\$	498,736	977 \$	10	\$ 20,008,060

The accompanying notes are an integral part of these financial statements.

-6-

Pen Interconnect, Inc.
CONSOLIDATED STATEMENTS OF CASH FLOWS
AS OF SEPTEMBER 30, 2001 AND 2000

	2001
Increase (decrease) in cash and cash equivalents	
Cash flows from operating activities	
Net loss	\$ (1,294,784) \$
Adjustments to reconcile net loss to net cash used in operating activities	
Depreciation and amortization	874
Allowance for note receivable	-
Common stock issued for services	28,760
Compensation expense granted on options and warrants	163,765
Extinguishment of debt	-
Conversion of warrants	-
Debt conversion to common stock	23,378

Edgar Filing: AMANDA CO INC - Form 10KSB

Common stock issued for dividends payable	-
Common stock issued in lieu of compensation	44,000
Stock options issued for services at below the fair market value of the stock on the date of the grant and repricing of options	-
Discontinued operations	-
Loss on sale of divisions	-
Loss on foreclosure of division	-
Changes in assets and liabilities	-
Trade accounts receivable	-
Inventories	-
Prepaid expenses and other current assets	9,605
Accounts payable	(234,303)
Accrued liabilities	(132,586)

Cash flow generated by (used in) operating activities	(1,391,292)

Cash flow from investing activities:	
Advances to perFORMplace	-
Collections of notes receivable	-
Proceeds from sale of divisions	-

Net cash generated by investing activities	-

(continued)

The accompanying notes are an integral part of these financial statements.

-7-

Pen Interconnect, Inc.
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)
AS OF SEPTEMBER 30, 2001 AND 2000

Cash flow from financing activities:	
Issuance of preferred stock	-
Proceeds from issuance of common stock	-
Proceeds from convertible debenture	650,000
Proceed from advances	40,000
Net change in line of credit	-
Net change in long-term debt obligations	-
Preferred dividends adjustment	10,285
Exercise of warrants	644,185
Exercise of stock options	44,342

Edgar Filing: AMANDA CO INC - Form 10KSB

Net cash provided (consumed) in financing activities	1,388,812	(2)

Net (decrease) in cash and cash equivalents	(2,480)	

Cash and cash equivalents at beginning of year	9,319	

Cash and cash equivalents at end of year	\$ 6,839	\$
	=====	

Supplementary disclosures of cash flow information

Cash paid during the year for		
Interest	\$	-
Income taxes	\$	800

Sale of Division

On January 21, 2000, the Company sold substantially all of the assets and certain liabilities of its Powerstream division (Note 3, 9) noted as follows:

Cash		\$
Accounts receivable, net		
Inventories		
Note Receivable		
Property, equipment and leaseholds, net		
Accounts Payable		
Unearned revenue		
Note payable		
Capital leases		

Net gain on sale of Division		
Less consideration received		
Note receivable		\$
Cash		

(Gain) on sale of division		\$
		=====

The accompanying notes are an integral part of these financial statements.

-8-

Pen Interconnect, Inc.
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)
AS OF SEPTEMBER 30, 2001 AND 2000

Foreclosure of Division

On March 3, 2000, the Company's InCirT Division was foreclosed and

Edgar Filing: AMANDA CO INC - Form 10KSB

substantially all of the assets and liabilities were turned over to a secured lender (Note 3, 9). The value of the assets and liabilities transferred were as follows:

Accounts receivable, net	\$	2,038,32
Inventories		2,875,41
Notes receivable		299,66
Property, equipment and leaseholds, net		959,75
Accounts payable		(2,614,03)
Other debt obligations		(2,596,09)

Loss on foreclosure of division	\$	(963,02)
		=====

Conversion of debt and trade payables

During 2001, debt and trade payables in the amount of \$23,378 were converted in to 760,178 shares of common stock. During fiscal year 2000, debt and trade payables in the amount of \$261,272 were converted into 1,061,747 shares of common stock.

2001

The following are the other non-cash charges to common stock:

Conversion of preferred stock into common stock	\$	\$
Common stock issued in lieu of dividends payable		
Conversion of warrants-preferred stock into common stock		
Common stock issued and warrants converted for services		151,395
Common stock issued for compensation		44,000
Compensation expense on stock options		163,765
Compensation expense on repricing of options and warrants		-

The accompanying notes are an integral part of these financial statements.

-9-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles

Organization

Pen Interconnect, Inc. ("the Company" or "Pen") was incorporated on September 30, 1985, in the State of Utah. Through March 3, 2000, the date of foreclosure

Edgar Filing: AMANDA CO INC - Form 10KSB

of its last operating division, the Company was a total interconnection solution provider offering custom design and manufacturing of circuit boards, battery chargers, power supplies and uninterrupted power supply systems for original equipment manufacturers. Most of the Company's sales, before the closure of its operating divisions, consisted of printed circuit boards.

The Company experienced severe cash flow problems for several years and in an attempt to satisfy the demands of its creditors, sold three of its operating divisions, noted as follows:

Division Name	Date Sold
Cable Davison	January 31, 1999
MOTO-SAT	September 30, 1999
Powerstream	January 21, 2000

On March 3, 2000 the Company and its secured asset based lender, Finova Capital, entered into a voluntary foreclosure in which all the assets in the Company's last remaining division, InCirt, was transferred to Finova to satisfy the revolving credit and term loans held by the bank. In a subsequent agreement, dated May 31, 2001 Finova Capital and Pen Interconnect agreed to a final settlement of all claims between them.

During the second quarter of FY2000, the Company announced a change in its strategic direction and began seeking merger candidates with new technologies. On March 29, 2000, the Company announced the signing of a letter of intent to acquire perFORMplace.com, a privately held Internet provider of electronic business-to-business services to the entertainment industry. On November 11, 2000, perFORMplace.com informed the Company that it had decided not to pursue the merger.

The Company subsequently signed a merger agreement with the The Automatic Answer, Inc. ("tAA"). tAA, a distributor of voice mail systems, has developed a client service based software products that are used in a Microsoft Window's environment. The Company's products include voice mail, automated attendant, call control, messaging and voice over Internet. The merger with tAA was effective October 1, 2001.

Basis of Presentation

The financial statements include the corporate operations of Pen Interconnect as continuing operations. All the remaining activity from the Company's prior operating divisions, including Cable, MOTO SAT, Powerstream and InCirt have been disclosed as discontinued operations in the financial statements for the years ended September 30, 2000 and 2001. During 2001, activity from discontinued operations was limited to the settlement of accounts payable.

-10-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles (continued)

Basis of Presentation (continued)

Transactions related to the October 1, 2001 merger with tAA consist solely of advances from the Company to tAA to cover tAA's operating expenses during the

Edgar Filing: AMANDA CO INC - Form 10KSB

pre-merger period. These advances have been expensed as acquisition expense.

Cash, Cash Equivalents and Short-Term Investments

The Company considers cash on hand, cash in banks, certificates of deposits and time deposits with original maturities of three months or less when purchased as cash equivalents. Short-term investments are investments with original maturity greater than ninety days and less than one year.

Property and Equipment

Property and equipment are recorded at cost. Expenditures for additions and major improvements are capitalized. Expenditures for repairs and maintenance and minor improvements are charged to expense as incurred. Gains or losses from retirements and disposals are recorded as other income or expense.

Property and equipment are depreciated over their estimated useful lives. Leasehold improvements and assets financed under capital leases are amortized over their estimated useful lives or the lease term, whichever is shorter. Depreciation and amortization are calculated using straight-line and accelerated methods over the following estimated useful lives:

	Years -----
Production equipment	5-6
Furniture and fixtures	10
Transportation equipment	10
Leasehold improvements	5

-11-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles (continued)

Income Taxes

The Company utilizes the liability method of accounting for income taxes. Under the liability method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. An allowance against deferred tax assets is recorded when it is more likely than not that such tax benefits will not be realized.

Financial Instruments

Cash and cash equivalents, trade accounts payable, and accrued liabilities are reflected in the financial statements at cost that approximates fair value.

Stock-Based Compensation

The Company accounts for its stock-based compensation plan based on Accounting

Edgar Filing: AMANDA CO INC - Form 10KSB

Principles Board ("APB") Opinion No. 25. In October 1995, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123, "Accounting for Stock-Based Compensation." The Company has determined that it will not change to the fair value method and will continue to use APB Opinion No. 25 for measurement and recognition of any expense related to employee stock based transactions.

In March 2000, the FASB released Interpretation No.44, " Accounting for Certain Transactions Involving Stock Compensation." This Interpretation addresses certain practice issues related to APE Opinion No.25. The provisions of this Interpretation are effective July 1, 2000, and except for specific transactions noted in paragraphs 94-96 of this Interpretation, shall be applied prospectively to new awards, exchanges of awards in business combinations, modifications to an outstanding award, and exchanges in grantee status that occur on or after that date.

Certain events and practices covered in this Interpretation have different application dates, and events that occur after an application date but prior to July 1, 2000, shall be recognized only on a prospective basis. Accordingly, no adjustment shall be made upon initial application of the Interpretation to financial statements for periods prior to July 1, 2000. Thus, any compensation cost measured upon initial application of this Interpretation that is attributed to periods prior to July 1, 2000 shall not be recognized. The Company has adopted the provisions of this Interpretation starting July 1,2000.

-12-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles (continued)

Comprehensive Income

The Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS 130") which establishes standards for reporting and display of changes in equity from non-owner sources in the financial statements. The Company does not have any components of comprehensive income in 2001 or 2000.

Valuation of Long-lived Assets

The Company periodically evaluates the carrying value of long-lived assets to be held and used, including intangible assets, when events and circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when the anticipated discounted cash flow from such asset is separately identifiable and is less than its carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair market value of the long-lived asset. Fair market value is determined primarily using the anticipated cash flows discounted at a rate commensurate with the risk involved. Losses on long-lived assets to be disposed of are determined in a similar manner, except that fair market values are reduced for the cost to dispose.

Fair Value of Financial Instruments

SFAS No. 107, "Disclosure About Fair Value of Financial Instruments," requires certain disclosures regarding the fair value of financial instruments. Cash and

Edgar Filing: AMANDA CO INC - Form 10KSB

cash equivalents, accounts receivable, accounts payable and accrued liabilities are reflected in the financial statements at fair value because of the short-term maturity of these instruments. Because of the unique aspects of the subordinated debentures and long-term debt, fair values cannot readily be determined.

Revenue Recognition

Sales are generally recorded when products are shipped or when services are rendered.

Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America necessarily requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include allowance for doubtful accounts, inventory obsolescence, estimated lives for fixed assets, goodwill and intangibles, the liabilities posed by lawsuits and collection of contingent assets. Actual results could differ from these estimates.

-13-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles (continued)

Advertising

The Company did not incur any significant amount of advertising expenses.

Earnings per share

Basic earnings per common share are computed using the weighted average number of common shares outstanding during the period.

Diluted earnings per common share incorporate the incremental shares issuable upon the assumed exercise of stock options and warrants.

Certain of The Company's stock options were excluded from the calculation of diluted earnings per share because they were antidilutive, but these options could be dilutive in the future.

Segment and geographic information

The Company has adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." SFAS 131 requires enterprises to report information about operating segments in annual financial statements and selected information about reportable segments in interim financial reports issued to shareholders, on the basis that is used internally for evaluating segment performance and deciding how to allocate resources to segments. It also established standards for related disclosures about products and services, geographic areas and major customers. Segment disclosures have been provided for discontinued operations.

Edgar Filing: AMANDA CO INC - Form 10KSB

Recent pronouncements

In June 1998, the Financial Accounting Standard Board (FASB) issued Statement No. 133, "Accounting for the Derivative Instruments and Hedging Activities". The Statement will require The Company to recognize all derivatives on the balance sheet at fair value. This statement is effective for fiscal years beginning after June 15, 2000, and has been adopted by The Company for the years ending September 30, 2001 and 2000. The management does not anticipate that the adoption of the new Statement will have a significant effect on The Company's revenues and earnings, as The Company currently does not have any derivative instruments.

The FASB issued SFAS No. 131 on "Disclosures about Segments of an Enterprise and Related Information" effective in 1998. The Company evaluated SFAS No. 131 and determined that the Company operates in only one segment.

-14-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

1. Organization and Summary of Significant Accounting Principles (continued)

In July 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, "Business Combinations" ("FAS 141") and No. 142, "Goodwill and Other Intangible Assets" ("FAS 142"). SFAS No. 141 requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method. Under SFAS No. 142, goodwill and intangible assets with indefinite lives are no longer amortized but instead tested for impairment at least annually in accordance with the provisions of FAS No. 142. FAS No. 142 will also require that intangible assets with definite lives be amortized over their respective useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." The provisions of this Statement are required to be applied starting with fiscal years beginning after December 15, 2001. The Company will continue to amortize goodwill existing at September 30, 2001 until the new standard is adopted and test goodwill for impairment in accordance with SFAS No. 121. The Company is currently evaluating the effect that adoption of the provisions of FAS No. 142 will have on its results of operations and financial position.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 requires liability recognition for obligations associated with the retirement of tangible long-lived asset and the associated asset retirement costs. The Statement is effective for financial statements issued for fiscal years beginning after June 15, 2002 with earlier application encouraged. The implementation of SFAS No. 143 will not have a material affect on the Company's results of operations or financial position.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed of", in that it removes goodwill from its impairment scope and allows for different approaches in cash flow estimation. However, SFAS No. 144 retains the fundamental provisions of SFAS No. 121 for (a) recognition and measurement of long-lived assets to be held and used and (b) measurement of

Edgar Filing: AMANDA CO INC - Form 10KSB

long-lived assets to be disposed of. SFAS No. 144 also supersedes the business segment concept in APB opinion No. 30, "Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," in that it permits presentation of a component of an entity, whether classified as held for sale or disposed of, as a discontinued operation. However, SFAS No. 144 retains the requirement of APB Opinion No. 30 to report discontinued operations separately from continuing operations. The provisions of this Statement are effective for financial statements issued for fiscal years beginning after December 15, 2001 with earlier application encouraged. Implementation of SFAS No. 144 will not have a material effect on the Company's results of operations or financial position.

Reclassifications

Certain reclassifications have been made to the 2000 financial statements to conform to the 2001 presentation. Such reclassifications had no effect on net income as previously reported.

-15-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

2. Financial Results and Liquidity

The Company has incurred net losses of \$1,294,784, \$1,891,199, in 2001 and 2000, respectively. In addition, the Company has a stockholders' deficit of \$2,313,110 and \$1,977,041 and a working capital deficit of \$817,888 and \$972,729 as of September 30, 2001 and 2000, respectively. These factors, among others, raise substantial doubt about the Company's ability to continue as a going concern.

The Company's operations, including its combined operations with tAA once the merger becomes effective, continue to generate operating losses and to use rather than provide cash flow. The Company has issued common stock, preferred stock, debentures and convertible debt in exchange for cash and services to provide the necessary resources and working capital to help meet its strategic goals and to meet its current obligations.

While the Company continues to seek additional equity capital, there can be no assurance that The Company will be successful. Without an infusion of sufficient additional capital, the Company will not be able to continue as a going concern. The financial statements do not include any adjustments that might be necessary should The Company be unable to continue as a going concern.

3. Disposition of Operating Divisions

Cable Division

Effective January 31, 1999, the Company sold substantially all of the assets and certain of the liabilities of its Cable Division to Cables To Go, Inc (CTG). Net assets of \$2,732,059 were sold for \$1,075,000 in cash and a royalty payment contingent upon the future revenues of the Cable Division. \$150,000 of the royalty payment was guaranteed and has been recorded by the Company as a note receivable from CTG. CTG agreed to use and compensate the Company for an additional \$558,747 of the net assets contingent upon certain of its future operating needs. The Company originally recorded a loss of \$948,312 upon disposition of the Cable Division but has adjusted the loss to \$1,507,059 based

Edgar Filing: AMANDA CO INC - Form 10KSB

on its determination that CTG will not use nor compensate the Company for the additional \$558,747 of net assets.

MOTO-SAT Division

Effective September 30, 1999, the Company sold substantially all of the assets and liabilities of its MOTO-SAT Division to James Pendleton, the Company's former CEO and Chairman. The net assets of \$68,438 were sold in exchange for Mr. Pendleton's agreement to waive any claim to post-employment, deferred compensation, or retirement benefits. The Company recognized a loss of \$68,438 upon disposition of the MOTO-SAT Division.

-16-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

3. Disposition of Operating Divisions (continued)

Powerstream Division

Effective January 21, 2000, the Company sold substantially all of the assets and liabilities of its Powerstream Division to Lund Instrument Engineering, Inc. The net assets of \$ (110,954) were sold for cash of \$75,689 plus a royalties ranging from 8% to 16% of the gross profits generated by the sale of certain products for a period of three years subsequent to the sale subject to certain adjustments. The Company recognized a gain of \$186,643 upon the disposition of the PowerStream division. Cash proceeds were used to pay down a note due to a secured lender.

InCirt Division

The Company had been operating under a default notice with its asset-based lender, Finova Capital, since September 1999, when the Company began seeking buyers for its two remaining divisions PowerStream and InCirt. In February of 2000, a Letter of Intent to sell the InCirt division to another contract manufacturer was terminated. The Company then solicited a competitor to purchase most of the assets and to negotiate a supplier agreement with the Company's largest account as part of a voluntary foreclosure of all the remaining assets of the Company, for which Finova had a perfected security interest. The Company recognized a loss of \$963,027 during 2000 resulting from the foreclosure of the InCirt division.

4. Concentrations

Financial instruments that potentially subject The Company to concentration of credit risk include cash deposits in excess of FDIC limits and short-term investments. The Company restricts investment of cash balances to financial institutions with high credit standing.

5. Investment in tAA

The Company concluded a merger agreement with The Automatic Answer, Inc. (tAA), a distributor of voice mail systems and other telephone products, on April 13, 2001. Under the agreement, the Company will give up sixty-seven percent (67%) of its shares to acquire tAA subject to the adjustment, noted below. Certain of tAA's debt holders are to convert their outstanding notes to a new class of preferred shares within 120 days after the close of the transaction.

Edgar Filing: AMANDA CO INC - Form 10KSB

The number of shares that the Company will give to tAA will be adjusted if the average closing price of the Company's stock, in the aggregate, for the 60 days after the close of the transaction, falls below \$10,000,000.

-17-

PEN INTERCONNECT, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001 AND 2000

5. Investment in tAA (continued)

As part of the transaction, the Company made several loans to tAA totaling \$461,200. The loans were used to fund tAA's pre-merger cash flow.

The merger was effective October 1, 2001 and these loans are eliminated upon the consolidation of the two companies. These financial statements classify the \$461,200 as acquisition expenses. The transaction will be accounted for as a reverse merger with tAA as the surviving entity. Pen shareholders will retain approximately 7% of the merged company.

6. Foreclosure

The Company entered into a financing agreement with a bank for \$6,300,000. The agreement consisted of a \$5,000,000 revolving credit line and two term loans for \$800,000 and \$500,000. Under the loan agreements for these loans, the Company was required to meet certain financial ratios and specific minimum levels of earnings and net worth. The loan agreements also restricted employee advances, capital expenditures, compensation, and additional indebtedness; and restricted the payment of dividends. The Company had borrowed \$4,436,562 under the line of credit at September 30, 1999. At times, including at September 30, 1999, the Company had been in violation of certain of the covenants of this credit facility. The Company operated under a forbearance agreement during all of fiscal 1999.

As of September 30, 1999, the Company had not received a waiver from the lender and all obligations under this credit facility were payable on demand of the lender and were classified as current liabilities in the balance sheet. Subsequent to September 30, 1999, the lender declared the loan agreement in default.

The Company continued operating under a default notice with its Lender as it disposed of its remaining operating divisions. Finova and the Company agreed to a voluntary foreclosure of all the remaining assets of the Company, for which Finova had a perfected security interest. The Company's September 30, 2000 balance sheet reflects the transfer of all collateral assets to Finova and the Company recognized an equal offset of the bank's line of credit balance and term loans owed by the Company. The Company recorded a loss on transfer of assets of \$900,000.

During 2001, the Company negotiated an agreement with the Lender, which resulted in the complete satisfaction of all the debt with the Lender in exchange for \$150,000, of which \$40,000 remains unpaid as of September 30, 2001. The agreement also includes the issuance of 250,000 additional share of common stock, the repricing of 350,000 warrants from \$1.00 to \$.001, and the issuance of an additional 150,000 warrants at \$.001.

Edgar Filing: AMANDA CO INC - Form 10KSB

Finova also transferred back to the Company rights to recover certain assets owned by the Company prior to the foreclosure. These assets, which have an estimated original book value of \$800,000, have been fully reserved as of September 30, 2001.

-18-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

7. Long Lived Assets

On an ongoing basis, management reviews the valuation of long-lived assets, including intangible assets, to determine possible impairment by comparing the carrying value to the undiscounted estimated future cash flows of the related assets and necessary adjustments, if any, are recorded. Based upon operating losses from certain divisions, continued cash flow problems and managements decision to negotiate the sale of other divisions, the Company reduced the carrying costs of certain of its long-lived assets by \$320,500 in 2000 to better reflect management's current expectations for the realization of these assets. The adjustments relate to assets of the Company's various discontinued divisions and to assets from continuing operations.

During 2001, the Company decided to fully reserve the balance of amounts due from perFORMplace.com. The Company had signed a Letter of Intent with perFormplace.com during April 2000 providing for a reverse merger of the two companies. On November 8, 2000, perFormplace.com terminated the agreement.

The following is a summary of the assets charged-off to impairment for the years ended December 31:

	2001	2000
	-----	-----
Goodwill	\$ -	\$ -
Investments	63,000	320,500
	-----	-----
	\$ 63,000	\$ 320,500
	=====	=====

8. Operating Leases

The Company rents office space on a monthly basis. There are no long-term lease commitments.

-19-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

9. Discontinued Operations

Edgar Filing: AMANDA CO INC - Form 10KSB

With the sale of its Cable and MOTO SAT operations during 1999 and the sale of Powerstream operation and the foreclosure of its InCirt division in 2000 (See Footnote 3), all of the operating divisions of the Company have been classified as discontinued operations.

Following is a summary of the operating activity and the discontinued assets and liabilities of these operations:

	2001	2000
	-----	-----
Revenues:		
InCirT Division	\$ -	\$ 6,674,890
Cable Division	-	-
Other Divisions	-	50,489
	-----	-----
	\$ -	\$ 6,725,379
Gross Profit:		
InCirT Division	\$ -	\$ 1,160,301
Cable Division	-	-
Other Divisions	-	17,818
	-----	-----
	\$ -	\$ 1,178,119
Indentifiable Assets:		
InCirT Division	\$ -	\$ 9,605
Cable Division	-	-
Other Divisions	-	-
	-----	-----
	\$ -	\$ 9,605
Identifiable Liabilities:		
InCirT Division	\$ (655,222)	\$ (864,791)
Cable Division	-	-
Other Divisions	-	-
	-----	-----
	\$ (655,222)	\$ (864,791)
	=====	=====

-20-

PEN INTERCONNECT, INC.
 NOTES TO FINANCIAL STATEMENTS
 SEPTEMBER 30, 2001 AND 2000

9. Discontinued Operations (continued)

Edgar Filing: AMANDA CO INC - Form 10KSB

	2001	2000
Assets from Discontinued Operations		
Prepaid Expenses	\$ -	\$ 9,6
	\$ -	\$ 9,6
Liabilities from Discontinued Operations		
Accounts Payable	\$ 655,222	\$ 864,7
	\$ 655,222	\$ 864,7

During 2001, activity from discontinued operations was limited to the settlement of accounts payable.

10. Related Party Transactions

Stephen J. Fryer, former Chairman, CEO, President and Chief Accounting Officer, received options for 4,700,000 shares in 2001.

Brian Bonar and Milton Haber, Directors of Pen, received 500,000 shares of common stock for their continued service as Board Members. Additionally, Mr. Bonar received options for 500,000 shares of the Company's common stock.

Brian Bonar has been a Director with Pen since January 2000 and is also Chairman of the Board at Itec. As of the foreclosure date, Itec owed InCirT/Pen \$850,000 for services performed by InCirT. During the year, the Company received payments of \$93,000 from Itek.

11. Convertible Debentures

During 2001, the Company issued \$800,000 in new one-year convertible debentures with interest rates ranging from 7% to 8%, payable quarterly. These debentures are convertible in the Company's common stock at the lower of \$.04 or 70% of the average of the three lowest closing prices during the 30 days prior to the conversion. All these debentures are redeemable in cash due one year from the date of issuance.

In August 2000, the Company entered into a convertible debenture agreement for \$600,000 in exchange for 4,000,000 shares of the Company's common stock. The convertible debenture has an interest rate of 7% per annum. The debenture is convertible into common stock at the lesser of \$0.15 per share or 70% of market price on the conversion date.

-21-

Edgar Filing: AMANDA CO INC - Form 10KSB

12. Stock Holders' Equity

Preferred Stock Dividends in Arrears Deferred

Payments of annual dividends for 2001 and 2000 were deferred by the Company's board of directors on the outstanding preferred stocks because of losses sustained by the Company. As of September 30, 2001, preferred dividends in arrears amounted to \$480,323 on the Preferred Stock Series A and B.

Conversion of Convertible Preferred Stock - Series A

In 2000, the Company converted 1,670 shares of Preferred Stock Series A into 9,057,654 shares of common stock, and the Company converted \$64,581 of dividends payable on these share shares of Preferred Stock into 349,323 shares of common stock. During 2001, the Company redeemed 39 shares of Preferred Stock Series A for 1,667,039 shares of common stock.

Conversion of Convertible Preferred Stock - Series B

In 2000, the Company converted 74 shares of Preferred Stock Series B into 411,112 shares of common stock. During 2001, the Company redeemed 40 shares of Preferred Stock Series B stock for 1,617,648 shares of common stock.

Conversion of Preferred Stock - Series A Warrants

In 2000, the Company converted warrants to purchase shares of Preferred Stock Series A into 315,000 shares of common stock in a cashless exercise, and the Company recorded an expense of \$86,941 based on the fair value of the common stock on the date of conversion. During 2001, an additional 13,121,201 shares were issued in exchange of warrants at prices that ranged from \$0.02 to \$0.063. An additional 3,327,050 warrants were converted in lieu of payments for services rendered.

Repricing of Stock Options

In order to continue to attract and retain employees, the Board of Directors authorized the repricing of options and warrants to purchase shares of common stock effective March 2000, to the then fair market value of \$0.30 per share. All repriced options maintained the same expiration terms. Approximately 1,240,000 options and warrants were repriced under this program. The repricing included members of the Board of Directors and executive officers.

-22-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

12. Stock Holders' Equity (continued)

Warrants Activity for the Period

During the year ended September 30, 2001, the Board of Directors approved the issuance of warrants to purchase an aggregate of 21,754,251 shares of the Company's common stock. Such warrants are exercisable at prices ranging from \$0.02 to \$0.10 per share, vest immediately, and expire at various times through December 2004.

Edgar Filing: AMANDA CO INC - Form 10KSB

In order to continue to meet operating cash flow requirements, and to attract and retain employees and consultants, the Board of Directors authorized the repricing of options and/or warrants to purchase shares of common stock in November 2000, February, 2001, March 2001 and June 2001, to the then fair market value, which ranged from \$0.25 to \$0.06 per share. Approximately 14 million options/warrants were repriced under this program. The repricing included approximately 2.6 million options and warrants granted to members of the Board of Directors and executive officers. The repricing of options/warrants resulted in warrants/options being exercised for approximately 11.7 million shares of common stock.

In September 2001, the Board of Directors authorized the repricing and the extended the expiration date of the public warrants to purchase shares of common stock to be effective November 2001. The price per share was repriced to \$0.20, (the per share price has to be at a minimum of \$0.24 for 15 days prior to conversion), from \$6.50 per share and the expiration date was extended by one year (warrants will expire in November 2002. Approximately 2.8 million warrants were repriced under this program.

Included in the issuance of warrants to purchase 14 million aggregate shares of the Company's common stock are warrants that were issued to individuals under terms of a consulting agreement during the years ended September 30, 2001 and 2000. Such issuances were accounted for under Financial Accounting Standards Board Statement No. 123 using primarily the Black-Scholes option pricing model, which resulted in the recording of compensation cost during the years ended September 30, 2001 and 2000 (see note 14).

Grant of Equity Interest in Full Settlement of Trade Payable and Troubled Debt

Due to significant cash flow problems, in April 2000 the Company commenced on a program to reach agreements with its vendors to grant shares of its common stock to the vendors in full settlement of the amounts due the vendors. At the date of issuance of the shares, the amounts due vendors exceeded the fair market value of the common stock issued by \$1,988,218, which is classified in the statement of operations as an extraordinary gain due to the extinguishment of debt. As of September 30, 2000, the Company has issued 1,061,747 shares of its common stock under this program. An additional 760,178 shares were issued as settlement of debt during 2001.

-23-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

13. Preferred Stock

The Company issued two series of Preferred Stock. Series A was issued in February 1999 consisting of 1,800 shares, par value \$0.01 per share, for \$1,000 per share. Series B was issued in April 1999 at the same price but only 1,000 shares were issued. As mentioned in Note C, part of the funds raised from the issuance of this stock were used to repay the bridge loans made earlier in the fiscal year. After repayment of the bridge loans and paying \$238,500 in fees and expenses, the net cash raised by the Company for operations was \$1,665,500. Both series of Preferred Stock carry a 16 percent dividend rate, which is paid

Edgar Filing: AMANDA CO INC - Form 10KSB

quarterly.

Both issuances of Preferred Stock are convertible into shares of the Company's Common Stock. Each share of Series A Preferred Stock is convertible into an amount of shares of Pen Common Stock equal to \$1,000 divided by the average of the two lowest closing bid prices for Pen Common Stock during the period of 22 consecutive trading days ending with the last trading day before the date of conversion, after discounting that market price by 15 percent (the "Conversion Price"). During the first six months, the Board of Directors approved a reduction of the maximum Conversion Price for the Series A Preferred Stock and Series B Preferred Stock to \$.53 from \$1.17 and \$.79 per share respectively. The reduction was granted to obtain a waiver in relation to the sale of a major asset - InCirT Technologies Division. The shares of Series B Preferred Stock are convertible into Common Stock at the same Conversion Price as the Series A Preferred Stock. Warrants to acquire 335,453 shares of Common Stock at conversion prices ranging from \$0.86 to \$1.434 per share were also issued to the purchasers of the Series A and Series B Preferred Stock. The warrants expire three years from date the Preferred Stock and warrants were initially issued.

Convertible Debentures

On October 22, 1997, the Board of Directors of the Company approved the issuance of up to \$1,500,000 of 3 percent convertible Debentures with a maximum term of 24 months. On June 16, 1998, the Board of Directors of the Company approved the issuance of up to \$1,000,000 of additional three percent convertible debentures with a maximum term of 24 months. The convertible debentures (the "Debentures") mature, unless earlier converted by the holders, into shares of common stock of the Company. The Company filed a registration statement with the United States Securities and Exchange Commission with respect to the common stock of the Company into which the Debentures may be converted.

The Debentures were convertible by the holders thereof into the number of shares of common stock equal to the face amount of the Debentures being converted divided by the lesser of (i) eighty percent (80 percent) of the closing bid price of the Company's common stock as reported on the NASDAQ Small Cap market on the day of conversion, or (ii) \$2.75. The Debentures could be converted in three equal installments beginning on the earlier of (i) the 75th day of their issuance, and continuing through the 135th day of their issuance, or (ii) the day following the effective date of the Registration Statement, through the 60th day following the effective date of the Registration Statement. The Company could cause the Debentures to be converted into shares of common stock after the 110th day following the effective date of the Registration Statement, if the common stock traded at or above \$5.50 per share for 20 consecutive days.

As of September 30, 1998, the Company had issued all \$2,500,000 of these convertible Debentures and \$1,000,000 had been converted to 689,332 shares of common stock. As of September 30, 1999, the remaining \$1,500,000 of convertible Debentures had been converted into 2,092,671 shares of common stock.

-24-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

13. Preferred Stock (continued)

Convertible Debentures (continued)

Edgar Filing: AMANDA CO INC - Form 10KSB

Because of the favorable conversion feature of the Debentures, the Company has recognized interest expense relating to the price below market at which the Debentures can be converted into common shares of stock. The interest is initially set up as a deferred charge against the subordinated debenture balance with an offset to additional paid-in capital. The deferred interest is amortized over a period corresponding to time restrictions as to when the Debentures can be converted into stock. The resulting charge to interest expense increases the effective interest rate of the Debentures. Deferred interest expense of \$250,032 was recorded on the \$1,000,000 in Debenture issue relative to the favorable conversion feature and was amortized over four months and charged to interest expense. Amortization of the \$250,032 deferred charge totaled \$98,571 in fiscal 1999 (\$151,461 in fiscal 1998). This interest along with the stated 3 percent interest rate in the Debentures results in an inherent interest rate of 31 percent.

In connection with the \$1,500,000 Debenture issue, the Company recorded \$389,591 of deferred interest expense related to the beneficial conversion feature. The entire deferred charge was amortized and charged to interest expense as of September 30, 1998. This interest when added to the stated 3 percent interest rate of the Debenture results in an inherent interest rate of 28 percent.

14. Stock Options and Warrants

The Company has a Stock Option Plan (the Plan). The Plan provides for the granting of both Incentive Stock Options (ISOs) and Non-qualified Stock Options (NSOs) to purchase shares of common stock. ISOs are granted at not less than market value on the date of grant, whereas NSOs may be granted at not less than 85 percent of the market value on the date of the grant. Options may be granted under the Plan to all officers, directors, and employees of the Company. In addition, NSOs may be granted to other parties who perform services for the Company. The Board of Directors has granted management the authority to issue non-statutory stock options and/or warrants to employees and consultants of the Company.

As of September 30, 2001 and 2000, the Company granted to its employees and other eligible participants options and warrants exercisable for the Company's common stock and preferred stock. Options and warrants to purchase shares of its common stock are usually granted at the prices equal to the current fair value of the Company's common stock at the date of grant.

Under the Plan, no option may be exercised after the expiration date of ten years from the date of grant. As of September 30, 2000, there are two types of convertible securities (NSOs and Warrants) outstanding.

NSOs may be granted to any eligible participant as determined by the management of the Company.

-25-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

14. Stock Options and Warrants (continued)

Stock options and warrants issued as of September 30, 2001 and 2000 are summarized as follows:

Edgar Filing: AMANDA CO INC - Form 10KSB

	2001		2000
	Shares	Average Exercise Price	Shares
Outstanding at beginning of year	11,036,654	\$ 2.34	11,086,667
Granted	21,754,251	0.05	4,304,655
Exercised	(16,448,251)	0.04	(4,231,668)
Forfeited/Cancelled	(1,150,000)	0.06	(123,000)
Outstanding at end of year	15,192,654	0.34	11,036,654
Exercisable at end of year	15,187,654	\$ 1.32	11,029,154

The non-statutory stock options and warrants are for periods of two to five years.

Under APB-25, the cost of compensation is measured by the excess of the fair market price of the stock over the option exercise price on the measurement date. This is referred to as the intrinsic value method. Accordingly, the Company recorded compensation expense of \$163,765 and \$339,822 for options and warrants granted for the years ended September 30, 2001 and 2000.

The following table summarizes information about options and warrants outstanding at September 30, 2001:

Range of Exercise Prices	Options Outstanding			Options Exercisable
	Number Outstanding as of September 30, 2001	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable as of September 30, 2001
\$0.01 - \$0.06	11,049,701	0.65	\$ 0.08	11,049,701
\$0.07 - \$0.10	510,000	4.27	\$ 0.10	510,000
\$0.11 - \$0.50	315,000	3.69	\$ 0.31	310,000
\$0.51 - \$1.00	326,953	4.96	\$ 0.73	326,953
\$1.01 - \$2.00	140,000	1.13	\$ 1.72	140,000
\$2.01 - \$6.50	2,851,000	0.09	\$ 6.49	2,851,000
	15,192,654	0.83	\$ 0.34	15,187,654

Edgar Filing: AMANDA CO INC - Form 10KSB

14. Stock Options and Warrants (continued)

The following table summarizes information about options and warrants outstanding at September 30, 2000:

Range of Exercise Prices	Options Outstanding			Options Exercisable
	Number Outstanding as of September 30, 2000	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable as of September 30, 2000
0.01 - 0.20	2,074,201	0.65	\$ 0.06	2,074,201
0.21 - 0.30	2,067,500	4.27	\$ 0.30	2,060,000
0.31 - 1.00	921,953	3.69	\$ 0.86	921,953
1.01 - 2.00	3,112,000	4.96	\$ 1.85	3,112,000
2.01 - 3.00	11,000	1.13	\$ 2.71	11,000
3.01 - 6.50	2,850,000	0.09	\$ 6.50	2,850,000
	11,036,654	2.65	\$ 1.23	11,029,154

The exercises period for the options ranges from immediate to four years from the date of the grant and have various vesting requirements.

The Company has adopted only the disclosure provisions of SFAS No. 123. It applies APB Opinion No. 25 and related interpretations in accounting for its stock options and warrants granted to employees or to members of the Company's Board of Directors. Pursuant to FASB Interpretation No. 44, the Company applies provisions of SFAS No. 123 for options and warrants granted to third parties. Accordingly, in 2000, compensation cost has been recognized for its stock options and warrants granted to outside third parties subsequent to June 30, 2000. This information is required to be determined as if the Company had accounted for its employee stock options/warrants granted subsequent to December 31, 1994, under the fair value method of that statement. If the Company had elected to recognize compensation expense based upon the fair value at the grant date for awards under this plan consistent with the methodology prescribed by SFAS No. 123, the Company's net loss and loss per share would be reduced to the pro forma amounts indicated below for the years ended September 30:

	2001	2000
Net Loss:		
As reported	\$ (1,294,784)	\$ (1,891,199)
Pro forma	\$ (1,388,495)	\$ (1,966,130)
Basic and diluted loss per common share:		
As reported:		
Basic	\$ (0.035)	\$ (0.10)
Diluted	\$ (0.035)	\$ (0.10)
Pro forma:		
Basic	\$ (0.037)	\$ (0.11)

Edgar Filing: AMANDA CO INC - Form 10KSB

Diluted \$ (0.037) \$ (0.11)

-27-

PEN INTERCONNECT, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2001 AND 2000

14. Stock Options and Warrants (continued)

Options/warrants are granted at prices equal to the current fair value of the Company's common stock at the date of grant. All options and warrants granted during fiscal year 2000 vest immediately.

Th